

# Downs Racing, LP

## Category 1 License Renewal



# Introduction

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Mitchell Etes, CEO  
Mohegan Tribal Gaming Authority

Michael Bean, President and GM  
Mohegan Sun At Pocono Downs

Kara Fox La-Rose, Assistant General Manager  
Mohegan Sun At Pocono Downs

Anthony McGowan, CFO  
Mohegan Sun At Pocono Downs



# Topics to be Presented

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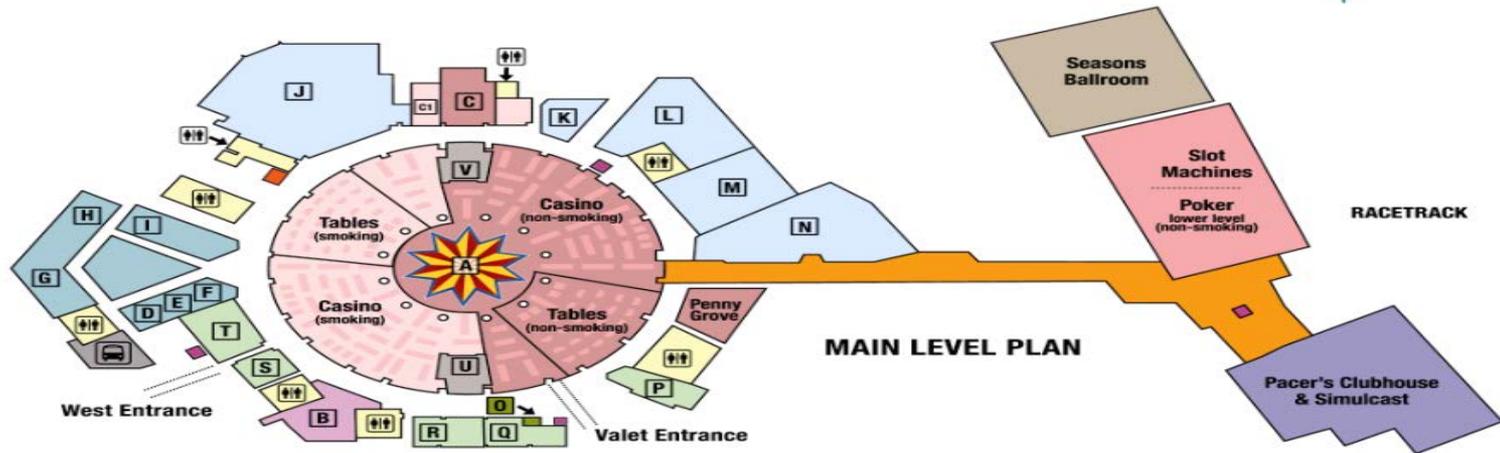
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- Summary of Operations
- Tax Revenue Generated for the Commonwealth
- Job Creation and Employment Achievements
- Success in Diversity
- Compulsive and Problem Gambling
- Community Involvement
- Commitment to Harness Racing
- A Promise Delivered

# Summary of Operations



# Summary of Operations: Casino Overview



- |   |   |  |  |  |   |
|---|---|--|--|--|---|
| <ul style="list-style-type: none"> <li><span style="color: #e91e63;">■</span> Bars &amp; Lounges</li> <li><span style="color: #e91e63;">■</span> A Sunburst Bar</li> <li><span style="color: #e91e63;">■</span> B Breakers</li> </ul> | <ul style="list-style-type: none"> <li><span style="color: #e91e63;">■</span> C High Limit Slot Area</li> <li><span style="color: #e91e63;">■</span> C1 Tables (smoking)</li> <li><span style="color: #e91e63;">■</span> Gaming (non-smoking)</li> <li><span style="color: #e91e63;">■</span> Gaming (smoking)</li> </ul> | <ul style="list-style-type: none"> <li><span style="color: #42a5f5;">■</span> Sky Court</li> <li><span style="color: #42a5f5;">■</span> D Wetzel's Pretzels</li> <li><span style="color: #42a5f5;">■</span> E Ben &amp; Jerry's Ice Cream</li> <li><span style="color: #42a5f5;">■</span> F Betty &amp; Joe's Coffee &amp; Bake Shop</li> <li><span style="color: #42a5f5;">■</span> G Wok 8</li> <li><span style="color: #42a5f5;">■</span> H Wolfgang Puck Express</li> <li><span style="color: #42a5f5;">■</span> I Johnny Rockets</li> </ul> | <ul style="list-style-type: none"> <li><span style="color: #42a5f5;">■</span> Food &amp; Beverage</li> <li><span style="color: #42a5f5;">■</span> J Timbers Buffet</li> <li><span style="color: #42a5f5;">■</span> K Pearl Sushi Bar</li> <li><span style="color: #42a5f5;">■</span> L Ruth's Chris Steak House</li> <li><span style="color: #42a5f5;">■</span> M Rustic Kitchen</li> <li><span style="color: #42a5f5;">■</span> N Bar Louie</li> <li><span style="color: #42a5f5;">■</span> Radio Station</li> <li><span style="color: #42a5f5;">■</span> O The River 104.9 FM</li> </ul> | <ul style="list-style-type: none"> <li><span style="color: #8bc34a;">■</span> Retail / Shops</li> <li><span style="color: #8bc34a;">■</span> Q Crossing Vineyards Wine &amp; Cheese Shop</li> <li><span style="color: #8bc34a;">■</span> R Marshall Rousso</li> <li><span style="color: #8bc34a;">■</span> S Ruby Blue</li> <li><span style="color: #8bc34a;">■</span> T MOGO</li> </ul> | <ul style="list-style-type: none"> <li><span style="color: #9e9e9e;">■</span> Cashier / Redemption</li> <li><span style="color: #9e9e9e;">■</span> U</li> <li><span style="color: #9e9e9e;">■</span> V</li> <li><span style="color: #9e9e9e;">■</span> Player's Club</li> <li><span style="color: #9e9e9e;">■</span> Credit Office</li> <li><span style="color: #9e9e9e;">■</span> Motorcoach Services</li> <li><span style="color: #9e9e9e;">■</span> Public Restrooms</li> <li><span style="color: #9e9e9e;">---</span> Entrance</li> </ul> |
|---|---|--|--|--|---|



