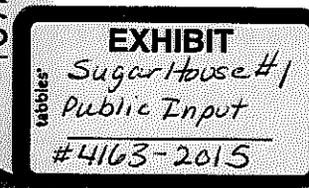
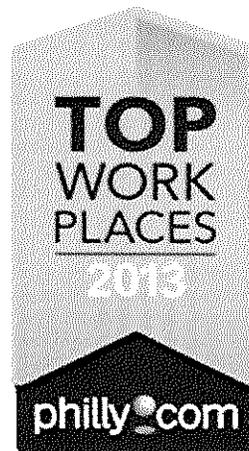


Best Place to Work!





License Renewal Hearing
July 9, 2015



Wendy Hamilton

General Manager

Commitments Delivered



- **Job Creation**
- **Tax Revenue Generation**
- **Expansion**
- **Neighborhood Development**
- **Community Involvement**
- **Diversity**
- **Charitable Giving**

Economic Impact



- **\$569 million** in tax revenue generated to the City and Commonwealth since opening
 - Of the total, **\$74 million** in tax revenue to the City of Philadelphia
- **\$209 million** in wages paid to team members since opening
- **\$189 million** in completed or in progress construction spend since opening
- **\$186 million** in construction and non-construction spend with Pennsylvania vendors and suppliers since 2011
- **\$6 million** in charitable donations/sponsorships since before opening

