

1 PENNSYLVANIA GAMING CONTROL BOARD  
2  
3 PUBLIC INPUT HEARINGS  
4  
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8 PHILADELPHIA, PENNSYLVANIA  
9  
10 APRIL 12, 2006, 8:30 A.M.  
11  
12 BEFORE:  
13 THOMAS DECKER, CHAIRMAN  
14 MARY DIGIACOMO COLINS  
15 KENNETH W. McCABE  
16 MICHAEL EDMISTON, PRESIDING OFFICER  
17  
18 HILLARY M. HAZLETT, REPORTER  
19 NOTARY PUBLIC  
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22  
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1 PRESIDING OFFICER EDMISTON: Good morning.  
2 My name is Michael Edmiston. I'm the Presiding  
3 Officer for this Pennsylvania Gaming Control Board  
4 public input hearing.

5 If you'll please take your seats and if  
6 there are conversations you're enjoying, please enjoy  
7 them out of the hearing room.

8 Before we begin, I would like to make a few  
9 housekeeping reminders. Please turn off all cell  
10 phones, beepers, and blackberries so as not to  
11 disturb the speakers or others in the audience.

12 I want to remind everyone that if you  
13 choose, you may make written comments to be included  
14 as part of the evidentiary record of these public  
15 input hearings. Such written comments are an  
16 alternative to live testimony and may be submitted at  
17 this hearing or any other live hearing or may be  
18 downloaded from our website and mailed to the Board.

19 We will be accepting written comments until  
20 June 2nd, 2006 when the evidentiary record will be  
21 closed as to these public input hearings.

22 As you may have observed, there are a  
23 number of media representatives present for the  
24 hearing. The media has been furnished with our  
25 protocols. I ask that those protocols be observed.

1 Commissioner McCabe's immediate left, Sanford Rivers.  
2 We do have Al Dezzi, Special Assistant to Chief of  
3 Staff here on behalf of ex-officio Board member, Bob  
4 Casey.

5 Our stenographer on our lower level on the  
6 right is Hillary Hazlett. Our clerk to the Board is  
7 Mickey Kane, the good lady to her right.

8 For those of you who will be speaking here,  
9 today Diane Domanski is assisting you to your  
10 assigned seats. You were given a number, your order  
11 of speaking. There is a number on your seat. We're  
12 delighted to have you in those assigned seats.

13 If you have written materials or supportive  
14 materials of for that matter your written remarks,  
15 they can be delivered to Diane and she'll make sure  
16 they get to the clerk to the Board, Mickey Kane on my  
17 right.

18 We want to thank Drexel University for  
19 making this facility available, Monday, yesterday,  
20 and today. Their cooperation and hard work has been  
21 essential in the bringing of this public hearing  
22 input hearing to Philadelphia.

23 This is the sixth in a statewide series of  
24 Pennsylvania Gaming Control Board public input  
25 hearings that are designed to allow applicants for

1 They were developed to facilitate a smooth capacity  
2 for the media to perform its responsibilities, yet  
3 assure our speakers that the media won't be  
4 interfering with the presentations.

5 At this time, I would like everyone to  
6 please join me in rising for the Pledge of Allegiance  
7 to the flag.

8 (Pledge of Allegiance.)

9 PRESIDING OFFICER EDMISTON: Okay. Good  
10 morning, once again. The April 12, 2006 public input  
11 hearing of the Pennsylvania Gaming Control Board at  
12 Philadelphia, Pennsylvania regarding Category II  
13 applicants will come to order.

14 This hearing is convened by the  
15 Pennsylvania Gaming Control Board pursuant to the  
16 authority of Act 71 of 2004 and Pennsylvania Gaming  
17 Control Board Regulations Section 441.2.

18 For the record, I would like to note that  
19 the Board did visit all five of the proposed sites  
20 that have been advanced by the applicants for  
21 Category II operator license in Philadelphia. That  
22 visit did occur this week.

23 The Board is present as a panel composed of  
24 the following members: On my immediate right, Mary  
25 Colins; on my immediate left, Ken McCabe; to

1 operator gaming licenses to simultaneously present  
2 their plans for the Gaming Control Board and the  
3 public.

4 These hearings will allow individual  
5 members of the public, community groups, elected  
6 officials and local governments to express their  
7 thoughts and share their concerns with the Board.

8 This hearing will continue throughout the  
9 day and will end at the conclusion of the last  
10 scheduled speaker registered or 6:00 p.m., whichever  
11 occurs first.

12 The rules and code of conduct for this  
13 public input hearing are posted inside and outside  
14 the hearing room and on the PGCB website and will be  
15 strictly enforced and adhered to by all participants.

16 The Board expects and it is my  
17 responsibility to insist that courtesy prevail among  
18 the audience, presenters, and speakers. Therefore,  
19 audience outbursts, including applause, are not  
20 permitted and respectfully ask your assistance in  
21 complying with this protocol, this courtesy for each  
22 speaker.

23 Vocal expressions from the audience  
24 complicate the task with assuring each speaker the  
25 use of the time for which he or she has appeared and

1 will make the stenographer's task more difficult. So  
2 let's do our best to let the registered speakers be  
3 heard.

The speakers will not be interrupted and  
will be permitted to speak no longer than their  
permitted time.

If I determine that an outburst is  
disruptive to this hearing, I will call a recess and  
resume the hearing upon restoration of order.

Persons who refuse to acknowledge and obey  
the authority of the Presiding Officer may be asked  
to leave the room and the area.

The order of presentations today will be as  
follows: First, we will hear from community groups.  
Next, we will hear from individual members of the  
public. Third, we will hear from the Category II  
slot facility operator license applicants. The order  
of the applicants' presentation will be the same  
order used on Monday when they utilized their  
introductory 40-minute slot.

Just by way of reminder, HSP Gaming, LP,  
SugarHouse Casino will be first. Second will be  
Keystone Redevelopment Partners, LLC, TrumpStreet.  
Third will be Philadelphia Entertainment and  
Development Partners, LLP, Foxwoods. Fourth will be

1 will begin and the speaker is expected to stop  
2 speaking and leave the microphone so that the next  
3 speaker can approach and be prepared to proceed.

If anyone has any questions about this  
hearing or future hearings, please see a member of  
our staff stationed in the sign-in area outside the  
hearing room. We welcome and need your full  
attention and cooperation throughout the hearing.

Finally, should it be necessary for you to  
converse with someone who is also attending this  
hearing, please have your conversations out in the  
hallway or in the sign-in area level just up the  
stairs.

Thank you for your attention and  
cooperation. It is my pleasure to ask that those of  
you who have registered to speak today, please stand  
and raise your right hand.

Do you all swear or affirm that the  
testimony you're about to give shall be the truth,  
the whole truth, and nothing but the truth, so help  
you God? Please answer, I do.

THE WITNESSES: I do.

PRESIDING OFFICER EDMISTON: Thank you.  
You may be seated. Our first speaker this morning  
for Tioga United in a community group slot for ten

PNK, PA, LLC, Pinnacle. Fifth will be Riverwalk  
Casino, LLP, Planet Hollywood.

The community group speakers will be  
accorded 10 minutes. The individuals will be  
allotted three minutes. The operator license  
applicants are permitted to speak for up to 15  
minutes as will bring our hearings to an end.

Each speaker will begin his or her remarks  
by stating his or her name and the name of the entity  
in whose behalf he or she will speak. All speakers  
will be sworn in at one time at the conclusion of  
these remarks, and to assist all of us in adhering to  
the time limits for each speaker and to have as many  
speakers heard in the time we have available today,  
our electronic stop light timer is located  
immediately in front of us on the stage.

The green light indicates the speaker's  
time has started. When the light turns yellow, which  
it generally will be at 30 seconds, most particularly  
for community groups and individuals, there will be  
30 seconds remaining of the allotted time. The  
speaker should wrap up their presentation.

Applicants will be accorded a one-minute yellow light  
within their 15 minutes.

When the light turns red, a beeping sound

1 minutes will be David Smith or Verna Tiner.

MS. TINER: Yes.

PRESIDING OFFICER EDMISTON: Very good.  
You may proceed.

MS. TINER: Good morning. My name is Verna  
Tiner. I am the treasurer of Tioga United. I'm here  
representing the president of Tioga United. Tioga  
United is a nonprofit organization that represents  
over 10,000 residents.

Tioga United has provided community support  
and outreach services to the residents of Tioga and  
surrounding neighbors for over ten years.

We are also one of the 27 groups of the  
Multi-Community Alliance and one of the six in the  
discussions of the Community Benefit Agreement.

Our community organization and our  
community strongly support the Trump proposal. Let  
me first begin by sharing with you my involvement and  
dedication to the community. I was a junior block  
captain for 6 years, a block captain for 25 years.

I served as a committee person for over 10  
years, Chief of Staff of Councilman David Cohen until  
his demise. However, the most important thing to me  
is being part of an organization that cares about our  
community.

1 Tioga United is dedicated to serving and  
2 representing our neighbors. When I first moved to  
3 Tioga at the age of 10, I thought I died and went to  
heaven.

4 This well-situated community with  
5 tree-lined streets and manicured front lawns was a  
6 scene with variety of single, twin, and row homes.  
7 That was home for many working families.

8 With the decline of the number of factories  
9 and other employers in the area, downward trend in  
10 the employment and income level resulted in  
11 depravation and blight, which has become part of the  
12 life for Tioga residents.

13 Long-term residents migrated to other areas  
14 in and outside the city. As children grew up and  
15 moved away and started new lives, their parents, now  
16 seniors, were left to live in older, large homes with  
17 minimum incomes to support needed household repairs.  
18 Our community has many issues such as crime, drugs,  
19 and blight, etc.

20 When we were informed that the proposal for  
21 a Trump Casino to be housed at Henry and Roberts  
22 Avenue, we immediately received phone calls from our  
23 neighbors, who expected us to have the answers. We  
24 had no answers.  
25

1 which is an entirely volunteer-based with no full  
2 paid staff. Yet, we achieve wonderful things with  
3 the help of many residents and community partners.

4 Tioga United focuses primarily on the  
5 seniors and youth living within our community. Our  
6 organization undertakes a wide range of products  
7 including, in annual unity day festival, the  
8 maintenance of over 200 community lots and parcels,  
9 youth days, and an effort to address issues of  
10 importance to our membership via action committees.

11 Tioga United has had the opportunity to  
12 work with and alongside representatives from  
13 TrumpStreet over the last several months, via  
14 community meetings; and on Saturday, March the 25th,  
15 Tioga United and the Allegheny West Foundation came  
16 together with other community partners to sponsor a  
17 beautification day.

18 The Trump Team showed their heart-felt  
19 commitment to the betterment of our community by  
20 bringing over 70 volunteers, including Pat Croce,  
21 Mark Juliano, Robert Pickus and many others.

22 We planted rose bushes and trees, picked up  
23 trash and visited senior centers around the  
24 neighborhood.

25 The effort did not go unnoticed. Outside

1 Tioga United chose to investigate the  
2 proposal and felt that the casino representatives  
3 needed to address the community concerns.

4 Our organization prides itself on giving  
5 fair consideration to all developers and give  
6 opportunity -- give them opportunity to attend  
7 community meetings in order to present their proposal  
8 and answer questions.

9 Tioga United hosted three meetings and each  
10 meeting at least over 100 residents were present. At  
11 first, many residents were unsure of the need for a  
12 casino in a residential area. There were many  
13 concerns and questions.

14 Trump representatives were very willing to  
15 attend all of our meetings to address the concerns  
16 and to answer many questions.

17 We have been very impressed with their  
18 willingness to answer our questions, their time  
19 commitment, flexibility in negotiating, and  
20 understanding our community needs.

21 Not only have Trump representatives  
22 attended our meetings but they have made themselves  
available for various times to discuss and answer  
other questions.

25 Again, we take special pride in our work,

1 of their willingness to work with us, the TrumpStreet  
2 proposal is one that will bring about the time of  
3 revitalization our community needs.

4 TrumpStreet's initial commitment of 2  
5 million in community investments and a yearly grant  
6 of no less than 500,000 thereafter can and will not  
7 only allow Tioga United but other organizations to  
8 continue their efforts in revitalizing our community.

9 Tioga United feels confident that this is a  
10 mutually beneficial opportunity for the community and  
11 TrumpStreet.

12 With these commitments and the potential  
13 for new community partners, our community will  
14 continue to bloom.

15 We wholeheartedly support the Trump  
16 proposal; and as you consider this proposal, I also  
17 ask that you consider the fact that the majority of  
18 the nearby residents affected by this development  
19 live in the Tioga section. Thank you for allowing me  
20 to testify on behalf of the community.

21 MR. SMITH: Hi. My name is Dave Smith.  
22 I'm a Board member of Tioga United. As a Board  
23 member and a member of a community, we support the  
24 TrumpStreet project coming to Tioga.

25 We think it would be beneficial for our

1 residents, especially the elderly residents as far as  
2 the home values are concerned.

3 Philadelphia is experiencing a pretty good  
4 housing boom right now and Tioga has been overlooked.  
5 We believe this is an opportunity for our senior  
6 homeowners to cash in on the home boom that is going  
7 on here and in Philadelphia. Thank you for your  
8 support.

9 PRESIDING OFFICER EDMISTON: Thank you.  
10 Our next scheduled speaker on behalf of East Halls  
11 Community Council will be Sharon Jaffe.

12 Just before you commence, I would like to  
13 welcome Chairman Tad Decker to the panel this  
14 morning.

15 Miss Jaffe, you may proceed.

16 MS. JAFFE: I'm Sharon Jaffe. I'm  
17 president of the East Hills Community Council.  
18 Mr. Chairman and members of the Commission, thank you  
19 for giving me the opportunity to testify today on  
20 behalf of East Halls Community Council, the resident  
21 organization of East Halls, a community of 12,000  
22 residents.

23 Let me be clear at the outset, TrumpStreet  
24 will be squarely within the boundaries of East Halls.  
25 In fact, half of the property within a mile of this

1 site lies on East Halls, the remainder divided among  
2 the neighborhoods of southeast Germantown and the  
3 North Philadelphia communities of Nicetown and Tioga.

4 The vast majority of residents of East  
5 Falls are unalterably opposed to the siting of the  
6 TrumpStreet project in our neighborhood.

7 We know this because we've taken the time  
8 to get community input. I first met with the Mayor's  
9 Task Force on Gaming in August of last year together  
10 with the East Halls Business Association and the East  
11 Halls Development Corporation.

12 On August 31st, we held our first East  
13 Falls Community Council special meeting to present  
14 information from the Mayor's Task Force to the  
15 community, using an abbreviated version of the task  
16 force's PowerPoint presentation. I've submitted an  
17 outline of that to you.

18 Thereafter, the East Falls Community  
19 Council held eight meetings where the proposal to  
20 build the slot parlors in East Falls was discussed.

21 We then distributed a standardized survey  
22 that allowed residents to submit their impressions of  
23 the proposal. An example is also submitted.

24 The return surveys, better than 10 percent  
25 sampling of the East Falls Community Council

1 membership, indicated that 78 percent of the  
2 community was opposed to siting of the slots parlor  
3 at the Budd site regardless of the community benefits  
4 that might be promised.

5 Contrary to TrumpStreet's characterization,  
6 the community which the slots parlor would be sited  
7 is not a community in total blight that would be  
8 rescued by the development of a gambling facility.

9 The Mayor's Neighborhood Transformation  
10 Initiative currently rates a good portion of East  
11 Halls as regional choice neighbor, meaning has the  
12 highest values in the city.

13 Another portion is high value appreciating,  
14 which means very high housing values, with strong  
15 appreciation and population stability. That market  
16 analysis is also enclosed in your packet.

17 The community that would be directly  
18 affected by the gambling operation included Southwest  
19 Germantown, East Halls, as well as Nicetown and  
20 Tioga.

21 These communities are relatively low  
22 density, middle class bedroom communities. If you  
23 take a look at the map Trump provided you, most  
24 studies would draw a circle around the proposed  
25 location and analyze the community within a mile

1 radius.

2 Instead Trump's expert gave you a rectangle  
3 where the proposed location was in the upper, left  
4 corner.

5 You can't accept this glaring  
6 misrepresentation. The project impacts our  
7 neighborhood, but our neighborhood's information has  
8 been purposefully omitted from the impact study.

9 Trump's traffic study does not meet a  
10 standard of professionalism accuracy. The project  
11 estimates visitors' volume at 6 and a half million  
12 per year which breaks down to 16,000 additional cars  
13 per day.

14 TrumpStreet's traffic study submitted does  
15 not even begin to analyze the true impact of traffic  
16 on the community.

17 It focuses only on two peek hours of the  
18 day. There's no analysis of traffic impact during  
19 other periods, even though TrumpStreet plans are a  
20 24-hour operation.

21 Even the Mayor's Philadelphia Gaming  
22 Advisory Task Force projects increases in traffic as  
23 high as 215 to 233 percent.

24 Traffic up and down Henry and Wissahickon  
25 Avenues and Route 1, the thoroughfares bordering the

1 project site, is already congested during rush hours.  
 2 It's inconceivable that these roadways  
 3 could absorb an increase in traffic from casino  
 4 operations.

5 Moreover, these avenues are predominantly  
 6 lined with low impact residents, parks, and schools.  
 7 Even now, cars travel speeds well above the limit.  
 8 Accidents, even deaths, are not infrequent.

9 TrumpStreet's traffic study ignores what  
 10 will most certainly be a difficult situation  
 11 aggravated by slots parlor traffic. Our home values  
 12 will drop.

13 East Halls is not offered or protected from  
 14 an entertainment casino by a highway, such as I-95.  
 15 Instead, our neighborhood is directly in sight of the  
 16 proposed parlor.

17 Henry Avenue, where the entrances are being  
 18 proposed is -- leads directly into the heart of East  
 19 Halls.

20 The well-known University of Nevada, Las  
 21 Vegas study -- again a copy is enclosed with your  
 22 package impacts -- indicates the impacts of gambling  
 23 casinos on home values within a mile radius where  
 24 they experienced a 4.6 percent drop in value.

25 Of all of the proposals to slots parlors in

1 for East Halls Reconnect to the River to show the  
 2 extent of our effort to revitalize the commercial  
 3 area of our community.

4 Contrary to Trump's testimony before this  
 5 Board, the neighbors of proposed TrumpStreet slots  
 6 casino do not love this proposal.

7 While all may understand that Donald Trump  
 8 is a consummate salesman, it does not justify his  
 9 misleading testimony to this Board.

10 He and his team have set out to paint a  
 11 false picture of community support. A dry run of  
 12 their presentation just last week was broken up  
 13 because neighborhood people who opposed this project  
 14 were not permitted to speak.

15 Donald Trump seriously misrepresented the  
 16 dominant sentiments of the community. East Falls  
 17 Community Council is a member of the Multi-Community  
 18 Alliance, which represents 26 neighborhoods around  
 19 the proposed TrumpStreet. The MCA is opposed to  
 20 TrumpStreet. East Halls is opposed to TrumpStreet.

21 In summary, siting the TrumpStreet gaming  
 22 operation at the proposed Budd Commerce location is  
 23 highly problematic for all of the reasons I've just  
 24 discussed.

25 If the Commission were to allow TrumpStreet

1 Philadelphia, TrumpStreet is located in the area with  
 2 the highest percentage of residential population.

3 82 percent of the area within one mile zone  
 4 of the proposed TrumpStreet casino is residential.  
 5 Application of the study's finding, as illustrated by  
 6 Hallwatch, shows that the residents in that community  
 7 will lose over \$30.6 million in home value.

8 The Philadelphia real estate firm of Elfant  
 9 Wissahickon believes that TrumpStreet would have a  
 10 decided negative impact on East Halls due to the  
 11 increase in traffic, accompanying noise and  
 12 pollution. A letter has been submitted.

13 TrumpStreet did not even consider whether  
 14 its facility would negatively impact the home values  
 15 in our community.

16 The slots parlor should not be located in  
 17 East Halls because of this negative impact. East  
 18 Halls has planning efforts already in motion that  
 19 foster independent residential -- resident oriented  
 20 business, not the type of store that would cater to  
 21 casino patrons.

22 Those efforts are directed at enhancing the  
 23 neighborhood quality of community and making it more  
 24 pedestrian friendly.

25 I'm submitting to the Commission the plans

1 to open as planned, it would cause a drastic,  
 2 damaging and irrevocable change in the community at a  
 3 time when all areas of the community are trying to  
 4 enhance their suitability and attractiveness for  
 5 residential use.

6 On behalf of the East Falls Community  
 7 Council, I urge you to reject this ill-conceived plan  
 8 so the community can continue to grow and prosper as  
 9 an attractive, residential area.

10 I've also submitted in your package some  
 11 additional images from our community. You can  
 12 clearly see the contrast between the images that were  
 13 presented by TrumpStreet. I thank you for your time.

14 PRESIDING OFFICER EDMISTON: Thank you,  
 15 Ms. Jaffe. You did give a copy of your material to  
 16 the clerk? Very good.

17 Our next scheduled speaker on behalf of Old  
 18 City, CWIC Association is Richard W. Thom. You may  
 19 proceed.

20 MR. THOM: Good morning, members of the  
 21 Pennsylvania Gaming Control Board. My name is  
 22 Richard W. Thom. I'm an officer of the Old City  
 23 Civic Association, OCCA, and Chair of its  
 24 Developments Committee for almost 12 years.

25 I have had my professional practice in

1 architecture and in urban design in this historic  
2 district for some 18 years. My business is currently  
3 located just up the street from one of the proposed  
4 gambling sites on the northern end of Penn's Landing.

5 In the 17 years I've been on the OCCA  
6 Developments Committee, I have watched Old City merge  
7 as one of the most premiere residential districts in  
8 all of Philadelphia.

9 This is a trend begun more than 30 years  
10 ago when it was, quote, discovered by the local arts  
11 community but it is now the most desirable market for  
12 the new residential condominiums in the entire city.

13 As such, we have probably more experience  
14 with the impacts of major construction projects and  
15 new land uses than any other single community group  
16 in the entire Philadelphia region.

17 The gambling sites' impact reports properly  
18 note that even larger mid-rise and high-rise projects  
19 continue to be contemplated in and around the  
20 surrounding hot real estate market of Old City.

21 Thus, OCCA can speak directly to the short  
22 and long-term ramifications of any proposed gambling  
23 sites but especially those in our ubiquitous river  
24 wards along the Delaware River.

25 Our present and future residents and

1 an immense impact on traffic flow and levels of  
2 service. It is completely ignored in the Riverwalk  
3 traffic study.

4 Long hours of construction work. Our  
5 experience is that local residents can be seriously  
6 disturbed by second and third shift construction work  
7 due to accelerated completion timetables.

8 Second shift work will add serious traffic  
9 to already clogged Columbus Boulevard on peak evening  
10 nights and certain daytimes.

11 Number 5, the cumulative impacts of other  
12 construction projects in and around this site in  
13 conjunction with the work on this site, no mention is  
14 made anywhere except in passing in the traffic study  
15 of other projects, but no assessment is offered of  
16 any of the implications of possible concurrent work  
17 underway on the site on Riverwalk and adjacent to  
18 Riverwalk.

19 Staging of construction and delivery  
20 vehicles is not addressed at all. This becomes  
21 serious traffic flow issues with other recent  
22 construction projects along Columbus Boulevard and in  
23 our historic, narrow streets in Old City.

24 Patron parking. The completed facility,  
25 patron parking is not comprehensively addressed in

1 businesses will bear the brunt of both the  
2 construction and operation of these mammoth  
3 developments and all of the impacts that they will  
4 bring with them.

5 Since the Riverwalk Casino will most  
6 directly affect Old City due to its location almost  
7 completely within our recognized boundaries, I use  
8 their development supporting materials in my analysis  
9 of our concerns about the riverfronted casinos.

10 These include, No. 1, construction  
11 delivery, equipment and material staging and debris  
12 removal.

13 The traffic impact study by James P.  
14 Markham virtually ignores these issues. On tight  
15 urban sites, these can cause major congestion on  
16 local streets abutting the construction zones.

17 Construction worker and management traffic  
18 and parking. Riverwalk alone is anticipated to have  
19 over 1,500 workers on-site. That's per their own  
20 study on page 11.

21 Where will they park? Will they compete  
22 with Old City residents and businesses for metered  
23 and unmetered curb side and commercial lost spaces?

24 Traffic delays and disruption due to  
25 utility work in local streets. This type of work has

1 either the Riverwalk study made available to OCCA.

2 One can assume that on-site parking will be  
3 fee based. If this is so, then will Old City see  
4 prospective casino patrons compete for on-street  
5 parking and commercial lot spaces in lieu of them  
6 paying the fees for the on-site parking to avoid the  
7 casino fee paid based parking? This is maybe in  
8 order to conserve their cash for the slot machines, a  
9 natural assumption.

10 Number 8, the traffic study recognizes that  
11 the casino with its generous on-site parking and  
12 deliveries will increase traffic flows at key  
13 intersections already along the lowest three levels  
14 of service noted by PennDOT, as defined by PennDOT.

15 The minimum proposal is to provide  
16 additional turning lanes and lengthen signal timing,  
17 resulting in only maintaining these low levels of  
18 service.

19 Some of these low levels are Category F,  
20 the lowest level there is. Traffic on Columbus  
21 Boulevard is already clogged to almost a standstill  
22 on peak evenings, and the added burden of this casino  
23 traffic will almost assuredly make matters worse. It  
24 is certainly not going to make it better, and none of  
25 their proposals in the traffic study offer up any

1 hope that traffic will be improved in and around the  
2 Riverwalk site.

3 Number 9, permanent additional police and  
4 fire costs are addressed in the economic impact study  
5 and may reach several million dollars by their own  
6 admission.

7 This direct cost to the city is  
8 disingenuously dismissed as being offset completely  
9 by future casino revenues.

10 No mention is made whatsoever of any such  
11 cost during construction, administration, and the  
12 initial opening of the casino. Policing is directly  
13 -- parenthetically, I add, police is directly  
14 affected during construction management of the  
15 traffic.

16 Prior to the city ever receiving one dime  
17 of offsetting revenue, who is paying for the up front  
18 cost of police, fire, utility work and coordination  
19 by the city?

20 Old City businesses and developers will  
21 undoubtedly be one of the most major benefactors of  
22 the casinos, especially Riverwalk with its close  
23 proximity to our community.

24 However, any project the size of this  
25 casino will have serious impacts on our neighborhood

during both construction and its operation.

2 We look to this Commission to insist that  
3 any successful casino developer, regardless of the  
4 final location along the river, be directed as a  
5 conditional licensure to work with PennDOT, city  
6 officials, and local community groups to mitigate  
7 these impacts.

8 Without such cooperative efforts at  
9 solution, the price we will all have to pay for these  
10 enterprises may long outweigh their economic benefit  
11 to the community, the Commonwealth, and our  
12 neighborhood.

13 As a community group, we are urging this  
14 Gaming Board to give greater consideration to other  
15 sites not immediately adjacent to Old City. The  
16 Riverwalk site is too small and is cramped and it  
17 directly impacts an already unacceptable level of  
18 traffic service on Columbus Boulevard.

19 Several of the other sites are more  
20 advantageous, particularly the SugarHouse site. I  
21 thank you.

22 PRESIDING OFFICER EDMISTON: Thank you,  
23 Mr. Thom.

24 Our next scheduled speaker on behalf of the  
25 Multi-Community Alliance is Ralph Wynder.

1 MR. WYNDER: Wynder.

2 PRESIDING OFFICER EDMISTON: Wynder. Good  
3 morning.

4 MR. WYNDER: Good morning to you and good  
5 morning to other members of the Board and to all of  
6 those who are in attendance.