# Summary of Operations: Slots

<u>Manufacturer</u>	<u>Count</u>	<u>% of floor</u>
Ainsworth	26	1.11
Aristocrat	235	10.08
Bally	552	23.67
IGT	988	42.37
Konami	96	4.12
Lightning	4	0.17
SHFL	10	0.43
Spielo	26	1.11
Williams	395	16.94
<b>Total</b>	<b>2332</b>	

<u>Denomination</u>	<u>Count</u>	<u>% of floor</u>
\$0.01	1428	61.23
\$0.02	104	4.46
\$0.05	74	3.17
\$0.25	453	23.03
\$0.50	20	0.86
\$1.00	184	7.89
\$5.00	64	2.74
\$25.00	2	0.09
\$100.00	3	0.13
<b>Total</b>	<b>2332</b>	

<u>Game Type</u>	<u>Count</u>	<u>% of Floor</u>
Poker	193	8.28
Reel	950	40.74
Video	1089	46.70
<b>Total</b>	<b>2332</b>	



# Summary of Operations: Table Games

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## 84 Total Table Games

### Banking

35 Blackjack  
4 Craps  
5 Roulette  
5 Three Card Poker  
4 Spanish 21  
3 Let it Ride

### Banking

2 Texas Hold 'em  
1 Mini Baccarat  
2 Midi Baccarat  
2 Pai Gow Poker  
2 Pai Gow Tiles  
1 Big Six Wheel  
66 Total

### Non Banking/Poker

18 Poker Tables

# Summary of Operations: Racing

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- Live Racing – March 23rd - November 16th
- Home of the 2013 Breeders Crown
- Simulcast - Daily
  - 11:00 AM



Ruby blue

BREAKERS

Johnny Rockets  
THE ORIGINAL HAMBURGER

TIMBERS  
BUFFET

RUTH'S  
CHRIE'S  
STEAK HOUSE  
U.S. PRIME

PEARL  
SUSHI BAR



Sunburst  
BAR



WOK 8

# Summary of Operations: Amenities

the Grove Media Apple Specialist

Crossing Vineyards  
WINE AND CHEESE SHOP

Rustic Kitchen  
BISTRO & BAR

MARSHALL ROUSSO



MOGO  
MOHEGAN SUN AT POCONO DOWNS LOGO SHOP





# *Summary of Operations: Restaurants*



# Summary of Operations: Shopping



# Summary of Operations: Entertainment



## BREAKERS

An eclectic scene with high-energy staff. Enjoy great drinks served by the sexiest cocktail entertainers around, watch your favorite sports event or groove to live music.



## SUNBURST BAR

A visually stunning oasis in the center of the casino action with expertly prepared cocktails plus video poker.



# Summary of Operations: Radio Station

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*On Air, All the Time. The River runs through Mohegan Sun at Pocono Downs. 105 the River is Scranton/Wilkes-Barre premier radio station and Broadcasts at 104.9 FM*