Economic Impact

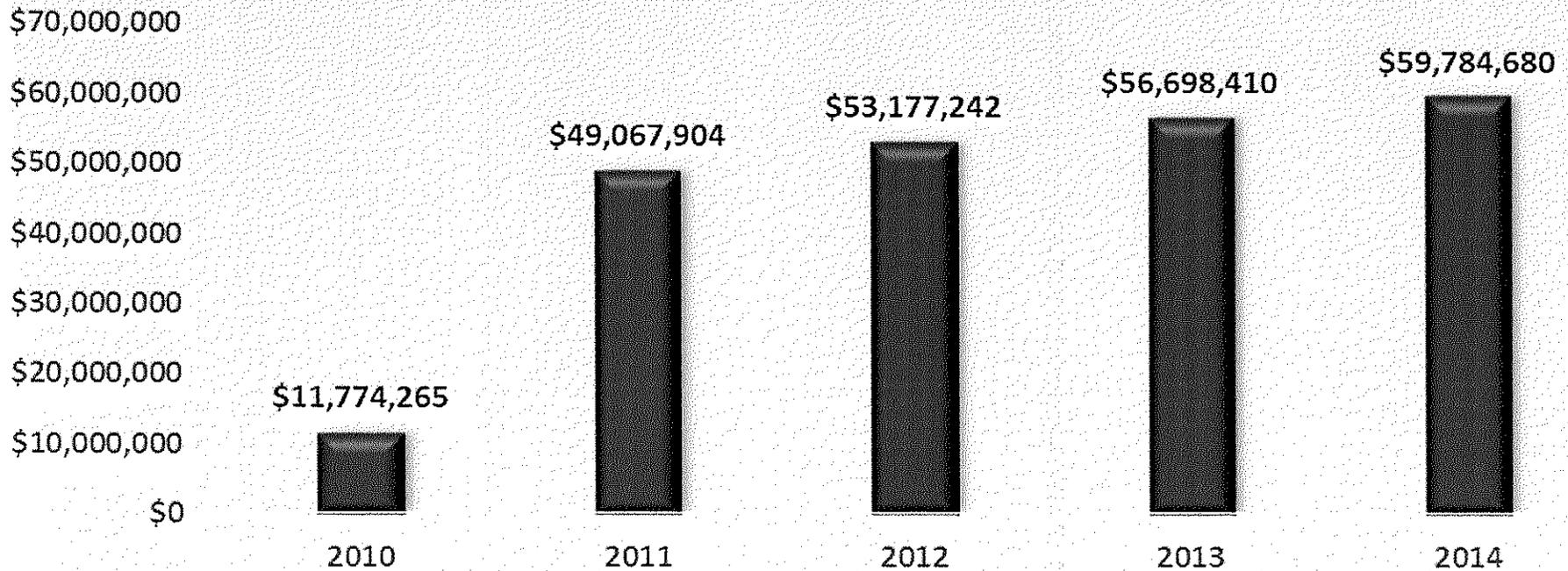


	Total	Jan-May 2015	2014	2013	2012	2011	2010
City of Philadelphia							
Slots	\$33,223,390	\$3,088,775	\$6,974,755	\$7,230,414	\$7,607,682	\$6,838,713	\$1,483,052
Table Games	\$7,819,921	\$803,404	\$1,815,115	\$1,695,958	\$1,678,836	\$1,484,246	\$342,361
Local Share Assessment	\$41,043,311	\$3,892,179	\$8,789,870	\$8,926,372	\$9,286,519	\$8,322,959	\$1,825,413
Settlement Tax	\$10,364,595	\$939,119	\$2,121,063	\$2,122,227	\$2,193,854	\$1,961,441	\$1,026,890
Property Taxes	\$7,157,078	\$720,694	\$1,647,300	\$1,568,858	\$1,494,150	\$1,423,840	\$302,236
Business Use & Occupancy Tax	\$4,668,720	\$416,665	\$1,000,000	\$1,000,000	\$1,000,000	\$1,000,000	\$252,055
Business Privilege Tax	\$1,769,718	\$170,878	\$383,386	\$384,895	\$396,274	\$361,375	\$72,911
Total Payroll Withholding (EE portion)	\$7,928,757	\$903,419	\$1,807,253	\$1,679,584	\$1,699,431	\$1,398,572	\$440,498
Liquor Tax (10% Philly Share)	\$289,927	\$21,203	\$48,664	\$57,075	\$55,252	\$65,649	\$42,084
Sales Tax (2% Philly Share)	\$169,821	\$13,828	\$31,430	\$35,481	\$39,913	\$36,344	\$12,824
Use Tax-(2% Philly Share)	\$410,966	\$22,631	\$71,940	\$73,395	\$86,462	\$60,948	\$95,591
City of Philadelphia Total	\$73,802,893	\$7,100,616	\$15,900,907	\$15,847,887	\$16,251,854	\$14,631,127	\$4,070,502
Commonwealth of PA							
	Total	Jan-May 2015	2014	2013	2012	2011	2010
Slot Taxes	\$414,467,929	\$38,100,655	\$86,201,783	\$89,785,881	\$95,243,000	\$86,343,906	\$18,792,704
Table Taxes	\$51,054,429	\$4,966,030	\$11,357,761	\$10,661,794	\$11,282,598	\$10,389,723	\$2,396,525
Total Gaming Taxes (Non LSA)	\$465,522,358	\$43,066,684	\$97,559,544	\$100,447,674	\$106,525,598	\$96,733,629	\$21,189,229
Admin Fees	\$19,779,132	\$1,976,351	\$4,447,815	\$3,739,167	\$4,644,620	\$4,158,283	\$812,896
PGCB Loan Repayment	\$1,652,163	\$165,000	\$390,261	\$366,520	\$365,025	\$365,357	\$0
Sales tax (6%)	\$509,464	\$41,485	\$94,291	\$106,444	\$119,738	\$109,032	\$38,473
Use tax (6%)	\$928,982	\$50,786	\$153,425	\$144,213	\$203,387	\$137,129	\$240,043
SUTA-State Unemployment	\$3,213,964	\$818,619	\$773,714	\$660,884	\$394,922	\$361,387	\$204,438
State Income Withholding	\$3,651,412	\$412,430	\$883,759	\$819,139	\$747,217	\$605,500	\$183,367
Commonwealth of PA Total	\$495,257,475	\$46,531,356	\$104,302,809	\$106,284,040	\$113,000,508	\$102,470,318	\$22,668,446
Total Taxes Generated	\$569,060,368	\$53,631,971	\$120,203,715	\$122,131,928	\$129,252,362	\$117,101,444	\$26,738,948