7 My name is Ralph Wynder and I am the  
8 Chairman of the Multi-Community Alliance and the 38th  
9 ward leader, which is the ward where the proposed  
10 site is planned to be constructed and operated.

11 You have heard from many members of the  
12 Multi-Community Alliance and other members of my  
13 community over the last two days.

14 They have spoke of the many issues and  
15 concerns that people in our community have, concerns  
16 such as traffic congestion, concerns such as property  
17 taxes, concerns such as crime and compulsive gambling  
18 addiction.

19 They have spoke of the concerns and fears  
20 of eminent domain and many other things. I am here  
21 to represent those individuals and the other groups  
22 of which there are 25 that surround the Budd site, 25  
23 groups that represent the East Halls, Nicetown,  
24 Tioga, Appleford, and Allegheny West communities,  
25 Southwest Germantown, also.

1 We have been meeting with the Trump  
2 representatives and with the owner of the site,  
3 Mr. Michael O'Neill, for over nine months now.

4 Our meetings started off being very  
5 unbiased, very open to listening and to making sure  
6 that we took information back out into our  
7 communities.

8 We organized the community leadership first  
9 and sat down at a number of meetings, three or four;  
10 and then ultimately, we decided that we needed to  
11 call a large meeting throughout the community. We  
12 did so on September 15th, 2005 at the Mercy  
13 Vocational School.

14 At that meeting, nearly 400 residents of my  
15 community attended, as well as representatives from  
16 the Trump Organization, Mr. Robert Pickus, as well as  
17 members of the Budd site, Mr. Michael O'Neill, and  
18 also Mr. Shawn Fordham from the Mayor's Gaming Task  
19 Force.

20 At that meeting, we provided Trump an  
21 opportunity to speak to our community uninterrupted.  
22 They were able to present their full plan.  
23 Afterwards, we allowed our community to ask them  
24 questions.

25 At that time, the people who took the mic

1 and asked questions expressed 90 percent, I should  
2 say 99 because out of 35 speakers, only 1 spoke in  
3 favor of this casino.

4 So therefore, I would say close to 99  
5 percent of those who expressed themselves and asked  
6 questions, asked questions of concern or expressed  
7 opposition.

8 Later, we took a survey of those people  
9 after they had heard Trump's presentation. The  
10 survey showed up that -- over 300 people filled out  
11 surveys.

12 The survey showed that over two thirds of  
13 the people who filled out the surveys were opposed to  
14 the site. Of the one third who was not opposed, half  
15 of them would only be interested with conditions.  
16 They listed a number of those conditions.

17 So the Multi-Community Alliance continued  
18 to dialogue with the Trump Organization. We  
19 continued to expand the dialogue throughout our  
20 community over a period of months, at least 16  
21 meetings that I know occurred.

22 The Multi-Community Alliance called a  
23 second meeting and a third meeting, the last meeting  
24 being on December 14th, 2005 at the Rhoads Middle  
25 School over which over 200 neighbors attended.

1 Also, within all of those communities,  
2 smaller meetings were held with their respective  
3 community organizations and the sediment continued to  
4 be the same.

5 State Representative Rosita Youngblood and  
6 State Senator Shirley Kitchen also called meetings in  
7 the Germantown and Nicetown area. These meetings  
8 expressed overwhelming opposition to Trump's plan.

9 And so we continued to meet and dialogue.  
10 Trump sent us a Community Benefit Agreement, which  
11 was not, of course, an agreement but an offer to our  
12 community to consider certain things that might make  
13 the community feel better about the site.

14 So we did enter into discussions with  
15 Trump, although our overwhelming position then and is  
16 today that we are 100 percent opposed to a casino  
17 being built at the Budd site at Henry and Roberts  
18 Avenue.

19 The only reason that we are having the  
20 discussions with Trump about any kind of an agreement  
21 is that the event that this Gaming Board or the state  
22 imposes this casino on our community against the will  
of the people.

23 The people of our community have spoken  
24 loud and clear. I would not say that there is no  
25

1 people in favor because clearly, you have heard that  
2 there are some groups in favor; but out of the 27  
3 groups that make up the Multi-Community Alliance,  
4 only one or two organizations, I would say two, Tioga  
5 United and the Allegheny West Foundation, have come  
6 out in favor of this development that Trump has taken  
7 a small area and a small organization of people to  
8 magnify and make it look like there's wholesale  
9 embracing of their plan.

10 The reality is that there's wholesale  
11 opposition through their plan and that continues to  
12 show itself even after they have hundreds of  
13 thousands of letters and brochures to Mr. Pat Croce,  
14 even after they have begun to pay committee people  
15 and civic leaders to distribute their petitions for  
16 the casino.

17 Even as they have begun to tarnish and  
18 pollute that type of a process, a process that we did  
19 totally voluntarily, they have continued to try to  
20 change the people's minds with cleanups in the  
21 neighborhood and the planting of roses and bushes in  
22 our community.

23 Yet, the people continue to remain  
24 overwhelmingly opposed. Mr. Trump himself came in  
25 here the other day and said that our community

1 embraces his proposal. That is not true. That is  
2 absolutely false.

3 The overwhelming sediment from our  
4 community as represented by the 20 some groups is  
5 that they are opposed to this situation.

6 Now, if I could just deviate a second, I  
7 just would like to say that as we approach the Holy  
8 time of the year, coming toward the Memorial and the  
9 Easter holiday, I'm reminded of about how the Roman  
10 soldiers cast lots below the empaneled body of Jesus  
11 to see who would win his clothing or his garments.

12 In other words, they gambled at a  
13 historically powerful moment in time. Previous to  
14 that, Jesus, himself, who was mild mannered,  
15 overturned the tables of the Temple when he found  
16 that greedy businessmen and exploiters attempted to  
17 take advantage of the people in the Temple.

18 This is not -- I'm not here to preach. I'm  
19 not going to go into any of that any further, but I'm  
20 here to say that I think that we should understand  
21 that there is a presence, there is a spiritual  
22 presence of Jehovah God in this very critical issues.

23 As Chairman of the Multi-Community Alliance  
24 and the 38th ward, I've tried to represent the civic  
25 and political will of our constituents even above my

1 own personal feelings.

2 In this case, I have been pleased to find  
3 out that most of the people in my community are in  
4 harmony with my feelings.

5 They think this particular product,  
6 gambling, is not a good product to be used to save  
7 our neighborhood.

8 We think, in fact, that this product would  
9 do the opposite of what many people are proclaiming  
10 that it would do. That is that it will create jobs  
11 and that it will spur economic development.

12 Studies that we have seen and I would like  
13 to refer you to the book called the Luck Business,  
14 written by Mr. Robert Goodman.

15 In this book, he indicates that in Atlantic  
16 City; Gary, Indiana; Juliette, Illinois; Tunica,  
17 Mississippi; and other places, New Orleans,  
18 Louisiana; that instead of bringing new dollars to the  
19 local economy, gambling will siphon off consumer  
20 dollars from other local businesses.

21 At the same time, these communities will  
22 incur enormous new costs as they have to deal with  
23 the economic and social consequences of an enlarged  
24 local population of chronic gamblers in their midst,  
25 costs that could far out exceed any future economic

1 benefits that might derive from their gambling  
2 ventures. The sad lesson of gambling as an economic  
3 development strategy as we will see is that it  
4 creates far more problems than it solves.

5 In fact, in Trump's own eight year license  
6 renewal plan that they did in Gary, Indiana, they,  
7 themselves, acknowledged this fact; and that is, that  
8 small businesses have not seen the positive spinoff  
9 that they thought they would, and that bankruptcy and  
10 home foreclosures have increased as have the number  
11 of pawn shops and payday loan businesses within the  
12 community.

13 This is a glimpse of our future if this  
14 Board okays gambling in the Budd site. Our community  
15 already has too many addictive behaviors, and  
16 gambling is another addictive behavior.

17 People with addictive behaviors tend to go  
18 from one thing to another thing. We are concerned  
19 that you are putting this casino at a place where  
20 people are most vulnerable and where they're talking  
21 about the jobs. This study, this book indicates that  
22 jobs of local vendors and businesses, such as  
23 restaurants and bars, will, in fact, lose business  
24 because of this casino.

25 So as opposed to gaining jobs, we may wind

1 up having a job lost at the end of a ten-year period.  
2 As opposed to spurring economic development, this job  
3 may drain the economic dollars that are being spent  
4 in local businesses throughout the community.

5 As people spend more dollars on gambling,  
6 they spend less dollars in their community. Gambling  
7 tends to drain a community. It is a product that  
8 cannot be successful unless many people are  
9 unsuccessful.

10 You cannot make money -- the casinos cannot  
11 make money unless many people around it lose money.  
12 This is not a place where people will be here for a  
13 destination. It has nothing around it. It will be a  
14 convenient spot. It will not cater to those people  
15 from the suburbs. It will drain the people who live  
16 around the site.

17 We employ you as a Board to do the duty to  
18 protect our neighborhood and to disqualify this  
19 particular site. If you don't, we ask that you  
20 impose conditions that will compensate and safeguard  
21 our community. Thank you.

22 PRESIDING OFFICER EDMISTON: Thank you,  
23 Mr. Wynder.

24 Our next scheduled speaker is Bill Walsh on  
25 behalf of the Greater PHL Hotel Association. You may

1 proceed.

2 MR. WALSH: Good morning. My name is Bill  
3 Walsh. I'm the first president of the Greater  
4 Philadelphia Hotel Association and general manager of  
5 the Philadelphia Marriott located at 12th and Market  
6 Streets.

7 The membership of our association actively  
8 supports the Commonwealth's plan for gaming in  
9 Philadelphia.

10 It is our sincere hope that one successful,  
11 strong consideration will be given to fill gaming  
12 within our city.

13 The economic impact provided by casinos  
14 would add additional tax dollars through increased  
15 tourism and help fund the expansion of the  
16 Pennsylvania Convention Center.

17 Gaming in Philadelphia would add an element  
18 of entertainment for which the city is starving and  
19 serve as an additional attraction to conventioners  
20 and visitors and even add some occasional fun for  
21 those of us that live and work in this region.

22 More strongly though, we believe that in  
23 order to name casinos as quality venues that they  
24 enhance the image of the entire hospitality industry,  
25 that they must be located on-site within a few

1 minutes of our core industry, Center City.  
 2 We believe that totally isolating one  
 3 casino from the other and from the core of the  
 4 Pennsylvania Convention Center, our theaters,  
 5 restaurants, hotels, and museum district would very  
 6 much hinder, not enhance, those served by the  
 7 hospitality industry nor enhance the experience of  
 8 visitors to our region.

9 I think now is a good time to tell you a  
 10 little more about us so you can see why we care so  
 11 much about this.

12 We employ more than 13,000 people in our  
 13 hotels and have paid in excess of \$9 and a half  
 14 million in city wage taxes last year.

15 Also, in 2005, the 59 hotels of  
 16 Philadelphia County paid \$2 and a half million in  
 17 business privilege taxes, almost \$34 million in hotel  
 18 room taxes.

19 We collected \$3 and a half million in  
 20 liquor taxes, \$1.3 million in parking taxes, over  
 21 \$900,000 in use and occupancy taxes, and more than  
 22 106,000 in net profit taxes.

23 We're talking about a tax contribution to  
 24 the city in excess of \$52 million. This is a huge  
 25 number. This number does not even reflect the real

1 with the intent to build first class facilities,  
 2 which follow into the guidelines of AAA, Casino  
 3 Diamond designation of a four or five diamond  
 4 facility.

5 A gaming facility should be no closer than  
 6 a three-block radius. We believe this is needed so  
 7 attendees, some of whom may object to having slot  
 8 parlors directly in their face.

9 If a casino has a hotel component, a fair  
 10 business playing field needs to be established to  
 11 prevent casinos from having an unfair advantage in  
 12 competing against existing hotels.

13 The following regulation should be adopted  
 14 by the Commonwealth of Pennsylvania to allow the  
 15 state to maximize their tax revenues.

16 One, hotel and casino operators should not  
 17 advertise rates on billboards within a 60-mile radius  
 18 of their casino.

19 Two, casino hotels should not make  
 20 available to the general public, print media, or  
 21 billboards that offer complimentary accommodations.

22 Allowing a high number of complimentary  
 23 rooms would seriously dilute the tax base, including  
 24 the hotel room tax, which supports in part marketing,  
 25 public relation efforts that attract visitors and

1 estate taxes that are paid by the property owners in  
 2 which our hotels are located, which was in excess of  
 3 \$30 million.

4 We cannot support anything that may harm  
 5 and does not help the investment hoteliers,  
 6 restaurant tours, entertainment venues, and leisure  
 7 activities.

8 We support any proposals along  
 9 Philadelphia's Delaware River within three miles of  
 10 the Pennsylvania Convention Center.

11 Others outside of that range, we believe,  
 12 would hinder the growth and ambience of the  
 13 hospitality industry in Philadelphia.

14 Let me repeat that. We will support any of  
 15 the four sites selected that are within three miles  
 16 of the Pennsylvania Convention Center.

17 We believe that gaming facilities must be  
 18 located a short ride for tourists and attendees that  
 19 are essential to the hotel industry, whether it be  
 20 restaurants or sporting venues.

21 The Philadelphia Hotel Association wants to  
 22 be assured that gaming licenses be issued only to  
 23 casino operating companies that want to see their  
 24 investment flourish in Philadelphia.

25 Any sites or licenses should be selected

1 conventioners to our region.

2 Three, casinos may otherwise advertise for  
 3 new customers through other media, as long as the  
 4 pricing for the rooms is consistent with the average,  
 5 seasonal rate in our city according to the Smith  
 6 Travel Research Organization.

7 Drastically reduced room rates would be  
 8 avoided and are not needed in the Center City  
 9 location.

10 The present hotel inventory has a range of  
 11 rates to accommodate all price points, and our  
 12 average room rate currently ranks very low of 26th in  
 13 the nation. We're even below that of one of your  
 14 nearest competitors, Baltimore, Maryland.

15 We believe that casino developers and  
 16 operators must maintain the standards of a first  
 17 class casino and remain a first class facility.

18 The facility should be multi-use and  
 19 include high quality vendors, services, restaurants,  
 20 and retailers.

21 The retailers and restaurants located in or  
 22 near the complex must also be of a first class  
 23 facility.

24 We believe the casino developers and  
 25 operators must be able to submit a plan for expansion

1 to full gaming.

2 We believe they should address loitering  
3 issues, work to develop ordinance with City Council  
4 to pass, legislate, and enforce the same to protect  
5 the integrity of each facility.

6 Loitering should not be allowed within the  
7 confines of a gaming facility and within a 100 foot  
8 radius of the entrances and exits of these  
9 facilities.

10 We want them to provide adequate security  
11 for all aspects of the facility, not just within the  
12 gaming area.

13 Our key points are a fun, exciting time for  
14 casino guests to be within close proximity to their  
15 hotel, restaurants, meeting venues, museums, outdoor  
16 cafes and our waterfront.

17 We urge that your selection in Philadelphia  
18 meet within the three miles of the Pennsylvania  
19 Convention Center criteria. Thank you for your time.

20 PRESIDING OFFICER EDMISTON: Thank you,  
21 Mr. Walsh.

22 Our next scheduled speaker this morning on  
23 behalf of the Fishtown Neighbors Association is  
24 Andrew J. Thomas.

25 Mr. Thomson, you may proceed.

1 chance of getting one of these sites. This is  
2 gambling. The odds are against us not getting any.

3 So over the course of last year, we  
4 partnered with other community associations in our  
5 area, including North Liberties Neighbors Association  
6 and New Kensington Development Corporation, to try to  
7 spread the word, get people educated about what is  
8 going on.

9 In December, we learned that two sites are  
10 directly in our neighborhood, the HSP site, which is  
11 the SugarHouse site, as well as the Pinnacle site.

12 We have been happy to have public community  
13 meetings with both of those operators. They have  
14 been very well attended. I believe that the concerns  
15 that came out of those meetings I'm going to try to  
16 convey to you.

17 The one concern that I think I can probably  
18 say very easily is a concern about traffic. I've  
19 heard so much about traffic, I feel like Steve  
20 Winwood's agent.

21 I'm going to say two things and they are  
22 two sentences that I want you to take out of this  
23 from the traffic.

24 Put the shovels in the ground for the  
25 Girard Avenue interchange. If you put one of these

1 MR. THOMSON: Good morning, Commission  
2 members. Thank you for the opportunity, albeit too  
3 brief, to speak to you about the concerns and the  
4 hopes of the Fishtown Neighbors Association, as well  
5 as the Fishtown Community as we are faced with the  
6 possibility of one, perhaps two sites, directly in  
7 our neighborhood and a third directly impacting our  
8 neighborhood.

9 Since I only have ten minutes, I will not  
10 try to go too long about one thing because we will  
11 submit a Fishtown impact report by the June 2nd  
12 deadline.

13 I'm going to try to get to you in the mind  
14 of the Fishtown community. The community of Fishtown  
15 is as old as the organized Commonwealth of  
16 Pennsylvania.

17 Its streets have carried people and  
18 industry for 300 years, every industry that America  
19 has ever had. This industry is a new one.

20 The sites that are going to impact our  
21 neighborhood are weed-choked lots. They are eye  
22 sores. They restrict river access.

23 So any development here will be better than  
24 what we have. We're not going to make any bones  
25 about it. We know that we have a pretty decent

1 casinos in Fishtown and don't start this until 2011  
2 which is the proposed PennDOT time frame for this,  
3 we're going to drive down your street.

4 We're going to honk our horns. We're going  
5 to show you what we're going to have to deal with for  
6 the next four or five years.

7 So if you can put any pressure on PennDOT  
8 to put the shovels in the ground, put the bulldozers  
9 there, it's already funded, just speed it up because  
10 the traffic concerns that we have are people coming  
11 off Girard Avenue and I say Girard, some people say  
12 Girard, but making a left on to Berks Street, making  
13 a left on to Columbia Avenue, making a left on to  
14 Shackamoxon, these are streets where kids play.

15 They're residential streets. It's the only  
16 way to get to either one of these sites for the next  
17 -- hopefully not the next five years but the next  
18 three years if we even start this process.

19 So without going forward with this  
20 interchange connection right now, I don't know what  
21 kind of power you have, put the shovels in the  
22 ground, put the bulldozers on the street and actually  
23 get ahead of this development.

24 If any one concern that has been trumpeted  
25 throughout this process and I'm sure will be in the

1 future, it's traffic.

2 People are worried about traffic, increased  
3 traffic on small, one lane residential streets where  
4 kids play, where people go to and from work.

5 So if you can get in touch with PennDOT,  
6 start that right now because presently, the traffic  
7 studies that were done, they need to be revamped.

8 We've had commitments from the SugarHouse  
9 and, you know, verbal commitment from Pinnacle to  
10 address this in the future.

11 The most important thing we can do is put  
12 pressure on the state to move forward with this  
13 interchange reconstruction because it will dump all  
14 of this traffic on to Delaware Avenue, which is not a  
15 residential, which will allow things to be carried  
16 straight past and where people are not clustered on  
17 to with the houses.

18 Like I said, traffic, traffic, traffic,  
19 traffic. That's not all we're concerned about but it  
20 certainly seems to be one of the biggest concerns  
21 from our community meetings.

22 We've been happy to get a commitment in  
23 writing from the SugarHouse and a verbal commitment  
24 from Pinnacle to work with us on that.

25 We have involved Councilman Clark and

1 as well.

2 You know, the areas that both the  
3 SugarHouse and Pinnacle sites are going to be on are  
4 historically job areas, you know. Fishtown went  
5 through a serious decline as did much the America of  
6 manufacturing jobs in the late '70s and early '80s  
7 when these two sites were shut down.

8 People in the neighborhood do look to this  
9 as an employment opportunity. So in that phase,  
10 people are looking at this to not only spur  
11 development to the casinos but further along on  
12 Delaware Avenue for a waterfront that sort of sat  
13 dormant for too long.

14 There are people in the neighborhood who  
15 have looked at this and feel this is something that  
16 will be beneficial to the community.

17 River access. I just described to you the  
18 weed-choked lots that we're talking about. There is  
19 no river access to either one of these sites, and  
20 unfortunately the city and the state have not come up  
21 with a comprehensive plan to allow river access other  
22 than at Penn Treaty Park from Penn's Landing through  
23 to northeast Philadelphia. Not only is that a  
24 disgrace, it's something that hopefully this Board  
25 and the developers who have committed to opening up

1 Councilman DiCicco, who are our city councilmen, to  
2 try to work on this.

3 One thing we hope that you can do at the  
4 outset is to move this forward and to work -- you  
5 know, force the city to work with us down the road if  
6 one of these two or both are put in our community.

7 Obviously, whenever you're putting this  
8 many people onto an area like ours, crime is  
9 certainly an issue. People are certainly concerned  
10 about it.

11 Both operators are committed to working  
12 with the community into trying to allay the security  
13 fears.

14 We think the city also has to deal with,  
15 you know, the bubble beyond the bubble of the casino.  
16 Obviously, the casino area will be highly policed but  
17 what about the areas beyond that.

18 We hope that you could put some sort of  
19 provisos on those regulations to force the city and  
20 these operators to deal with the bubble beyond the  
21 bubble.

22 We also echo the Society Hill's questions  
23 about who is going to fund this pre-construction,  
24 pre-finish job security as the tax revenue would not  
25 be there. We're going to have those conditions met

1 their waterfront to the city and to the residents and  
2 to anybody who is coming to these casinos to get  
3 there.

4 We would like the Board to take into  
5 account increased river access and sort of minimizing  
6 the impact that this development will have on our  
7 lack there of going forward.

8 One of the other concerns and sort of  
9 hopefulness that we have had is community  
10 partnership. It's something that our Neighbors  
11 Association and a number of other community groups  
12 are looking to partner with this development.

13 We're not morons. We know this is likely  
14 to happen. We have had serious discussions with the  
15 SugarHouse and smaller discussions with Pinnacle.

16 We haven't received a letter from the  
17 SugarHouse. We're putting in writing -- it's not  
18 something I'm going to submit here but putting in  
19 writing the things that they have committed to and  
20 Pinnacle has expressed a desire to do that also.

21 We have not heard from the Riverwalk, which  
22 minimally -- not minimally but will impact our  
23 neighborhood. It's at Delaware and Spring Garden.  
24 We have not heard from them, but we will try to get  
25 in some commitments from them in the future.

1 I hope-- we have got a commitment from  
2 SugarHouse, and hopefully down the line Pinnacle, for  
3 community partnership money out of their pretext  
profits, which we believe will fund a lot of efforts  
to minimize the direct burden that these casinos will  
6 put onto our community.

7 It's something that we believe is very  
8 positive and hopefully will create a partnership in  
9 the future.

10 You know, this is a gaming thing. So I  
11 felt like I'd come up with a gaming reference. I  
12 sometimes head to the track and bet an exacta. I'm  
13 trying to pick two winners.

14 The Fishtown community may be a winner here  
15 but we won't be a winner if we get two sites. I  
16 don't know if any neighborhood could handle the kind  
17 of development that we will see here.

18 So it's your responsibility as Board  
19 members and the other ones that are not here to look  
20 out for me, to look out for my wife, to look out for  
21 Delores and everybody else that is back here that is  
22 from the neighborhood and try to minimize the impact,  
23 try to make this work for us.

24 If you're going to stick us with this, you  
25 know, put the odds in our favor. Okay? Thank you.

1 other regions of the state where casinos will operate  
2 and offer our assistance and collaboration.

3 We will be making some important  
4 announcements soon, including the announcement of a  
5 series of public information forums; but for today in  
6 the ten minutes allotted, we present the following  
7 summary of our work to date.

8 Research shows that promises of economic  
9 development by the gaming industry have not always  
10 resulted in tangible and direct benefits for poor and  
11 low income communities and residents.

12 Without real vision, effective strategy,  
13 and practical policies, the Philadelphia region's  
14 economic benefits from the gaming industry will  
15 likely repeat this pattern of failing to meet  
16 economic needs of the poorest communities.

17 The experience of the gaming industry in  
18 Evansville, Indiana demonstrates that a forward  
19 thinking partnership with an independent coalition of  
20 dedicated experts and citizens leaders and help low  
21 income communities directly benefit from gambling  
22 revenue and contribute to effective long-term  
23 anti-poverty strategies.

24 All gambling licensees should be required  
25 to negotiate local community benefits agreements with

1 PRESIDING OFFICER EDMISTON: Thank you,  
2 Mr. Thomson.

3 Our next scheduled speaker on behalf of the  
4 The Fair Deal Coalition is Rick Goldstein. You may  
5 proceed.

6 MR. GOLDSTEIN: Thank you for this  
7 opportunity to contribute. Fair Deal, Fair and  
8 Accountable Investment of Revenue is a coalition of  
9 community-based religious, nonprofit, civic, and  
10 other organizations that have come together to ensure  
11 that a portion of the enormous revenues generated by  
12 gambling in southeastern Pennsylvania are channeled  
13 into positive, public purposes.

14 In just three months, this coalition of  
15 concerned citizens has logged dozen of meetings,  
16 poured through thousands of pages of hard to read  
17 documents, has expended thousands of hours of in-kind  
18 labor conservatively worth \$100,000 or more.

19 We have obtained the in-kind assistance of  
20 highly qualified consultants with unique expertise  
21 and experience regarding casino gambling and  
22 community economic development.

23 We are offering what we have to community  
24 groups, public officials, and licensees. We  
25 encourage the formation of similar groups in the

1 the communities immediately affected by the gambling  
2 operations.

3 The Fair Deal coalition believes mechanisms  
4 should be established to ensure that a portion of  
5 gaming revenues go toward economic development  
6 programs for job creation, job training, and small  
7 business support that focus on increasing an economic  
8 opportunities for low income residents and addressing  
9 unmet public needs in our community.

10 Economic development efforts that support  
11 the development of affordable housing and repair of  
12 existing homes, enhancement of quality education  
13 opportunities and resources for low income  
14 communities.

15 Financial support of small cultural and  
16 arts organizations, as well as parks and recreation.  
17 Those facilities that are within our communities  
18 while promoting and developing tourism and  
19 entertaining.

20 So that's our basic position. Now, why did  
21 we choose the name Fair Deal? Our coalition believes  
22 that all Pennsylvania citizens deserve a Fair Deal  
23 here.

24 FAIR is an acronym for fair, accountable,  
25 investment of revenue. So let's talk about fair.

1 Will Pennsylvanians who are poor, low income benefit  
2 directly from gambling?

3 We're talking about the direct benefits  
4 from gambling revenues and related economic  
5 development.

6 We are not talking about winnings at the  
7 neighborhood casino by the few and poor and low  
8 income Pennsylvanians who will beat the house odds  
9 over repeated trips to the slot machines.

10 With 20 percent of Pennsylvanians residing  
11 in the cities of Philadelphia and Chester who are  
12 poor and many, many more just a paycheck away,  
13 ensuring these Pennsylvanians get a fair share  
14 through expanded opportunities for moving up and out  
15 is both a reasonable obligation of public stewardship  
16 as well as moral and spiritual imperative.

17 We believe Pennsylvanians would agree that  
18 all citizens should benefit from casino gaming,  
19 including the poorest of our neighbors.

20 Now, let's talk about accountable. If  
21 there's one thing that every stakeholder in this  
22 venture can agree on, the overriding purpose where we  
23 can all be on the same page, it is accountability for  
24 the monies, accountabilities for a just process,  
25 accountability for establishment of a transparent

1 actually getting for our buck.

