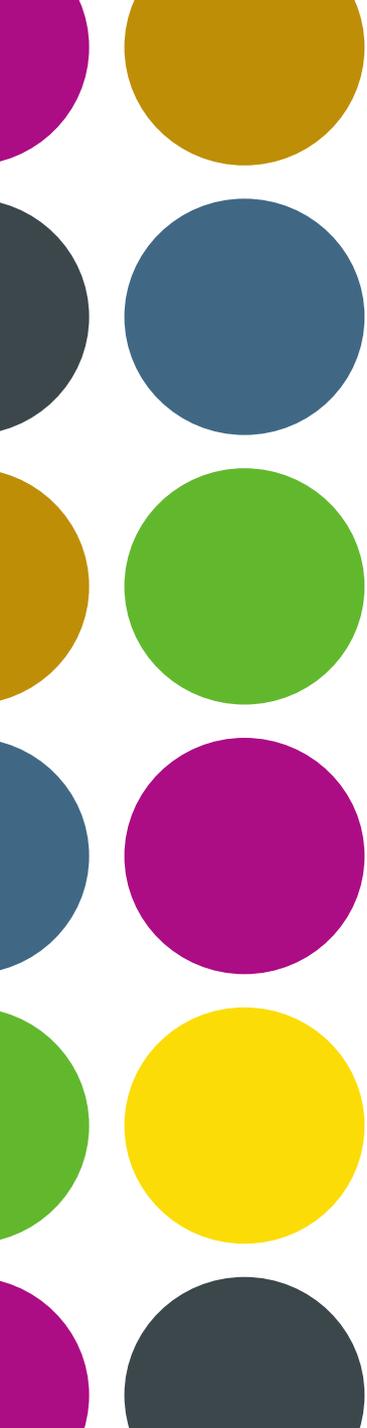




Pittsburgh, PA

License Renewal Hearing
June 2, 2015





David Patent

President and Chief Operating Officer,
Rush Street Gaming, LLC



Overview of Facility



Overview of Facility

- 138,140 Square Feet of Approved Gaming Space
- 2,981 Slots
- 84 Table Games
- 30 Poker Tables
- 5 Restaurants/3 Bars
- Banquet Space
- Player's Lounge
- 3,850 Space Covered Parking Garage
- 4.6M Guests Annually



Capital Investment



- Improvements Since 2011 Relicensing and Future Development Plans

Capital Expenditures (In Millions)	Annual Investment
2009 Year of opening - 8/9/2009	
2010 Cost for Table Games entry	\$13.1M
2011 Cost for Banquet Facility & Slot Refresh	\$8.5M
2012 High Limit Slot & Table Rooms & Slot Refresh	\$9.3M
2013 Players Club Renovation & Slot Refresh	\$7.7M
2014 Property Maintenance & Slot Refresh	\$6.6M
Total Capital Investment	\$45.2M
Per Year Average	\$9.0M

Banquet and Meeting Space

- \$5.2M cost
- 9,627 Square Feet including pre-function
- Multipurpose configurations
 - Large meetings, concerts, trade shows
 - Corporate meetings
 - Dinners
- Introduced >15,000 new guests to the property



High Limit Gaming Areas

- \$5.5M Cost
- 71 Slots
- 9 Table Games
 - Private entrance to player's lounge



Players Club

- \$1.3M Cost
- Relocated to more centralized location
- Doubled the capacity to service our guests



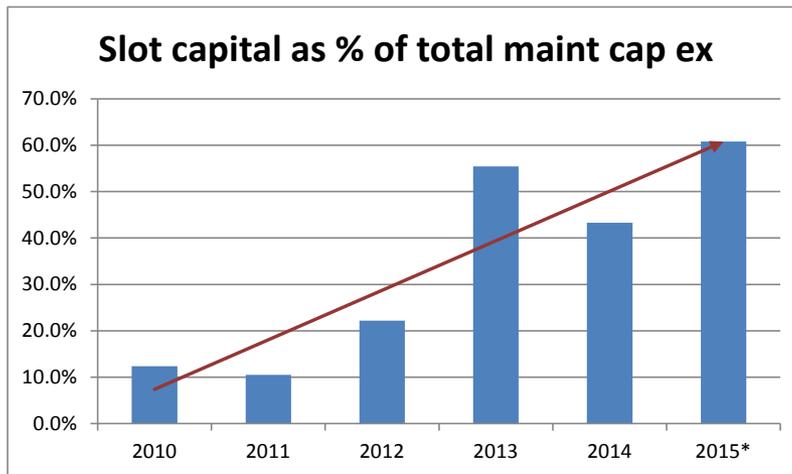
Gift Giveaway Center

- \$300K Cost
- Dedicated location just off casino floor
 - Line queuing system
 - Inventory storage area
- Enhanced Guest Satisfaction