Total Payroll



Total Payroll Including Gratuities



SugarHouse Expansion

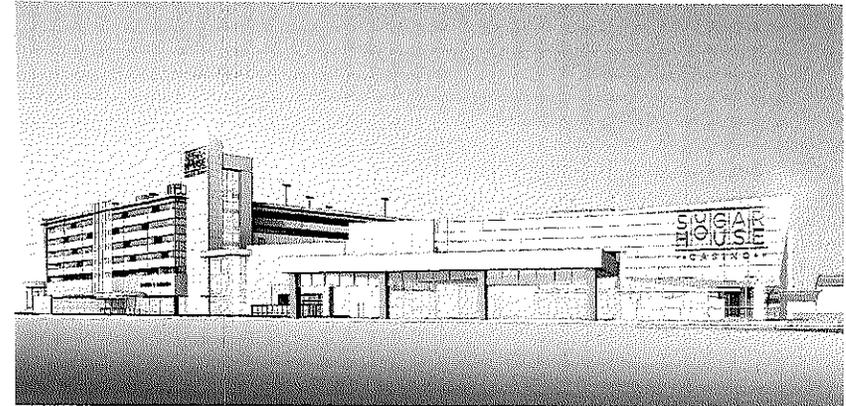


- **289 Additional Slots**
- **44 Additional Table Games**
- **Permanent 28-Table Poker Room**
- **1,500-Space Parking Garage**
- **30,000 SF Banquet and Event Center**
- **New Restaurants**

SugarHouse Expansion



September 2010

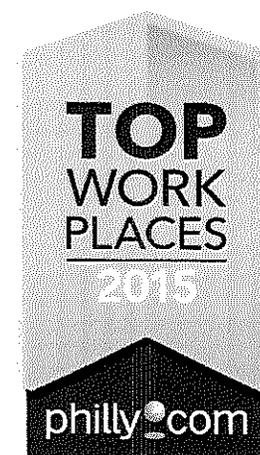
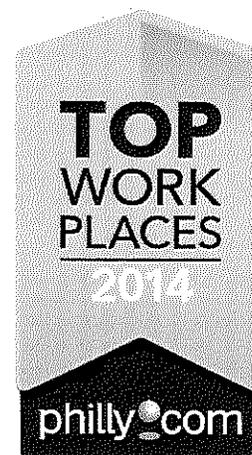
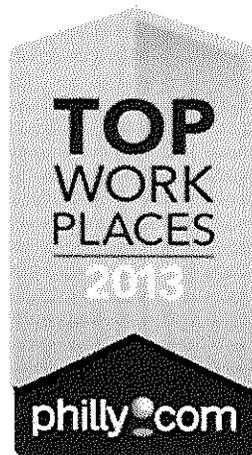


June 2015



December 2015

Best Place to Work!