2 The casinos can tell you that about their  
3 money. If they were required to, which, of course,  
4 they are not, especially in that detail and shouldn't  
5 be; but the people's money, public funds is quite  
6 another matter.

7 It's the people's money, and we should have  
8 proper controls in place to safeguard such a  
9 windfall.

10 Business as usual? Join us in declaring  
11 not this time, which brings us to investment. Fair  
12 and accountable investment of revenue. We have a  
13 sizable chunk of new capital here to invest in  
14 Pennsylvania and Pennsylvanians.

15 Let's not just go and spend it like the  
16 proverbial drunken sailor. Let's not spend it on  
17 politically expedient things of today at the expense  
18 of wiser choices that could pay dividends generation  
19 after generation.

20 So we're asking, let's all take a deep  
21 breath, step back, and think about this. For  
22 example, with deepening funding of cuts at all levels  
23 of government for services and economic opportunities  
24 for poor and low income families, it only makes sense  
25 to ensure this sudden influx of capital can be used

1 process so we can all keep tabs on our collective  
2 investment here.

3 So accountability for doing it right, right  
4 from the start is the minimum we expect you to take  
5 and hear from this testimony.

6 Let's not walk up one day and find out how  
7 public dollars were misspent or unaccountable or were  
8 wasted for one reason or another or are intractable  
9 due to mixing of gambling revenue with the other  
10 general operating funds of local and county  
11 governments as currently prescribed by Act 71.

12 Flexibility for responding to the local  
13 needs is one thing but not at the expense of  
14 accountability, justice, and transparency, especially  
15 with the huge sums of projected, unprecedented  
16 windfall.

17 For example, for the City of Chester,  
18 Delaware County, the projected windfall is \$10  
19 million a year. The current city budget is only \$37  
20 million a year. So \$10 million a year from gambling  
21 revenue is a sudden and massive increase to the city  
22 budget of 27 percent.

23 We want to know where every penny of our  
24 money is, who gets it, what it is used for and what  
25 it accomplishes, how much social return we are

1 over and over via an endowment to fund services and  
2 best practice initiatives that can be used to  
3 maximize Pennsylvania's human capital and to reduce  
4 all kinds of cost associated with such a high  
5 percentage of under served, under utilized and  
6 marginalized people as we have in our Keystone state.

7 Let's choose wisely this time with a smart  
8 investment of every one of these dollars as possible.  
9 This requires, of course, that decisions be based on  
10 accurate data, not data that is selectively picked  
11 and put out there by one faction or another.

12 Pennsylvania institutions produce lots of  
13 good, solid data and analysis. Pennsylvania is a  
14 national leader in higher education and scholarly  
15 research. So let's use it for fair and accountable  
16 investment of revenue from gambling.

17 For example, here are some rock solid  
18 findings we've discovered produced by a fine academic  
19 researcher from one of our great universities.

20 Only one time in only one place so far has  
21 casino gambling directly benefited poor people in a  
22 community surrounding a casino. That casino was in  
23 Evansville, Indiana.

24 One of the main architects of this  
25 Evansville model is by coincidence now a

1 Pennsylvanian, a member of this Fair Deal coalition.  
2 Furthermore, the research shows that while  
3 casino gambling often does produce lasting economic  
development, too often it does not.

4 We have learned many important facts  
5 unreported so far in the gambling debate. The point  
6 is, is Pennsylvania up to the task as of today to  
7 make sound investment decisions with gambling revenue  
8 that will provide a truly acceptable return on our  
9 investment.  
10

11 The more we're learning, the less sure we  
12 are about some of the decisions that have been made.  
13 So we hope you're up to the task of examining all of  
14 the information put forth at these statewide hearings  
15 from all credible sources, not just the powerful  
16 ones, which brings us to revenue.

17 What do we mean by Fair and Accountable  
18 Investment of Revenue. When we say revenue from  
19 gambling, we're looking at all potential monies for  
20 public use generated by casinos and that includes  
21 state, county, local contributions by the casinos  
22 themselves and those promised in community benefits  
23 agreements.

24 So I thank you for the time and we want to  
25 make this work for the greater good for all

1 your remarks may be submitted for the record both  
2 today and, for that matter, further remarks until the  
3 record is closed on June 2nd.

4 Okay. So in the order we have you,  
5 Miss Rorke, do you want to start?

6 MS. RORKE: Sure. Good morning. My name  
7 is Tania Rorke. I'm president of the Society Hill  
8 Civic Association, a proactive volunteer organization  
9 serving more than 5,000 residents and 3,000  
10 households in a historically certified section of  
11 Philadelphia bounded by Front and Eighth Streets east  
12 to west and Walnut and Lombard Streets north to  
13 south.

14 Our neighborhood is located on the far east  
15 corner of Center City, Philadelphia, and sits between  
16 two of the proposed gaming sites.

17 I am here also representing Riverfront  
18 Communities United, a coalition of eight civic  
19 associations and one business district, the South  
20 Street Headhouse District.

21 Our coalition was formed with the express  
22 purpose of reviewing and analyzing the Philadelphia  
23 Entertainment and Development Partners, here and  
24 after referred to as Foxwoods application for casino  
25 license to be located at Columbus Boulevard and Reed

Pennsylvanians. Thank you.

2 PRESIDING OFFICER EDMISTON: Thank you,  
3 Mr. Goldstein.

4 Our next scheduled speakers are Tania Rorke  
5 and Ray Swerdlow, each of whom has registered on  
6 behalf of the Society Hill Civic Association. I'm  
7 curious and will need your assistance, if I can have  
8 you both at the microphone as to whether it's your  
9 individual plans each to use 10 minutes or might we  
10 be able to utilize ten minutes for the time slot for  
11 the organization and distribute it between you.

12 MS. RORKE: Well, because we were allotted  
13 ten minutes each, we sort of planned testimony. I  
14 don't know if it will be total 20 minutes.

15 MR. SWERDLOW: I don't think it will total  
16 20 minutes.

17 PRESIDING OFFICER EDMISTON: You will each  
18 be speaking on behalf of the same organization,  
19 right?

20 MR. SWERDLOW: Yes.

21 PRESIDING OFFICER EDMISTON: We're going to  
22 press you to five minutes a piece, one presentation.  
I understand it's an inconvenience and reflects some  
confusion.

25 If I may, you will want to remember that

1 Streets.

2 Society Hill's Civic Association opposes  
3 the proposed Foxwoods development. We strongly and  
4 honestly believe that the proposed, large scale  
5 development at Columbus and Reed Street, an already  
6 high developed commercial area densely populated with  
7 large, box retail stores, will not work.

8 We do not believe that this development  
9 will be beneficial for the neighborhoods that border  
10 the site nor for the city at large.

11 It is our belief that there are several  
12 existing logistical problems with that site, which  
13 are insurmountable and that the solution suggested by  
14 Foxwoods experts are impractical and unlikely.

15 The first of many problems is traffic. At  
16 any given day of the week during a 24-hour period,  
17 there are approximately 45,000 vehicles traveling on  
18 Delaware Avenue, 49,000 on weekends.

19 These figures do not take into  
20 consideration any increase resulting from special  
21 event traffic using Delaware Avenue to access one of  
22 the sporting arenas located south of the site.

23 According to the Mayor's Advisory Task  
24 Force, numbers represent the highest traffic volume  
25 of any of the five potential gambling sites.

1 Add Foxwoods to the area and one can expect  
2 an additional 24,700 cars on Delaware Avenue. Anyone  
3 familiar with the current traffic patterns on  
4 Delaware Avenue knows to avoid traveling this route  
5 during certain times of the day. It can take almost  
6 30 minutes to drive from Spruce Street to the  
7 entrance of 95, Target or Home Depot located just  
8 south of the proposed site, a trip that should take 5  
9 minutes in light traffic.

10 What will happen to these big box retailers  
11 who have come to the area if customers are unable or  
12 unwilling to shop in the stores because of the  
13 increased traffic congestion?

14 Also, the amount of traffic on this major  
15 artery increases. There is every reason to believe  
16 that some of the overload traffic will begin seeking  
17 alternate routes and start using the smaller streets  
18 in our surrounding neighborhoods.

19 Another significant problem that has not  
20 been addressed by Foxwoods is a negative impact on  
21 the increase in air, light, and noise pollution on  
22 our communities.

23 Many of the individuals traveling to the  
24 proposed Foxwoods site would do so using buses and  
25 automobiles. An increase in bus and automobile

traffic will result in harmful increase in emissions.

2 Philadelphia already exceeds air pollution  
3 standards and is out of compliance with the current  
4 state implemented plan.

5 Philadelphia also has the third highest  
6 asthma rate in the country and an unusually high  
7 cancer rate. There is no way to fully mitigate the  
8 negative effect of air, light, and noise pollution on  
9 the surrounding communities.

10 Over the past ten years, Society Hill has  
11 experienced a significant increase in property  
12 values. So much so that over the past five years,  
13 many of our homeowners have seen increases of 50 to  
14 100 percent on their property taxes.

15 There's a significant concern that a  
16 development of a casino or two casinos for that  
17 matter within a mile of our neighborhood will have a  
18 negative effect on the value of our homes.

19 We have recently learned property taxes  
20 from our neighborhood make up a large percentage of  
21 the residential property taxes collected by our city.

22 It is the goal of the city to base our  
23 taxes on the market value of our homes. The city is  
24 expecting to raise our property taxes based on the  
25 significant increase on our property values.

1 We have spent six months working and  
2 talking with our city officials about these proposed  
3 increases. Maybe this is the answer to our property  
4 tax increase concerns.

5 Studies have shown that property values  
6 experience a drop in 4.6 percent in the value when a  
7 casino moves into a neighborhood. Would we  
8 experience a 10 percent drop with two casinos?

9 Regardless, is the city prepared to lose an  
10 estimated \$109 million in property values as a result  
11 of these casinos and what will this loss translate in  
12 lost property taxes?

13 2008 may not bring the city the expected  
14 increase in property tax dollars it is expecting from  
15 our neighborhood.

16 The Board of Tax Revisions may have to  
17 reassess all of our homes a lot sooner than they had  
18 expected.

19 Aside from the loss in property values, a  
20 neighborhood may experience a significant loss in  
21 economic development.

22 The South Street Headhouse District is the  
23 southern broader of our neighborhood, one of the  
24 tourist destinations of our city is South Street.

25 South Street and its surrounding streets

1 are filled with small, individually owned businesses.  
2 Our area has seen a significant growth in  
3 restaurants.

4 People come from all over the region to eat  
5 in our charming and highly acclaimed BYOBs and full  
6 service restaurants.

7 Money spent in these stores and restaurants  
8 of the casinos will not be spent at our local  
9 businesses; particularly, those without parking  
10 provisions. Also --

11 PRESIDING OFFICER EDMISTON: If I may, I  
12 have you at just under 5 -- just over 5 minutes now.

13 So if you can wrap it up so you can make room for --  
14 MS. RORKE: Sure. Casinos located within a  
15 mile of our neighborhood will have a significant  
16 impact on life as we know it in Society Hill.

17 We did not move to this community to be  
18 closer to Atlantic City. We moved to Society Hill  
19 for the quiet, suburban setting located in our urban  
20 city. Our cobblestone streets are not meant to  
21 accommodate the increased traffic.

22 One last point I feel I must make clear is  
23 Society Hill is not taking a not in my backyard  
24 position on this because for those who are familiar  
25 with our neighborhood, I must point out that most of

1 us who live in Society Hill do not have backyards.

2 We live in densely populated, residential  
3 area with very little open space. We believe that  
4 there are other areas of the city that are not as  
5 densely populated that could better accommodate the  
6 positive and negative effects of a casino.

7 Many of these areas, such as the areas site  
8 proposed for the SugarHouse has shown that they are  
9 more amenable to this concept.

10 PRESIDING OFFICER EDMISTON: Thank you,  
11 Ms. Rorke. Thank you.

12 MR. SWERDLOW: First, let me say that I  
13 don't envy your position. You guys have a lot to  
14 think about. I'll cut out most of what I have  
15 written here and just make some recommendations.

16 The two proposed casino venues are  
17 equidistant to our neighborhood boundaries that we're  
18 considering are the Riverwalk Casino and the Foxwoods  
19 Casino.

20 They both certainly have a number of  
21 pluses. We like the riverfront casino -- the  
22 Riverwalk Casino, I'm sorry, because it's smaller.  
23 It's on a city-owned site that is going to pay rent  
24 to the city in addition to the revenues paid to the  
25 state and city.

1 Further down on Oregon Avenue where the  
2 Foxwoods site is proposed, you've got UPS sending  
3 about 600 trucks running around that particular area.  
4 You have SYSCO. You have a number of other  
5 businesses. We think that there will be considerable  
6 gridlock in the neighborhood. That kind of wraps it  
7 up. I appreciate your time and good luck.

8 PRESIDING OFFICER EDMISTON: Thank you.

9 Our next scheduled speaker this morning is  
10 Varsovia Fernandez on behalf of PHL Hispanic Chamber  
11 of Commerce.

12 MS. FERNANDEZ: Thank you, members of the  
13 Board, the Gaming Control Board. It is an honor and  
14 a privilege to testify before you today, the  
15 important topic of the gaming establishment.

16 I am the executive director of the Greater  
17 Philadelphia Hispanic Chamber of Commerce, a  
18 long-standing entity seeking to promote, develop, and  
19 advocate for Hispanic businesses and in the Hispanic  
20 community at large, with a membership of about 200  
21 local concerns, ranging from small to Fortune 100  
22 corporations.

23 Part of our work is to ensure that minority  
24 owned businesses and members of the community we  
25 serve benefit from projects such as Philadelphia's

1 It also has a limited growth potential  
2 because of the footprint that it sits on and it will  
3 offer a few surprises to the surrounding community.  
4 The site is near a SEPTA system that will probably be  
5 upgraded, updated, and refurbished providing a way  
6 for local employees to get to that particular venue  
7 and it will keep some of the traffic off of Delaware  
8 Avenue.

9 It's our opinion that the Pinnacle and  
10 SugarHouse sites are preferred because of the lack of  
11 the current development at the northern sections of  
12 Delaware Avenue.

13 The condos that are under construction that  
14 are proposed have their own dedicated parking  
15 available to their residents. It also makes sense to  
16 keep the two Philadelphia venues both on the  
17 waterfront next to each other to keep all traffic in  
18 the same area.

19 I won't -- it won't impact other  
20 communities or interfere with traffic patterns on  
21 I-95 south of the Richmond Street exit. It will be  
22 easier for the buses to go from one place to the  
23 next. If anybody wants to go to the Philadelphia  
24 Park, the could also just jump right on 95 and come  
25 right down.

1 planned gaming industry.

2 I first wish to say that as the City of  
3 Philadelphia continues to experience a moderate loss  
4 of young workers and increase of the aging population  
5 and increased immigration, the gambling industry  
6 seems promising to partially replace the loss of  
7 income and increased expense faced by these  
8 challenging demographic changes.

9 The gambling tax revenues generated from  
10 tourists and recreational senior gamblers can  
11 potentially replace this loss of income to the city.

12 Recreational gambling is a healthy activity  
13 for the aging as promoted across senior centers in  
14 America, which may contribute to increased tourism to  
15 Philadelphia.

16 Adding gambling to Philadelphia's tourist  
17 scene does not only prove convenient to Pennsylvania  
18 residents currently traveling to nearby states, but  
19 it would also provide for nightlife to a variety of  
20 visitors drawn by the existing arts and historic site  
21 offerings.

22 The Philadelphia Hispanic Chamber  
23 acknowledges the proposal that proposed gambling  
24 projects will create jobs, revitalize nearby  
25 neighborhoods, and create contract opportunities our

1 membership would enjoy.

2 We commend the Riverwalk Casino group for  
3 offering a unique value to Philadelphia's gaming  
4 licensing mix, in that the highly qualified  
5 individuals driving the project include a diverse  
6 group of minority entrepreneurs seeking to  
7 substantially contribute to maximize the benefits  
8 gambling brings to Philadelphia's minority  
9 businesses.

10 While gambling benefits may be an issue of  
11 controversy regarding economic development and job  
12 growth for most applicants, it can be argued that the  
13 job growth and economic stimulus would allow for  
14 wealth transfer of minority groups, investors, and  
15 businesses; not to mention the potential for  
16 revitalization of the nearby low-income communities,  
17 particularly the nearby Hispanic neighborhood.

18 The Riverwalk team has chosen a location  
19 just a couple of miles away from where the highest  
20 concentration of Latinos live in the city. This is  
21 important to note because Latinos represent 9 percent  
22 of Philadelphia's population, of which about 49  
23 percent participate in the labor force.

24 Latino businesses represent about 2  
25 percent, that is less than 1 percent participates in

minority contracts.

2 Members of the Board, if Riverwalk receives  
3 a gambling license in Philadelphia, the city would  
4 potentially experience the positive economic impact  
5 the gambling industry caused in the state of  
6 Mississippi.

7 In Tunica County, Mississippi, the welfare  
8 rate, food stamps usage, and unemployment rates  
9 dropped upon the legalization of the gambling  
10 industry as published in the Economic Impacts of  
11 Gambling by Harrah's Entertainment.

12 This positive change in the economics along  
13 the delta manifested in the form of jobs, small  
14 businesses and transfer of wealth, not to mention the  
15 revenues the state continues to enjoy.

16 As you can see, Riverwalk's contribution  
17 goes beyond construction job. Riverwalk's job  
18 creation extends to car dealers, customer service  
19 staff, cooks, housekeepers, beauticians and janitors.

20 These are permanent low skill jobs the  
21 local labor and welfare agencies can fill in a  
22 minority community highly supported by  
community-based service agencies.

23 The Greater Philadelphia Hispanic Chamber  
24 of Commerce is in the process of establishing a  
25

1 business development center to help promote and  
2 develop entrepreneurship; and to provide support to  
3 small businesses.

4 Having Riverwalk conveniently located just  
5 a few miles from our center means a world of  
6 opportunity for businesses seeking to increase their  
7 participation and construction and related  
8 opportunities.

9 It is hard to question the positive effects  
10 to neighborhood revitalization a project of this  
11 magnitude would offer to the Eastern North  
12 Philadelphia Latino corridor.

13 Once again, I thank you for your time. We  
14 respectfully ask for your serious consideration to  
15 the positive economic impact that gambling will bring  
16 upon the Hispanic businesses and together with  
17 Philadelphia. Thank you.

18 PRESIDING OFFICER EDMISTON: Thank you.

19 Our next scheduled speaker is William  
20 Peebles. Mr. Peebles, you'll be speaking on behalf  
21 of the Philadelphia Revitalization and Education  
22 Program?

23 MR. PEEBLES: That's correct.

24 PRESIDING OFFICER EDMISTON: You may  
25 proceed.

1 MR. PEEBLES: Good morning, Chairman and  
2 members of the Pennsylvania Gaming Control Board. I  
3 am William Peebles, director of the diversity  
4 apprenticeship program, a program of the Philadelphia  
5 Revitalization and Education Program Incorporated.

6 I will provide testimony that addresses  
7 minority inclusion for construction trade, union  
8 apprenticeship, employment, and contracting for  
9 African American relative to construction and  
10 operation of the proposed gaming locations in the  
11 city.

12 PREP is a non-profit organization created  
13 to provide long-term employment opportunities for low  
14 and moderate income families in Philadelphia.

15 The diversity apprenticeship program was  
16 created to increase minority participation in the  
17 building construction trades.

18 Over the years, minorities have  
19 systematically been excluded from career  
20 opportunities in the construction building trades.  
21 That was formed as a means to provide equal  
22 opportunity to minorities in Philadelphia to enter  
23 apprenticeship of the trades.

24 Additionally, many minorities do not have  
25 -- many minorities have not been adequately prepared

1 by the school system to pass the apprenticeship test  
2 used by the trades to enter their apprenticeship  
3 programs. That concentrates on academic supports and  
4 life skills to increase the employability of this  
5 population.

6 The academic training focuses on  
7 mathematics, reading comprehension, and other  
8 cognitive learning skills necessary to pass the  
9 various examinations of the building trades.

10 Life skills includes segments that address  
11 behavior modification, employability, interpersonal  
12 relationships and financial literacy training.

13 In each of these segments, there are  
14 modules that educate and train participants how to be  
15 successful in the world of working including  
16 interacting with superiors, getting along with  
17 coworkers, respecting the chain of command, route  
18 dynamics, diversity, women in trades, anger  
19 management, and conflict resolution. All of these  
20 have helped prepare people to work in the demanding  
21 environment.

22 To date, the applicants provided 205  
23 participants, construction trade apprenticeships in  
24 18 of the 29 trades of Philadelphia Building Trades  
25 Council that participants obtain employment and are

1 considered work ready by a number of other employers  
2 in the city. In addition to these 105 applicants,  
3 they have provided employment for 300 other  
4 participants in unemployment jobs, five years in the  
5 construction problem.

6 We are here today to support the building  
7 of two proposed casinos. As the program that depends  
8 on unions for our outcomes, I want to say we support  
9 these facilities being 100 percent union built.

10 We feel that building and operation of  
11 these facilities will have a positive impact on the  
12 image and economics of the City of Philadelphia.

13 We believe that it will mean more jobs,  
14 more opportunities, and bring more people to the  
15 city. However, there is a concern in my community  
16 that raises the question of whether there will be  
17 inclusion for minorities.

18 According to the charitable trust in a  
19 study by OMG and the Center for Collaborated Learning  
20 dated May 28th, 2003, poverty in the city is at 23  
21 percent. African American poverty is 37.5 percent  
22 and African American children have a 46.5 percent  
23 poverty rate.

24 Recent reports indicate that these number  
25 have increased in the city. There's a strong feeling

1 that the lack of employment opportunity in the  
2 African American community leads to crime and high  
3 murder rates in this city.

4 Many believe that good employment  
5 opportunities for individuals will lead to an  
6 improved and healthy neighborhood with less crime  
7 rate.

8 For sure, increased employment  
9 opportunities will have a positive effect on the  
10 poverty rates of the African Americans in general and  
11 the African families specifically.

12 The construction proposal of the gaming  
13 centers should include specific activities that  
14 address the poverty in the city and the poverty of  
15 African Americans.

16 Proposals for the construction of gaming  
17 facilities should contain a plan that addresses  
18 increasing African American participation and the  
19 construction of these facilities and help to address  
20 the poverty and possibly the cold relative crime  
21 rates of this population.

22 This honorable Board may need to implement  
23 a different strategy in order to ensure inclusion of  
24 the minority population.

25 One strategy we ask you to consider to

1 encourage all applicants to agree to prepare  
2 residents to enter the trade apprenticeships with  
3 pre-apprenticeship training.

4 Developers should include resources to pay  
5 for the training of the city residents and the  
6 development plans.

7 Areas of the city that have high numbers of  
8 people in poverty should be afforded opportunities to  
9 enter training. This will not preclude others from  
10 obtaining training as trades have specific  
11 requirements for application and qualifications that  
12 differ according to each trade.

13 Salaries in the construction trades provide  
14 a wage that allows its member to take care of the  
15 family and itself.

16 In Philadelphia, a construction trade is  
17 not a job. It is a career with life-long learning  
18 and skill enhancement.

19 Residents who obtain an apprenticeship will  
20 have the opportunity to gain technical skills that  
21 they can provide benefits to themselves and their  
22 families and may be one of the resolutions of the  
23 issue of poverty with the sustainable work in  
24 foreseeable future for African Americans specifically  
25 who can qualify for the trade apprenticeships.

1 On a similar issue, we believe that  
2 assuring African American contractor or African  
3 American general contractor's access to opportunities  
to participate in the construction of the gambling  
facilities may likely add to the improvement of  
minority and community participation in the work  
generated.

8 As you review the various proposals to make  
9 sure decisions, we ask that you give great weight to  
10 proposals that are inclusive of African American,  
11 other minority contractors in the construction  
12 process.

13 DAP has had experience with many large  
14 construction projects throughout the city over the  
15 past five years, and each of these areas would love  
16 to assist the Board in meeting or surpassing the  
17 challenge put forth in this testimony.

18 DAP can lend itself to other types of  
19 training, not training for training sake but for  
20 actual opportunities for its participants.

21 DAP will provide the participants real  
22 world understanding to work hard and move ahead. The  
23 training is not a social work model but a business  
24 economic development tool to help low to moderate  
25 income residents of the city gain long-term

1 My name is Matt Ruben. I am president of the  
2 Northern Liberties Neighbors Association or NLNA.

3 Our organization is nearly 30 years old and  
4 our community stretches from the Delaware riverfront  
5 to Sixth Street and from Callowhill Street up to  
6 Girard Avenue.

7 Our population has grown by 14 percent  
8 since 2000 and has projected to more than double to  
9 over 9,000 by 2009.

10 From 2003 to 2005, home sale prices in  
11 Northern Liberties rose 181 percent, the largest  
12 increase in Philadelphia, a half dozen riverfront  
13 high-rise projects are --

14 PRESIDING OFFICER EDMISTON: That wasn't  
15 our timer.

16 MR. RUBEN: I'm aware. Thank you. A half  
17 dozen riverfront high-rise projects are in the works  
18 in our neighborhood with 3,000 residences and over  
19 half a million square feet of commercial space.

20 We have embraced positive development,  
21 worked to improve mediocre development, and when  
22 necessary opposed bad development.

23 We have supported all manner of commercial  
24 proposals, including entertainment and liquor uses.  
25 We have negotiated zoning variances, development

employment opportunities.

2 As stated above, many of the participants  
3 of our programs have gained employment through our  
4 training paradigm.

5 The preparation for construction trades  
6 have provided employers with work ready individuals,  
7 who while seeking an apprenticeship in the  
8 construction trades took on the jobs in other  
9 industries, many in the hospitality and service  
10 industries.

11 I want to thank you for granting me this  
12 opportunity to present this testimony before you  
13 today and for your possible future consideration of  
14 my request for minority participation in the  
15 construction and operations of the proposed casinos.  
16 I stand ready to answer any questions you may have.  
17 Thank you.

18 PRESIDING OFFICER EDMISTON: Thank you, Mr.  
19 Peebles. There will not be any questions.

20 Our next scheduled speaker this morning is  
21 Matthew Ruben. Mr. Ruben, you will be speaking on  
22 behalf of the Northern Liberties Neighbors  
Association.

23 MR. RUBEN: Mr. Chairman, and members of  
24 the Board, thank you for this opportunity to testify.

1 agreements, conditional liquor licenses, performance  
2 bonds and restrictive covenants with developers with  
3 project budgets as high as \$800 million.

4 In short, Northern Liberties is likely the  
5 faster growing, fastest developing community in  
6 Philadelphia, if not the entire Commonwealth.

7 It is not a not in my backyard community  
8 nor is it anti-development. When it comes to  
9 safeguarding the community's interest while promoting  
10 successful development, I believe even the most  
11 dispassionate observer would agree that we know what  
12 we're doing.

13 With that in mind and because my time here  
14 is very limited, I will limit my testimony to  
15 impressing upon this Board three principles that  
16 should guide its deliberations and future actions.

17 This is not to down play specific issues of  
18 project design, traffic, policing, and environmental  
19 impact and more, all of which I would be happy to  
20 discuss with this Board at length at a time and place  
21 of your choosing and to submit in writing by June  
22 2nd.