New Slot Product

- \$12M spent since 2010
 - 26% of maintenance capital improvements



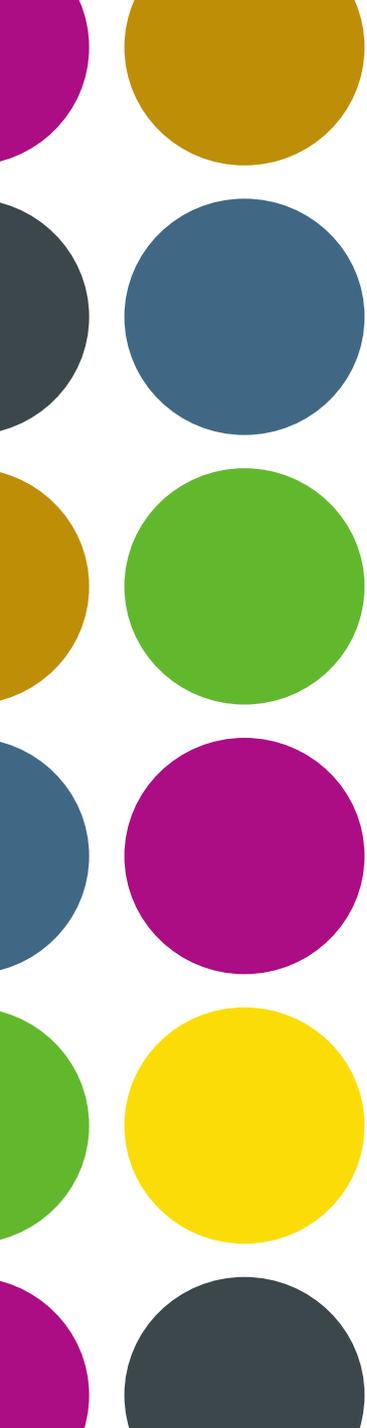
*Projected



Future Plans



- Hotel
 - Currently working with City of Pittsburgh
 - Financial modeling and feasibility studies complete
 - Initial design meetings underway
 - Projected to create 1,400 construction jobs and 105 permanent jobs
 - Will generate additional tax revenues
 - \$29.2M Gaming Taxes to the Commonwealth within five years of opening
 - \$4.7M Hotel and Sales Tax to Allegheny County (8%) and \$4.3M to the Commonwealth (6%) within five years of opening
 - Expected total investment \$50M



Craig Clark

General Manager



First Five Video



Community Commitments

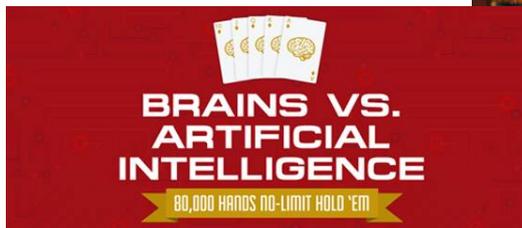


- Sports and Exhibition Authority
 - Committed to pay \$225 Million over 30 Years
 - Paid \$45M to date as of April 1, 2015
- Northside Leadership Conference
 - \$1M Annually for first 3 years - \$3M Fulfilled
- Hill District
 - \$1M Annually for first 3 years - \$3M Fulfilled

Community Relationships



- Buildings and Trade Organizations
- Carnegie Mellon University
- Carnegie Science Center
- Riverlife
- VisitPITTSBURGH



Property Awards



- 102 “Best of” awards from Casino Player Magazine since 2010
 - Best Overall Gaming Resort (2010, 2011, 2012, 2014)
 - Best Overall Service and Entertainment (2015)
 - Casino Where you Feel Luckiest (2011, 2012, 2013)
 - Casino with the Best Variety of Restaurants (2015)
- 86 “Best of” awards from Strictly Slots Magazine since 2010
 - Best Overall Casino (2010, 2011, 2012, 2013, 2014)
 - Best High End Slot Area (2011, 2012, 2014)
 - Best Variety of Slots (2010, 2012, 2013, 2014)
 - Casino Where you Feel Luckiest (2010, 2011, 2012, 2013, 2014)
- American Society of Landscape Architects, PA/DE Chapter - Honor Award (2012)
- Award of Excellence: Andrew’s Steak and Seafood (2013 & 2014)
- Greater Pittsburgh Regatta: Admiral Award (2012)
- KDKA-AM Warmathon: Sponsor Recognition (2012)
- Mario Lemieux Foundation: Recognition for Partnership/Sponsorship (2009, 2010, 2011, 2014)
- Mon Valley Initiative Outstanding Employer (2011)
- National Multiple Sclerosis Society: MS Walk Support Recognition (2012)
- Northshore Community Alliance Outstanding Partner Recognition Award (2012, 2013)
- NorthSide/NorthShore Chamber of Commerce: Community Champion Award (2013)
- OpenTable: Diner’s Choice Award (2011 & 2015)
- PA Department of Labor – Office of Vocational Rehabilitation Business Recognition Award (2013)
- Pittsburgh Business Times Diamond Award Winner (Leadership): Craig Clark (2014)
- Pittsburgh Tribune-Review Readers’ Choice: Best Casino (2012, 2013, 2014, 2015)
- Pittsburgh Vintage Grand Prix: Sponsor Award (2012)
- Susan G. Komen for the Cure: “Pink” Awareness Campaign & Fundraiser Recognition (2012, 2013)
- VisitPITTSBURGH: Tourism Partner Award (2012)

Economic Impact



- In 2014, Rivers Casino was the third largest gaming tax revenue producer in the Commonwealth

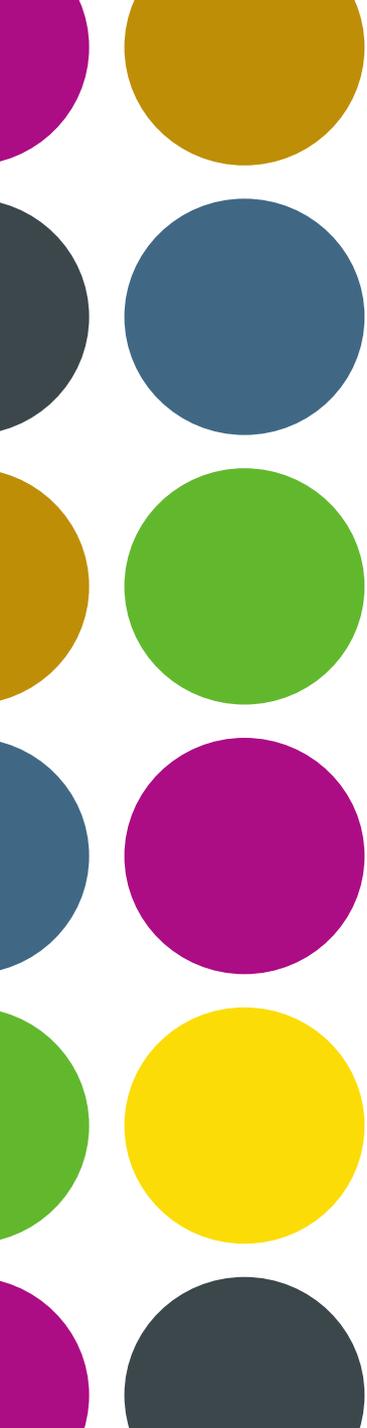
	Total	Jan-Apr 2015	2014	2013	2012	2011	2010	2009
Slot Taxes	\$828,948,858	\$49,566,593	\$147,973,023	\$152,508,769	\$152,509,773	\$150,222,653	\$132,861,907	\$43,306,140
Table Taxes	\$48,116,036	\$3,531,264	\$9,710,500	\$9,478,319	\$10,485,361	\$10,799,582	\$4,111,009	\$0
Total Gaming Taxes	\$877,064,894	\$53,097,857	\$157,683,523	\$161,987,088	\$162,995,134	\$161,022,235	\$136,972,917	\$43,306,140
Admin Fees	\$31,738,470	\$2,067,975	\$6,083,929	\$5,185,959	\$6,187,351	\$6,052,767	\$4,844,666	\$1,315,823
PGCB Loan Repayment	\$2,956,173	\$222,000	\$662,781	\$642,519	\$596,708	\$832,166	\$0	\$0
Total Paid to Commonwealth	\$911,759,536	\$55,387,832	\$164,430,233	\$167,815,565	\$169,779,193	\$167,907,168	\$141,817,583	\$44,621,963
Local Tax (Paid to City of Pittsburgh)	\$26,652,634	\$1,474,233	\$4,461,266	\$4,314,256	\$4,357,494	\$4,487,014	\$5,160,777	\$2,397,595
Total Gaming Taxes Generated	\$938,412,170	\$56,862,064	\$168,891,498	\$172,129,821	\$174,136,687	\$172,394,182	\$146,978,360	\$47,019,558