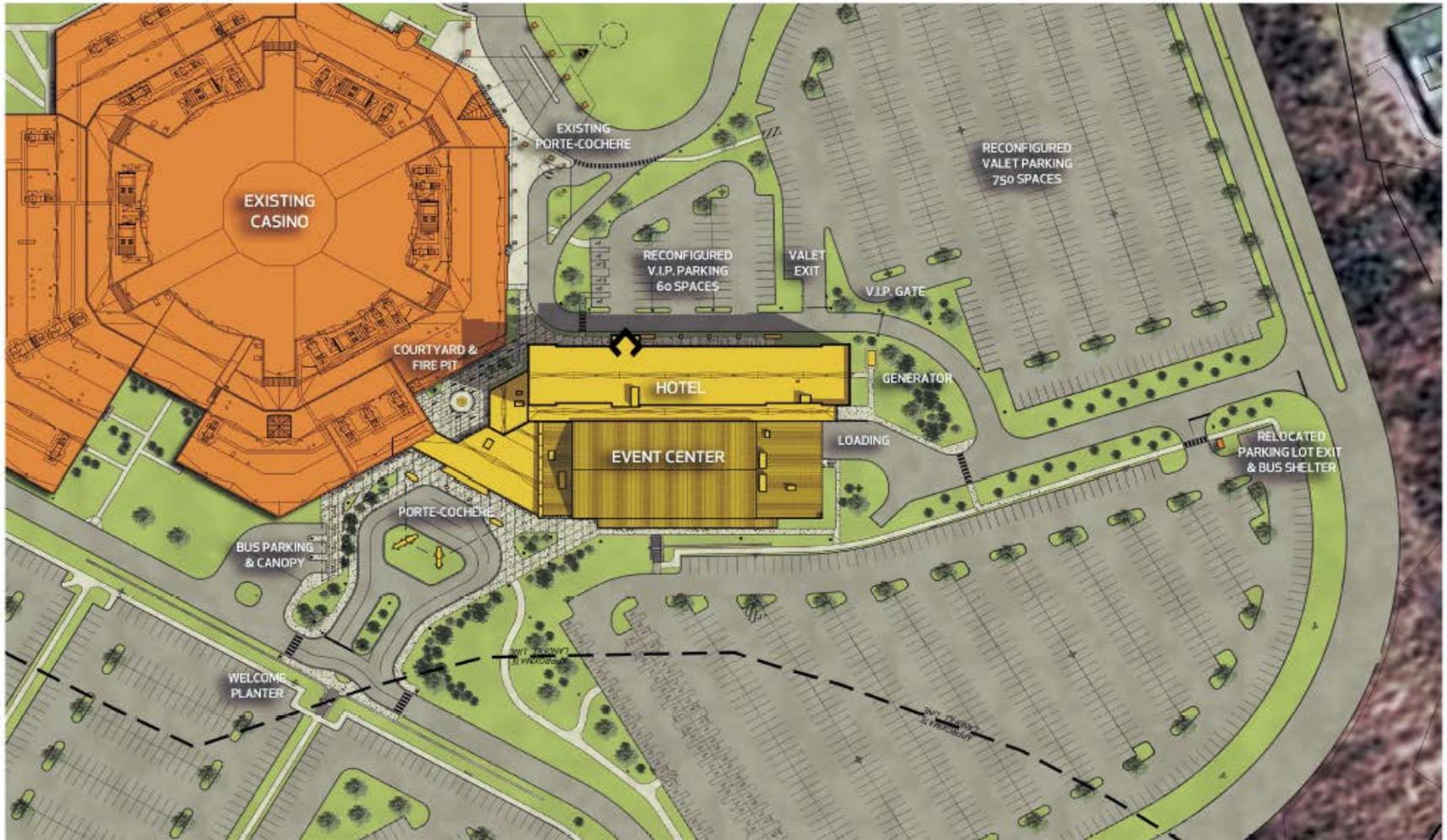
# Summary of Operations: Seasons Ballroom

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# Summary of Operations: Hotel Expansion



# Tax Revenue Generated for the Commonwealth



# Mohegan Sun at Pocono Downs Tax Contribution\* to the Commonwealth

## Mohegan Sun at Pocono Downs (\$ in millions)

<b>09/10 Fiscal</b>		
Slot Tax	\$	122.4
Table Tax		
Consolidated Tax	\$	122.4
<b>10/11 Fiscal</b>		
Slot Tax	\$	123.5
Table Tax		5.4
Consolidated Tax	\$	128.9
<b>11/12 Fiscal</b>		
Slot Tax	\$	129.7
Table Tax		6.0
Consolidated Tax	\$	135.7
<b>12/13 Fiscal</b>		
Slot Tax	\$	120.9
Table Tax		5.2
Consolidated Tax	\$	126.1
Total Consolidated Tax	\$	513.1

# Job Creation and Employment Achievements



# Job Creation\*

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- Prior to opening Phase I:  
Sept. 2006 194 employees
- Phase I opening:  
Nov. 2006 488 employees
- Phase II opening:  
July 2008 1049 employees
- Table Games opening:  
July 2010 1634 employees
- Present day: 1750 employees
- After hotel opening: 2000 employees

\*Excludes Additional Tenant



# Job Creation

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- More than 90% of all advancement opportunities filled internally; more than 600 individuals in 6.5 years
- Development of new casino professions ranging from:
  - Finance
  - Info. Technology
  - Food/Beverage
  - Warehouse
  - Wardrobe
  - Table Games
  - Slot Operations
  - Human Resources
  - Transportation
  - Environmental Services
  - Marketing
  - Hotel Sales
  - Security
  - Surveillance
  - Retail
  - Facilities
  - Racing
  - Casino Credit
- 99.6% reside in Pennsylvania

# Employment Achievements

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- Leadership at MSPD serves on more than 20 local community boards
- MSPD serves local schools/colleges in the following ways:
  - Providing internships
  - Creating co-ops for local vocational schools
  - Allowing career shadowing opportunities
  - Attending career fairs
  - Providing interviewing practice and feedback at the colleges
- 94.1% of all team members state that they enjoy their job at MSPD