23 Principle No. 1, compensation, not  
24 mitigation. We acknowledge that slot casinos are  
25 coming. We acknowledge the facilities will generate

1 construction jobs and service industry jobs.  
 2 We acknowledge that casinos do not  
 3 generally increase average urban crime rates. That  
 4 said, it seems clear that casinos represent a public  
 5 safety threat to immediately adjacent communities and  
 6 it is undeniable that gambling threatens the  
 7 financial security of seniors, people on fixed  
 8 incomes, and people of modest means.

9 Moreover, each of the proposed facilities  
 10 poses traffic problems that have not even begun to be  
 11 dealt with in the developers' proposals.

12 The combination of gambling, entertainment,  
 13 liquor, and high volumes of automobile traffic  
 14 creates the conditions for all manner of ongoing  
 15 problems.

16 Finally, if there is one place in the  
 17 entire Commonwealth where casinos are necessary for,  
 18 irrelevant to, and even a threat to economic  
 19 development, it is Northern Liberties for the reasons  
 20 I outlined at the outset.

21 In sum, the idea that the negative impact  
 22 of slots gambling facilities can be solved or  
 23 sufficiently mitigated by any physical or procedural  
 24 measure is a red herring.

25 These facilities will negatively impact our

1 setback, literally in our faces.

2 No other applicant has announced a  
 3 partnership with such flashing, chain-style  
 4 entertainment venue and because of their larger  
 5 sites, no other North Delaware applicant has proposed  
 6 putting a high profile entertainment structure right  
 7 on the street frontage.

8 We also have concerns about the limits that  
 9 the small size of the site places on the size of the  
 10 riverwalk for public access to the river.

11 In addition, the site size makes it nearly  
 12 impossible in our view for the developer to adopt a  
 13 phase construction plan in order to provide the  
 14 required 1500 slot machines in a temporary facility  
 15 within 12 months of receiving a license.

16 How will the developer provide enough  
 17 parking for a temporary facility while staging  
 18 construction for the permanent one?

19 Or would the developer abandon phase  
 20 construction, rushing, and perhaps cutting corners to  
 21 meet the 12-month opening deadline?

22 We have heard and conceived no solution to  
 23 this quandary of construction and site size. The  
 24 Riverwalk size also would likely force the operator  
 25 to put expanded gaming equipment, being it more slots

1 communities in some way, period. The solution,  
 2 therefore, is not merely mitigation but also  
 3 compensation.

4 These companies must provide significant  
 5 funding on a consistent, annual basis directly to the  
 6 impacted communities under our control so we can  
 7 strengthen our physical, social, and cultural  
 8 infrastructures to compensate for the impact of the  
 9 casinos.

10 Principle No. 2, location is crucial. The  
 11 NLNA stands with all other communities involved in  
 12 this process and we acknowledge the potential  
 13 negative impact of all of the proposed sites.

14 Among these, however, one site stands out,  
 15 Riverwalk. The site is by far the smallest site,  
 16 fully one-third smaller than the next smallest  
 17 location and well under half the size of the largest  
 18 location.

19 This allows the developer no room for a  
 20 buffer on the edges of the property, a real problem  
 21 since the site is south of the eastward bump out of  
 22 the Delaware River and just a few hundred feet from  
 23 hundreds of existing and planned residents.

24 Moreover, renderings of the facility  
 25 include a Planet Hollywood on Delaware Avenue with no

1 or eventual table games on upper floors, which is not  
 2 the preferred practice in the gaming industry and  
 3 which could make the facility less successful than it  
 4 should, thereby potentially depriving the  
 5 Commonwealth and the public of anticipated tax  
 6 revenue.

7 Two other aspects of this site raise red  
 8 flags for us. First is traffic. Because of its  
 9 location, this site would not benefit from planned  
 10 PennDOT improvements to I-95 to the north.

11 This is the only site for which the 30  
 12 percent of casino traffic coming from the west would  
 13 use Spring Garden Street, a city artery already  
 14 clogged to capacity.

15 If this facility would come into being, its  
 16 traffic would cut Northern Liberties and other nearby  
 17 neighborhoods off from downtown, strangling future  
 18 development and making the community virtually  
 19 unlivable during peak hours.

20 Second, this proposal, as you know, is  
 21 unique in that it will not own its site but rather it  
 22 would have a landlord, the Penn's Landing  
 23 Corporation.

24 The developer's rent, which we understand  
 25 to be \$2.2 million a year plus additional amounts

1 keyed to business volume, raises serious questions  
2 about what it would be able or willing to contribute  
3 directly to impacted communities.

4 In sum, the SugarHouse and Pinnacle sites  
5 to the north would seriously affect Northern  
6 Liberties but the Riverwalk site will constitute  
7 little short of a catastrophe for our community.

8 Principle No. 3, the Gaming Control Board  
9 holds the cards. This is the most important  
10 principle because it determines whether anything I  
11 and the other community groups and individuals have  
12 said here will get translated into reality.

13 This Board controls this process. You hold  
14 all of the cards. You've got to deal us in. Right  
15 now, the Pennsylvania legislature is working to strip  
16 Philadelphia of all zoning authority over these  
17 facilities, but you can make it known to the  
18 applicants that a proper licensable casino proposal  
19 will include design, construction, lightning, and  
20 other features that conform to Philadelphia's zoning  
21 regulations. Then it doesn't matter what the state  
22 legislature tries to do with it.

23 Similarly, Riverwalk and SugarHouse have  
24 announced the formation of charitable foundations.  
25 Foundations are a good thing. We view these

1 foundations under the exclusive control of the  
2 casinos as public relations apparatuses that have  
3 little, if anything, to do with the direct community  
4 investment we require to offset community impacts.

5 The casinos propose to placate us with  
6 table scraps, hinting that they might donate  
7 unspecified fractions of the capped budgets of their  
8 foundations to impacted communities, but you have the  
9 power to inform the developers that they need to sit  
10 down with us and form special service districts  
11 following the sports stadium model where communities  
12 get the resources and hold majorities on public  
13 boards that decide how and where to invest the funds.

14 At least 8 to 14 months remain before this  
15 Board will award licenses. Much can change  
16 developers' proposals between now and then and we  
17 won't even know about it, let alone have input; but  
18 you can release the current proposals to the public  
19 immediately.

20 You have come here and now to schedule  
21 round of hearings in the fall and mandate that all  
22 casino applicants meet with impacted communities and  
23 craft written binding community investment agreements  
24 with us before this Board makes any final decision on  
25 licensing.

1 This kind of full disclosure and  
2 substantive input culminating in a legally binding  
3 arrangement is what we in Northern Liberties have  
4 required of among others, a 16 unit row home project,  
5 a 400 unit mixed used development, and a gourmet beer  
6 store.

7 We expect no less for 24-hour gambling and  
8 entertainment complexes each with up to 5,000 slot  
9 machines, a half dozen new liquor facilities, and  
10 4,000 parking spaces sited on properties as large as  
11 30 acres.

12 You hold the cards. You have a decision to  
13 make, not only about siting but about the level and  
14 substance of the community involvement in the nuts  
15 and bolts of this process.

16 I can guarantee you that the eyes of an  
17 entire city are upon you. As a public agency  
18 overseeing developments intended to ease the public  
19 tax burden, I hope you will make a choice in the  
20 public interest. Thank you.

21 PRESIDING OFFICER EDMISTON: Thank you,  
22 Mr. Ruben.

23 Our next scheduled speaker is Robert  
24 Nelson, Philadelphia OIC Inc.?

25 MR. NELSON: That's correct.

1 PRESIDING OFFICER EDMISTON: Good morning.

2 ME. NELSON: Good morning, Mr. Chairman,  
3 Chairman Decker, panelists. My name is Bob Nelson.  
4 I'm president and CEO of the Philadelphia  
5 Opportunities Industrialization Center, quite a  
6 mouthful, but better known as OIC.

7 For those of you who may not know, OIC is  
8 an education and training institution founded by the  
9 late Reverend Leon H. Sullivan here in Philadelphia  
10 in 1964.

11 From its modest beginning in an abandoned  
12 jailhouse in North Central Philadelphia, OIC evolved  
13 into a national and international movement now  
14 boasting of 65 OICs across the United States and 44  
15 more in South Africa, Poland, Great Britain and the  
16 Caribbean.

17 Over the last 42 years, OIC has served over  
18 3 million people worldwide and 65,000 in  
19 Philadelphia.

20 Moreover, it was Reverend Sullivan, who for  
21 two decades led a crusade that ultimately uprooted  
22 business investments in South Africa and ultimately  
23 freed Nelson Mandela.

24 In 1977, the Sullivan Principles became the  
25 blueprint for ending racism and economic injustice

1 worldwide by obligating companies to fight social  
2 injustice and with equal pay and training wherever  
3 they operated.

Founded on the philosophy of helping people help themselves, the hallmark of OCI has been to focus on training for jobs and careers in stabilized, growing industries.

In one notable example germane to this discussion is the hospitality industry. When the Pennsylvania Convention Center was being planned, there was very little, if any, discussion around the impact in benefits for local Philadelphians.

Convention centers are not built for people who live in Philadelphia. They were built for out-of-towners who will come into our city for conventions and trade shows and pour money into local economy.

Thanks to the vision and efforts of then city councilperson John Street, the late Lucien Blackwell, State Representative Dwight Evans and others, an Education and Training Fund was created funded by the hotel sales tax to create academy schools for high school youngsters and a companion allocation to OIC to create a hospitality training institute for adults for entry level jobs in hotels,

1 temporary cash assistance in Philadelphia as well and  
2 5.1 percent unemployment.

However, if you go to where our organization is in many of the inner cities, you will see you could quadruple that number and not accurately reflect the unemployment within our communities.

So it follows logically that if there are tens of thousands of people on welfare and are unemployed and the casinos are projecting thousands of jobs, then this represents a potentially positive correlation and perhaps a quantifiable impact.

We must then hold the casinos to the projected jobs creations commitment with the understanding that those jobs must go to Philadelphia residents.

If the casinos are going to be in our communities, then they should be of our community, meaning that they contribute to improving the quality of life in part through providing gainful and above living wage jobs.

Towards that end, the casinos should actively create community partnerships to ensure the training of a well-qualified workforce.

You heard OIC mentioned in some of the

restaurants, cultural, and entertainment venues, etc.

Over the last 14 years, over 3,000 adults have been afforded job and career opportunities in this industry.

In contrast to the lack of discussion about opportunities related to the convention center then, there is so much discussion now and documentation in the casino license applications and related impact studies around jobs creations.

However, as you well have heard, there are also meetings and many discussions around the negative implications around the casinos ranging from traffic congestion and gridlock and the influx of crime.

Clearly, the legitimate concerns, as communities should have a voice in the right to self determination.

At another level, many are offended by gambling for moral perspective and that too should be respected.

However, as an education and training institution, we take the glass as half full position in light of the following.

There are 141,000 welfare recipients on cash assistance in Philadelphia and 116,000 on

1 operators' presentations, as well as the mayor's  
2 testimony as presented by City Solicitor Diaz.  
3 There's a reason for that, a 42-year institutional  
4 presence in Philadelphia, its founding by Reverend  
5 Leon Sullivan, a leader whose entire career and  
6 legacy was based upon people helping themselves, and  
7 the hospitality institutes 14 years of preparing  
8 local Philadelphians for jobs and careers in the  
9 hospitality industry, one of a kind in this  
10 community.

We don't come late to this game. Is this intended to be self serving? Of course, it is. But in being self serving, they are ultimately serving our community in improving their quality of life but will the casinos?

The fact of life is the casinos are coming. The traffic jams are coming. Operators are going to get richer minus the 53 percent.

The likelihood of thousands getting rich by courting the new arm or one button bandits is remote at best.

But aren't people best served not by standing in line waiting for the available slot machine but standing in line at a bank cashing a paycheck or sitting at a settlement table purchasing

1 a home or walking around a car dealership ready to  
2 buy a car and not having to make a choice between  
3 paying the utility bill or buying food or becoming a  
4 taxpayer rather than a tax dependent?

5 Don't the casinos hold out the real promise  
6 of this reality for community residents? Yes, but  
7 only if this Gambling Control Board, the Governor,  
8 state legislators, the mayor, city council, and this  
9 community hold them responsible and accountable for  
10 creating this positive impact regardless of what  
11 operators are chosen.

12 Thank you for your attention.

13 PRESIDING OFFICER EDMISTON: Thank you,  
14 Mr. Nelson.

15 Our next scheduled speaker is Mr. Eric  
16 Rudy. Mr. Rudy, you will be speaking on behalf of  
17 the Fishtown Athletic Club; is that correct?

18 MR. RUDY: Yes, that's correct.

19 PRESIDING OFFICER EDMISTON: And we didn't  
20 have a chance yet to swear you in this morning. If  
21 you'll raise your right hand, please.

22 Do you swear or affirm that the testimony  
23 that you are about to give will be the truth, the  
24 whole truth, and nothing but the truth, so help you  
25 God?

1 this presentation today and if you'll proceed, sir.

2 MR. RUDY: Okay. I've been a resident of  
3 Fishtown since 1991. What drew me to Fishtown was  
4 the easy access to 95, the easy access to the L, and  
5 the bridges going into Jersey.

6 I can see why it's a really good spot for  
7 gaming. We are now in hard times in Fishtown. We  
8 have two primary fields that we use. One is a gravel  
9 field, which I don't know if you've ever been on  
10 that. Another is a rock hard, sand covered field  
11 called Hertzell.

12 With those two fields in our area, we have  
13 nothing really to offer these children as far as a  
14 good safe environment for having fun.

15 Our best selling point is our coaches and  
16 our ability to volunteer. I am a volunteer. In  
17 addition to working a 40 hour job, I also coach an  
18 underage girl's soccer team, run an in-house club  
19 with the Ukrainian Club, which is in Northern  
20 Liberties and do my treasury and other -- other  
21 things for the club to help support it.

22 In addition to that, I'm also one of the  
23 major donors. Our funding is now at the point where  
24 almost all of our money comes from registration fees.

25 We are able to get some donations from the

MR. RUDY: Yes, I do.

2 PRESIDING OFFICER EDMISTON: Thank you.  
3 You may proceed.

4 MR. RUDY: I'm not an eloquent speaker.  
5 I'm not an eloquent writer. I'm just speaking from  
6 the heart. I don't have anything prepared as far as  
7 to present to you at this time.

8 I'm representing Fishtown Athletic Club.  
9 I'm the treasurer of Fishtown Athletic Club and have  
10 been so for the last four to five years.

11 We are a volunteer organization that offers  
12 athletics to use normally between the ages of 3 and  
13 16. Sometimes we go beyond that.

14 In 1957, we entered our first baseball  
15 team. This means that this coming year, we're  
16 celebrating our 50th anniversary.

17 In those 50 years, Fishtown has changed a  
18 lot. Back in the '50s, we had a lot of industry in  
19 the neighborhood and now we don't have so much.

20 PRESIDING OFFICER EDMISTON: Mr. Rudy, if  
21 you would just hold on a moment.

22 At the outset, I requested in courtesy to  
23 our speakers that conversations occur outside of the  
24 hearing room.

25 Mr. Rudy has taken the time to prepare for

1 local businesses, but we in this past year received  
2 no state funding, no city funding.

3 Even given that, our registration fees are  
4 one of the lowest in the city. We are, however,  
5 forced at this point to raise our registration fees,  
6 which puts an even bigger burden on the residents in  
7 Fishtown.

8 I originally came with the club to try to  
9 give the kids something to do, to try to keep them  
10 off of the streets.

11 I grew up in an athletic environment. We  
12 went out, we did whatever we want, whether we played  
13 baseball, played soccer, played football, or just  
14 tag. A lot of the kids today don't have a reason to  
15 go outdoors. In fact, there's more reasons not to.

16 Okay. I see the introduction of gaming to  
17 Fishtown as a potentially positive -- real strong  
18 positive thing for Fishtown. Right now, we don't  
19 have much of an identity.

20 There's a lot of benefits that we can  
21 derive from gaming in Fishtown, but there's also some  
22 things that we'll have to burden in addition to  
23 increased traffic.

24 One of the things that we really  
25 desperately need in Fishtown is some jobs that can

1 help our residents, you know. Being within walking  
2 distance of a significant source of jobs is a huge  
3 thing.

It would also help strengthen our clubs,  
strengthen our families. We can continue the  
tradition. We're celebrating our 50th year this  
year. We honestly don't know if we'll be able to do  
even another five or ten years without additional  
help.

We're in a tough area. Recently, we had  
some new hope also. We met with one of the  
representatives of the SugarHouse, who he didn't tell  
us what they wanted to do.

He asked us how he could help us and it was  
a different approach. It was great. It was  
something that we really felt warm about. It's  
something that made us see that there's even more  
good things that can come from having gaming in  
Philadelphia -- in Fishtown.

I think that's it. Thank you. Thank you.

PRESIDING OFFICER EDMISTON: Thank you, Mr  
Rudy.

At this point, we're going to take a  
ten-minute break. I have 28 minutes after 10:00.  
We'll be reconvening at 10:38. Thank you.

1 communities. I love the trains that provide easy  
2 access to the energy of downtown Philly.

Much has been said about Atlantic City's  
failures. For years, casinos were the only game in  
town. We have learned from our mistakes, say casino  
applicants. We will design our casinos to  
participate in your surrounding economy.

Mayor Street's Task Force suggested that  
Philadelphia's mature economy will make things  
different. Gaming should just be one more component  
in a larger vibrant destination, Philadelphia's  
destination; a hub of commerce, entertainment,  
education, culture, and history, a walkable place  
that is humming now because of astute planning  
provisions.

Visionary planning created our great  
transit network and set the stage for less reliance  
on cars.

A vibrant collection of activities emerged  
after Suburban Station was linked to Reading  
Terminal, via tunnel, making it way easier to get to  
work.

The mix became more vibrant with the  
decision to locate the Convention Center above Market  
East Station.

(Break.)

PRESIDING OFFICER EDMISTON: We're back to  
take our first individual speaker, which is  
Miss Carolyn Card Sutton. You may proceed.

MS. CARD SUTTON: Good morning. My name is  
Carolyn Sutton. I was born in Philadelphia, moved  
from Mayfair to Cheltenham for the schools, then  
moved back to the big city after graduating from  
Bucknell in 1968.

Like my fellow Philadelphians, I'm here to  
help the Gaming Commission make the decision about  
the location of our two casinos.

You have heard over and over about our  
concern for the neighborhoods we treasure. You know  
that we all want jobs and economic development.

I want to focus on how casinos might be  
located to further strengthen Philadelphia's  
marketability as a convention venue, a great place to  
visit for more than a day trip. You know,  
Philadelphia is more fun when you sleep over.

I've slept in East Halls for the last 20  
years. I worked near the Reading terminal for most  
of that time.

I enjoy my affordable, little row house in  
one of Philadelphia's most diverse and active

1 Folks began coming from further away and  
2 for longer periods of time. Isn't that what we  
3 hoped?

Now, the City Planning Commission is  
touting its new river city concept. In essence, a  
plan to reconnect the city to its rivers and to  
create a new image of Philadelphia for those outside  
the region.

To paraphrase Mayor Street's Gaming Task  
Force, opportunity exists to capture a larger  
audience by elevating the overall atmosphere of the  
casinos and surrounding restaurant and retail areas,  
creating the perception of fun and excitement, key  
drivers in almost all primary research related to  
casinos.

Surely, this describes the synergy that can  
be achieved along the Delaware River waterfront.  
There's opportunity here, especially if the casinos  
expedite solutions to some of I-95's longstanding  
problems.

The casinos can be a terrific asset in such  
a scenario. Why push gamblers into their cars to  
drive off into far flung neighbors like North Philly,  
where, once again, a casino will be king.

Why not encourage people to leave their

1 cars at home, hop on the train, and avail themselves  
2 of two gaming facilities that reinforce  
3 Philadelphia's planning initiatives by anchoring our  
4 world class cities, world class waterfront. Thank  
5 you.

6 PRESIDING OFFICER EDMISTON: Thank you,  
7 Sutton.

8 Our next scheduled speaker is M. Christine  
9 Murphy.

10 Miss Murphy, you may proceed.

11 MS. MURPHY: Nice to see you. Good  
12 morning. I own a confectionery manufacturer at 17th  
13 and Allegheny in North Philadelphia. I want to go on  
14 the record to support the Trump proposal for a gaming  
15 location in Nicetown.

16 One of the most important features of  
17 locating the casino in this area is the employment  
18 opportunities it would provide.

19 My company makes a seasonal product. We  
20 hire a number of new employees each year as the  
21 season gets underway.

22 I receive ten applications. They're  
23 brought into me. For every open job, nine out of the  
24 ten are for residents of the Nicetown neighborhood.  
25 These folks follow-up. They call. They come back in

1 within two miles of the TrumpStreet casino is large  
2 and the economic impact of those new jobs on the  
3 community will be enormous. Thank you very much.

4 PRESIDING OFFICER EDMISTON: Thank you,  
5 Miss Murphy.

6 Our next scheduled speaker is David Yurky.  
7 You may proceed.

8 MR. YURKY: Good morning, members of the  
9 Commission. My name is Dave Yurky. I'm here to  
10 support the Trump application.

11 I live in Tioga, which is one of the  
12 impacted areas. Prior to that, I lived in southwest  
13 Germantown on Wissahickon Avenue. So I have gone by  
14 the Budd site probably everyday for the last 15  
15 years.

16 I don't gamble. I view it sort of as  
17 watching our current 76'ers. You know we're going to  
18 lose but you just can't turn the game off.

19 You won't catch me in one of the sites, but  
20 the Budd sits on the top of this Old Hunting Park  
21 industrial corridor. It is old manufacturing that  
22 sort of straddled the railway line. There was  
23 Midvale-Hippenstall. There was the steel metal  
24 building. They made specialized equipment for the  
25 garment industry, Saxton, East Sportsware, Stanley

1 every two weeks to see if there are opportunities for  
2 them to work in their neighborhood. I am on the  
3 Boards of Community Organization, such as the  
4 Allegheny West Foundation.

5 I believe that TrumpStreet development will  
6 have a positive ripple for existing businesses and  
7 will attract new businesses.

8 The Trump Organization has committed to  
9 using area vendors and suppliers. Those  
10 opportunities will open the door to rebuild and  
11 revitalize this community.

12 Over the past five years, I have seen real  
13 improvement in the Nicetown neighborhood.  
14 TrumpStreet will deliver good jobs and an economic  
15 boost to add to the momentum already created by the  
16 Allegheny West Foundation and its community.

17 The people in the community want to find  
18 opportunities for employment. The neighborhood  
19 residents want to stay in their neighborhood and are  
20 ready and able to work hard if given the opportunity  
21 to do so.

22 With the new casino, residents will have an  
23 opportunity to get jobs, to be trained to work in  
24 higher skilled jobs.

25 The pool of prospective job applicants

1 Blacker -- all of those manufacturers have gone.  
2 Those are now vacant industrial buildings and they're  
3 not coming back. The manufacturing is not coming  
4 back. It died basically when North Philadelphia  
5 died.

6 This, to me, looks like a trade. You're  
7 trading in economic distraction for an entertainment  
8 district for the old manufacturing district and a lot  
9 of people are prepared to make that trade.

10 We don't have movie theaters now. We don't  
11 have -- I have to go to Center City to see a jazz  
12 concert. I got to go to City Line to watch a Monday  
13 night football game.

14 When people are ready to make that trade  
15 and buy into the entertainment district, that is the  
16 part that has been well received.

17 The traffic issue, there were 4,000 Budd  
18 employees when all of these manufacturing buildings  
19 were there. They are culminated, the thousand of  
20 employees. It's a very good infrastructure.

21 All of the employees, the truck traffic  
22 that ran the stuff all over the country, the  
23 infrastructure supported it. So I think that with  
24 modifications, and that's what you pay traffic  
25 engineers for, I think it could accommodate the

1 change, the conversion to an entertainment district.  
 2 I have been to a lot of the same community  
 3 meetings. One guy said he had been to 16. It's been  
 -- it seems like more than that.

There's not really a unified community on  
 6 this. It really depends if you have a job or not.  
 7 If you have -- if you're relatively well off or  
 8 whether you're not seems to be the dividing line.

The one thing I would like to impose though  
 10 is that the Board require a sign -- there is a  
 11 Community Benefits Agreement. I don't know to what  
 12 extent it's binding. It was negotiated by people  
 13 that came here to oppose this site.

The Board should impose that and sign the  
 15 community investment agreement to be in place before  
 16 you grant any applications. Thank you.

17 PRESIDING OFFICER EDMISTON: Thank you, Mr.  
 18 Yurky.

19 Our next scheduled speaker this morning is  
 20 Linda Saltford?

21 MS. SALT福德: Yes.

22 PRESIDING OFFICER EDMISTON: Miss Saltford,  
 23 you may proceed.

24 MS. SALT福德: Yes. Good morning. My name  
 25 is name is Linda Saltford. I live in East Halls.

1 is work to be done.

2 Because of our important industrial path,  
 3 the disappearance of significant manufacturing, where  
 4 people walk to work and took public transportation,  
 5 creates a need for revitalization but more  
 6 development of a kind that sustains a community and  
 7 meets the needs of daily life, not the kinds of  
 8 transformation that a casino would bring to a  
 9 residential community.

10 There are development projects funded and  
 11 under construction as we speak with millions of  
 12 dollars more in the works for our community as we see  
 13 fit.

14 The potential negative impact of a casino  
 15 on this development is staggering to contemplate.  
 16 What you would like in your community is what this  
 17 community has a lot of and wants to keep and grow, a  
 18 place your family is safe, has jobs, is pleasing,  
 19 attractive, clean, healthy environment for living and  
 20 business or for the future to come.

21 This area has already won a national  
 22 competitive bid to have a multi-million dollar  
 23 state-of-the-art Salvation Army Recreation Center  
 24 built with a myriad of development underway and in  
 25 the works. The possibilities for shopping centers

Thank you for the opportunity to speak here today.

2 Monday, Mr. Trump identified the Budd site,  
 3 the area in which he is proposing to build his casino  
 4 as primarily in East Halls. We appreciate that long  
 5 requested acknowledgment.

6 I also noticed Mr. Trump's acknowledgment  
 7 of expecting to completely transform our blighted  
 8 neighborhood. He may need to now look at our  
 9 neighborhood.

10 Our neighborhood of East Halls is one of  
 11 great diversity, richness in historical significance,  
 12 the home to residents like our Governor Ed Rendell,  
 13 Senator Arlen Specter, Philadelphia University, the  
 14 300-plus year old William Penn Charter School, one of  
 15 the most active branches of the free library of  
 16 Philadelphia, many active churches, schools,  
 17 institutions, community and business organizations  
 18 and highly educated hard working men and woman.

19 East Falls is also a found and equal  
 20 partner of the MCA, Multi-Community Alliance, made up  
 21 of 28 surrounding communities bordering the proposed  
 22 casino site.

23 This group has joined together in a highly  
 24 organized and cooperative effort to resist the  
 25 invasion of our community by casino. However, there

1 and food stores and privately owned businesses are  
 2 not far behind.

3 A casino is not the first development  
 4 possibility that comes to mind. However, it easily  
 5 could be the last.

6 In overwhelming numbers, the MCA has  
 7 totally rejected the possibility of a casino. The  
 8 promoters of casino gambling invariably promised  
 9 jobs. In fact, they do deliver some.

10 What they never tell you is that because of  
 11 the depressing effect on other economic activity,  
 12 gambling casinos typically destroy two or three jobs  
 13 for every job gained.