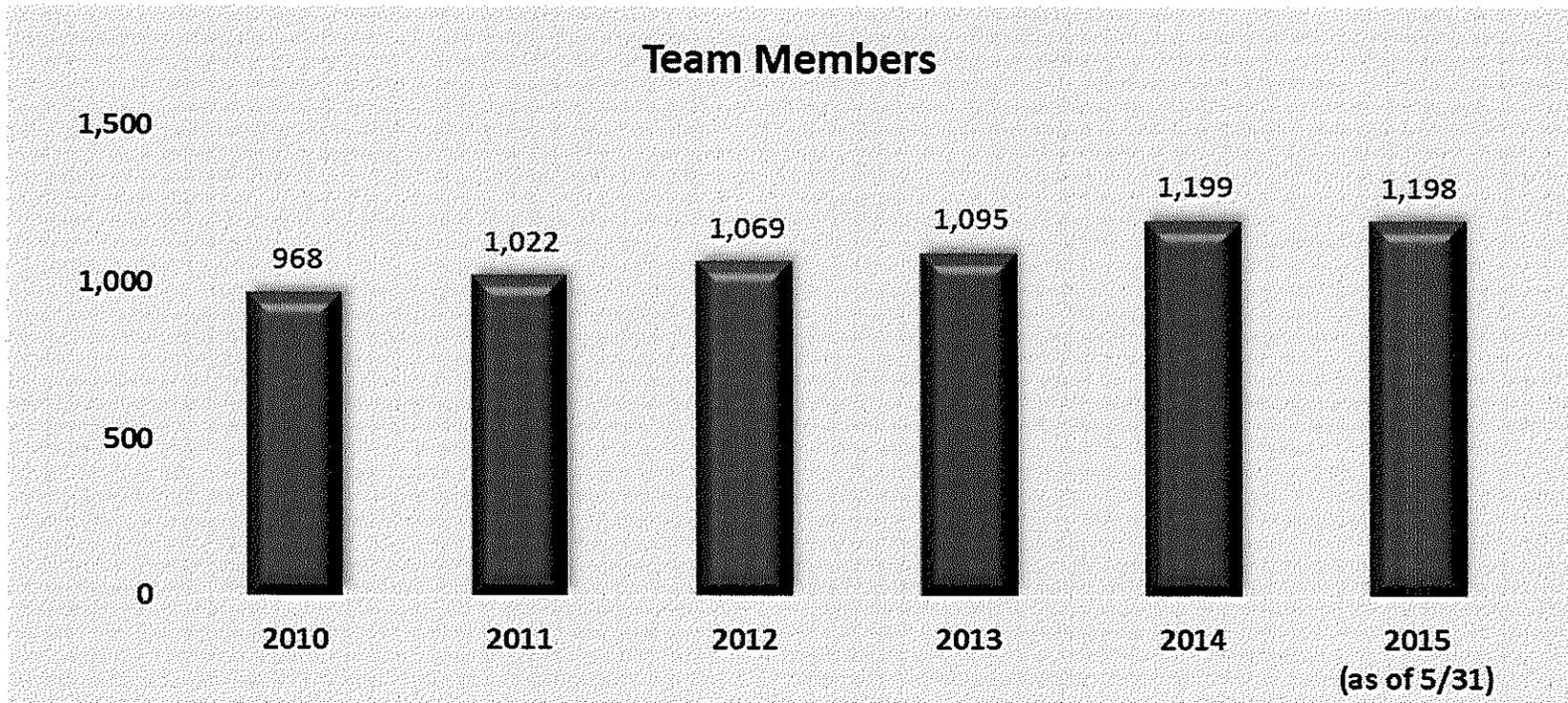


Happy Video



SUGARHOUSE TEAM

Job Creation



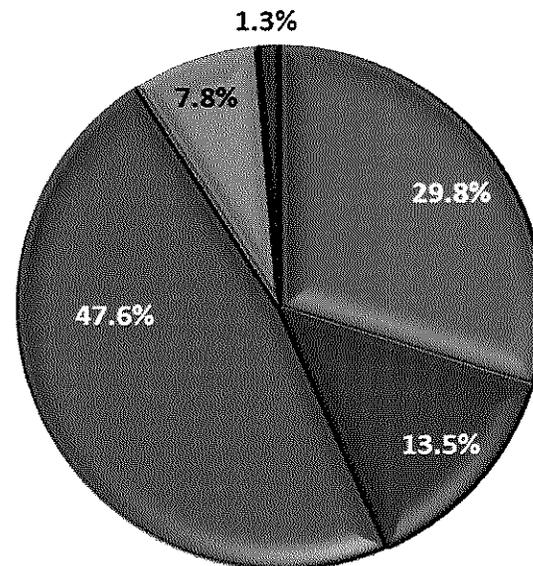
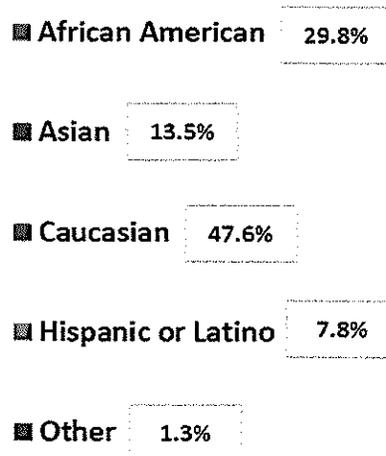
- 97 percent of Team Members are Full-Time Employees (with full benefits!)
- 87 percent of eligible Team Members are enrolled in SugarHouse medical benefit plans
- SugarHouse has made \$7,694,846 in match contributions to the 401K plan
- SugarHouse has reimbursed Team Members for \$129,442 in tuition costs

Team Member Demographics



Team Members by Ethnicity

as of May 31, 2015



- 40 percent of Team Members are women
- 52 percent of Team Members are minority
- 52 percent of Team Members are Philadelphia residents
- 67 percent of Team Members are Pennsylvania residents
- Leadership Team (supervisors and above) is comprised of 36 percent women and 39 percent minority

Great Employee Benefits



- **Competitive Pay**
- **401K**
- **Tuition Reimbursement**
- **Generous Health Insurance**
- **Domestic Partner Benefit**
- **Free Employee Vision Coverage**
- **Free Long Term Disability**
- **Free Term Life Insurance**
- **Free Uniforms**
- **Free Parking**
- **Discount Meals**
- **20+ days Paid Time Off**
- **Perfect Attendance Bonus**
- **Service Bonus**
- **Annual Merit Based Increase**
- **GM Hotline**
- **Focus Groups**
- **GM Board of Review**
- **Sweet Rewards**
- **SugarHouse Leave**
- **Catching You at Your Best**
- **Promotion from Within**