Economic Impact



- Other taxes generated by our business to support our community

City	Total	Jan-Apr 2015	2014	2013	2012	2011	2010	2009
Property Taxes - City / School District	\$29,691,683	\$4,413,600	\$4,292,014	\$4,245,811	\$5,092,863	\$5,020,429	\$4,986,959	\$1,640,007
Payroll Tax (Employer Portion)	\$1,758,818	\$111,831	\$367,777	\$346,051	\$341,826	\$322,811	\$205,255	\$63,267
Total Payroll Withholding (EE portion)	\$4,416,112	\$269,724	\$1,112,271	\$1,061,184	\$1,029,145	\$447,445	\$368,952	\$127,391
City Total	\$35,866,613	\$4,795,155	\$5,772,062	\$5,653,045	\$6,463,834	\$5,790,686	\$5,561,167	\$1,830,664
County	Total	Jan-Apr 2015	2014	2013	2012	2011	2010	2009
Property Taxes - County	\$6,508,368	\$1,150,211	\$1,150,211	\$1,150,211	\$1,155,592	\$933,451	\$933,451	\$35,241
Liquor Tax-County	\$3,631,344	\$221,346	\$633,642	\$713,374	\$734,220	\$575,793	\$557,583	\$195,387
Sales Tax (1% County Share)	\$664,782	\$39,022	\$128,068	\$122,626	\$127,434	\$94,833	\$108,222	\$44,577
Use Tax-County (1% County Share)	\$452,421	\$16,152	\$55,171	\$127,777	\$109,580	\$79,434	\$54,923	\$9,385
County Total	\$11,256,915	\$1,426,731	\$1,967,092	\$2,113,989	\$2,126,825	\$1,683,510	\$1,654,178	\$284,590
Commonwealth	Total	Jan-Apr 2015	2014	2013	2012	2011	2010	2009
Sales tax (6%)	\$3,988,693	\$234,133	\$768,409	\$735,757	\$764,602	\$568,997	\$649,334	\$267,461
Use tax (6%)	\$2,714,528	\$96,913	\$331,025	\$766,665	\$657,477	\$476,605	\$329,535	\$56,308
Taxable Jackpot Withholding	\$670,094	\$75,875	\$199,258	\$133,096	\$110,547	\$85,500	\$46,866	\$18,951
SUTA-State Unemployment	\$5,387,774	\$794,700	\$1,162,805	\$1,099,561	\$928,231	\$741,161	\$378,744	\$282,572
State Income Withholding	\$9,427,101	\$693,481	\$1,936,188	\$1,825,527	\$1,804,227	\$1,645,852	\$1,072,962	\$448,864
Commonwealth Total	\$22,188,190	\$1,895,102	\$4,397,684	\$4,560,606	\$4,265,085	\$3,518,116	\$2,477,442	\$1,074,156
Grand Total	\$69,311,719	\$8,116,989	\$12,136,838	\$12,327,639	\$12,855,744	\$10,992,312	\$9,692,787	\$3,189,410



Andre Barnabei

Vice President of Human
Resources



Employment Awards

Our Team Members voted Rivers Casino:

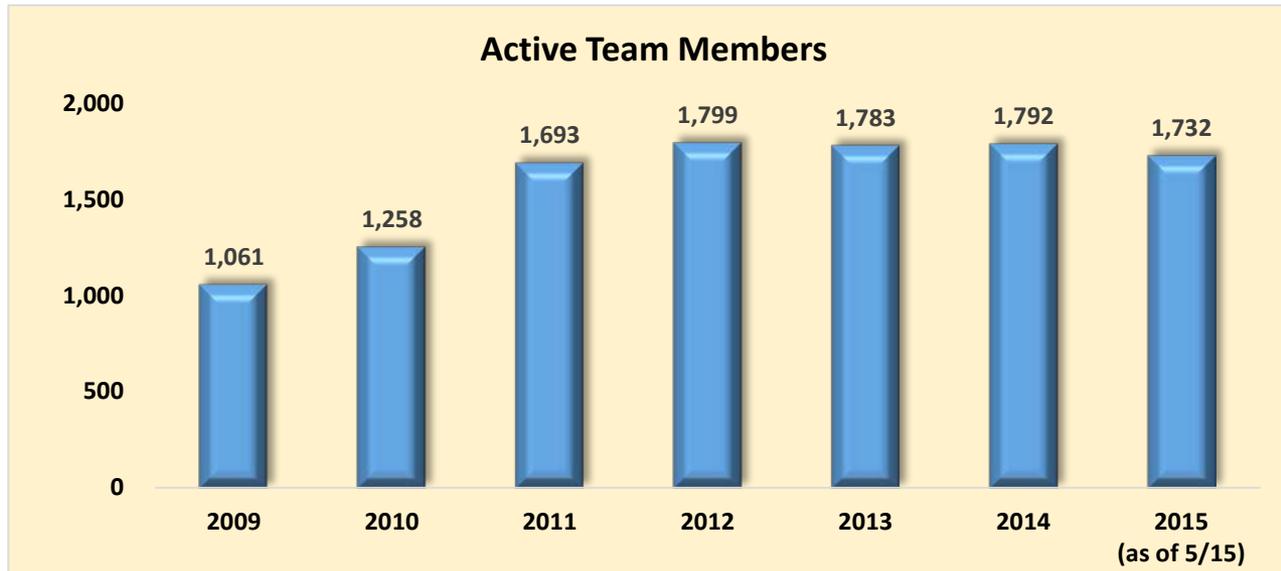


Team Member Benefit Overview



- Competitive Wages
- Medical, Dental, Vision, RX
- Free Vision, LTD, STD, AD&D, Life
- 401K – 100% Vesting
- Free Parking
- Paid Break/Meal Time
- Free and Discounted Team Dining Room
- Time and a Half Holiday Pay
- Paid Time Off
- Sick/Personal Days
- Tuition Reimbursement
- Employee Assistance Program
- Ethics Hotline
- Perfect Attendance Bonus - >\$200K paid to date
- Quarterly Service Bonus - \$1.3M paid to date