14 Investors in the casinos will make a great  
 15 deal of money. The state and the City of  
 16 Philadelphia will make money, but please don't try to  
 17 tell us that East Halls and its surroundings will  
 18 benefit in a healthy, positive, desirable way in the  
 19 middle of our residential community.

20 More likely, the tax revenue the city hopes  
 21 to gain will come from the necessary household money  
 22 of those least able to afford it. Thank you.

23 PRESIDING OFFICER EDMISTON: Thank you, Ms  
 24 Saltford.

25 MS. SALT福德: Thank you.

1 PRESIDING OFFICER EDMISTON: Our next  
2 scheduled speaker is Edward F. Swenson. You may  
3 proceed.

4 MR. SWENSON: Good morning. I'm here to  
5 talk about traffic congestion in the overrun of the  
6 neighborhoods around East Halls.

7 My name is Ted Swenson. I'm an ordinary  
8 family man. I own a home in East Halls approximately  
9 two minutes by local roads to the entrance for the  
10 proposed casino.

11 Analysis of the Trump Organization, Trump  
12 or TO for short engineering study shows a dramatic  
13 understatement of the impact of the casino on the  
14 neighborhood in terms of transportation.

15 I know. I used to lead the Philadelphia  
16 City Planning Commission's comprehensive planning  
17 division.

18 We looked at an enormous number of impact  
19 studies of our for-profit organizations over the  
20 course of my time there.

21 A Category II slot machine operator, such  
22 as TO, could operate under law with a maximum 5,000  
23 slot machines.

24 Such facility, if run to maximum profit,  
25 would generate between four and six million visitors

1 annually. This represents about 15,000 average daily  
2 visits. These numbers are dramatically greater than  
3 the numbers the Trump Organization presents.

4 Trump calls most of the visitors  
5 destination visitors. Trump's estimates of how many  
6 people will use public transportation are inflated.  
7 Very few destination visitors are going to be using  
8 public transportation on two of the bus lines that  
9 come near the site or come up the Broad Street subway  
10 which is more than a mile away or come up the R-6,  
11 our commuter rail line, which is also more than a  
12 mile away and then find their way into this site.

13 So most of the 15,000 average daily  
14 visitors will come by car spread over a period from  
15 at least 2:00 p.m. to midnight each day coming and  
16 going directly into a residential neighborhood.

17 There is no I-95 separating physically at  
18 grade this site from the rest of this neighborhood.  
19 It's all one neighborhood, nor will ridership per  
20 cars be at the numbers they've suggested.

21 So we are in trouble. Local streets,  
22 especially Henry Avenue and Kelly Drive, are already  
23 congested. Those of you who know Kelly Drive should  
24 know that a lot of people will exit off of the North  
25 Route 1 and onto Kelly Drive and come up through

1 Midvale Avenue and up through East Halls, which is  
2 already very congested as a little neighborhood.

3 So imagine adding 15,000 average daily  
4 visitors to Chestnut Hill, to Rittenhouse Square, or  
5 Spring Garden Street area around the art museum.  
6 This is what the Trump Organization will be bringing  
7 to East Halls.

8 I am opposed to the plan. Abbey Evan once  
9 said, human beings really do do the right thing but  
10 only after exhausting all alternatives. I hope you  
11 think this over carefully. I hope you agree that the  
12 East Halls site is not the best alternative to these  
13 casinos.

14 PRESIDING OFFICER EDMISTON: Thank you,  
15 Mr. Swenson.

16 Our next scheduled speaker this morning is  
17 John Cugini.

18 MR. CUGINI: Cugini.

19 PRESIDING OFFICER EDMISTON: You may  
20 proceed.

21 MR. CUGINI: Thank you very much. My name  
22 is John Cugini. I'm a Philadelphia native. I've  
23 lived in East Halls for six years.

24 I would like to share my review of Trump  
25 Entertainment local impact study regarding the

1 characteristics of the Budd site neighborhoods.

2 Trump has put their pinned proposal on  
3 positive impacts on the city and on the surrounding  
4 neighborhoods.

5 One way to increase the appearance of any  
6 positive impact is to artificially depress the  
7 baseline, in other words, to use the most distressed  
8 numbers available to represent the surrounding  
9 neighborhood.

10 It appears that Trump has done just this.  
11 Specifically, they cast the surrounding neighborhoods  
12 as stagnant and sorely in need of better casino.

13 Trump has misrepresented the impact area in  
14 two ways. First, by selecting census data that do  
15 not represent the immediate neighborhoods; and  
16 second, by presenting incorrect and inaccurate data.

17 Let me share examples of each of these  
18 errors. Starting on page 35 of the impact report,  
19 Trump presents socioeconomic data for the combined  
20 zip codes 19129 and 19132.

21 The 19132 area extends all the way to  
22 Temple Hospital, as well as all the way down to  
23 Temple University. This area does not accurately  
24 represent the impact zone and includes tens of  
25 thousands of residents to the east of the actually

1 one mile impact zone.

2 Data from these census tracks show a very  
3 -- I'm sorry -- there are, however, eight census  
4 tracks that taken together closely represent a  
5 one-mile impact zone.

6 Data from these census tracks show a very  
7 different picture than what Trump reported such as  
8 higher median income, 60 percent more people with  
9 college degrees, 25 percent fewer families living in  
10 poverty, and 70 percent fewer vacant properties.

11 Even on Trump's cover letter, they state an  
12 inaccuracy. They state that 38 percent of families  
13 live below the poverty line. However, this number is  
14 inflated by over 30 percent for the zip codes they  
15 reviewed and by over 70 percent for that more  
16 accurate group of eight census tracks.

17 The report also states that only 55 percent  
18 of the residents are employed full-time. This  
19 language suggests that 45 percent of the residents  
20 are employed or under employed. In fact, 8 percent  
21 of the labor force is classified as unemployed.

22 In closing, the large part of the positive  
23 impacts promised by Trump is predicated on the  
24 surrounding neighborhoods being less vibrant than  
25 they actually are. I hope that Trump's data --

1 casino within a certain amount of yardage between a  
2 church and a school.

3 Are the kids going to play the slots at  
4 lunchtime or what? I don't mean that to be funny.

5 I have been to many different meetings in  
6 the area. Representative Youngblood, Senator Shirley  
7 Kitchen have been there. Even with the  
8 Multi-Community Alliance, 90 to 95 percent of the  
9 people do not want the casino here.

10 It was one of the first few meetings where  
11 everybody was around, Trump's people, Mr. Pickus of  
12 Trump's people, and Mr. O'Neill from Preferred  
13 stated, we don't want to be where we're not wanted.

14 With all of the opposition, why are they  
15 still trying to come here? Neighbors are also afraid  
16 of eminent domain. Trump has enough land to build  
17 his casino or parlor. What happens with when the  
18 35,000 plus vehicles start rolling up the expressway  
19 and Roosevelt Boulevard? They won't be using the  
20 exits close to the casino when traffic backs up.

21 They'll be starting to use exits like Belmont Avenue,  
22 Ridge Avenue, Green Lane, and other things like this.

23 Now, we don't have Germantown, Nicetown,  
24 East Falls, Tioga involved. We have Roxboro,  
25 Manayunk and East Falls suffering with the saturation

1 PRESIDING OFFICER EDMISTON: Time. Thank  
2 you, Mr. Cugini.

3 Our next scheduled speak is Gerald J.  
4 Widmann.

5 MR. WIDMANN: Good morning.

6 PRESIDING OFFICER EDMISTON: Good morning,  
7 Mr. Widmann. You may proceed.

8 MR. WIDMANN: Thank you. My name is Gerald  
9 Widmann. I'm a member of the Southwest Germantown  
10 section of Philadelphia. I'm also the majority  
11 leader of the 13th Ward, 4th Division, which is the  
12 closest to the Trump site in Southwest Germantown.

13 First, I would like to thank the Board for  
14 giving me the time to express mine and my neighbors'  
15 concerns against Trump coming to our neighborhood.

16 This is a residential area and not an  
17 industrial area. Trump wants the Randolph School  
18 Center area, which is next to the school, not the  
19 factory of the Budd site where he is showing  
20 everything at in Wissahickon and Hunting Park Avenue.

21 This is a very bad misrepresentation. This  
22 is not good for our community. He wants to build the  
23 casino next to and around the school. I thought  
24 there was a House Bill in the works stated by  
25 Representative Youngblood where they can't have a

1 of casino traffic.

2 I don't think Mr. Trump looked at the  
3 long-term concerns of the surrounding neighborhoods.  
4 This site is in East Halls, not Nicetown Tioga.

5 What about when the city and state needs to  
6 do eminent domain? They're not going to give us  
7 replacement costs if you decided to move down closer  
8 to Wissahickon Avenue and Roberts Avenue. They will  
9 not give us replacement costs.

10 Personally, I believe the site should be  
11 closer down to waterfront where they could experience  
12 what is going on at Penn's Landing and they could  
13 just walk.

14 There's nothing to do here in East Halls  
15 right there. It's right by the projects, too.  
16 Please just consider the long-term outcomes for my  
17 neighbors and me. It's just a few more dollars in  
18 Mr. Trump's pocket but it's our future, our homes.

19 I've been here almost 50 years. There are  
20 a lot of retired neighbors and elderly people in the  
21 neighborhood. They can't afford to move on.

22 Let's do -- if he really wants to do what  
23 he wants, he would graciously back away and let us  
24 live our lives. Hopefully, we'll still be a peaceful  
25 and quiet neighborhood. Thank you very much.

1 PRESIDING OFFICER EDMISTON: Thank you, Mr.  
2 Widmann.

3 Our next scheduled speaker is Alan M.  
4 Schindler, M.D. Good morning. You may proceed.

5 MR. SCHINDLER: My name is Alan Schindler.  
6 I'm a pediatrician who has lived in East Falls for  
7 almost 40 years. I've been caring for the children  
8 of that area for more than 25 years.

9 Like all of the neighbors, I am opposed to  
10 having the Keystone Trump Casino in East Falls; but  
11 my purpose in addressing this panel today is to be  
12 sure you are aware of the effect a casino would have  
13 on the children of the East Halls neighborhood.

14 Children and adolescents see adults as role  
15 models. They imitate the behavior of adults. For  
16 example, it's well known that children whose parents  
17 smoke or use alcohol are much more likely to do that  
18 as they grow up and vice versa.

19 In the same way, children who see gambling  
20 as an approved adult activity are more likely to  
21 become gamblers. We already see this in the  
22 widespread gaming activities of adolescents, whether  
23 on free Internet casino or poker sites or with  
24 informal betting on various supports.

25 Anyone who has been in a casino knows that

1 casinos encourage adolescent gaming activities with  
2 game arcades for kids. In these arcades, kids can  
3 pay their money, play games that evolve some element  
4 of chance and maybe win a prize. Actually, that  
5 already sounds a lot like gambling, doesn't it?

6 Casinos are happy to provide these training  
7 places for the gamblers of the future. They let in  
8 any kid over 18 or even younger if they're with an  
9 old enough parents.

10 For parents who travel with their children  
11 to a casino and let people play in these arcades,  
12 that's the parents choice and their responsibility.

13 The parents cannot be expected to control  
14 their older children's access to a casino that is  
15 right in their own neighborhood. That is right in  
16 their own neighborhood.

17 And, for the Trump group, no matter how  
18 many lines they draw on a map or no matter how much  
19 they pretend that the location is in the run-down  
20 area, the fact is that thousands of families and  
21 children live within a short walk of their proposed  
22 casino and some live literally across the street.

23 If the Trump people suggested putting game  
24 arcades in schools for kids to use in their spare  
25 time, they would be laughed out of town, but that

1 concept is really no different than putting a casino  
2 right in the kids' neighborhood.

3 I would hope that we would all agree,  
4 except the casino operators, it is not in anyone's  
5 interest and certainly should not be in the interest  
6 of the State of Pennsylvania, to provide an easy way  
7 for children to stop on the road to gambling.

8 The way to prevent that from happening to  
9 the children of East Halls is to deny a casino in  
10 their neighborhood. Thank you for your testimony.

11 PRESIDING OFFICER EDMISTON: Our next  
12 scheduled speaker is Margaret A. Smith. You may  
13 proceed.

14 MS. SMITH: Great. Hi. My name is  
15 Margaret Smith. I live with my husband on the 1600  
16 block of Juniper Street. This summer will mark our  
17 ninth year living in the general Passyunk Square  
18 neighborhood.

19 I come here today as a concerned resident  
20 strongly opposed to the proposed Foxwoods slot parlor  
21 on Columbus Boulevard between Reed and Tasker  
22 Streets.

23 Although I do not myself gamble, I am not  
24 opposed to gambling. What I am opposed to is  
25 squeezing a casino into an infrastructure already

1 taxed to its limits.

2 I drive or ride my bike past the proposed  
3 site several times a week. I get on to 95 behind the  
4 Wawa. I get my oil changed at Quick Lube. I shop at  
5 the Superfresh weekly and weekends. I've been known  
6 to make multiple trips to the Home Depot and or Lowes  
7 on the same day. I know this intersection.

8 I know how it has become busier, more  
9 unmanageable and increasingly dangerous as the number  
10 of new homes, condos, and large retail operations  
11 have exploded in South Philadelphia over the last few  
12 years.

13 On an average weekday, this intersection is  
14 bad. On a weekend it's murder. If there's a game at  
15 either the new stadium or event at Penn's Landing,  
16 this intersection will make you regret leaving the  
17 house. This is not the site for a new casino.

18 This intersection simply cannot bear the  
19 imposition of a new venture with the expected traffic  
20 flow of the proposed casino.

21 We all know that we are not simply talking  
22 about more cars. We're talking about large tour  
23 buses. We are also talking about cars driven by  
24 intoxicated patrons.

25 Should this application be granted, I fear

1 that what is a tenuous intersection will become a  
2 seriously dangerous intersection for the drivers,  
3 cyclists, pedestrians, and waiting SEPTA riders, who  
need to use this intersection and the connecting  
routes daily.

6 I'm also concerned that as these roads  
7 become less and less viable, shoppers will begin to  
8 avoid the commercial ventures along Columbus  
9 Boulevard, including the IKEA that both the city and  
10 state worked so hard to secure.

11 The same threat is perhaps even stronger  
12 for the numerous small businesses situated throughout  
13 our neighborhood that continue to serve our community  
14 without parking lots.

15 Even if our streets could bear this  
16 imposition, the neighborhood cannot. This casino  
17 will butt up against one of the most densely  
18 populated sections of the entire city and a section  
19 that people are continuing to move into.

20 Page 5 of the Foxwoods' impact report  
21 states, quote, this site is not directly adjacent to  
22 any residential neighborhoods, end quote.

23 Well, to an outsider, it may look like the  
24 expressway buffers this neighborhood. This is simply  
25 not true. This is important.

1 Philadelphia vicinity.

2 After a period of decline, Ninth Street is  
3 returning. It is a tourist destination. It has  
4 become a mini-entrepreneurial corridor for a new  
5 immigrant population, serving the Mexican, Chinese,  
6 and Vietnamese newcomers and people like me,  
7 relatively young, professional types, who are  
8 starting families. So my neighborhood is changing.

9 I tell you all this to illustrate that the  
10 neighborhood is working, thriving, in fact. It is  
11 not blighted.

12 The proposed casino will have a negative  
13 impact on this area in my opinion. There are active  
14 community groups. I work with the Passyunk Square  
15 Neighborhood Association on activities such as  
16 planting trees, holding plant sales, and organizing  
17 events to bring people together.

18 I work to improve the neighborhood to help  
19 my home maintain its value. My home is my biggest  
20 investment. I want to make sure it grows in value,  
21 which brings me to why I opposed the Foxwoods site.  
22 I believe that it jeopardizes my neighborhood.

23 Furthermore, due to recent actions by the  
24 Pennsylvania legislature to disallow local zoning  
25 control, local citizens and the local planning

1 Year round the Mummies practice under that  
2 overpass. The block under the overpass between  
3 Tasker and Morris is a popular place for area youth  
4 to skateboard.

5 Zoe Strauss, a contemporary artist at this  
6 year's Whitney Biennial, has for years been holding  
7 an annual photo exhibit under the overpass at  
8 Washington Avenue.

9 PRESIDING OFFICER EDMISTON: Thank you, Ms.  
10 Smith.

11 Our next scheduled speaker is Christine  
12 Weeks. You may proceed. Good morning.

13 MS. WEEKS: Good morning. My name is  
14 Christine Weeks. I want to thank the members of the  
15 Gaming Control Board for the opportunity to speak  
16 about the Foxwoods Casino development proposed for  
17 along the river in South Philadelphia.

18 With my husband and 11-week-old son, I live  
19 near Ninth Street or the Italian Market in the  
20 Passyunk Square neighborhood within the impact zone  
21 for the proposed Foxwoods Casino.

22 I want to tell you about this neighborhood.  
23 In the late 1880s, the area began to emerge as a  
24 thriving outdoor market that served the Italian  
25 immigrant community for the immediate South

1 commission will have no control over anything  
2 relating to this site. This is a concern for all of  
3 the sites.

4 My concerns about putting a casino so close  
5 to this residential neighborhood have been mentioned  
6 by others but briefly, they include increased crime  
7 without an increase in policing; increased traffic.

8 In particular, I'm worried about what will  
9 happen at Pat's and Geno's, the cheesesteak emporiums  
10 located at Ninth and Passyunk.

11 These places are packed after games and on  
12 weekends. What will happen with all of the new  
13 people coming through to go to the casinos? Some may  
14 argue that with the concessions inside the casinos,  
15 no one will go to Pat's and Geno's but this is false.

16 The baseball park has a Geno's concession  
17 and after a Phillies game, the corner of Ninth and  
18 Passyunk is mobbed.

19 I'm also concerned about the rise of  
20 ancillary businesses, such as pawn shops, check  
21 cashing places, and other less than desirable  
22 business.

23 The return of Ninth Street is tenuous. As  
24 a retail corridor less than a mile from the site,  
25 it's a potential location for these type of

1 businesses and potentially jeopardizes the  
2 neighborhood.

3 In closing, I'm concerned about the impact  
4 of residential home values. Within 500 feet of the  
5 proposed casino, this is a \$500,000 house. This  
6 house will surely be negatively impacted as will the  
7 Passyunk Square neighborhood home values.

8 PRESIDING OFFICER EDMISTON: Thank you.

9 Our next scheduled speaker is Richard  
10 Lampert. Mr. Lampert, you may proceed.

11 MR. LAMPERT: Thank you. My name is  
12 Richard Lampert. I live in East Halls, a  
13 neighborhood that is adjacent to the site proposed by  
14 Keystone Redevelopment for its slot parlor,  
15 TrumpStreet.

16 Some people want to portray East Halls as a  
17 snobbish, affluent neighborhood that simply doesn't  
18 want to be bothered by casinos.

19 However, most people in East Halls are  
20 modest people, living in modest row houses. They  
21 patronized neighbor businesses, corner groceries,  
22 taverns, hoagie shops, a terrific non-chain pharmacy,  
23 and so on.

24 Unfortunately, I know what happens to  
25 modest communities near casinos. They die. This is

1 this same site.

2 Second, if Keystone is expecting PennDOT to  
3 undertake a major construction job within this  
4 generation, they clearly don't know Pennsylvania.

5 This project will tie up traffic in our  
6 area and traffic going to and from all of Northeast  
7 Philadelphia for the indefinite future.

8 History most notably, Atlantic City, tells  
9 us that TrumpStreet would cause grave damage to the  
10 surrounding community.

11 The developer's own words tell us what they  
12 expect, community destruction and traffic nightmares  
13 as far as the eye can see.

14 Keystone has chosen the wrong site. Trump  
15 should give up and get out.

16 PRESIDING OFFICER EDMISTON: Thank you.

17 Our next scheduled speaker is Richard T.  
18 McFee?

19 MR. McFEE: Raymond.

20 PRESIDING OFFICER EDMISTON: Raymond. I'm  
21 sorry, Mr. McFee. You may proceed.

22 MR. McFEE: That's perfectly okay. Good  
23 morning, Chairman Decker and Board members. My name  
24 is Raymond McFee. I'm a long-time resident of the  
25 Tioga community. I live approximately one block from

1 what happened to Atlantic City. For more than a  
2 generation, services moved out and pawn shops,  
3 prostitutes, and parking lots moved in. So really  
4 people moved out, too.

5 The casino industry now points to the new  
6 shopping malls in Atlantic City. Nice places to buy  
7 designer clothes but not a replacement for the  
8 neighborhoods they wrecked and the lives they ruined.

9 Last week, I received a colorful piece of  
10 junk mail from TrumpStreet. They promise millions of  
11 dollars in community investment. I'll leave this  
12 with the clerk. Out of the goodness of their hearts,  
13 of course, not.

14 They know they will cause incalculable  
15 damage to East Halls and the other densely populated  
16 communities that are adjacent to their site. This is  
17 the way they hope to buy off the well connected few.

18 They also say, streets will be rebuilt and  
19 highway access improved. This is a doubly damning  
20 statement.

21 First, they clearly admit that TrumpStreet  
22 will cause traffic nightmares. As the owner of the  
23 proposed site knows perfectly well, East Falls and  
24 other neighborhoods fought off an idiotic plan to  
25 have a suburban school district park its buses on

1 the Trump site.

2 When I stand on my porch in the morning, I  
3 see the building. I see Budd site itself. I am a  
4 small business owner and community leader. I am in  
5 full support of the Trump project.

6 Since the disappearance of local industry,  
7 we have been a community in steady decline and we are  
8 putting our -- excuse me -- TrumpStreet will be an  
9 amazing vehicle to revitalize the existing community  
10 businesses.

11 In the neighborhood where only 55 percent  
12 of the residents are employed full-time and I think  
13 that number is overinflated, to be honest quite  
14 frankly with you. When I seen that statistic, that's  
15 nonexistent. They're maybe 45 or 10 or 15 more  
16 points over, 55 percent of people are employed  
17 full-time.

18 For residents of our employee full-time,  
19 Trump will be providing a huge opportunity to  
20 increase these numbers.

21 TrumpStreet has promised to provide over  
22 half of the 900 jobs -- I'm lost here -- 900 jobs  
23 plus the jobs to local residents.

24 Most importantly, they have pledged to  
25 provide job training for those qualified for

1 employment.

2 TrumpStreet will be a huge opportunity to  
3 improve the quality of life for local residents.  
4 With TrumpStreet commitment to work with local  
5 suppliers and vendors, this will bring new business  
6 and job opportunities to the surrounding communities.

7 Local businesses in our neighborhood and  
8 community surrounding the areas have been trying for  
9 years to place such an attractive opportunity within  
10 our community but has had no such luck.

11 If TrumpStreet were to be located in the  
12 Hunting Park area, I am certain without a doubt there  
13 would be a great and tremendous benefit for the  
14 surrounding community.

15 There has been questions raised about  
16 crime. Crime, as we know, is all across America and  
17 most definitely within my community, as we speak  
18 today.

19 Most business people that I spoke to feel  
20 that with the additional security force along with  
21 Trump -- along with the Philadelphia Police  
22 Department, there will be an increase in safety, just  
23 as other cities with casinos such as Atlantic City  
24 and Detroit.

25 In the traffic, the Budd site, when it was

1 opened, on a daily basis, handled 20,000 cars for  
2 three shifts per day for 24 hours a day for years.

3 With the new proposed traffic patterns, the  
4 future increase should not create problems. Traffic  
5 equals customers. Consumers equal revenue,  
6 additional revenue to areas that have been blighted  
7 for so long.

8 Perhaps most of all TrumpStreet will give  
9 the residents much needed hope and help bring back  
10 the glory the community once had. Thank you.

11 PRESIDING OFFICER EDMISTON: Thank you,  
12 McFee.

13 Our next scheduled speaker is Michael  
14 Moulton.

15 MR. MOULTON: Good morning.

16 PRESIDING OFFICER EDMISTON: Good morning.

17 MR. MOULTON: Chairman Decker and members  
18 of the Pennsylvania Gaming Control Board, I really  
19 want to thank you for this time to address you.

20 As you said, my name is Michael Moulton. I  
21 live on a working class block in the neighborhood  
22 where the Keystone redevelopment partners proposed to  
23 build the TrumpStreet slot parlor.

24 I'm a father of two children, they're  
25 young; and I'm a teacher in the neighborhood. I'm a

1 committee member at the Wissahickon Charter School  
2 you probably know. This is a kindergarten to eighth  
3 grade school that is right next to the Budd site.

4 Most recently I've become a YIMBY. It  
5 sounds strange. It's someone who says yes in my  
6 backyard. I want to tell you that.

7 As I packed my daughter's lunch this  
8 morning before coming to the hearing, and it was  
9 early, we've all been here a long time, I looked out  
10 my kitchen window over my little yard and up to a  
11 crane literally lifting a roof beam on to a new  
12 gymnasium for the Mifflin Public Elementary School.

13 Now, this is a project that my neighbors  
14 could have said no to. It's a project that my  
15 neighbors and I supported all the way through the  
16 zoning process after working with the school district  
17 on its design. We said yes.

18 It's something big. It's really big. Come  
19 see. It's new. It's in my backyard, but it's  
20 something we supported because we know that it will  
21 have a positive impact on the young people in the  
22 community.

23 So here is the thing. Donald Trump and Pat  
24 Croce, Pat is over here now, they have given  
25 testimony earlier that their slot parlor will have a

1 positive impact on this same community I'm talking  
2 about.

3 The thing is their proposal is not for  
4 something like a neighborhood school gym or a grocery  
5 store. I know you know this, but it's for a gambling  
6 hall. My goal of this gambling hall is to build hope  
7 and patrons that they can get big money, get  
8 something for nothing. This is the goal of the  
9 institution.

10 It's a false and destructive hope that they  
11 look to build. It's the kind of business that I  
12 would say would be among the worst kind of neighbor,  
13 the worst kind of neighbor. I'm going to say it  
14 again. This is a neighborhood gambling hall in this  
15 location.

16 These hearings have brought to the surface  
17 the fact that there's pressing needs in our  
18 neighborhood for jobs, improved community services,  
19 and people are really -- they're really suffering and  
20 need help. I think has really been brought to light.

21 What does it mean when we look to Donald  
22 Trump as our societal savior for Northwest  
23 Philadelphia? I see it as a sign not that we need a  
24 casino but we need to work together to find more life  
25 affirming ways to lift up our community.

1 Pat, I talked to you at the break. I'm  
2 trying to say this to you, too, let's find another  
3 way. You have the ability to raise people up. Let's  
find a more life affirming way to do that. Thank  
you.

6 PRESIDING OFFICER EDMISTON: Thank you,  
7 sir. Our next scheduled speaker is Colin Thomson.

8 MR. THOMSON: Colin is my brother. He went  
9 to work. If you could go back around, he'll be back.

10 PRESIDING OFFICER EDMISTON: Thank you.  
11 Delores M. Griffith, if you'd be kind  
12 enough to approach the microphone and proceed with  
13 your remarks.

14 MS. GRIFFITH: Good morning. My name is  
15 Delores Griffith. I am a representative of the  
16 St. Laurentius Parish and School Community, which is  
17 homed in the Fishtown neighborhood of Philadelphia.

18 I'm a pastoral council member, a  
19 parishioner and also an educator. I not only teach  
20 in the community, I also reside there.

21 First, I would like to address our main  
22 concern; traffic and its patterns. The Girard Avenue  
23 corridor, which is always congested, separates our  
24 parish and school community.