Employment Awards



- **2012 Community Partnership Award,** *Community Integrated Services (CIS)*
- **2013 Advancing Women Company Award,** *Philadelphia Business Journal*
- **2013 Strictly Business Leadership Award,** *JEVS Human Services*
- **2014 Corporate Award,** *International Association of Jewish Vocational Services (IAJVS)*
- **2014 Employer of Distinction,** *Welcoming Center for New Pennsylvanians*
- **2015 Jannie L. Blackwell Humanitarian Award,** *Families Forward Philadelphia*



Employment Partners



- Art Institute of Philadelphia
- CareerTeam
- Casa del Carmen, Catholic Social Services
- Community College of Philadelphia
- Community Education Centers, Inc.
- DePaul House
- Educational Data Systems, Inc. (EDSI)
- Families Forward of Philadelphia (FFP)
- Goodwill Industries
- Hispanic Association of Contractors & Enterprises (HACE)
- ITT Technical Institute
- Jewish Employment and Vocational Services (JEVS)
- JNA Institute of Culinary Arts
- Kaplan Institute
- Keystone Job Corps Center
- Knowledge, Responsibility and Achievement (KRA)
- Lincoln Technical Institute
- Lutheran Settlement House
- Metropolitan Career Center (MCC)
- MenzFit, LLC
- Pennsylvania Office of Vocational Rehabilitation
- Opportunity Industrialization Center (OIC)
- Orleans Technical Institute (OTI)
- PA CareerLink
- PATH (People Acting To Help), Inc.
- PENNCO Technical Institute
- Philabundance Community Kitchen
- People for People, Inc. (PFP)
- Ready, Willing and Able
- The Restaurant School at Walnut Hill College
- Sierra Group Academy
- SPIN (Special People in Northeast)
- Star Career Academy.
- STHM (School of Tourism and Hospitality Management), Temple University
- Temple University, Temple University WELL (Workforce Education and Lifelong Learning) Program
- Urban League of Philadelphia
- Veteran's Multi-Service Center

Mary Cheeks

Senior Vice President of Finance

Supplier Diversity



SugarHouse Casino Non-Construction Vendor Spend					
	Total MBE/WBE		Total LBE		Total All Payments
	Dollar Value	% of Ttl	Dollar Value	% of Ttl	
2013/2014 Non-Construction	\$7,541,117	35.4%	\$13,391,581	62.9%	\$21,296,981
2012/2013 Non-Construction	\$6,624,244	30.7%	\$13,589,426	63.0%	\$21,554,257
2011/2012 Non-Construction	\$5,802,397	27.3%	\$12,809,506	60.4%	\$21,223,801

- “How To Do Business With SugarHouse Casino”
- Tier II Vendor Tracking
- Bi-Monthly Roundtables
- Tracking and Reporting