Job Creation

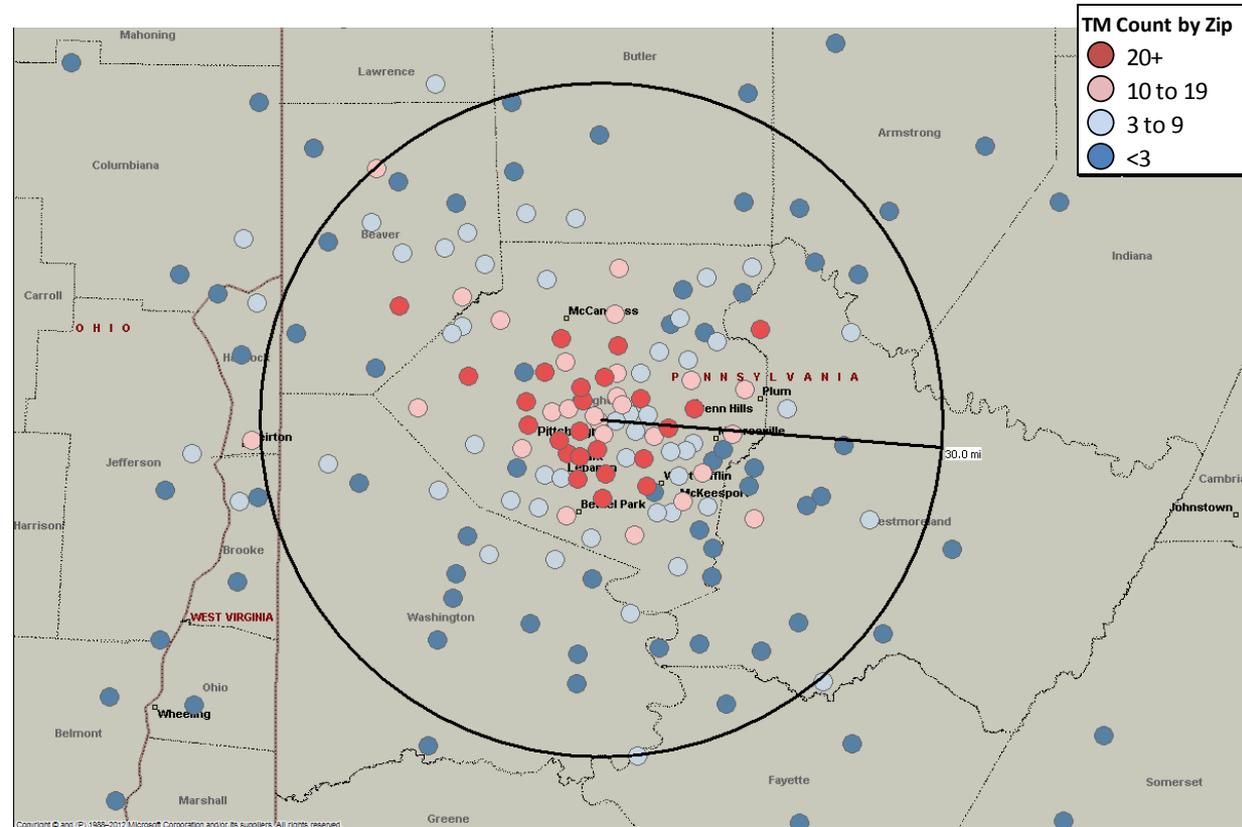


Average annual count

- Future development plans will expand our current team member count

Local Job Creation

- 96% of Team Members are PA Residents
- 57% live within the City of Pittsburgh

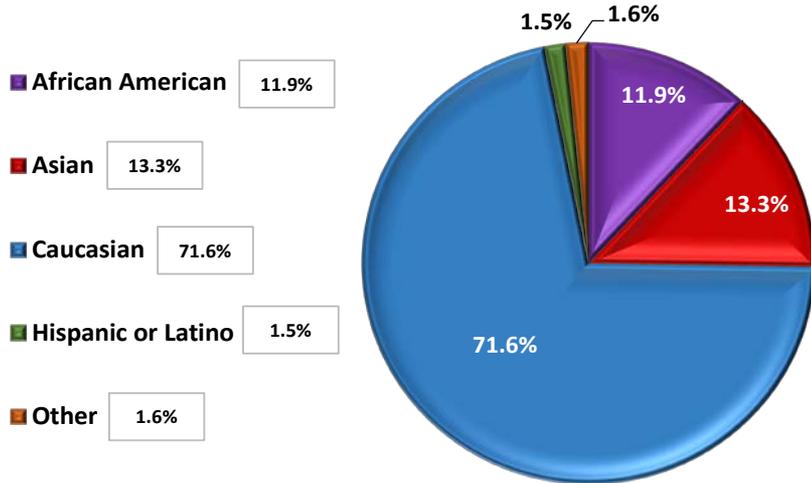


As of May 15, 2015

Team Member Demographics

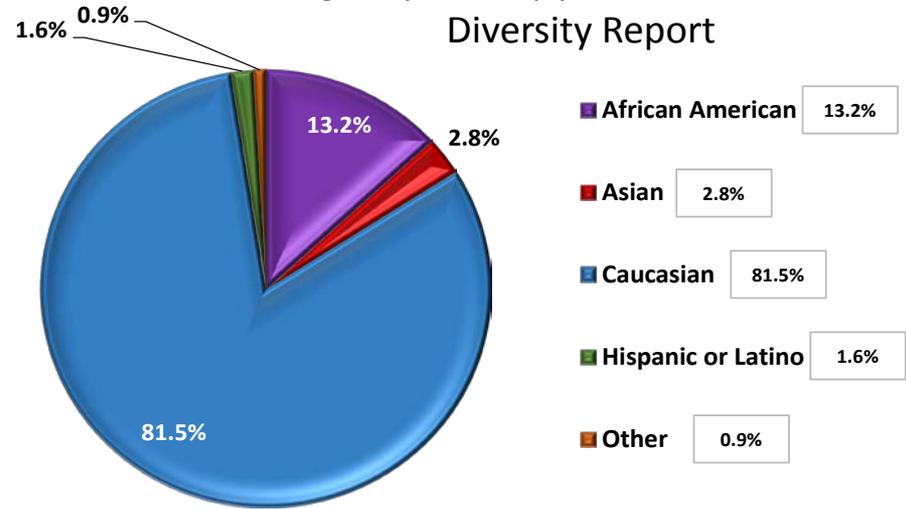


Rivers Casino as of 5/15/2015



Rivers Casino Minority = 28.4%

Allegheny County per PGCB 2013/2014 Diversity Report

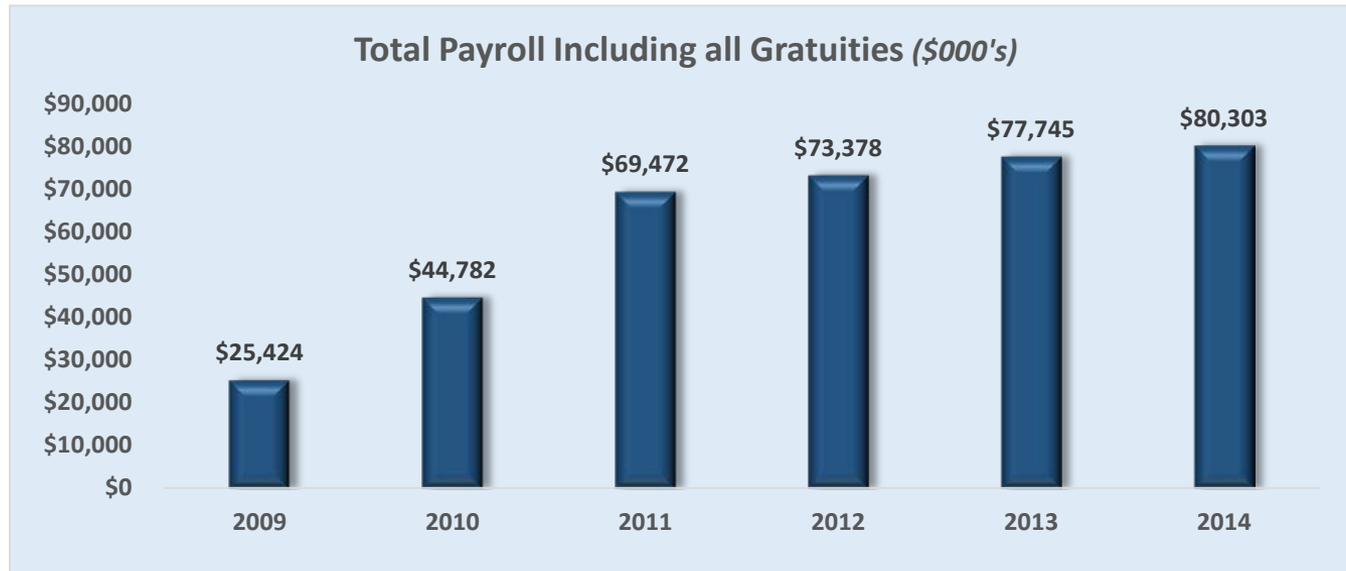


Allegheny County Minority = 18.5%

- Rivers Casino's workforce exceeds the diversity of the local community

Boosting the Local Economy

- Total Salaries, Wages, Taxes and Benefits



Community Employment Partnerships

- AARP
- Achieva
- African American Chamber of Commerce
- Art Institute of Pittsburgh
- Bidwell Training Center
- Braddock Employment and Training Center
- California University of Pennsylvania
- Carlow University
- Catholic Charities
- Chatham University
- Community College of Allegheny College
- Department Of Veteran's Affairs
- Duquesne University
- Eastside Neighborhood Employment Center
- Goodwill Industries of Southwestern PA
- Housing Authority City of Pittsburgh
- Indiana University of Pennsylvania
- Jewish Family & Children Services
- Job Corps
- Life'sWork of Western PA
- Mon Valley Initiative
- North Shore Community Alliance
- North Side Leadership Conference
- Office of Vocational Rehabilitation
- Penn State University
- Pittsburgh Community Kitchen
- Point Park University
- Reemployment Transition Center
- Robert Morris University
- Rosedale Technical College
- Slippery Rock University
- The Work Center
- University of Pittsburgh
- Urban League of Pittsburgh
- Veteran's Leadership Program of Southwestern PA
- West End Works
- Wilkesburg EARN

Commitment to Disability Employment



COMMONWEALTH OF PENNSYLVANIA
OFFICE OF THE GOVERNOR
HARRISBURG

THE GOVERNOR

TO: RIVERS CASINO

It is my pleasure to join with the Pennsylvania Department of Labor and Industry and the Office of Vocational Rehabilitation to recognize you for your commitment to disability employment.