25 The majority of our students walk to and

1 Griffith.

2 Our next speaker is Curtis Jones, Jr.  
3 Mr. Jones, you may proceed.

4 MR. JONES: Distinguished panel, residents  
5 of Philadelphia and guests, I'm not here today not  
6 just speaking as the president and CEO of the  
7 Philadelphia Commercial Development Corporation nor  
8 just as an expert in providing capital to small  
9 businesses throughout this city.

10 I'm speaking here today as a neighborhood  
11 advocate, a Philadelphian introduced early to  
12 community concerns nurtured in a development of  
13 community empowerment and matured in progressive  
14 action promoting and defending community issues.

15 There is a difference between development  
16 and empowerment. The two are not synonymous because  
17 there's going to be progress in these development  
18 areas; but what I hear from people is that all  
19 progress is not necessarily forward for all people.

20 My concern here today and what I'm  
21 advocating for is the empowerment of these  
22 communities in a strategy that can be implemented by  
23 this body.

24 During the past 32 years, PCDC has arranged  
25 financing for over 2500 small businesses, many of

1 from school. It is a large avenue with only three  
2 crossing guards from I-95 to Frankford Avenue. This  
3 thoroughfare is a high risk for our children.

4 With added congestion due to casino  
5 traffic, even more of a concern of ours. We know it  
6 is eminent that the casinos are in Philadelphia's  
7 future.

8 If the SugarHouse and Pinnacle sites are  
9 chosen, we are asking the Board and these  
10 corporations to use their influence to speed up the  
11 2011 project in revising the Girard Avenue  
12 interchanges to the present. Help keep our children  
13 safe is the most important thing we believe in.

14 Secondly, if not one or two Fishtown sites  
15 are in God's plans, the St. Laurentius community is  
16 looking forward to working hand in hand with these  
17 corporations.

18 The promise of employment, community  
19 involvement, and monetary contributions, which have  
20 been projected by the SugarHouse site, is most  
21 interesting to us.

22 We are looking forward to making this  
change a positive impact on our neighborhood  
community. Thank you.

25 PRESIDING OFFICER EDMISTON: Thank you, Ms.

1 them minority and female. We've arranged over \$267  
2 million in financing to retain low and moderate  
3 income jobs in communities.

4 In your final report of the Gaming  
5 Commission's Advisory Board, they approximated that  
6 construction would be somewhere in the neighborhood  
7 of 150 to \$200 million to be spent on casinos.

8 When using a modest economic multiplier of  
9 3.5 percent, that means upwards of \$700 million in  
10 impact. In areas of excavation, electrical,  
11 construction, many of the minority companies in the  
12 area could benefit from that kind of work.

13 The revenue projections for those companies  
14 would be in the range of 400 to \$450 million if they  
15 got some of the millions that will be spent on  
16 entertainment, security, legal work, accounting, and  
17 others.

18 It is imperative that this Gaming Control  
19 Commission ensures small businesses, minority  
20 business and female businesses in receiving economic  
21 opportunity from this windfall project.

22 You see, the experience of small  
23 businesses, minority businesses, and females have  
24 been that many promises are made but few are kept.

25 As a small boy, I used to go to Atlantic

1 City and Chicken Bone Beach. You went through a  
2 low-income minority neighborhood. A lot of progress  
3 was made there, too.

4 The beach is still there, but that minority  
5 and small community is no longer there. We would  
6 like to ensure that years from now, we will still  
7 have a neighborhood that we can all be proud of.  
8 Thank you.

9 PRESIDING OFFICER EDMISTON: Thank you,  
10 Mr. Jones.

11 Our next scheduled speaker is Wallace A.  
12 Wing. Mr. Wing, you may proceed.

13 MR. WING: Good morning. My name is  
14 Wallace Wing. I'm a retired resident of Society  
15 Hill. I'm opposed to the slot parlor or casino at  
16 the Foxwoods location, primarily because of traffic  
17 concerns.

18 Society Hill, as you refer to it, is the  
19 area immediately north of Queen Village and is  
20 Philadelphia's most desirable residential area.

21 Society Hill has few merchants, which sell  
22 a product. There is a small Superfresh, a small food  
23 store, a liquor store, and two drugstores and then  
24 with the exception of two banks and a movie theater,  
25 almost all of the businesses are either restaurants

1 headache. It is evidence of that you have a vibrant  
2 business community.

3 This is not a community that needs to be  
4 transformed or reenergized. It is already energized.  
5 Personally, I was in favor of the original concept of  
6 slots at the track since its beginning and I would  
7 urge you to speed up that process. Thank you.

8 PRESIDING OFFICER EDMISTON: Thank you, Mr.  
9 Wing. I don't mean to make light of the traffic that  
10 many of the witnesses are referring to, I'm trying to  
11 identify with that a little bit. I'm having a little  
12 traffic challenge myself.

13 Mr. Colin Thomson, who was scheduled to  
14 speak earlier, are you in the room? If you would  
15 approach the microphone, we're ready for you.

16 I believe the gentleman that just stepped  
17 away from the background is Mr. Sauerman. You'll be  
18 next up, sir.

19 You may proceed.

20 MR. THOMSON: Let me first apologize for my  
21 tardiness. I had to run back to work. I'm here as a  
22 member of the Fishtown community and I'm also the  
23 youth development chair for the Fishtown Neighbors  
24 Association.

25 Fishtown is in a unique situation in this

1 or sell personal services, which means that we need  
2 to take a trip down Columbus Avenue for many of  
3 life's necessities.

4 Typically and most definitely on weekends,  
5 turning south from Spruce Street, we find the traffic  
6 thickening as the north -- as the southbound exit of  
7 I-95 joins up and by Washington Avenue. We have a  
8 true backup.

9 Traffic is further slowed as right turns  
10 are made into the Pep Boy mall and then cross traffic  
11 from the I-95 northbound exit followed by turnoffs to  
12 the Staples store. Then by the time we have turn  
13 offs to the Riverview movie theater, we have the  
14 traffic -- the backup is at its height. This is  
15 directly opposite the site of where Foxwoods proposes  
16 a casino.

17 Continuing on for about two more blocks of  
18 backup, we then have airport traffic peeling off to  
19 the right, followed by Shoprite and Target stores,  
20 and then the backup actually is transferred to two  
21 lanes exiting left for Wal-Mart, Home Depot and the  
22 large Superfresh, which happens to be the neighbors  
23 of this site.

24 Any added traffic will certainly result in  
25 permanent backups, but this traffic is more than a

1 commission in that three of the proposals are pretty  
2 much within walking distance of our neighborhood, two  
3 actually enclosed in the neighborhood.

4 So what has come about for us is not a  
5 feeling of opposition, but so much we're pretty much  
6 accepting that the likelihood of a proposal being  
7 placed in our neighborhood. From that, we want to  
8 have the best chance to form a community partnership  
9 to turn this into a neighborhood opportunity.

10 From that perspective, I believe for myself  
11 and many of the community members, SugarHouse Gaming  
12 has been the best proposal and has been the most  
13 willing to make a commitment to work with the  
14 community.

15 As I said before, as I deal with the youth  
16 development and the Fishtown Neighbors Association,  
17 I'm also a member of the Fishtown Athletic Club.

18 If there's one thing we have, it's ideas  
19 and people. What we don't have are resources. What  
20 we've gotten from SugarHouse Gaming and what the  
21 neighborhood has done is a commitment to become a  
22 neighborhood partner.

23 Like I said, it's pretty much -- it's not a  
24 foregone conclusion, obviously; but there's a  
25 likelihood that Fishtown is going to have a casino

1 within its boundaries.

2 With that, we want that to be someone who  
3 is willing to not just place themselves on the very  
4 edge and take money that comes with the gaming, but  
5 someone who is willing to establish things like they  
6 mentioned, scholarships, community programs, and the  
7 things that help turn the neighborhoods into  
8 something transformed.

9 Someone mentioned an earlier example of how  
10 the Atlantic City neighborhoods were. That's a fear  
11 that all of us when we talk about growing  
12 neighborhoods like Fishtown is and something that has  
13 both the positive and negative aspect like gaming.

14 We want the revenues that come there not to  
15 just stream to the investors -- like we said, the  
16 call for the state government but the local people  
17 who are impacted the most also should reap the most  
18 immediate benefits.

19 In that aspect, we want SugarHouse Gaming  
20 as opposed to any of the other proposals in the sense  
21 that they showed total commitment. I think anybody  
22 who was at their meeting they had in the neighborhood  
23 was impressed by the fact that every member of their  
24 Board, including the people who are in charge of the  
25 money, were actually there and were willing to speak

1 Of the five proposed Philadelphia casino  
2 sites, only the TrumpStreet would be placed in the  
3 very heart of a residential neighborhood.

4 It is estimated that there are more than  
5 15,000 homes within a one-mile radius of that site.  
6 Within a 1.5 mile radius, there are no less than 21  
7 schools, 8 elementary -- I'm sorry -- 13 elementary,  
8 8 middle and high schools and 1 university.

9 There are no less than 50 houses of worship  
10 within this same residence. Many of the houses of  
11 worship located nearby host evening and Sunday  
12 worship services during the same hours when weekend  
13 traffic is expected to be at its peak.

14 Attached with my written testimony is the  
15 fullest of all 21 schools and the places of worship.  
16 The Trump Team has yet to come to an agreement with  
17 the Philadelphia School District to purchase the  
18 Randolph Career Academy, where they seek to locate  
19 it. If there is an agreement, it will be adjacent to  
20 the high school.

21 Additionally, three other schools remain  
22 within a stone's throw of the proposed site and their  
23 school buses will be driving up and down the same  
24 streets as exiting casino patrons who have had access  
25 to alcohol 24/7 at the slots operation.

and hear our concerns.

2 We understand that the foremost -- besides  
3 what I've come to talk about the community and how I  
4 want to form a partnership, which is other concerns  
5 and traffic and things like that -- but I'm here to  
6 speak on behalf, I hope I can be little bit of a  
7 representative for Fishtown youth of our  
8 neighborhood, and we feel that SugarHouse is the best  
9 opportunity for jobs for those who are teens, who  
10 might not necessarily be going to college, things  
11 like that, economic opportunity, and also how they  
12 are willing to form a partnership with the civic and  
13 neighborhood associations, like Fishtown and the  
14 Fishtown Neighbors Association, help us give more  
15 opportunity.

16 As federal money, as state money has  
17 started to drift away, we need something like that to  
18 make the commitment. Thank you.

19 PRESIDING OFFICER EDMISTON: Thank you.

20 All right. Mr. Thomas Sauerman, you may  
21 proceed.

22 MR. SAUERMAN: Thank you. Good morning.  
23 My name is Tom Sauerman, and Donald Trump was quoted  
24 yesterday in the paper as saying we want to be the  
25 catalyst in revitalizing the neighborhood.

1 In the immediate other direction is the  
2 Penn Charter Private School and the Philadelphia  
3 University.

4 In assessing the local impact of casinos,  
5 it's the Board's duty to protect the public. I ask  
6 the Board to recognize the unsuitability in this  
7 neighborhood.

8 Casino patrons will undoubtedly use the  
9 many streets through East Falls as shortcuts. I come  
10 home from work every night anywhere between 4:30 and  
11 6:30 and Route 1 at the Fox Street exit is lined up  
12 on Route 1, on the highway. Any night from 20 to 25  
13 cars are on the highway and another 20 to 25 cars are  
14 on the little access road trying to get to Fox  
15 Street. We don't need thousands of more automobiles.

16 If Mr. Trump wants to revitalize the  
17 neighborhood, I propose he take his money to New York  
18 City and help the poor, the homeless, and the jobless  
19 people who live and work around his Trump Tower.  
20 Thank you very much.

21 PRESIDING OFFICER EDMISTON: Thank you,  
22 Mr. Sauerman.

23 Our next scheduled speaker is Raymond P.  
24 Lucci?

25 MR. LUCCI: That's correct.

1 PRESIDING OFFICER: Good morning. You may  
2 proceed.

3 MR. LUCCI: Good morning. My name is  
4 Raymond Lucci and I'm a resident, a homeowner, a  
5 public high school teacher, and a taxpayer and a  
6 member of the East Falls Traffic Task Force.

7 Soon after moving into East Falls about six  
8 years ago, my spouse and I realized that one of the  
9 reasons that brought us to East Falls, its central  
10 location, was also the cause of its most severe  
11 problem.

12 Its central location and the intersection  
13 of major highways and park drives has made East Falls  
14 a hub for traffic passing through our community at  
15 all times of the day from throughout the entire  
16 region.

17 As we also realize, other nearby  
18 neighborhoods shared this problem with East Falls.  
19 So what makes East Falls traffic problem different?

20 As we all know, the on and off ramps of  
21 highways should direct traffic to a major  
22 thoroughfare.

23 The difference in East Falls is that the on  
24 and off ramps are directed to and from residential  
25 streets.

1 conception, woefully inadequate if executed to  
2 successfully deal with the traffic problems and  
3 volume for both present and future situations.

4 Frankly, it's completely disingenuous as a  
5 selling point to the affected communities. Now, if  
6 our efforts are unsuccessful in persuading this body  
7 from granting a license to Mr. Trump and his  
8 associates, let us consider then the reality of the  
9 TrumpStreet as part of our piece of the urban fabric.

10 Then let Mr. Trump and associates and  
11 PennDOT put their money where their mouths are.  
12 Let's take a novel and honest approach. Let's  
13 propose a TrumpStreet with the impetus to improving  
14 traffic in East Falls.

15 How can it be done? Correct the original  
16 engineering mistake of the 1950s, redirect traffic  
17 from Route 1 on to Hunting Park Avenue and Henry  
18 Avenue.

19 Our residential streets will no longer be  
20 clogged with speedy traffic, obviously implementing  
21 this plan would be an expensive proposition but they  
22 did it in New Jersey for Borgata Casino. They built  
23 a new highway for them.

24 I think this proposition is definitely  
25 within reach. I also believe our only alternative is

1 The most obvious and problematic example of  
2 this is the Fox Street ramps of the Roosevelt  
3 Extension, Route 1.

4 Instead these ramps being built off and off  
5 the major thoroughfares of Henry Avenue and Hunting  
6 Park Avenue, the Fox Street exit forces traffic onto  
7 our residential streets such as Queen Lane, Midvale  
8 Street, Coulter Street, and Fox Street itself.

9 Nearly, all of these drivers only desire to  
10 go to and from Henry Avenue or Hunting Park Avenue  
11 and Route 1.

12 We now consider the proposal for the  
13 TrumpStreet Casino. As proposed, TrumpStreet will  
14 undoubtedly compound this problem as many more  
15 drivers will seek to go to and from Henry Avenue and  
16 Route 1.

17 Many more drivers will be using local,  
18 residential streets to accomplish this. Now, the  
19 Trump people have been honest in admitting there will  
20 be a monumental enhancement of the traffic problem  
21 and proposed an engineering solution.

22 Well, I have seen the drawings of the  
23 proposed and so-called traffic problem remediation of  
24 the Route 1 and Fox Street interchange.

25 Their so-called solution is sophomoric in

1 to reject TrumpStreet. Thank you.

2 PRESIDING OFFICER EDMISTON: Thank you.  
3 Our next scheduled speaker is Mr. Jethro  
4 Heiko. You may proceed.

5 MR. HEIKO: Thank you very much. My name  
6 is Jethro Heiko. I currently live on Leopard Street  
7 in Fishtown. My wife and I are moving to our new  
8 home on East Allen Street, which is right off of  
9 Frankford Avenue, right across the street essentially  
10 from the proposed site for SugarHouse.

11 I think I'm one of the few people in the  
12 room that I can say is within a very short walking  
13 distance to my front door, there's three proposals,  
14 which means there's three proposals to review. I  
15 think it's more of a burden than some of the other  
16 neighborhoods, although I'm with them in my support  
17 in their efforts.

18 What I wanted to say was, first in  
19 relationship to the local impact report for  
20 SugarHouse, which stated the proposed site  
21 development plans are not anticipated to adversely  
22 impact surrounding housing and area residents as they  
23 are primarily located to the west of the site  
24 effectively from the site by I-95. That's page 15.

25 Our home is located on the riverside of

1 I-95. I did a quick count walking around the  
2 neighborhood. There is over 100 historic homes  
3 between I-95 and the SugarHouse site.

4 In addition, I-95, as you know, is an  
5 elevated highway. The sort of idea that I-95 is a  
6 boundary doesn't make a lot of sense given that  
7 traffic is still moving up and down those very small  
8 streets as we heard from earlier.

9 In addition, my feeling is that despite  
10 that problem, it's symbolic. Despite that misleading  
11 statement by SugarHouse, it's symbolic of a larger  
12 problem, which you see a number of the local impact  
13 reports.

14 They're often inaccurate, misleading.  
15 They're often not thorough components of two of the  
16 -- we've only seen actually two proposals, one two  
17 weeks ago, we saw the SugarHouse proposal and one  
18 last week, publically, we saw the Pinnacle proposal.

19 Proponents actually commented publically  
20 that they didn't have enough time to do traffic  
21 analysis and other studies. There are studies, for  
22 example, on historic preservation issues in the  
23 neighborhood.

24 I also think it's symptomatic of a process  
25 which puts Fishtown at a disadvantage in the sense

1 Beautification Committee of the Fishtown Neighbors  
2 Association speaking for myself today but just so you  
3 know, that's my involvement in the neighborhood  
4 currently.

5 I would like to state that I as a resident  
6 of Fishtown believe that we need more time to  
7 evaluate the impact of casino development on our  
8 community.

9 I live in the only neighborhood that may  
10 end up with two casinos sited within one third of a  
11 mile of our community.

12 I respectfully request that the Board  
13 extend the public comment period to allow the  
14 residents of Fishtown time to make additional  
15 assessments and comment.

16 Our neighborhood has had one public hearing  
17 for each of the sites that are immediately located in  
18 our neighborhood. That is only in the last month.

19 The proposed Riverwalk Casino has not even  
20 bothered to present to our community groups in spite  
21 of the fact that our neighborhood would be impacted  
22 by their site.

23 I also believe that the PennDOT plan to  
24 change the I-95 ramps must be coordinated with the  
25 proposed development along Delaware Avenue.

1 that we need review three proposals at the same time  
2 that other communities are only needing to review  
3 one.

4 I believe that that's a problem not just  
5 for the community, but for the proponents themselves  
6 and for you in making your decision. What it means  
7 is that there's not adequate time for communities to  
8 give input.

9 So in closing, what I would like to say is  
10 I think that there's a sincere need in order to make  
11 a really valuable decision for the future to delay  
12 the process for public comment, to allow time for  
13 more community meetings.

14 These are huge projects from 33 to 55 acres  
15 potential of development in the Fishtown  
16 neighborhood.

17 I would like to see a delay of at least a  
18 year. I would certainly take less but at least  
19 enough time for there to be an adequate number of  
20 community meetings. Thank you.

21 PRESIDING OFFICER EDMISTON: Thank you.

22 Our next speaker is Brandy Hartley. You  
23 may proceed.

24 MS. HARTLEY: Thank you. Good day. My  
25 name is Brandy Hartley. I'm a new member of the

1 The impact -- due to the current  
2 configuration, the impact of the proposed increase in  
3 traffic on our small neighborhood streets cannot be  
4 emphasized enough. It would be severe.

5 That being said, my belief is that if a  
6 site is selected there should be only be one in our  
7 neighborhood. It should be on a large enough site  
8 that it can buffer itself with public access green  
9 space on both sides, especially if it's located near  
10 a historically significant park, such as Penn Treaty  
11 Park.

12 It also should incorporate public access  
13 features with a design that embraces and enhances the  
14 river.

15 So far, the only development site that  
16 comes close is the proposed Pinnacle site. I believe  
17 that the Board is rushing the process and the state  
18 is rushing the process. I ask that you slow down so  
19 that more public meetings can happen with the  
20 proposed developers.

21 I also ask the Board to encourage  
22 developers to invest in community development funds  
23 as described by Matt Ruben of the Northern Liberties  
24 Neighborhood Association earlier today, funds that  
25 are under direct control of the impacted communities.

1 I ask for additional public hearings in six  
2 months with more concrete proposal that reflect  
3 increased community involvement with developers.

4 So please, again, allow us more time for  
5 public hearings and decision making. Please, push  
6 PennDOT to begin and complete the I-95 interchange  
7 project prior to dumping 7,000 cars down these small,  
8 one-lane streets. Also, Fishtown is one of those  
9 well-designed site. Thank you.

10 PRESIDING OFFICER EDMISTON: Thank you, Ms.  
11 Hartley.

12 Our next scheduled speaker is Charles E.  
13 Watson. Good morning, Mr. Watson.

14 MR. WATSON: Good morning. My name is  
15 Charles Watson. I didn't have to prepare anything  
16 for this hearing.

17 I'm retired from the United States Navy and  
18 what I have to say is very heartfelt. I'm the first  
19 generation of my family born up here, baby boomer.  
20 God bless that World War II generation because, as I  
21 see them right now, they're still very, very  
22 energetic. They've seen their retirements dwindle  
23 due to inflation.

24 As I look at this TrumpStreet development  
25 entirely, this is the greatest thing I have seen in

1 many questions and concerns from my community and my  
2 fellow neighbors in reference to the increasing crime  
3 rate, the eminent domain.

4 They have been misled by so many different,  
5 false accusations, not given the correct information  
6 given to them. That's why they were so opposed to  
7 this casino coming into our neighborhood.

8 I've got a lot of different information  
9 through different agencies and groups. I kind of  
10 like spread the word that was true to them that was  
11 given to me so that they will understand the benefits  
12 of having this casino come into my community.

13 I volunteered at the community center in my  
14 neighborhood. It's a playground. The city opens and  
15 closes our playground at will because we're a small  
16 playground. It's a lot of kids.

17 They always say there is no money in the  
18 budget for our playground because it's so small. We  
19 don't have the building. It's areas where they could  
20 take these vacant houses and make a community center  
21 fro the kids that need it.

22 We have a lot of kids in my community that  
23 would like to go to college; but if we had a place  
24 where we could bring tutors in for them and a  
25 recreation center, we have -- it's like a storage

1 over 50 years. This is going to help the youth get  
2 into what they are now calling a globalized financial  
3 situation throughout the world.

4 I want to know right now, I ask myself,  
5 what does this mean to me? What it means to me is  
6 that as I retire, as I even think about retiring,  
7 that how I retire and the quality of life that I  
8 retire at is going to be totally up to me.

9 Without this TrumpStreet development, this  
10 is going to give some young person new beginning.  
11 I've seen Tioga, when all of the factories left.  
12 I've seen a thriving middle class African American  
13 community, and then I seen it taken away. This is  
14 what drove me in the military.

15 I want to thank you. Please bring  
16 TrumpStreet to Tioga.

17 PRESIDING OFFICER EDMISTON: Thank you,  
18 Mr. Watson.

19 Our next speaker is Deborah Kirkland. Good  
20 morning.

21 MS. KIRKLAND: Good morning. My name is  
22 Deborah Kirkland. I've been in my neighborhood for  
46 years. I'm a committee person for the 11th Ward,  
3rd Division.

25 What I come to say is that I have heard

1 closet.

2 I stay in there -- after I work a 40-hour  
3 week and two of the kids that need it because they  
4 have nowhere else to go -- okay -- it's that I  
5 believe that the money that would come in there would  
6 help generate to make us have a better community and  
7 give the young kids in my area a better way of life,  
8 a better chance of having something in life, the jobs  
9 that would give their parents jobs to make a better  
10 home for these kids.

11 I'm saying if the community is in  
12 agreement, and they need to get on one accord as to  
13 what is really going on, we need to get a lot of  
14 truth out to the people so they could understand what  
15 would be done for them if this casino would come into  
16 my neighborhood. Thank you.

17 PRESIDING OFFICER EDMISTON: Thank you,  
18 Miss Kirkland.

19 Our next speaker is John W. Macklin. Good  
20 morning, Mr. Macklin. You may proceed.

21 MR. MACKLIN: Good morning. I want to  
22 thank Mr. Edmiston, Esquire, and this distinguished  
23 Pennsylvania Gaming Control Board for giving me the  
24 opportunity to address you at this public hearing.

25 My name is John W. Macklin, Jr. I'm

1 retired from the president's office of City Council,  
2 the Honorable Anna C. Verna. I was her minority  
3 opportunity officer from April the 10th, 2000 to  
December 31st, 2003.

4 Prior to coming to the City Council, I  
5 spent 18 years at the Minority Business Enterprise  
6 Council as a minority business enterprise specialist,  
7 minority business enterprise coordinator, special  
8 assistant to the director and the legislative  
9 regulatory affairs monitor.

10 I am now the president of the National  
11 Association of Minority Contractors. We will be  
12 celebrating our 37th anniversary this June. I'm  
13 president of the local chapter here in Philadelphia.

14 My concern is that before awarding these  
15 applications for the operating licenses submitted by  
16 the five applicants, Donald Trump, Pat Croce and  
17 other local investors, Planet Hollywood and local  
18 partners, the Philadelphia Partnership Group,  
19 Philadelphia Entertainment and Development Partners,  
20 Midwest Gaming and Entertainment and local partner  
21 HSP Gaming and Pinnacle Entertainment of Las Vegas,  
22 you seriously consider when evaluating each applicant  
23 the plan of diversity, the diversity goals, and the  
24 process of inclusion of minorities, Hispanic, Asian,  
25

1 feature I saw this week reported that the last  
2 supermarket just left Atlantic City. How sad. Is  
3 that the future that we have to look forward to here?

4 Just on the street where I live, I can  
5 expect a 233 percent increase in traffic on a street  
6 already choked with cars and trucks much of the day.

7 Members of the Board, we do not want this  
8 casino and we do not need this casino. The Budd site  
9 is not laying dormant. Temple University Healthcare  
10 and a multi-million dollar Salvation Army facility  
11 are going in there.

12 A casino at the Budd site is in direct  
13 opposition to the type of growth that our community  
14 has worked so hard to get going.

15 In the end, the cost was too high. The  
16 cost is too high for our kids. The cost is too high  
17 on traffic and crime and in liveability.

18 As members of this Board, you can help us.  
19 Please help save our neighborhood and do not allow  
20 casino at the Budd site. Thank you.

21 PRESIDING OFFICER EDMISTON: Thank you, Mr  
22 Havens.

23 Our next speaker is William Reed. Good  
24 morning, Mr. Reed. You may proceed.

25 MR. REED: Good morning. Thank you for

1 women, American Indian and especially black business  
2 owners for professional service supply and service  
3 and construction contracts.

4 It is the intent and goal of the General  
5 Assembly that this Board promote and ensure diversity  
6 of all aspects of the gaming activities, not the  
7 illusion of inclusion but the enhancement of  
8 representation of diverse groups. So take heave and  
9 govern yourselves accordingly. Thank you.

10 PRESIDING OFFICER EDMISTON: Thank you, Mr  
11 Macklin.

12 Our next speaker this morning is M.A.  
13 Havens. You may proceed.

14 MR. HAVENS: Good morning. My name is Mark  
15 Havens. I'm self-employed. I live in the community  
16 surrounding the Budd site. You all on the Board have  
17 no idea how glad I am to be able to speak with you  
18 because you can help us, each and every one of you.  
19 You can take action.

20 You've heard many facts and figures today.  
21 You'll hear many more but underneath it all, please  
22 remember, it's about communities and communities of  
people.

24 A casino at the Budd site will crush the  
25 people and neighborhoods surrounding it. A news

1 this chance to address you. I know it's been a long  
2 day and it's the first of probably many meetings.

3 My name is William Reed. I'm a resident of  
4 Northern Liberties. I'm a father. I live with my  
5 family there. I also attended Drexel University.