Ongoing Improvements

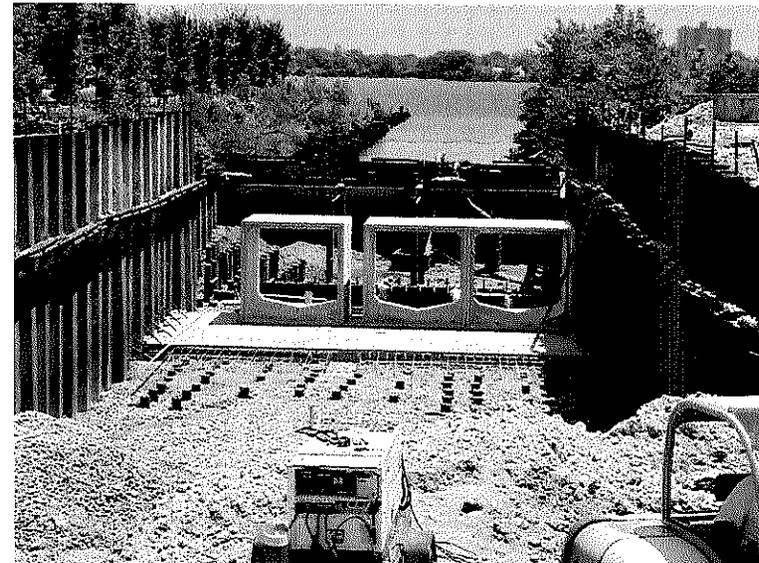


- **Floor Reconfiguration (2011)**
 - \$3.3 million total project cost
 - 25 direct construction jobs
- **Refresh Project (2013):
VIP Lounge; Renovated
Bathrooms; Ceiling, Carpet and
Wall Finishes**
 - \$5.7 million total project cost
 - 185 direct and indirect construction jobs
- **Interim Poker Room (2014)**
 - \$3.3 million total project cost
 - 45 direct and indirect construction jobs
- **Casino Expansion (2015)**
 - \$164 million budget
 - 1,600 (projected) direct and indirect construction jobs
 - 500 permanent jobs

City Infrastructure Improvements



Laurel Street CSO (brick sewer demolition)



Laurel Street CSO (new box culverts)

- **Laurel Street CSO Reconstruction (completed April 2015)**
 - \$12.8 million total project cost (reimbursable by the City)
 - 122 direct and indirect construction jobs
- **Shackamaxon CSO Relocation (completed April 2015)**
 - \$8 million total project cost
 - 49 direct and indirect construction jobs

Leigh Whitaker

Vice President of Communications

Neighborhood Support



- **Penn Treaty Special Services District - \$2.68 million contributed to date**
 - Signed CBA in November 2008
 - \$500,000 annual commitment until expansion opens
 - Next payment date: October 8, 2015
- **Employment Opportunities**
 - Next SSD Employment Fair scheduled for August 2015
- **Vendor Opportunities**
 - Bi-monthly roundtables with local vendors

Penn Treaty SSD



- **To date, PTSSD has given out nearly \$1.6 million in grants and sponsorships to community organizations**
- **Projects include:**
 - Historical Marker and Fencing for Palmer Cemetery
 - Roof Repair for St. Anne’s Church
 - Community Garden at H & S Learning Center
 - Library Upgrades at St. Peter the Apostle School
 - Community Kitchen at Lutheran Settlement House
 - Sports Equipment for Fishtown Athletic Club
 - Liberty Lands Park Preservation
 - Building Repairs at LaSalle Academy
 - NLNA Summer Movie Festival
 - Portside Arts Center Programs

SSD Projects



Fishtown Spelling Bee



Summer Movie Series at Liberty Lands Park



Liberty Lands Park



Portside Arts Center Bus

Neighborhood Development



- **Stephen Starr's Frankford Hall (May 2011)**
- **Stephen Starr's Fette Sau (October 2012)**
- **Penn Treaty Village Luxury Apartments (Spring 2013)**
- **7-Eleven (March 2014)**
- **La Colombe (September 2014)**
- **Dottie's Dinette (December 2014)**
- **Johnny Manana's (June 2015)**
- **Live Nation (opening October 2015)**
- **Philadelphia Distillery (opening Fall 2015)**

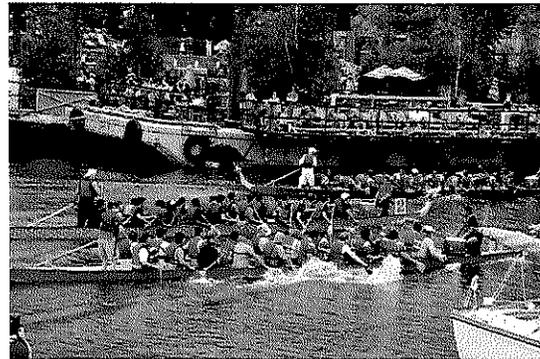
A Note From Our Neighbor



In a letter to Chairman Ryan dated July 7, 2015, Michael Samschick, CEO & President of Core Realty, Inc. wrote:

“Core Realty, Inc. has embarked on investing several hundred million dollars both in commercial & residential development directly adjacent to SugarHouse Casino. The ability to execute and deliver our project is due in part and parcel to the success and prosperity that SugarHouse Casino has brought and continues to bring to the area. One can visually see how clean and secure the area has become which is a testament to SugarHouse’s commitment to our neighborhood.”