Your initiative, leadership and dedication to the employment of citizens with disabilities have made a positive difference in the lives of many Pennsylvanians and you deserve to be recognized for your service. It is my hope that your sense of community and dedication to assisting Pennsylvanians with disabilities secure and maintain employment and independence will continue to inspire others now and in the future.

As Governor, and on behalf of all Pennsylvanians, I am pleased to join with everyone in attendance at the *Bridging The Gap Between Employers and Disability Community-Based Organizations Breakfast* to recognize you for your service. Please accept my best wishes for an enjoyable event and for success in the coming years.

A handwritten signature in black ink that reads "Tom Corbett".

TOM CORBETT
Governor
October 28, 2013



A.C.E. (Achieving Career Excellence) Internship Program

- Career Development Opportunities
- 19 Paid Internships Completed Since the Summer of 2012
 - 10 Continued Employment with Rivers
 - 2 Have Been Promoted to Management Roles
- 2015 Program Expansion
 - 10 Summer Internships
 - Fall/Spring Internship Program in Development

Local Training for Career Development

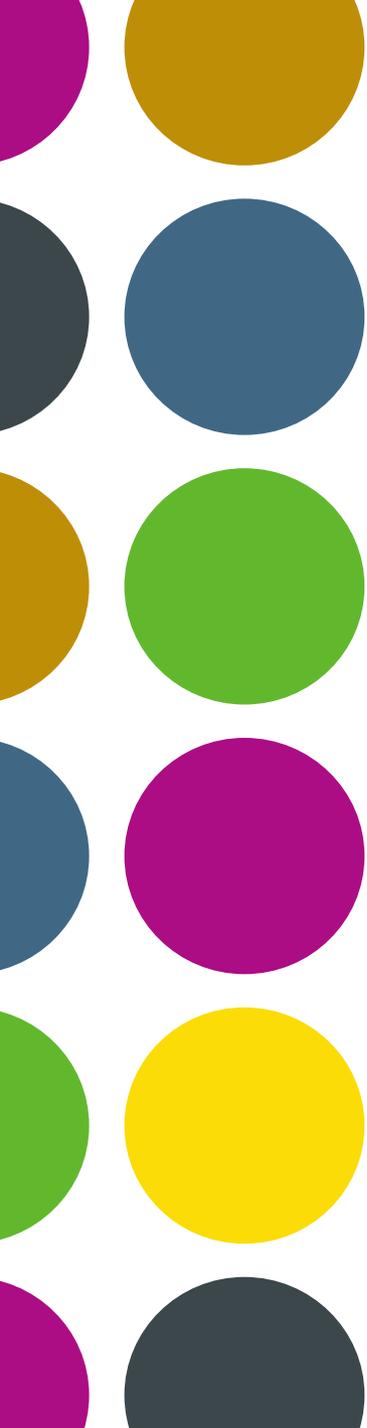


- Table Games Schools
 - Facilitated eight schools since 2013
 - No tuition costs

- Dealer School Statistics

	2013	2014	2015*	Total
Internal Graduates	41	23	14	78
External Graduates	88	18	47	153
Total	129	41	61	231

*Additional schools planned for 2015



Mary Cheeks

Sr. Vice President of Finance



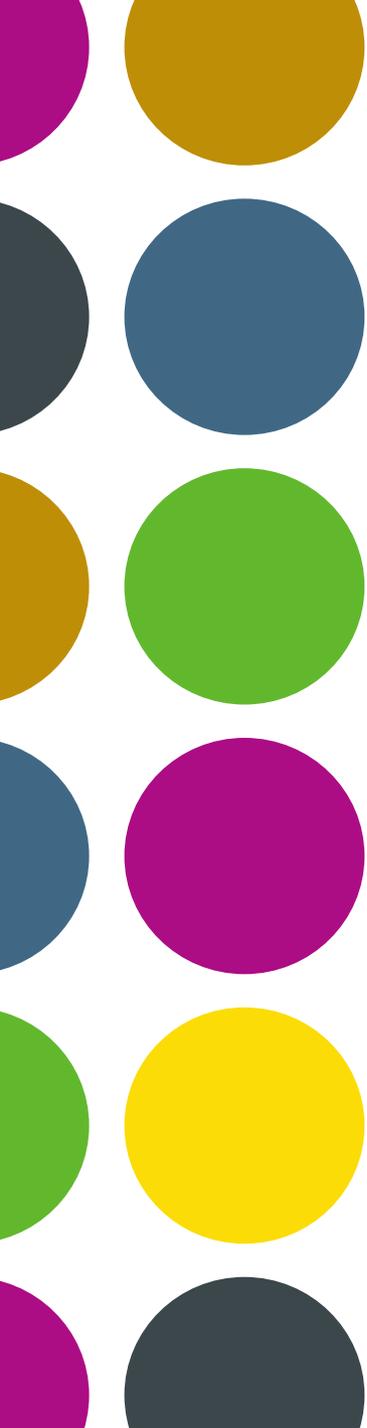
Supplier Diversity



- Vendor Outreach
 - SHARE 2015 Community Collaboration Event
 - Annual On Site Supplier Diversity Expo
 - Semi-Annual Seminars on How To Do Business With Rivers Casino

Rivers Casino Pittsburgh					
	Total MBE/WBE		Total LBE		Total All Payments
	Dollar Value	% of Ttl	Dollar Value	% of Ttl	
2013/2014 Non-Construction	\$5,893,424	18.0%	\$21,383,382	65.4%	\$32,706,664
2012/2013 Non-Construction	\$3,988,351	↑ 12.1%	\$21,360,152	64.9%	\$32,914,504
2011/2012 Non-Construction	\$3,121,178	↑ 11.3%	\$19,621,554	71.2%	\$27,564,218

- \$1.2 Billion Statewide Non-Construction Gaming Industry spend (7/1/11 – 6/30/14)
- Commonwealth Average = 50.9% Local Spend