6 I also worked in the casinos in Atlantic  
7 City 18 years ago. I think I bring a unique  
8 perspective to the impact that this is going to have  
9 on our neighborhoods.

10 I have two businesses that we started with  
11 a partner over the last few years. One is called  
12 Standard Tap. It's in Northern Liberties. It's a  
13 neighborhood tavern. It's at Second and Poplar.

14 We also have Johnny Brendas, which we  
15 started a little bit later and that's in Fishtown.  
16 They're both neighborhood taverns, friendly places,  
17 people bring their families to.

18 As such, I guess I get a lot of feedback  
19 from the neighbors. I get a lot of feedback about  
20 what people want to see in the neighborhood.

21 I've been present at all three  
22 presentations of the casinos that are planned in the  
23 immediate area, the Riverwalk, SugarHouse, and  
24 Pinnacle Casinos.

25 I would love to see none. I really am not

1 interested in seeing a casino after I've seen what  
2 casinos have done to the neighborhoods of Atlantic  
3 City. I guess I'm pretty resigned to seeing at least  
4 one of them come into our neighborhood.

5 After seeing the three applicants, I would  
6 rank them from the bottom to the top as Riverwalk  
7 would be the worst. The site, just the site alone is  
8 just a terrible location.

9 It's not large enough to accommodate what  
10 they're trying to put there and traffic reaching it  
11 would be horrendous. We've seen their traffic  
12 studies. They're incomplete; but even as much as  
13 they have actually listed the traffic coming to  
14 Riverwalk would tie up -- the intersection right now  
15 is a nightmare. There's hardly anything there yet.

16 There's also, as you are probably aware,  
17 several towers, residential towers that are mixed use  
18 coming in right in the immediate vicinity there.  
19 There's ton of development in Northern Liberties.  
20 We're seeing so much investment and development  
21 there.

22 A little further north, you have SugarHouse  
23 Gaming. Wow. Time goes fast. They seek -- again,  
24 the traffic would be really a nightmare, especially  
25 before the 95 interchange is done.

1 Pinnacle, further north, has a much larger  
2 area that they're working with. They're site is huge  
3 compared to the other ones.

4 They're also going to be right where the 95  
5 interchange is planning to let out and have entrance  
6 ramps. I think that this site actually makes some  
7 sense. It's the only one with a buffer before the  
8 community. SugarHouse does not been a buffer. Thank  
9 you.

10 PRESIDING OFFICER EDMISTON: Thank you,  
11 Mr. Reed.

12 Our next speaker is David Wootton.

13 MR. WOOTTON: That's correct. Thank you.

14 PRESIDING OFFICER EDMISTON: Good morning.  
15 You may proceed.

16 MR. WOOTTON: I would like to thank the  
17 Board for taking the time to hear from community  
18 members. I'm a resident of East Falls, and I'm  
19 concerned about traffic safety issues in my  
20 neighborhood and the effect of the casino on property  
21 values.

22 East Falls is a quality, desirable,  
23 residential neighborhood. I think that a slots  
24 parlor near our neighborhood, while it will bring  
25 jobs to the area and that's a potential benefit, is

1 going to have a detrimental effect on the community  
2 as a whole.

3 I am also a member of the Bicycle  
4 Coalition, a bicycle commuter, and I feel strongly  
5 about being able to use our city streets to get to  
6 and from without increasing traffic and pollution  
7 using bicycles.

8 The traffic that is going to come to Henry  
9 Avenue, which I use every day to get to and from work  
10 and which I use to shop at local businesses is going  
11 to increase at least twofold.

12 In addition to bicycle users, we have  
13 pedestrians from Philadelphia University, which is  
14 bisected by Henry Avenue, going back and forth.  
15 There are thousands of people there. There are  
16 occasional car/pedestrian impacts. That's only going  
17 to increase when you have people coming out of a  
18 casino, just lost money, maybe had a drink or two.  
19 They're going to be distracted. I don't see this as  
20 a beneficial thing for my neighborhood.

21 I'm also worried about the quality of the  
22 investor, Trump Enterprises. They have done a very  
23 good job in local media with public relations, I  
24 think probably also in the proposal in saying that  
25 this is in the Nicetown of Tioga.

1 In fact, they're taking advantage of East  
2 Falls where traffic is coming and leaving. There's  
3 no buffer between East Falls and this casino. They  
4 have to take the school out in order to take  
5 advantage of our neighborhood.

6 I would like to see if this type of a slots  
7 parlor was coming to the area that it would actually  
8 bring up the infrastructure property values, as well  
9 as just bringing jobs to the neighborhood, and that  
10 could be done with proper engineering but it's not in  
11 the current proposal, as I see it.

12 In addition, I'm worried about  
13 TrumpStreet's history of bankruptcy and what effect  
14 that will have on local businesses that supply the  
15 TrumpStreet projects, where we have bankruptcy. It's  
16 the small investors and the small businesses who are  
17 more likely to be affected.

18 While we do see a small advantage of jobs  
19 coming in here, we have to think about this means in  
20 terms of stable job development.

21 Lastly, I would like to see jobs that are  
22 more productive come to my neighborhood. I don't  
23 think that gaming, as a whole, is the type of thing  
24 that we really should be training young people to do.

25 I think putting something like a Randolph

1 Skills Center replacement on the TrumpStreet sounds  
2 like really not something that we want to do to train  
3 young people in our public school system. Thank you,  
4 again, for your time.

5 PRESIDING OFFICER EDMISTON: Thank you, Mr.  
6 Wootton.

7 Our last individual speaker scheduled and  
8 the first for the afternoon is Barnett C. Littlepage.

9 Mr. Littlepage, were you here for the  
10 swearing in of the predecessor speakers?

11 MR. LITTLEPAGE: No, I was not.

12 PRESIDING OFFICER EDMISTON: If you would  
13 please, sir, raise your right hand and answer the  
14 question that I'm now presenting to you. Do you  
15 swear or affirm that the testimony you are about to  
16 give shall be the truth, the whole truth, and nothing  
17 but the truth, so help you God?

18 MR. LITTLEPAGE: I do.

19 PRESIDING OFFICER EDMISTON: Thank you, Mr.  
20 Littlepage. You may proceed.

21 MR. LITTLEPAGE: My name is Garnett  
22 Littlepage. I've been in business in Philadelphia  
23 for over 23 years. Most recently, I've moved to  
24 2233 West Allegheny.

25 I'm here in favor of the TrumpStreet

1 project for various reasons. Having met with  
2 individuals from that organization, they have made  
3 serious commitments to our community. They've made  
4 commitments for jobs, for job training, and other  
5 revitalization projects.

6 Already, our firm under the LP Group has  
7 worked with the owners of the Budd plant to make some  
8 of these things happen.

9 In the event that they are allowed to be  
10 licensed there, my only concerns would be that there  
11 are some quotas, and the commitments that they made  
12 to the residents of that neighborhood for jobs is  
13 followed through with. That's it. Thank you, sir.

14 PRESIDING OFFICER EDMISTON: Thank you,  
15 sir. You may have set a record.

16 All right. We're going to proceed with the  
17 presentations on the part of the applicants. We're  
18 going to proceed in the order of their initial  
19 presentations on Monday.

20 They are 15 minute slots available to each  
21 of the applicants for commentary should they care to  
22 use it.

23 So if I may have the presenter for HSP  
24 Gaming, LP, SugarHouse Casino at the microphone.  
25 Incidentally, we appreciate that some of you may have

1 expected this portion would occur after lunch today,  
2 but we would like to make sure that those who want to  
3 recognize Passover will be able to go ahead and get  
4 to do that without inconvenience. It will be a  
5 15-minute portion.

6 If I may, sir, have your name?

7 MR. BLUHM: I am Neil Bluhm speaking on  
8 behalf of SugarHouse.

9 PRESIDING OFFICER EDMISTON: Mr. Bluhm, u  
10 you're ready to proceed here; are you not?

11 MR. BLUHM: Yes, I am sir.

12 PRESIDING OFFICER EDMISTON: Okay. Thank  
13 you. You may do so.

14 MR. BLUHM: Thank you. First, I would like  
15 to thank the Gaming Board for conducting these  
16 hearings. You have listened very carefully to the  
17 detailed plans and proposals of the five applicants.

18 You've gone out and seen the five sites,  
19 like any good real estate developer. Maybe you'll be  
20 competing with me in my next project.

21 Most importantly, you've conducted these  
22 public hearings in order to hear the concerns of the  
23 community and the citizens and residents who live  
24 near these potential sites.

25 We've given you detailed plans during our

1 40-minute presentation. I'm not going to go into all  
2 of the details that we presented at that time but we  
3 told you about our experience.

4 You met our architect. You heard all of  
5 his plans, Ian Cope, prominent architect from  
6 Philadelphia.

7 You met our contractor, Dan Keating, who is  
8 actually going to build this physically in his great  
9 experience.

10 You heard about how we're going to operate  
11 this facility from Greg Carlin. You heard our  
12 financial projections, how we're going to spend about  
13 \$450 million on Phase 1 alone and hundreds of  
14 millions of dollars more on subsequent phases.

15 You heard about our financial capabilities  
16 and our commitments from leading banks to ensure that  
17 this will be financed and completed.

18 We gave you detailed plans on our plans for  
19 diversity, job creations, creation of a foundation,  
20 and our commitment to work with the communities and  
21 to provide them funds to help their needs.

22 We believe that our site is the best site  
23 for a variety of reasons. From a traditional real  
24 estate sense, we have a great location, location,  
25 location, location with tremendous views and it's

1 more than ample size to develop what we need and get  
 2 it done so that we can also develop an interim  
 3 facility, because you cannot build a world class  
 4 facility within one year. It's humanly impossible,  
 5 so that we can give you an interim facility that  
 6 meets the statutory requirements but also will  
 7 generate revenue and start to draw business back from  
 8 New Jersey sooner rather than later.

9 But when we consider the 11 sites that we  
 10 looked at, I must tell you that one of the important  
 11 considerations for us in our decision was the fact  
 12 that we recognized as experienced developers that a  
 13 development of a major project, particularly a  
 14 casino, is going to have an impact on the surrounding  
 15 community.

16 When we evaluated the different sites, it  
 17 was our judgment and conclusion that the SugarHouse  
 18 site would create the least amount of impact on the  
 19 nearby residents and create the least amount of  
 20 community opposition of all of the different sites.

21 I believe that these public hearings have  
 22 supported that conclusion. I think that is a vitally  
 23 important factor in addition to all of the other  
 24 things that we have talked about.

25 We will continue to address the concerns of

1 sophisticated. It will be contemporary. It won't be  
 2 gaudy. We're paying attention to all of the  
 3 environmental aspects, the riverfront, and everything  
 4 else is very important of a project of this nature.

5 This will be an appropriate project for  
 6 Philadelphia. It will create more entertainment and  
 7 excitement and tourism, which is very important.  
 8 People staying downtown or along Delaware will have a  
 9 place to go at night, and you will be deriving  
 10 revenues from tourists and helping create  
 11 Philadelphia as a major tourist destination.

12 So in summary, we are committed to  
 13 delivering you a great project. We will honor our  
 14 commitments. We have a fantastic team both of local  
 15 developer -- of local contractors and terrific local  
 16 partners with unquestioned integrity.

17 We are ready, willing, and able to develop  
 18 this project. There are no contingencies in our  
 19 proposal. We sincerely hope that you select us to  
 20 develop this world class project. Thank you.

21 PRESIDING OFFICER EDMISTON: Thank you,  
 22 sir. The second presenter on Monday, presenter  
 23 applicant for a Category II license was Keystone  
 24 Redevelopment Partners, LLC, TrumpStreet.

25 Are you ready?

1 the community groups as we move forward in the  
 2 process and work with them to alleviate whatever  
 3 concerns they legitimately have, and they are  
 4 legitimate concerns.

5 Now, as far as the project, we are so  
 6 excited about this project and about what it will do  
 7 for Philadelphia and this entire area.

8 Gaming in Philadelphia must be done right,  
 9 and we will do it right. We first and foremost  
 10 recognize that we are building a major world class  
 11 facility in a major city. This is not some small  
 12 city with some gaming casino. This is Philadelphia,  
 13 an international and major city in the United States.

14 We, in my company, have only dealt with  
 15 projects of this type, whether it would be a major  
 16 shopping mall that we developed in Boston, like  
 17 Copley Place or water tower in Chicago or towers in  
 18 Century City in Los Angeles, or the project that we  
 19 built for a billion dollars Canadian in Niagara Falls  
 20 that services both Toronto and Buffalo. These are  
 21 major projects that belong in major communities like  
 22 Philadelphia.

23 We will build you a world class project.  
 24 That is a commitment that you will be proud of. As  
 25 you heard from our architect, it will be

1 MR. CROCE: Yes, we are, sir. Good  
 2 afternoon, members of the Board. I'm Pat Croce, one  
 3 of the partners of TrumpStreet. I'm here to address  
 4 assertions that South Jersey Casinos are a detriment  
 5 to our proposal.

6 First of all, it's somewhat ironic that an  
 7 assertion like this would be made because Trump, in  
 8 addition to the other Atlantic City casinos, have for  
 9 many years fought against gaming in Philadelphia with  
 10 the concern that it would attract the business from  
 11 Atlantic City.

12 Secondly, I think the idea of Trump  
 13 favoring New Jersey locations over our location in  
 14 Philadelphia is an unwarranted attack and trying to  
 15 diminish, I think, Trump's commitment to the City of  
 16 Philadelphia and the State of Pennsylvania.

17 It's possibly to dilute focus or  
 18 distraction away from the Philadelphia Gaming  
 19 Advisory Task Force that, as you might know, they sit  
 20 atop three pairings, the casino gaming pairings of  
 21 all top three, each of them -- one of each of the  
 22 three has at the intersection of Route 76 and --  
 23 Route 1 and 76. So that location is our location.

24 I think some of the things that might have  
 25 been said from other applicants were just to try to

1 diffuse that situation.

2 Third, I want to let it be known that  
3 TrumpStreet is a true partnership between Trump  
4 Entertainment Resorts, several local business  
5 individuals and myself.

6 We know that we have a fiduciary duty in  
7 the best -- to act in the best interest of the  
8 partnership, not only those who contributed money but  
9 also our financial backers in the banks.

10 For your information, the management board  
11 is governed -- the partnership is governed by a  
12 management board, which will have five members, three  
13 from Trump, a local businessman, Brian Tierney and  
14 myself.

15 Speaking for myself, I can tell you there's  
16 no -- there's not a snowball's chance in Haiti that  
17 I'm going to allow the Trump Organization to dilute  
18 our marketing efforts or to have any money cross the  
19 bridge out of Pennsylvania into their South Jersey  
20 facilities. There's no way.

21 I really just wanted to make sure that it  
22 was bluntly put that I don't see that Trump's  
23 favoritism toward South Jersey as a ridiculous cause.  
24 It just doesn't make any sense to me. I would  
25 respectfully request that the Board treat it as such.

1 concerns regarding the effect of our proposal on  
2 traffic in the area.

3 In its written submission to this Board,  
4 the Multi-Community Alliance and others have made  
5 specific comments with respect to aspects of our  
6 traffic report.

7 We are preparing and will submit to the  
8 Board as part of the record, a supplement to our  
9 traffic report responding to these specific issues.

10 I would note on the subject of traffic that  
11 from the beginning of our discussions with the  
12 Multi-Community Alliance, they have asked that we  
13 make available our traffic expert to meet with their  
14 expert to resolve any discrepancies. We have agreed  
15 to that request and are still waiting for it and  
16 available for that meeting.

17 On Monday, I did speak about our site  
18 selection process. During that process, we read with  
19 great interest the views contained in the advisory  
20 task force report.

21 While we agreed with much of that  
22 professional and well thought out report, there was  
23 no comment that we came to strongly disagree with.

24 In assessing the pros and cons of the Budd  
25 site, the report listed as a con that it is, and I

1 In fact, I really believe that Trump adds  
2 to our package. I believe their South Jersey,  
3 Atlantic City casinos help our cause because we can  
4 use their intimate knowledge of the mid-Atlantic  
5 gaming, their experience, and their unbelievable  
6 21-year extensive Philadelphia consumer database to  
7 our advantage.

8 I plan to use it to the best of our  
9 ability. Those fans, those customers who love the  
10 Trump brand, obviously, one of the greatest brands in  
11 the world, we all know the Trump name. We want to  
12 use that to our advantage.

13 I would like to conclude before Bob Pickus  
14 comes on to reiterate my promise to the people of  
15 Pennsylvania and to you, the stewards of their trust,  
16 that we will do everything possible in our power to  
17 make you proud of TrumpStreet.

18 Right now, Bob Pickus will follow-up with  
19 the remaining comments. Thank you.

20 MR. PICKUS: Good afternoon, Chairman  
21 Decker and Board members. I'm happy to be back  
22 before you not to repeat our presentation from Monday  
23 but to respond to some of the comments that we've all  
24 heard over the last few days.

25 Some of those comments have included

1 quote, remote from the convention center tourist  
2 attractions and hotels.

3 We believe then and do stronger today that  
4 that is actually one of the most important benefits  
5 of this site.

6 On Monday, I showed you maps that I'm not  
7 going to repeat that illustrated the depth and  
8 breadth of development already along the riverfront.  
9 We do not believe that it makes any sense to continue  
10 to locate all of the economic development projects in  
11 the city near each other and on the riverfront.

12 Following that logic, nothing would ever be  
13 built at this location. This development will mean  
14 much more to the residents and businesses of its  
15 community than locating yet one more development  
16 along the river.

17 When we began the process of engaging in  
18 discussions with the affected communities last fall,  
19 there were many questions and unknowns.

20 In fact, there were many more questions  
21 than answers on both sides as we were still  
22 formulating our project and our license application.

23 Since then, we've developed our proposal  
24 and have spent considerable effort in getting  
25 information about our plans into the community.

1 As part of that process, we have attended  
2 dozens of community meetings, large and small. We  
3 have mailed information to all households within a  
4 one half mile radius of the site.

5 We have established a website that not only  
6 provides information but a vehicle to have questions  
7 asked and responded to and have instituted a  
8 telephone hotline.

9 We believe that the results of these  
10 efforts have been significant and positive as you  
11 will hear shortly.

12 Being a good corporate citizen has always  
13 been important to us. For the last two months, we  
14 have been engaged in substantive negotiations  
15 regarding a Community Benefit Agreement.

16 As you did hear on our presentation on  
17 Monday, this agreement will contain a minimum of \$2  
18 million in initial funding and ongoing annual  
19 commitments of at least \$500,000 for community  
20 improvements.

21 We will also make available at least 75  
22 percent of our jobs to residents within one and one  
23 half miles of the site and 90 percent of the jobs to  
24 residents of the City of Philadelphia. We will  
25 maximize the use of minority woman and local vendors

1 Roosevelt Boulevard, which is right along here on the  
2 west side, and really on the east side by many of the  
3 communities including Allegheny West here and Tioga  
4 United over here.

5 You heard from both Ron Hinton from  
6 Allegheny West and Verna Tiner from Tioga United,  
7 both I should also note are members of the  
8 Multi-Community Alliance.

9 You also heard from Councilwoman Donna Reed  
10 Miller whose district surrounds the site, does a lot  
11 of that, as well as Councilman Michael Nutter within  
12 whose district the site actually sits in and it's in  
13 approximately that area.

14 Their comments were also unanimous in their  
15 support of this project and its employment, economic  
16 and development opportunities.

17 The bulk of the voices of opposition came  
18 mostly from Southwest Germantown over here and East  
19 Falls over here, both of which are separated from the  
20 Budd site by the six lane Roosevelt Boulevard.

21 This distance is not only geographic but  
22 socioeconomic as well. For the most part, the  
23 residents of East Falls simply don't need any of the  
24 benefits offered by this project.

25 They already have them. They have jobs, as

1 as well as union labor.

2 Finally, a priority for this agreement will  
3 be to address the quality of life issues within the  
4 surrounding neighborhoods.

5 Though we have not yet completed this  
6 agreement at this time, we are committed to the  
7 finalization of a Community Benefit Agreement with  
8 the immediately affected community and would ask that  
9 this Board make that a condition to any license  
10 issued to TrumpStreet.

11 The subject of neighborhoods has been  
12 discussed over the last couple of days by  
13 representatives from some neighborhoods and community  
14 groups in the general vicinity of this site; some in  
15 support, some in opposition.

16 I would like to show you on this map, which  
17 I would note has come from the Philadelphia Planning  
18 Commission, and let me make two apologies, one is for  
19 the faintness and one is for the poorly drawn in red  
20 little indication of where the actual site is.

21 I want to show you on this map where our  
22 site is and how it fits into the neighborhoods that  
23 you have heard from the last couple of days.

24 The Budd site, which obviously is this  
25 thing that I drew, is bordered on one side by

1 well as a thriving Main Street that is home to a  
2 bank, a drugstore, coffee shop, and other  
3 restaurants.

4 These residents have lovely homes and  
5 lovely neighborhoods with lawns, where they can  
6 proudly display their no casino zone signs.

7 During many of the meetings over the last  
8 few months, we have been encouraged to help determine  
9 the true sentiment of this community regarding our  
10 proposal.

11 Once we felt that sufficient information  
12 had been conveyed to the affected residents, we  
13 engaged Global Strategy Group, a public opinion  
14 research firm with extensive experience in  
15 Philadelphia.

16 During the end of March and first week of  
17 April, they conducted a telephonic poll of 600 voters  
18 living within a radius of one and a half miles of  
19 TrumpStreet, as well as an equal number of voters in  
20 the communities near the applicants on the  
21 riverfront.

22 Contrary to the dated and non-scientific  
23 assertions that you have heard of over the last  
24 couple of days from the very vocal opponents of this  
25 project, this poll reveals that of all voters in the

1 area surrounding TrumpStreet, 43 percent oppose a  
2 casino, while 15 percent either support or have no  
3 opinion regarding a casino.

4 Let me repeat that. 57 percent support or  
5 have no opinion while only 33 percent oppose. On the  
6 river, the numbers are similar with 58 supporting --  
7 58 percent supporting or having no opinion and 42  
8 percent opposed.

9 The fact about casinos is consistent  
10 throughout the city. We will submit the complete  
11 analysis and poll findings to this Board as part of  
12 our record.

13 You heard earlier this week from two  
14 elected officials representing the area surrounding  
15 our site, both of whom spoke in support of  
16 TrumpStreet and its positive impact on the community.

17 It should be noted that TrumpStreet is the  
18 only applicant for which elected officials have  
19 presented supportive testimony.

20 Another elected official, who was not able  
21 to attend in person but who has submitted written  
22 comments to this Board also in support of  
23 TrumpStreet, is State Representative Jewell Williams,  
24 whose district includes the TrumpStreet site.

25 In closing, I would like to read from

1 excellent future relationships with them.

2 Representative Williams concludes, although heavily  
3 debated on both sides of the issue, the TrumpStreet  
4 development will become a steam engine toward a  
5 greater good of stimulating economic growth in an  
6 area that is blighted.

7 I support employment, housing and urban  
8 renewal, education and training, and community  
9 partnership for a better community toward a better  
10 community. Thank you.

11 PRESIDING OFFICER EDMISTON: That concludes  
12 the presentation. We have a lunch break planned,  
13 which we are going to take now. We will be resuming  
14 at 1:30.

15 (Lunch.)

16 PRESIDING OFFICER EDMISTON: We're going to  
17 reconvene the public input hearing of April 12 in  
18 Philadelphia at Drexel University's auditorium.

19 For those of you who have attended the  
20 morning session, you will recall, we did commence the  
21 15-minute time slots for the Category II applicants  
22 and we did hear from two of them.

23 We're going to resume with the third, that  
24 is third in the order that was used on Monday for the  
25 40-minute presentations and that would be

1 Representative Williams' comments and these are all  
2 quotes from the written letter that has been  
3 submitted.

4 I have heard both sides of support and  
5 against the TrumpStreet development. Let me make it  
6 clear and to the point.

7 I am in support of the needs of the  
8 community for which I serve first and foremost, and I  
9 strongly believe that this development initiative  
10 will spark residual economic development in urban  
11 renewal like no other project within this district or  
12 city.

13 TrumpStreet will bring the type of economic  
14 and community development that has been missing from  
15 this community for years.

16 Further, TrumpStreet has promised to  
17 utilize local vendors and suppliers with an emphasis  
18 on minority and woman-owned businesses that will  
19 allow neighborhood shops to grow and create jobs and  
20 opportunity.

21 TrumpStreet has been very responsive to  
22 community and residential input addressing traffic  
23 pattern concerns, crime and safety issues, and  
24 eminent domain inquiries.

25 They have been accessible and I anticipate

1 Philadelphia Entertainment and Development Partners,  
2 LP, Foxwoods.

3 Sir, if you would state your name for the  
4 record and proceed?

5 MR. ARMENTROUT: Yes. Mr. Chairman and  
6 members of the Board, my name is a Gary Armentrout.  
7 I'm chief development officer for Foxwoods  
8 Development Company.

9 There are five important points relevant to  
10 our application that I want to talk about this  
11 afternoon.

12 First of all, neighborhood concerns;  
13 second, diversity; third, financial strength of our  
14 partnership; fourth, Foxwoods track record of success  
15 as a casino operator; and finally, our unprecedented  
16 commitment to give back to the community through  
17 charitable equitable ownership.

18 We appreciate the opportunity to be here  
19 today and to listen to what the community has to say.  
20 What we have heard from the community speakers is  
21 fully consistent with what we have already heard in  
22 the meetings we have already held with many of these  
23 same community groups.

24 We've heard things of safety, concerns of  
25 security, education, and most of all traffic. In

1 response to those legitimate and well-founded  
2 community concerns, we have made a commitment to fund  
3 a special services district for the adjacent  
4 neighborhoods so that they will have the money to  
5 address those concerns of safety, security,  
6 education, and to augment city services.

7 It's a commitment that Foxwoods Casino,  
8 Philadelphia has made to the adjacent neighborhoods.  
9 More than anything else, however, we have heard  
10 traffic, traffic, traffic, traffic.

11 When we first looked at this site, we  
12 recognized that traffic was going to be and is a  
13 significant issue. We knew that. We've stood down  
14 there. We've seen the traffic back up on Columbus  
15 Boulevard today. We recognize that it's a problem.

16 But traffic is a problem that can be  
17 solved, and we commit to solve that problem. To do  
18 that, we have engaged Orth-Rodgers, a prominent and  
19 well-respected traffic engineer in the City of  
20 Philadelphia, who was worked with the City of  
21 Philadelphia in the past.

22 At this point, I would like to introduce  
23 Mr. Jeff Green to talk a bit about what we see is our  
24 solution to that problem.

25 Jeff?

1 onto the Columbus Boulevard.

2 Here is one of our improvement plans. I  
3 talked about a double left turn lane for northbound  
4 traffic on Columbus Boulevard. You can see it. It's  
5 long. Implementation of that double turn lane  
6 eliminates the northbound problem that everybody  
7 spoke so eloquently about. It's going to go away.

8 At Washington Avenue, this is the  
9 centerpiece of our off-site improvement program.  
10 I've talked about a number of improvements. Of  
11 course, there's the left turn lane, the double left  
12 turn lane, we're talking about. You can see it's  
13 really long; again, the people out of the leftmost  
14 lane of the through traffic and we can increase  
15 capacity substantially.

16 Second, in the southbound direction, you  
17 heard this morning people talking about everybody is  
18 in the right lane of southbound Columbus Boulevard.  
19 Well, they are. Not everybody in the right lane  
20 turns right on Columbus. Some of them go straight  
21 through.