Charitable Contributions



SugarHouse Casino has contributed nearly \$6 million (including contributions to PTSSD) to support local non-profit organizations, events and projects since pre-opening

Charitable Donations/Sponsorships

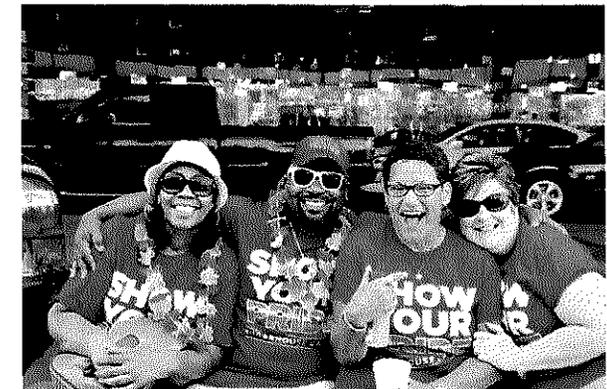
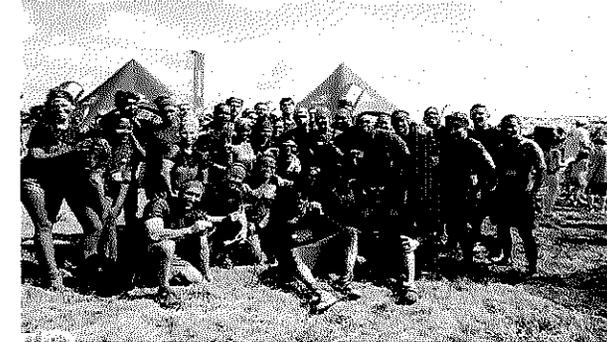