Rhonda Gilchrist

Vice President of
Compliance



Committed to Underage Defense

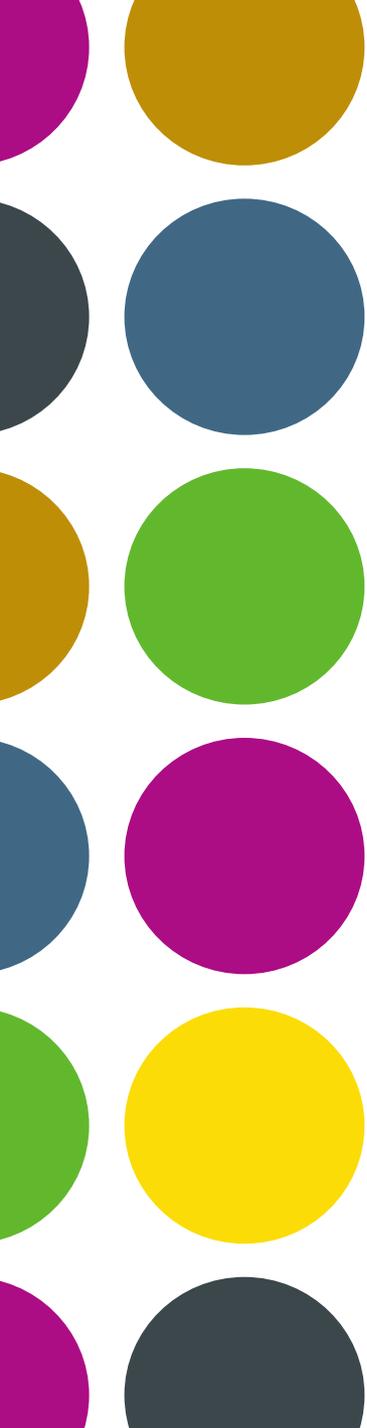


- **621** days without an incident of underage gaming as of May 15, 2015
 - Biannual training program
 - Internal training videos using actual confiscated fake IDs
 - Annual Casino ID Training program for all casino operating departments
 - Utilize ID scanners and magnifying loops to read microprint
 - Referrals to PSP

Additional Training



- Council on Compulsive Gambling
 - PA Council – \$120K contribution to date as of May 2015
 - Initial training at new hire orientation and annually thereafter for all Team Members
- Responsible Alcohol Management Program (RAMP)
 - RAMP requires 212 certified Team Members; currently 932 active Team Members are certified
 - In 2013, Rivers began including Poker, Slot Operations, Table Games, and VIP Services
 - In 2015 Rivers will also include Cage Team Members
 - All training and related certification costs are paid for by Rivers Casino

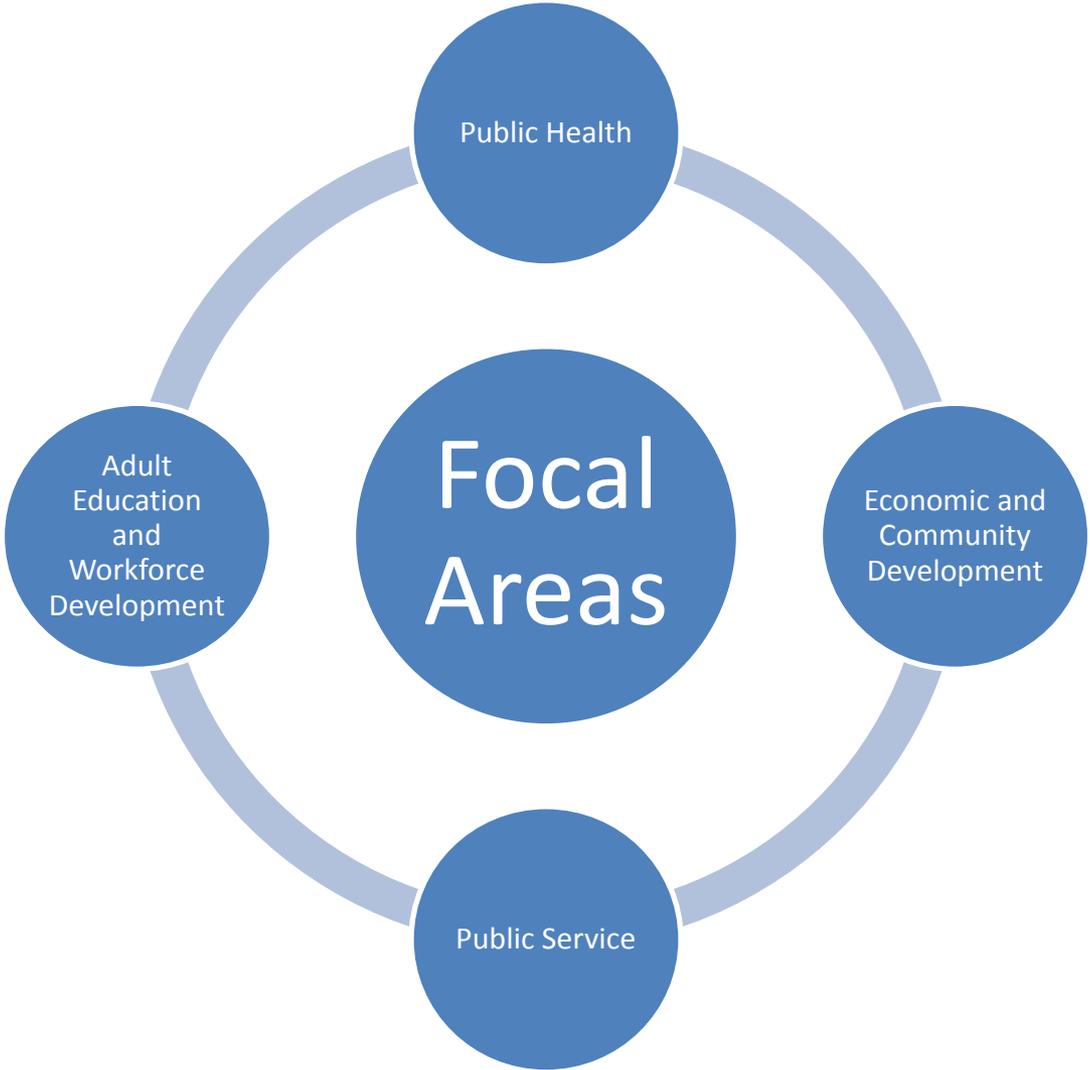
A vertical column of ten colored circles on the left side of the slide. From top to bottom, the colors are: purple, gold, dark grey, blue, gold, green, blue, purple, green, yellow, and dark grey.