# Employment Achievements

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- Selected as a finalist for the Scranton Awards for Growth and Excellence for Human Resources and Guest Service
- 3 time nominee for HR Department of the Year Awards
- NEPA Reader's Choice for 1<sup>st</sup> runner-up as "Best Place to Work"
- Received award from Luzerne/Wyoming Counties Employment Coalition for "Outstanding Support of Employees with Disabilities"
- On April 20<sup>th</sup>, 2013 MSPD received the Outstanding LGBT Supportive Corporation Award

# Success in Diversity



# Success In Diversity Initiatives

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With regard to ownership, participation and operation, MSPD is a minority business, as it is owned and operated by the Mohegan Tribe of Connecticut. The Assistant General Manager of MSPD is a member of the Mohegan Tribe and all members of the governing body, including the Chairman of the Mohegan Tribe are Native American. As such, Mohegan Sun at Pocono Downs is significantly diverse in the ownership and operation of MSPD.

- Employment
- Contracting
- Diversity Highlights

# Diversity in Employment

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## Minority

- 11.0% of total employee workforce
  - 1.5% of Pocono Downs workforce was minority at the time of Purchase in 2005
  - Local MSA is 3.9%
- 13.9% management/professional

## Female

- 46.0% total employee workforce
  - Local MSA 46.7%
- 38.1% management/professional

# Diversity In Contracting

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- 9.2% of total expenditures over three years allocated to MBE/WBE's
- Maintained active three year membership with Minority Supplier Development Council of PA-DE-NJ
- Maintained active membership with Women's Business Enterprise Council of PA-DE-NJ

# Diversity Highlights

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- Lifetime Gold Membership of the NAACP Wilkes-Barre
- Member of the Diversity Committee of the Wilkes-Barre Chamber of Commerce
- Member on the Board of Diversity Institute, Misericordia University
- Member on the Board of the Northeastern PA Diversity Educational Consortium (NEPDEC)
- Quarterly diversity meetings held and attended by the President & General Manager, Assistant General Manager, Vice President of Administration, CFO, Director of Human Resources and Corporate Counsel



# Compulsive and Problem Gambling



# Compulsive and Problem Gambling Highlights

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- Work with the Council on Compulsive Gambling of Pennsylvania (CCGP) to establish comprehensive compulsive gambling training
- Achieved 100% compliance in yearly compulsive gambling awareness and refresher training for all team members.
- Awareness Campaign held throughout property during Compulsive and Problem Gambling Awareness Week
- Contributed more than \$225,000 to the CCGP since 2005

# Community Involvement



# Mohegan Sun at Pocono Downs

## Community Involvement

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### Donations and Sponsorships from 2009-2013

545 Different donations and/or sponsorships, including:

1st Annual Kathy L. Pape Open	Autism Speaks	Cancer Survivor Day Picnic
1st Lt. Jeff Deprimo Memorial Fund	Back Mountain Memorial Library	Candy's Place
40 Under 40	Back Mountain Police	Carbon/Tamaqua Chinese Auction
ABPA - Ice Festival	Ball of Hope	Carbondale Unico
Albright Memorial Library	Ballet Northeast	Catherine McAuley Center
Alex's Lemonade Stand	Bear Creek Baseball	Catholic Community of SJ & SM
All Saints Academy PTO	Bear Creek Camp	Catholic Social Services
Allentown Public Library	Bedford County Sports Hall of Fame	Catholic Youth Center
Allied Services Foundation	Believe Fertility Foundation	Celtic Cultural Alliance
Alzheimer's Association	Ben Franklin Technology	Central Susquehanna Opportunities
Alzheimer's Chapter of NEPA	Benefit for Missy Schniekart	Charity for Children
American Cancer Society	Benefit for Pat Koppenhaver	Cheer for Casey Benefit
American Cancer Society- Hazleton	Benefit for Peggy Dorang	Chic Sacco Memorial
American Diabetes Association	Big Brother Big Sisters	Children's Service Center
American Foundation for Suicide Prevention	Billy Bittenbender Benefit	Children's Advocacy Center
American Harness Racing Secretaries	Bloomsburg Hospital	Children's Miracle Network
American Heart Association	Bloomsburg University	Children's Hospital of Philadelphia
American Legion	Blue Chip Farm Animal Refuge	Christ the King Parrish
American Legion Parade of Champions	B'nai B'rith Amos Lodge #136	Church of Lady MT. Carmel
American Lung Association	Borough of West Pittston	Church of St. Ann
American Red Cross	Boy Scouts of America	City of Hazleton
Anti-Defamation League	Boys & Girls Club of NEPA	City of Wilkes-Barre
ARC of NEPA	Breathe Deep NEPA	Clem-Mar House
Armed Forces Parade Committee	Broadway Theater of NEPA	Clifton R. Lewis Good Life Foundation
Arthritis Foundation	Broome County Community Charities	Coaches vs. Cancer
Assoc. of Fundraising Professionals NEPA	C.Mattei P.E. Scholarship Fund	Coaldale Volunteer Fire Company
Association of the Blind	Can Do Community Foundation	Coasters Car Club
Athena Fund	Cancer Society	