- 26th Police District Advisory Council (26th PDAC)
- 26th Police District Children's Fund
- Abramson Cancer Center
- ACHIEVEability
- Adath Israel
- African American Chamber of Commerce of PA, NJ and DE
- African American Museum of Philadelphia
- Alex's Lemonade Stand Foundation
- Alzheimer's Association Delaware Valley Chapter
- American Cities Foundation
- American Foundation for Suicide Prevention
- American Legion - Henry Hill Post #385
- American Red Cross
- Ancient Order of Hibernians Division 51 Fishtown
- Archbishop Ryan Soccer Alumni
- Art Sanctuary
- Asian American Chamber of Commerce of Greater Philadelphia
- Atlantic Audubon Society
- Avenue of the Arts, Inc.
- BEBASHI
- Black Pearl Chamber Orchestra
- Brandywine Conservancy
- Catholic Charities, Diocese of Trenton
- Center City Proprietors Association
- Center for Architecture
- Center for Literacy
- Chuck Cassidy Scholarship Fund
- Citizen's Crime Commission of the Delaware Valley
- Citizens for Fire Prevention
- Colon Cancer Coalition (Get Your Rear in Gear)
- Comcast Spectacor
- Foundation
- Community College of Philadelphia Foundation
- Congregation Kol Ami
- Congreso de Latinos Unidos, Inc.
- Connections for Humanity, Inc.
- Council on Compulsive Gambling of Pennsylvania, Inc. (CCGPA)
- Delaware County Women Against Rape
- Delaware River Waterfront Corporation
- Delaware Valley Ornithological Club (DVOC)
- Ducky Birts Foundation
- Eastern Minority Supplier Development Council
- Ed Snider Youth Hockey Foundation
- Educational Plus, Inc.
- Edward O'Malley Athletic Association
- Emerging Ministries Corporation
- Equality Forum's SundayOUT!
- Father's Day Rally Committee, Inc.
- FOP Charitable Foundation
- Fractured Atlas, Inc.
- Friedreich's Ataxia Research Alliance (FARA)
- Friends of Beast Day
- Friends of The FRG
- FringeArts
- G Town Restoration Corporation
- Gift of Life Family House
- Global Fusion Festival
- Grands As Parents, Inc.
- Grays Ferry Community Council
- Greater Philadelphia Hispanic Chamber of Commerce
- Greater Philadelphia Hotel Association
- Greater Philadelphia Tourism and Marketing Corporation (Visit Philly)
- Greater Philadelphia Veterans Network
- Haddington Multi Services for Older Adults, Inc.
- Holy Name of Jesus Church
- Honor Flight Philadelphia
- Human Rights Campaign Inc.
- Immune Deficiency Foundation
- Independence Dragon Boat Regatta
- Influencing Action Movement Foundation, Inc.
- International Student Volunteers
- Irish Pub Children's Foundation
- JEVS Human Services
- Joey F. Casey Memorial Foundation
- John R. Elliott Foundation
- Khmer Buddhist Humanitarian Association, Inc.
- Lacey Gallagher Memorial Scholarship Fund
- LGBT Pride Parade
- Lutheran Settlement House
- Marine Corps Law Enforcement Foundation
- Methodist Hospital Foundation
- Midtown Fall Festival
- Military Assistance Project
- Morgan & Smokey Brown Foundation
- Morris Animal Refuge
- Mothers In Charge
- National Coalition of 100 Black Women - PA Chapter
- National Organization of Minority Architects
- Nationalities Service Center
- New Jersey Audubon Society
- New Kensington CDC
- New Year's Shooters and Mummers Museum
- Ogontz Avenue Revitalization Corporation
- Operation Lifeline, Inc.
- Philadelphia Opportunities Industrialization Center, Inc. (OIC)
- Otho Davis Scholarship Foundation
- Our Lady of Hope Regional Catholic School
- Painted Bride Art Center
- Paralyzed Veterans of America
- Parkside Association of Philadelphia
- Passyunk Square Civic Association
- Penn Treaty Special Services District (PTSSD)
- Pennsport Civic Association, Inc.
- Philabundance
- Philadelphia BlueSox Baseball
- Philadelphia Center for Architecture
- Philadelphia Convention and Visitors Bureau
- Philadelphia Dragon Boat Association
- Philadelphia Fire Department Historical Corporation
- Philadelphia Firefighters Athletic Association
- Philadelphia Fringe Festival
- Philadelphia International Association of Firefighters (IAFF) Local 22
- Philadelphia Museum of Art
- Philadelphia NAACP
- Philadelphia Opportunities Industrialization Center, Inc.
- Philadelphia Outfest
- Philadelphia Police and Fire Football Club
- Philadelphia Polish American Festival
- Philadelphia Sculptors, Inc.
- Philadelphia Stand Down
- Philadelphia Trolley Works
- Philadelphia Veterans Comfort House Corporation (PVCH)
- Philadelphia Vietnam Veterans Memorial Fund, Inc.
- Philadelphia VIP
- Philadelphia Youth Network, Inc.
- Philly A's Softball Club
- Philly Beer Fest
- Pinn Memorial Baptist Church
- PJH Memorial Fund
- Police Athletic League of Philadelphia
- Police Chiefs Association of SE Pennsylvania
- Polish American Parade
- Prostate Cancer Foundation
- Queen Village Neighbors Association
- Second Chance Foundation, Inc.
- Sky Community Partners, Inc.
- South Philadelphia Lions Club
- Southeast Asian Dragon Boat Festival
- Special People in the Northeast, Inc. (SPIN)
- Ss. Neumann and Goretti High School
- St. Laurentius Catholic Church School
- St. Nicholas Church
- Susan G. Komen 3 Day
- Susan G. Komen Philadelphia
- Tara Miller Melanoma Foundation
- Temple University
- Temple University Beasley School of Law
- The Art Sanctuary
- The Brad Hennefer Gold for Life Foundation, Inc.
- The Career Wardrobe
- The Chuck Cassidy Scholarship Fund
- The Citizens Crime Commission
- The College Settlement of Philadelphia
- The Flyers Wives Charity
- The Forum of Executive Women
- The Irish Memorial
- The Lacey Gallagher Memorial Scholarship Fund
- The Links Foundation, Inc.
- The Millay Club
- The Philadelphia Firefighters Athletic Association
- The Philadelphia Foundation
- The Philadelphia Tribune
- The Polish Police Association of Philadelphia
- The Urban League of Philadelphia
- The Veterans Group
- Travis Manion Foundation
- Urban Affairs Coalition
- Urban League of Philadelphia
- USO of Pennsylvania and Southern New Jersey
- Veterans Multi-Service Center (VMC)
- Wawa Welcome America Festival
- Welcoming Center for New Pennsylvanians (WCNP)
- West Philadelphia Coalition of Neighborhoods and Businesses
- West Powelton Concerned Community Council
- Winkis Children Memorial Fund
- Women of Destiny
- WURD Radio 900AM

Team Member Community Support



- 1,150 Turkeys Donated to Local Charities
- Susan G. Komen Race for the Cure
- Philadelphia Independence Dragon Boat Regatta
- Philadelphia Pride Parade
- Broad Street Run
- Mud Run
- PAL Denim Days
- Annual Blood Drive



Best Place to Work!