Dr. Rahmon Hart

Director of Community Relations



Community Engagement



Charitable Contributions



Donations/Sponsorship: Rivers Casino has contributed \$3,334,398 to support local non-profit organizations, events, and projects

Note: This is in addition to funds contributed in alignment with our statement of conditions

Charitable Contributions



- **Pittsburgh Proud Program:** Guests donate vouchers throughout the month to contribute to a particular cause/non-profit organization. Over \$35,000 since the program began in Oct 2013.
- **Charitable Donation Tables:** Each month a local non-profit organization is featured. Each guest who donates \$10 cash to the organization receives \$10 in FSP from Rivers Casino. Organizations have received \$107,790 since Feb 2012.
 - Examples are Achieva, Alzheimer’s Association, Center for Victims, KDKA Warmathon, Multiple Sclerosis Association, Muscular Dystrophy Association (ALS), Nepal Earthquake Relief via Red Cross, Operation Troop Appreciation, and Susan G. Komen (Breast Cancer)

Community Service



- **Executive Leadership Board/Committee Involvement:** The Executive Leadership Team volunteered 980 hours while serving on 13 non-profit boards and committees in 2014 alone.
 - Examples are the Allegheny YMCA, American Lung Association, Bidwell Training Center, Center for Victims, Northside Community Alliance, and Three Rivers Adoption Council
- **Community Champions Program:** Each month a group of approximately 20 Team Members engage in a day of community service. We have volunteered over 3,500 hours in the local community since Apr 2012.
 - Examples are cleaning local parks, landscaping, organizing home construction supplies, painting, removing an old gym floor, turkey giveaways, river/riverfront cleanup, and sorting donated food

Community Partners



- A Giving Heart
- Achieva
- African American Chamber of Commerce
- Allegheny Cleanways
- Allegheny County Department of Human Services
- Allegheny General Hospital
- Allegheny YMCA
- Alpha Kappa Alpha Sorority, Inc.
- Alzheimer's Association
- American Red Cross of Western PA
- Athletic Trauma Unit
- Beltzhoover Civic Association
- Best Buddies Pennsylvania
- Bhutanese Community Association of Pittsburgh
- Bidwell Training Center
- Black Political Empowerment Project
- Boulder Crest Retreat for Military/Vet Wellness
- Brentwood EMS
- Brighton Heights Citizens Federation
- Carnegie Library of Pittsburgh
- Carnegie Science Center
- Catholic Charities of Pittsburgh
- CCAC Educational Foundation
- Center for Victims
- Central Blood Bank
- Children's Hospital of Pittsburgh Foundation
- Community Alliance of Spring Garden/E. Deutschtown
- Community Kitchen Pittsburgh
- Cystic Fibrosis Foundation
- Delta Sigma Theta Sorority, Inc.
- East Allegheny Community Council
- Eastern Minority Supplier Development Council
- Forbes Health Foundation
- Forbes Road Volunteer Fire Department

Community Partners



- Girls Hope of Pittsburgh
- Goodwill of Southwestern PA
- Greater Pittsburgh Auto Dealers
- Greater Pittsburgh Community Food Bank
- Greater Pittsburgh Literacy Council
- H.J. Heinz Company Foundation
- Habitat for Humanity of Greater Pittsburgh
- Heritage Valley Health System
- Hill District Growth Fund
- Hispanic Chamber of Commerce
- Iota Phi Foundation
- Jewish Community Center of Pittsburgh
- Jewish Family/Children Services of Pittsburgh
- Kappa Alpha Psi Fraternity, Inc.
- KDKA Warmathon
- Larimer Consensus Group
- Leukemia/Lymphoma Society Western PA
- Life'sWork of Western PA
- Light of Life Ministries
- Manchester Citizens Corporation
- Manchester Historical Society
- March of Dimes Pittsburgh
- Mario Lemieux Foundation
- Mattress Factory
- McGuire Memorial Foundation
- Mel Blount Youth Home
- Muscular Dystrophy Association Pittsburgh
- NAACP Pittsburgh Branch
- National Kidney Foundation-Pittsburgh
- National MS Society-PA Keystone Chapter
- New Hazlett Theater
- Northside Chamber of Commerce
- Northside Coalition for Fair Housing
- Northside Common Ministries

Community Partners



- Northside Community Alliance
- Northside Community Development Fund
- Northside Leadership Conference
- Northside/Northshore Chamber of Commerce
- Oakdale VFW Post
- Omega Psi Phi Fraternity, Inc.
- Operation Troop Appreciation
- Pennsylvania Housing Finance Agency
- Pittsburgh Cares
- Pittsburgh Center for Creative Reuse
- Pittsburgh Community Reinvestment Group
- Pittsburgh Cultural Trust
- Pittsburgh East Rotary Club
- Pittsburgh Polar Bear Plunge
- Pittsburgh Triathlon Series
- Playhouse Square
- Poise Foundation
- Riverlife
- Senior Olympics of Western PA
- Southwestern Veterans Center
- Special Olympics Pennsylvania
- St. Barnabas Charities
- Steel Valley Rotary Club
- Susan G. Komen Pittsburgh
- The Kingsley Association
- The Pink Pamper
- The Pittsburgh Project
- Thelma Lovette YMCA
- Troy Hill Citizens, Inc.
- Trumbull Career and Technical Center
- Urban League of Pittsburgh
- Veteran's Leadership Program of SWPA
- Wounded Warrior Project
- YMCA of Greater Pittsburgh

Thank You
Team Members,
The Community,
and
The Pennsylvania
Gaming Control
Board