# Mohegan Sun at Pocono Downs

## Community Involvement Continued..

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Colleen Shea Children's Foundation	Diocese of Scranton	Forty Fort Lions Club
Colleen Wilcox Benefit	Disabled American Vet's - PA Dept	Forty Fort Preservation Fund
Columbia Montour Aging Office	Domestic Violence Service Center	Fox Hill Cancer Tournament
Commission On Economic Opportunity	Donegal Society of Greater Wilkes-Barre	Fraternal Order of Police
Commonwealth Medical College	Dress for Success Lackawanna/Luzerne County	Fred Hutchinson Cancer Research Center
Community Cares for Kids	Drexel Neurological Assoc	Friend of the Poor
Community Medical College	Drug & Alcohol Treatment Service	Friendly Son of St. Patrick
Community Partners of the Poconos	Duryea Lions Club	Friends of Hubert Fund Raiser
Community Services for Sight	Duryea Little League	Friends of the Forgotten
Compassionate Care Hospice	East Stroudsburg University	Friends of Weinberg Memorial Library
Conestoga Valley Education Foundation	Eastern States Theater Association	Friendship House/Kane is Able
Coolbaugh Elementary PTO	Eckley Miners' Village Association	Frontier/SPCA
Cori's Place	Economic Opportunity & Training	Funfest
Council on Compulsive Gambling PA	Ed & Gary Snyder Memorial Fund	Gate of Heaven
County Courthouse Center	Elk's Lodge 109	Geisinger Health System Foundation
Crohn's & Colitis Foundation	Endless Mountains Health Systems	Geisinger Auxiliary
Cystic Fibrosis Foundation	Enterprise Rent a Car - Make A Wish	Geisinger Blood Drive
Dallas Boys Soccer Booster Club	Equi-Librium Golf Tournament	Geisinger Bloomsburg Hospital
Dallas Fire & Ambulance	Erie Lackawanna Dining Car	Geisinger Health System Foundation
Dallas Horse and Pony	Everhart Museum	Germania Hose Company
Dallas Rotary Charity	Exaltations of the Holy Cross	Giant's Despair Hill Climb
Dana Street Elementary Center	Eynon Archibald Lions Club	Girl Scouts of PA Council
Danko's Dinner for Kids	F.M. Kirby Center	Good Shepherd Corp.
Dave Mattei Mission Fund	Facet Cycling, LLC	Goodwill Industries
Dave Morrel Memorial Fund	Faith Stoshak Benefit	Gouldsboro Volunteer Fire Company
Day Development Program	Family Enrichment Network	Grace Episcopal Church
Dennis Bonvie Battle Camp	Family Service Association of Wyoming Valley	Greater Hazleton Chamber
Deputy Sheriffs Association	Fiesta En Scranton	Greater Pittston YMCA
Devereux Pocono Center	Fifth Avenue Events	Greater Pocono Chamber of Commerce
Dick Hutsko Memorial	Fine Arts Fiesta	Greater Scranton Chamber
	First Night Hazleton	Greater Scranton Penn State Chapter
	FOP Lodge #36	Greater Scranton YMCA

# Mohegan Sun at Pocono Downs

## Community Involvement Continued..

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Greater Wilkes-Barre Valley Chamber  
Greater Wilkes-Barre Growth Partnership  
Griffin Pond Animal Shelter  
Guns & Hoses Tournament to Benefit St. Judes  
Habitat for Humanity  
Hanover Township Fire Dept  
Hanover Township Open Golf Tournament  
Hanover Township Police Dept  
Harness Horsemen International Foundation  
Harness Racing Museum & Hall of Fame  
Harness Tracks of America  
Hazleton General Hospital  
Hazleton Relay for Life  
Helping Hands Society  
Hodorowski Benefit  
Holy Cross High School  
Holy Family Church  
Holy Name of Jesus  
Holy Resurrection Church  
Honesdale EMS  
Hospice of the Sacred Heart  
Hughestown Hose Company #1  
Immanuel Christian School  
Institute for Public Policy  
Irem Shrine Circus  
Italian-American Association of Luzerne County  
J. Simpson Africa Lodge  
Jackie Kosar Blazaskie  
Jefferson Township Volunteer Fire Company  
Jenna Marx Annual Golf Tournament  
Jewish Community Center  
Jewish Discovery Center

Jewish Family Service  
Jim Thorpe Rotary Club  
Jim Thorpe Sports Hall of Fame  
JoAnn Cross/Bill Kelly Benefit  
John Viercinski Mem Golf Tournament  
Johnson College  
Joint Urban Studies Center  
Jonathon Evan Goldberg  
Joseph F. Coyne Memorial Game  
Josh Miller Memorial  
Judy Patte Memorial Golf Tournament  
Junior Achievement  
Junior League of Wilkes-Barre  
Kentrel Corporation  
Kevin Kitchnefsky Foundation  
Keystone Chapter - UNICO National  
Kickin' It for Kevin  
Kids Innovating Stage & Sound  
Knights of Columbus Plymouth  
King's College Scholarship Fund  
Kirby Library  
Kiss Theater  
Kiwanis Club  
Knights of Columbus  
Komen's Race For The Cure  
Kosciuszko Foundation Ball Committee  
Kunkle Fire Co  
La Festa Intaliana  
Lackawanna College  
Lackawanna County Convention  
Lackawanna Pro Bono  
Lackawanna River Corridor

Laflin Public Library Assoc  
Lake Silkworth Fire & EMS  
Lake Silkworth Lions Club  
LaSalle Academy  
Latino Task Force  
Laura's Hope Rescue  
Laurel Run VFD-Hill Climb Foundation  
Lavelle Strategy Group  
LCCC Cancer Awareness  
LCCC FOUNDATION, INC.  
LCCC Outreach  
Leadership Lackawanna  
Leadership Wilkes-Barre  
Lehigh Fire Company #1  
Lehigh Valley Baseball, LP  
Leslie Bunch-WVW Gridiron Club  
Leukemia & Lymphoma Society  
Liam's Lighthouse Foundation  
Light the Night walk  
Lion's Club  
Little Flower Manor  
Little Sisters of the Poor  
Little Theatre of Wilkes-Barre  
Live With Autism - Price Chopper  
Lourdesmont  
Lupus PA, NE Branch  
Luzerne County Convention Center Authority  
Luzerne County Down Syndrome Network  
Luzerne County Flood Victims Benefit  
Luzerne County Head Start  
Luzerne County Heart Ball  
Luzerne County Historical Society

# Mohegan Sun at Pocono Downs

## Community Involvement Continued..

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Luzerne Intermediate Unit  
Luzerne Merchants Assoc.  
Luzerne Volunteer Fire Dept.  
LVCS/ASIS GOLF TOURNAMENT  
Lynsey Lastauskas  
Make a Wish Foundation  
Making a Difference Ministries  
March of Dimes  
Marine Corps NE  
Marley Party  
Marley's Mission  
Marlycia Lee  
Marywood University  
Maternal & Family Health Services  
Maureen's Mission  
Max & Lorraine Foundation  
Mayor's Cup Golf Tournament  
McAdoo Fire Company  
McGlynn Center  
McGowan Cornerstone  
MDA Black and Blue Ball  
Meadows Nursing Center  
Meals on Wheels  
Medical College  
Mercy Healthcare Foundation  
Mid Valley Middle School PTA  
Minooka Lions Club  
Misericordia University  
Monica Patel Trust  
Monroe County Historical Assoc.  
Montage Mountain Classic Car Show

Moose Lodge #1207  
Most Holy Trinity Parish  
Mountaintop Hose Company  
Mountainview Care Center  
Muscular Dystrophy Association  
NAACP Of Wilkes-Barre  
NALC Branch 115  
NALC Branch 17  
National Assoc of Women in Business  
National MS Society  
National Wildlife Rescue  
Nay Aug Park Conservancy  
NEPA Alliance  
NEPA Antique Automobile Club  
NEPA Boy Scouts of America  
NEPA Jewish Film  
NEPA Philharmonic  
NEPA Rainbow Alliance  
NEPA Technology Institute  
NEPA Victory Committee  
NEPA Wine Country  
Newspaper in Education Program  
NO. 9 Coal Mine/Museum  
Nonprofit & Community Assistance Center of NEPA  
North Branch Land Trust  
Northeast Detachment  
Northeast Pennsylvania Alliance  
Northeast Pennsylvania Classic  
Northeast Philharmonic  
Northeast Regional Cancer Institute  
Northeastern Cancer Institute

Olyphant Hose Company  
Osterhout Free Library  
Our Lady of Hope  
Our Lady of Mercy Parish  
Our Lady of the Snows  
PA African American Conv.  
PA Association for the Blind - Lackawanna  
PA Bar Association  
PA Breast Cancer Coalition  
PA Building Trades Council  
PA Chapter of APA  
PA Department of Corrections  
Pages & Places Book Festival  
Palermo Foundation  
Pancreatic Cancer  
PBS Great Online Auction  
Peace & Justice Center  
Penn State Wilkes-Barre  
Penn's Northeast  
Pennsylvania Gaming Congress  
Pennsylvania Restaurant  
Phoenix Performing Arts Theater  
Pike County Chamber  
Pittston Chamber of Commerce  
Pittston Junior Patriots  
Pittston Kiwanis  
Pittston Knights of Columbus  
Pittston Memorial Library  
Pittston Twp. Vol. Fire Dept.  
Plains Baseball Field  
Plains Lion Club  
Plains Township Little League

# Mohegan Sun at Pocono Downs Community Involvement Continued..

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Plains Twp. Fire Dept.  
Plains Twp. Police Department  
Plains Volunteer Ambulance  
Plymouth Public Library  
Plymouth Twp. Fire-Rescue  
Pocono Equestrian Center  
Pocono Greyhound Rescue  
Pocono Mountain Visitor Bureau  
Polonaise Society  
Postal Customer Council  
Prostate Cancer Awareness Alliance of NEPA  
PSU WB Survey Society  
Puritan Congregational Church  
Queen of the Apostles Parish  
Rainbow Alliance Fund of Luzerne  
Reach, Inc.  
Rebecca Maxey's Project  
Red Cross of Lackawanna County  
Resica Elementary  
Restaurant Week  
Ride for Eric  
Riverside West Elementary  
Robert Dale Chorale  
Rocco Santoro Memorial Fund  
Rolling Angels for Armed Forces  
Ronald McDonald House  
Rotary Club  
RTJP Company Benefit Concert  
Run for the Troops

Ryan's Run  
S.A.F.E. Inc  
Saint Joseph's Regional  
Saint Mary's Church  
Salvation Army  
Schuylkill MRI  
SCOLA Volunteers for Literacy  
Scranton Alumni Club of NEPA  
Scranton Civic Ballet Company  
Scranton Cultural Center  
Scranton Fire Fighter Welfare Assoc  
Scranton Jazz Festival  
Scranton Lions Club  
Scranton Prep  
Scranton Public Theater  
Scranton Special Olympics  
Scranton Tomorrow  
Scranton Wilkes-Barre Yankees  
Sector One, LLC - Soldier's Angels  
Seniors Have Talent  
Serving Seniors, Inc  
Shavertown Fire Co.  
Shelterfest  
Sisters of Mercy  
Snow White Player's  
Society of Irish Women  
Sonny & Friends  
South Valley Chamber of Commerce  
Southside Fall Festival  
SPCA Luzerne County  
Special Olympics  
Ss. Peter & Paul Church

St. Anthony of Padua Church  
St. George's Orthodox Church  
St John the Evangelist Church  
St Patrick's Parade Association  
St. Aloysius Church  
St. Ann Basilica  
St. Anthony of Padua Church  
St. Barbara's Parish  
St. Clare/St. Paul  
St. David's Society of Wyoming Valley  
St. Ignatius  
St. John the Baptist  
St. John the Evangelist  
St. Joseph Marello  
St. Joseph's Auxiliary  
St. Jude Children's Research  
St. Leo's/Holy Rosary Church  
St. Lucy's Church  
St. Maria Goretti Church  
St. Mark's Church  
St. Mary/St. Peter & Paul  
St. Nicholas Church  
St. Paul's Parish  
St. Peter's Lutheran Church  
St. Robert Bellarmine Parish  
St. Vincent de Paul Kitchen  
Standardbred Retirement Fd.  
Staples Teacher's Event  
Steamtown Marathon  
Step by Step

# Mohegan Sun at Pocono Downs

## Community Involvement Continued..

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Stephanie Godri - Johnston Memorial  
Sugar Notch Fire Co  
Suicide Prevention  
Swoyersville Little League  
Team Onion  
Team Red White and Blue Homecoming  
Teddy Bear Ball  
Temple Israel  
The ARC of Luzerne County  
The Ethics Institute  
The Ice Rink at Coal Street  
The Limelight Players  
The Luzerne Players  
The Renal Race  
The River Common  
The Scranton Plan  
The Skills Foundation  
The WCCC/Dietrich Theater  
Thomas R. Elsasser Fund  
Times Leader Best and Brightest  
Timmy's Town Center  
Tom Murphy Memorial Golf Tournament  
Top-O-Pocono Rotary  
Tort Talk Expo  
Toys For Tots  
Tracey's Hope  
Troop -P- Camp Cadets  
Unico National, Inc.

United Cerebral Palsy  
United Charities of Hazleton  
United Methodist Church  
United Neighborhood Centers  
United Way  
Univ. of PA Vet Medicine  
University of Scranton  
US Harness Racers Association  
USTA District 7  
Valley Regional Fire and Rescue  
Valley with a Heart  
VFW Post 3448 Ladies Auxiliary  
Victory Sports  
Viercinski Medical Center  
VOA Magnolia Project  
Voluntary Action Center of NEPA  
Volunteer Center - Greater Hazleton  
Volunteers in Medicine  
Volunteers of America  
Walk for Autism Awareness  
Walley Lake Fest  
Warren Hospital Foundation  
Waverly Community House  
Wayne - Pike Region AACA  
WB General Hospital  
West Hazleton Booster Club  
Westmoreland Club  
Wheelchair Basketball Event  
Wildlife Rescue

Wilkes-Barre Duathlon  
Wilkes-Barre Kiwanis  
Wilkes-Barre Riverfront Parks Committee  
Wilkes Outstanding Leaders  
Wilkes University  
Wilkes-Barre Chamber of Commerce  
Wilkes-Barre Fire Dept Athletic Association  
Wilkes-Barre Law & Library Association  
Wilkes-Barre NAACP  
Wilkes-Barre Riverfront Parks Committee  
Wilkes-Barre Triathlon  
William Walker Hose Company  
Wiltsie Center  
Women's Resource Center - Scranton  
Wright Twp. Police Officers Union  
WVCA  
WVIA Travel Auction  
Wyalusing Leo Club  
Wyoming Area Catholic Schools  
Wyoming Seminary  
Wyoming Valley Alcohol and Drug  
Wyoming Valley All-Star Game  
Wyoming Valley Chapter of Credit Unions  
Wyoming Valley Children's Assoc.  
Wyoming Valley Dog Owner's Ground  
Wyoming Valley Montessori School  
Wyoming Valley Motorcycle Club  
YMCA

# Commitment to Harness Racing



# Commitment to Harness Racing

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## Physical Improvements

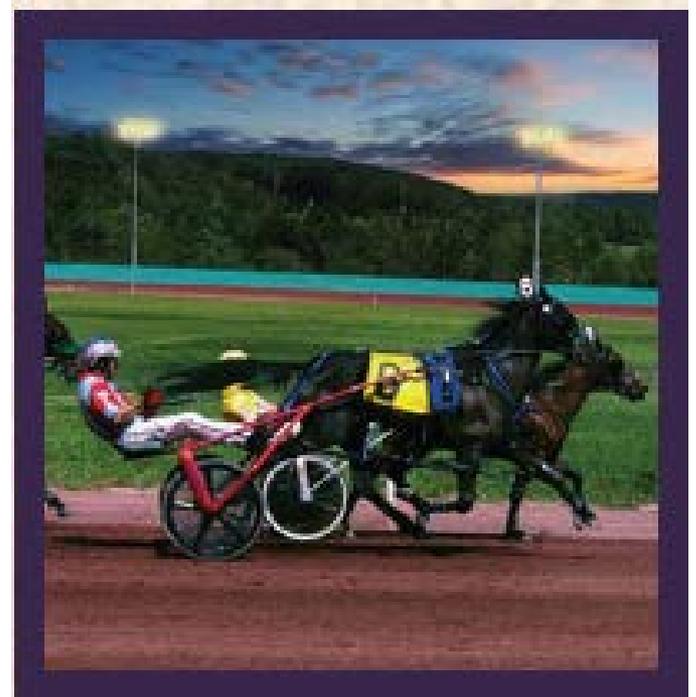
- Infield
  - Jumbo screen
  - Landscaping with water feature
- New Apron with addition of concession stands
- Racing VIP Lounge
- State of the art Paddock

# Commitment to Harness Racing

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- Voted one of the Top 10 racetracks in North America
- Breeders Crown host 2 out of the past 5 years
- Raised overnight race purses from \$63,000 per day to \$187,000 since the introduction of slots
- 2013 Battle of the Brandywine and the Colonial
- \$2 million in stakes races including the Max Hempt, the Earl Beal Memorial and the James Lynch Memorial



# A Promise Delivered



From the beginning in year 2005...



...Through the opening of Simulcast in March 2006 ...



...And renovation of the existing track amenities...



...Through the opening of phase 1 and subsequently the first Casino in Pennsylvania in November 2006 ...



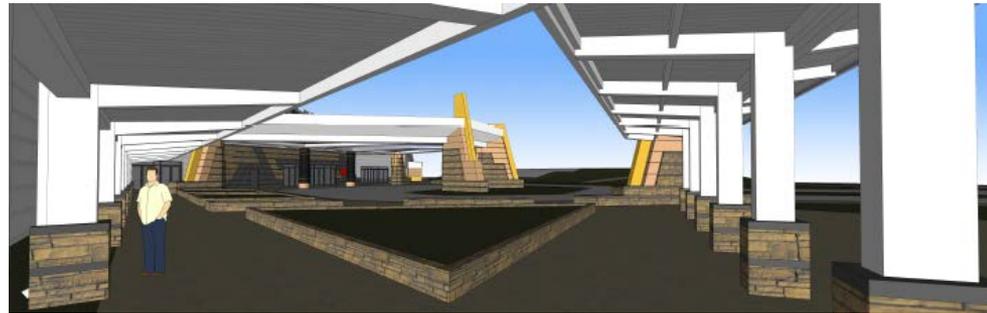
... And the completion and successful opening of phase II in July 2008...



... Through the addition of table games in July 2010 ...



# ...And most recently Project Sunlight & the construction of our Hotel



# Hotel Summary

- Projected Opening – Fall 2013
- 238 Hotel rooms
  - 20 Suites; 138 King rooms; 80 Double queen rooms
- 20,000 SF Convention/Event Center
- Dedicated valet for hotel and convention space
- Spa, Bistro, Fitness center, Pool
- Creation of 250 additional permanent jobs
- Increased gaming revenue for length of guest stay
- Expand market reach

# ...Mohegan Sun at Pocono Downs delivered on a promise

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## Commitments Accomplished

- Job creation
- Generation of new business for local suppliers and vendors
- Recapture dollars leaving state
- Catalyst for future capital investment In PA
- Significant tax benefits to the state
- Physical improvement to the track amenities and backside
- Employer of choice
- Increased visitation to Plain's Township
- Involvement with community organizations
- Charitable donations
- Hiring locally and utilization of local businesses
- Partnership with educational institutions
- Commitment to participate in efforts to grow area
- Open communication with local authorities, businesses and residents of area
- Compulsive gambling program

# Thank You