22 Well, if we can separate that, we can,  
23 again, improve congestion, reduce it a lot. So the  
24 right lane is going to be a right turn lane and the  
25 through traffic will be left; the double left turn

MR. GREEN: Thank you, Gary.

2 Good afternoon, ladies and gentlemen. We  
3 want to own the traffic problems that Gary described.  
4 We want to solve the traffic problems, and we want to  
5 solve them so the conditions on Columbus Boulevard  
6 are better, better than they are today.

7 That's the mandate I talked about before,  
8 and I want to emphasize it again; our four-point  
9 program, fix the signal systems, bring it up to  
10 standards, get it repaired, and get it up to the  
11 latest technology.

12 Improve six intersections; I-676 and 95,  
13 Washington Avenue, Reed, Dickinson Street, Tasker  
14 Avenue, and Morris Street, construct an I-95  
15 southbound off ramp to Columbus Boulevard that  
16 touches down at Dickinson Street in such a way that  
17 none of that traffic can go into the neighborhoods.

18 That ramp, ladies and gentlemen, can be  
19 constructed on land that is already in public domain.  
20 No eminent domain is required. No right-of-way from  
21 any private individual or business is required for  
22 that range.

23 Then, of course, our complimentary  
24 improvements such as the water taxi and an extremely  
25 well thought out site plan so that nobody backs up

1 lane on Washington to increase the amount of vehicles  
2 we get out on to Columbus Boulevard, cutting the  
3 backup on Washington.

4 Finally, the crosswalk on the south side of  
5 the intersection crossing Columbus Boulevard; two  
6 signal phases, twice the opportunity to cross and  
7 cross on one, one signal phase and we're providing  
8 two, much safer and without people crossing through  
9 you're path.

10 The last one I want to show you is Morris  
11 and Swanson Street making it a full service  
12 intersection and allowing left turns from northbound  
13 Columbus Boulevard to go directly onto the I-95 south  
14 ramp that touches down on Morris Street.

15 By doing that, we can keep 500 trips from  
16 going up to Dickinson and coming all the way back  
17 down. Today, they have to do it because you can't  
18 turn and cross the railroad tracks here. We're  
19 proposing that as our improvement.

20 Well, these improvements are important.  
21 These improvements are going to make traffic  
22 conditions better. Let me show you exactly how that  
23 is going to happen.

24 On Friday, today, you can see that the  
25 delay per vehicle is in excess of three minutes,

1 almost four minutes. Well, we're going to be  
2 reducing that by 32 percent on Friday in our Friday  
3 peak for Phase 1 and 38 percent for Phase 2, which  
4 includes the ramp construction. That's a substantial  
5 reduction in delay.

6 On Saturday, the existing is about three  
7 and a half minutes. Phase 1 is going to reduce that  
8 by 20 percent and Phase 2 with the ramp will reduce  
9 that by 6 percent. We are actually improving traffic  
10 conditions to better than they are today with our  
11 improvement program.

12 I look forward very much so to meeting  
13 further with the Commission to describe our program  
14 in detail and especially with the community that is  
15 so concerned.

16 Gary?

17 MR. ARMENTROUT: Thank you very much, Jeff.

18 The issue of traffic is a shared concern. In  
19 addition to being a good neighbor, Foxwoods has a  
20 significant business reason to resolve the traffic  
21 problem.

22 Very simply, we're going to be in a  
23 competitive environment. We know that we're going to  
24 be competing with one more Class 2 facility, as well  
25 as two Class 1 facilities in the Philadelphia market.

1 If it is difficult for our customers to get  
2 to Foxwoods because of traffic problems, if they have  
3 to wait in line, if we create hassles, they're not  
4 going to come back.

5 So if we don't solve the traffic problem,  
6 we will not be successful. We have studied this  
7 site. We have spent significant dollars to analyze  
8 the problems.

9 We have come up with solutions that we're  
10 confident will resolve the traffic problems that we  
11 create, in fact, make it better than it is today.

12 We're so confident, in fact, we're willing  
13 to place a \$460 million bet on this site. We have  
14 not shared this report entirely with all of the  
15 groups that we have had the opportunity to meet with.  
16 We look forward to doing that.

17 Diversity. When Michael Thomas was here on  
18 Monday, he talked about diversity. Foxwoods is a 100  
19 percent minority-owned business in Connecticut.

20 In Pennsylvania, our application will  
21 consist of 40 percent of minorities. No one is more  
22 sensitive to or no one can speak more credibly about  
23 reaching out and including minorities and minority  
24 participation in our project and that is something  
25 that we intend to do.

1 We have filed with the Board our diversity  
2 plan, how we will reach out to minority groups to  
3 employees, to vendors, to contractors, and create  
4 jobs. 95 percent of which we pledge to hire from  
5 adjacent communities.

6 The financial strength of our partners,  
7 Foxwoods Casino, Philadelphia is made up of two  
8 partnerships, locals such people as Ron Rubin, Lou  
9 Katz, Ed Snyder, very prominent individuals in the  
10 community with tremendous personal, financial  
11 strength.

12 In addition, Foxwoods Casino Resort, 30  
13 percent owner, brings tremendous financial strength  
14 to this application.

15 Foxwoods is the only applicant in  
16 Philadelphia and is only one of three -- one of three  
17 gaming companies in the United States that has  
18 investment grade bonds.

19 What does that mean? An investment grade  
20 rating speaks to the financial strength and stability  
21 of a company.

22 That incredible financial capability  
23 insures the Commonwealth of Pennsylvania, the City of  
24 Philadelphia, financial institutions who will be  
25 investing in this project the community that we will

1 do what we say that we will build the project that we  
2 have portrayed and depicted and that we will honor  
3 our commitments to the community. Our history  
4 demonstrates that fact.

5 Foxwoods track record of success. Very  
6 simply, you have before you Foxwoods Resort Casino, a  
7 premiere world class casino operator, well recognized  
8 in the industry for our quality of service and our  
9 quality of project.

10 We already operate the world's largest  
11 casino resort. We have systems, experience,  
12 policies, procedure, philosophies that have worked  
13 for us successfully in Connecticut that we will bring  
14 to the Philadelphia project.

15 We intend to compete with head on with the  
16 City of Atlantic City and its properties and its  
17 operators. Not only will we compete, we will compete  
18 successfully. I can assure you that.

19 Finally, with respect to what I think is  
20 the most distinguishing aspect of our application is  
21 our level of charitable contribution.

22 The local partners owning 42 percent of the  
23 equity of this project have committed their equity to  
24 charitable foundations that will use those funds to  
25 support charitable activities in the Philadelphia

1 region.

2 This is not simply a pledge. This is not  
3 simply a promise. This is an irrevocable equity  
4 ownership in this project. So that 100 percent of  
5 the profits that would otherwise go to these local  
6 investors will be irrevocably committed to charitable  
7 purposes.

8 Our investment banker has analyzed that and  
9 has said that that commitment amounts well in excess  
10 of \$300 million, over a 10-year term that will go  
11 right back into the City of Philadelphia.

12 This level of give back to the local  
13 community is unprecedented in the gaming industry. I  
14 know of no other casino operator, no other casino  
15 property anywhere in the United States that has that  
16 level of give back to the local community.

17 Finally, I want to thank you for this  
18 opportunity to speak to you today to tell you the  
19 Foxwoods Casino, Philadelphia story, the story of our  
20 partners and to have the opportunity to listen to the  
21 public comment and the feedback that we have  
22 received.

23 I can assure you we have listened to that.  
24 We have taken it to heart. We continue to have  
25 meetings with these local community groups, these

1 Pinnacle strengths, both as a developer and an  
2 operator, our site's features and advantages that  
3 make it best suited for a Philadelphia gaming  
4 facility, our innovative and unique project design  
5 and, of course, our commitment to the community.

6 At Pinnacle, we know how to develop first  
7 class gaming and entertainment facilities as we have  
8 done in Southern Indiana, Lake Charles, Louisiana,  
9 and are currently undertaking in St. Louis, Missouri.

10 In addition to our experience as a  
11 company, our senior management has been actively  
12 involved in the development of some of those most  
13 innovative gaming projects in the world, including  
14 Treasure Island, the Venetian, and the Bellagio.

15 We also have extensive experience operating  
16 casinos throughout the county. The five US  
17 properties we currently operate are in extremely  
18 competitive markets, similar to the situation  
19 Philadelphia will find itself in.

20 As you know, the City of Philadelphia will  
21 be surrounded by top notch gaming operators from the  
22 in racetrack casinos to its north and south to a  
23 potential top notch casino in Lehigh Valley and, of  
24 course, in Atlantic City, just one hour away.

25 Philadelphia needs a top notch experienced

1 local neighborhoods, and address the concerns that  
2 are very real and are very legitimate.

3 We pledge to continue to do that. We look  
4 forward to having a continuing dialogue with the  
5 Board as well. Thank you very much.

6 **PRESIDING OFFICER EDMISTON:** Thank you.

7 Before we take our next 15 minute speaker  
8 for applicant, just a request not that only the  
9 speaker identify themselves by name but should you be  
10 speaking here this afternoon and not have been sworn  
11 in on Monday and been part of that presentation,  
12 please let me know that so we can make certain that  
13 you are sworn in today.

14 For PNK PA, LLC, Pinnacle you may proceed,  
15 sir.

16 **MR. STOLIER:** Thank you. Good afternoon,  
17 Commissioners. My name is Alex Stolier. I'm the  
18 director and developer for Pinnacle Entertainment.

19 Although we have heard little public  
20 criticism of our project thus far, I am honored to  
21 speak before you this afternoon to respond to the  
22 several questions that were posed and highlight some  
23 of the important components of our exciting gaming  
24 proposal.

25 Specifically, I would like to talk about

1 operator to compete in such a competitive  
2 environment.

3 Like other applicants, we have also have a  
4 strong commitment to diversity. We can do more than  
5 just tell about what we will do. We can show you.

6 For example, our current downtown St. Louis  
7 development has extensive goals for utilizing  
8 minority and woman-owned businesses.

9 To quote, Rodney Crim, executive director  
10 of the St. Louis Development Corporation in a letter  
11 he wrote to the St. Louis American, that city's  
12 African American newspaper.

13 He wrote, since construction began last  
14 fall, Pinnacle has utilized black-owned companies for  
15 construction management and design services.

16 Pinnacle is committed to hiring a  
17 significant number of African Americans and utilizing  
18 black-owned businesses.

19 Pennsylvania needs to be comfortable that  
20 whatever promises are made to be carried out. As  
21 with any large scale development, assurances must  
22 exist that if pursued the project can be adequately  
23 financed. Pinnacle can offer those assurances.

24 We are publically traded on the New York  
25 Stock Exchange with a \$1.4 billion market cap. We

1 have access to the capital market, both debt and  
2 equity, and can secure the financing needed to  
3 develop our proposed project.

4 Pennsylvania also needs to know that any  
5 applicant with licenses can operate in a heavily  
6 regulated environment.

7 As a public gaming company, we are already  
8 regulated by both the Securities and Exchange  
9 Commission and the various gaming agencies around the  
10 country where we have operations.

11 We believe this experience will be  
12 invaluable in helping us work with your diligent  
13 regulators.

14 As many of you might know, Pinnacle got  
15 into this process very late. We did so when what was  
16 perceived to be the best site in Philadelphia became  
17 available at the end of last year.

18 We jumped on this opportunity because we  
19 recognized this site would allow us to develop the  
20 type of quality project we are accustomed to  
21 developing.

22 Our Fishtown area site is the largest of  
23 all the potential gaming sites in Philadelphia. This  
24 not only gives us the space needed to develop a  
25 quality project but also gives us the critical

ability for future expansion.

2 The site is also close to Center City and  
3 well within the three-mile range mentioned earlier by  
4 the gentleman from the Greater Philadelphia Hotel  
5 Association.

6 This is pivotal for attracting tourists and  
7 visitors, both business and leisure, to our property.  
8 Utilizing this site is also consistent with the city  
9 strategy of developing along the riverfront and  
10 continuing that development northward.

11 Of course, traffic, we realize that any  
12 project of this size and scope will have an impact on  
13 local traffic.

14 We believe and we encourage you to validate  
15 that a casino on our site will have the least  
16 negative traffic impact of any of the five  
17 Philadelphia proposals.

18 As you can see our site, we were delighted  
19 to learn that PennDOT had already planned a  
20 realignment of their Girard Avenue exit.

21 This realignment -- if you excuse me. I  
22 will use the laser pointer over here -- will take  
southbound traffic off 95 and deposit it right into  
our porte-cachere.

25 We could not of planned this any better.

1 If selected, we plan to work extensively with PennDOT  
2 to expedite the construction of this new interchange.

3 However, we realize that much of the time  
4 we subject to issues are beyond our control.  
5 Therefore, we also plan to work extensively with our  
6 traffic engineers and the local community to engineer  
7 solutions that will mitigate the interim traffic  
8 flow.

9 Traffic is a concern for all of the  
10 communities. To ignore it is irresponsible. Some  
11 believe the best way to mitigate traffic is to limit  
12 the project's amenities, thereby, attracting less  
13 visitors. Naturally, we strongly disagree with this  
14 approach.

15 One point that was brought up yesterday  
16 regarding our site was our plan of Beech Street and  
17 its effect on the local SEPTA route.

18 Unfortunately, the representative for the  
19 concerned local business owner had some  
20 misinformation. I assured him after his presentation  
21 and let me assure you now that Pinnacle's project  
22 plan does not call for the closure of Beech Street.

23 Finally, one of the site's greatest  
24 strengths is the existing 50,000 square foot building  
25 that exists on its western boundary.

1 Again, highlighting to my left, this  
2 building right here, along the western boundary, this  
3 50,000 square building, we can transform it into a  
4 fully operational temporary casino within six to nine  
5 months of selection, thereby generating immediate  
6 revenues for the Commonwealth and for the city.

7 We will not need to create a new sprung  
8 structure or float a riverboat up the river to  
9 provide a temporary casino.

10 Also, as you can see, this building is well  
11 positioned on the western edge of the property  
12 allowing us to construct and develop our main casino,  
13 our main project without impact.

14 I must admit. I was a little overwhelmed  
15 the last couple of days with the amount of  
16 celebrities we saw in the crowd. I think we have a  
17 different approach with Pinnacle.

18 At Pinnacle, we believe the project should  
19 be the celebrity. With this project, one of our main  
20 goals was to bring the riverfront back to the  
21 community.

22 We wanted to make sure that Philadelphians  
23 could access the riverfront from all directions,  
24 consistent with the city's plans, with the city's  
25 goals for the river.

1 As this diagram shows, local residents and  
2 guests can access the water by going through our main  
3 entrance or around our main entrance.

4 Also, riverfront walkers, bikers, hikers  
5 can access the site and go around it from both the  
6 north and the south and even the boaters out there  
7 can access our site especially with this marina that  
8 we will be building for them and hopefully they will  
9 come in and maybe entertain themselves for a few  
10 hours at our property.

11 From a design standpoint, a great project  
12 we realize needs a centerpiece. Incorporating the  
13 strength of the river, we choose to make our  
14 centerpiece a year-round water feature.

15 You can see the water feature right there,  
16 and it's clearly the centerpiece of our project. We  
17 also developed many unique amenities for gamers and  
18 non-gamers alike.

19 In addition to the standard 3,000 slots,  
20 restaurants, and parking you will find with all of  
21 the proposed project, our project will contain a 12  
22 to 14 screen cinema multiplex there, a marina, as  
23 mention earlier at the front, an outdoor performance  
24 venue right there in the middle of the water feature,  
25 a luxury spa also in that area, a premium nightclub,

1 with the community thus far, we have been very  
2 pleased with the number of people from the community  
3 that have come forward to support our design.

4 As mentioned, the community is absolutely  
5 critical to us. We are committed to the community.  
6 As we have done on other projects, we will hire  
7 extensively from the local community and build  
8 partnerships with local workforce development  
9 organizations like OIC.

10 We don't have a cookie cutter, boiler plate  
11 design. We designed this with a community in mind,  
12 for the community, for the City of Philadelphia.

13 As we have done around the country, we plan  
14 to be a good neighbor in this city of neighborhoods  
15 and a good corporate citizen for the Commonwealth of  
16 Pennsylvania.

17 As we have shown you, we have the proven  
18 experience, the right site, and captivating design to  
19 build and operate a first class gaming entertainment  
20 destination in Philadelphia.

21 I think to summarize, let me leave you with  
22 our final thought as we kind of approach this  
23 project. Our competitors believe, if you build it,  
24 they will come. At Pinnacle, we believe if you build  
25 it right, they will come back.

1 which will be elevated there for great nighttime  
2 views, and waterfront entertainment and dining  
3 amenities.

4 Two additional components that we're able  
5 to incorporate because of water feature, we'll show  
6 you right here. One is this floating restaurant.  
7 It's going to be a floating gourmet restaurant. It  
8 won't typically be floating, but it will give that  
9 appearance and will provide great views.

10 Of course, it's hard to miss, this whole  
11 area right here. This water feature in the winter  
12 will be an ice skating rink that will be enjoyed by  
13 all of the community.

14 We have incorporated so many entertainment  
15 choices because we believe it deserves more than just  
16 a slots parlor. It deserves a first class gaming and  
17 entertainment destination.

18 It deserves an urban destination resort.  
19 As evidenced by our design, we also look to enhance  
20 the current entertainment and recreation activities  
21 in the community.

22 In other words, as we have done around the  
23 country, we designed our project with the community  
24 in mind.

25 Although we have had limited communication

1 Thank you very much for your time,  
2 Commissioners. We look forward to working with you  
3 through this exciting process.

4 PRESIDING OFFICER EDMISTON: Thank you.

5 The next applicant speaker, 15 minute  
6 allotted, is Riverwalk Casino, LP, Planet Hollywood.

7 Just by way of reminder, sir, introduce  
8 yourself.

9 MR. McKOY: Good afternoon. I'm Patrick  
10 McKoy, president and CEO of Riverwalk Casino. I want  
11 to thank you on behalf of our group for this  
12 opportunity to address you once again. I want to  
13 commend you on your insightful scheduling to save the  
14 best for last.

15 We appreciate having had this opportunity  
16 for all of the input that has happened over the last  
17 three days.

18 I hope that you and your fellow Board  
19 members have found the past three days informative  
20 and helpful in your deliberations.

21 It's not an easy task ahead of you to sort  
22 through all of the information, some very objective,  
23 some very subjective, some significant, and some  
24 minor, the black, the white, and the grey areas often  
25 blending together. I don't envy your decision

1 process, but I do hope in these few final minutes to  
2 further help you with that process.

3 I would like to start by revisiting our  
4 previous remarks regarding the appropriateness of  
5 awarding one of the two Philadelphia licenses to our  
6 majority and minority controlled venture. I would  
7 just like to make sure that we're all clear on the  
8 basis for expecting that award.

9 This is not in anyway a demand for a  
10 handout nor is it in any way a request for a handout.  
11 There is no handout involved here. It's simply a  
12 recognition of an award that should be made based on  
13 fairness.

14 Our proposal is well thought out, well  
15 situated, well planned, well designed, well financed,  
16 and well managed.

17 Then in addition to all of that, we bring  
18 to the table several dimensions that distinguish us  
19 from our competition and lead us to say this is just  
20 fair.

21 All of the applicants at some point touched  
22 on their diversity plans and their concerns in  
23 regards to promoting and addressing diversity.

24 I believe we have at least attempted in  
25 some manner to include some minority participants in

1 misstated that Riverwalk is the only applicant that  
2 is put before you, the actual person who will be the  
3 day-to-day chief operating officer, the person who is  
4 going to select the organizational management team,  
5 the person who's going to sit with that team on a  
6 regular basis and say these are the goals of the  
7 organization. This is how I want Riverwalk to be  
8 managed. This is how you will do business, and this  
9 is how you will treat people. That person from  
10 Riverwalk is me.

11 So let's take a brief minute and go over my  
12 background. On Monday, when I introduced you to  
13 Whytne Kernodle Frederick, one of our PPG members,  
14 she was a magna cum laude graduate. I was a simple  
15 cum laude graduate from Pace University in New York.

16 I must have had a little something on the  
17 ball back then because I not only passed all parts of  
18 the CPA exam the first time but I received top honors  
19 in the state of New Jersey as well.

20 After seven years with what was then one of  
21 the big eight accounting firms, I joined the casino  
22 industry in 1980 with Caesars in Atlantic City as  
23 controller.

24 I made a succession of changes with  
25 increasing financial responsibility each time from

1 their ownership equity and, I mean, no disparagement  
2 of those efforts. I applaud them and encourage them,  
3 but there can't be any serious comparison of those  
4 efforts and the majority/minority controlled  
5 structure of Riverwalk.

6 From both the minority participation  
7 standpoint and equally importantly a home grown  
8 Philadelphian standpoint, Riverwalk's joint venture  
9 represents a cast of the persons of substance,  
10 persons whose personal activities, professional  
11 activities, and civic activities have throughout  
12 their lives been intimately interwoven into the  
13 fabric of Philadelphia for the advancement of this  
14 city.

15 They were here long before gaming was a  
16 concept in the Commonwealth and they will be here  
17 through gaming's growth.

18 So if in your decision making process, you  
19 stop to ask yourself what group is most likely to  
20 truly make a difference in this city, your answer  
21 will be Riverwalk.

22 Each applicant has talked about their other  
23 casino operations and how well they're managed and  
24 how well the Philadelphia operations will be managed.

25 It appears to me and I hope I'm not

1 Caesars to Bally's to Trump and spent two years in  
2 the Bahamas before springing from finance into a  
3 fully operational role when I returned to Bally's,  
4 again, in 1993, a senior executive VP of operations,  
5 fully responsible for all areas of the property, then  
6 moved to the Atlantic City Hilton and finally, the  
7 Caesars as executive VP of operations.

8 Over the course of my career, I've analyzed  
9 operations, overseeing construction, design marketing  
10 programs, develop benefits in human resource plans,  
11 and interacted with regulatory agencies.

12 You need to look no further than your  
13 staff, individuals who have experience with New  
14 Jersey know me and I trust in their recommendation of  
15 me.

16 I'm ready to do this based on my experience  
17 not because I'm African American, although that fact  
18 should not escape you as well.

19 Leadership starts at the top. When you ask  
20 yourself what applicant's management team was most  
21 likely to follow through on its commitment to recruit  
22 and retain qualified personnel of all backgrounds but  
23 particularly including persons who look like me  
24 throughout the organization including senior  
25 management, I believe your first answer will be

1 Riverwalk.

2 I would like to talk for a moment about  
3 traffic because the registrants certainly did over  
4 the past three days and clearly was a major concern  
5 for all residents in every applicant including  
6 Riverwalk will have traffic issues.

7 I would certainly not want to offend the  
8 residents of Northern Liberties or any of the other  
9 nearby by communities by suggesting that traffic is  
10 not an issue for our facility.

11 Your task will be to determine where those  
12 traffic issues are least disruptive, best manageable  
13 and with an applicant who will stay in touch with the  
14 city, community groups, police, patrons, and  
15 employees to mitigate those adverse impacts.

16 As you sift through the past three days of  
17 testimony, I think you will agree as did the Advisory  
18 Task Force that north Delaware is the least  
19 impactful.

20 In fact, of all of the applicants,  
21 Riverwalk, currently has the least number of  
22 residents within one mile of its proposed site.

23 In particular, I would like to take a  
24 moment to respond to some of the comments that were  
25 made by the president of the Northern Liberties

1 seemed to match the cards in her hand to the best  
2 advantage; but we were dating and I still had the Y  
3 chromosome so I let her slide because what the deal  
4 was is if that's the rule, that's the rule.

5 Because I know that if the rules are  
6 straight and fair, I can compete. Seeking this  
7 gaming license is like one of those Pinochle games.

8 We didn't make the rules, but we've  
9 established what they are. With that said, we expect  
10 them to be followed and to be evaluated based on  
11 those rules. So let's review some of them.

12 You have to have an ownership and  
13 management team that is licensable. I've held the  
14 New Jersey key license continuously since 1980 in  
15 Planet Hollywood, Bay Harbour, partners have been  
16 licensed in Nevada.

17 Our PPG partners are reputable business  
18 leaders who have submitted applications here in  
19 Pennsylvania. There's no trust or minors involved.  
20 We're confident that they will be approved so we've  
21 got that.

22 You have to have a facility that meets  
23 design standards and functional for the purpose and  
24 integrates well into the surrounding community.

25 We've utilized first class local architects

1 Neighborhood Association where he suggested that our  
2 funding to offset those impacts might be smoke in  
3 mirrors.

4 I need to clarify for this panel, as I have  
5 for him directly, that our representation for funding  
6 for that community group are separate and apart from  
7 our representations for the funding of the foundation  
8 and the equity fund. That would be funding.

9 I applaud his comments about a special  
10 services group. We agree. That would be under  
11 control of those residents.

12 Here, I would probably get in a little bit  
13 of trouble. I've been married for almost 24 years.  
14 I'm not sure how that's happened. I'm subject to  
15 that Y chromosome where I sometimes talk about my  
16 wife and I shouldn't.

17 I grew up unlike the PPG partners in  
18 northern Jersey. My wife grew up in Philadelphia,  
19 born and raised here.

20 When we met back in 1980, we both played  
21 Pinochle. As we got together and started to play,  
22 one of the things that became clear is we had many  
23 different rules.

24 It seemed to me that whenever those rule  
25 conflicts arose, her version, just oddly enough,

1 and engineers to develop a facility that is engaging,  
2 functional, complies with the CED ordinance, promotes  
3 public access to the riverfront, includes public art.  
4 We've got that.

5 You have to have a management team that is  
6 qualified and experienced. I've talked about my  
7 background and the team that would be assembled will  
8 unquestionably be likewise qualified and experienced.  
9 We've got it.

10 What else? You have to have a plan for  
11 financing your approval. We've sat aside the \$50  
12 million letter of credit requirement. As Doug  
13 Teitelbaum described to you on Monday, our financing  
14 will be in place.

15 What else? You have to have a plan for  
16 mitigating adverse impacts of your project on the  
17 surrounding areas.

18 We've submitted our economic impact and  
19 traffic studies. We have plans for the  
20 infrastructure improvements. We've committed to  
21 providing funding for those improvements.

22 What else? You have to have a plan for  
23 marketing your facility. As included in our  
24 application and discussed on Monday by Robert Earl,  
25 Riverwalk will have a varied and exciting array of

1 marketing and promotional events to develop and  
2 maintain its customer base. We've got it.

3 What else? You have to have a sensitivity  
4 to problem gaming, underage gaming, and alcoholic  
5 service. We've given you our responsible gaming  
6 program.

7 What else? Let's talk about some of the  
8 things that distinguish us. Let's talk about  
9 supporting the neighborhoods and offsetting the  
10 impact of our facility.

11 Two and a half percent of our profits up to  
12 \$3 million to be contributed towards our neighboring  
13 communities; and as I mentioned, we are  
14 wholeheartedly behind the special service district to  
15 be controlled by them.

16 Let's talk about giving back to the city in  
17 which we live. 20 percent of PPG's returns  
18 contributed toward our foundation and our equity fund  
19 designed in a way to help spur even further growth.

20 Let's talk about that line in the Act that  
21 reads the Board shall work to enhance the  
22 representation of diverse groups in the ownership of  
23 licensed entities. 51 percent, you can't trump that.

24 We are very clear that this gaming process  
25 is not a Pinochle game. It's not a game at all, and

1 we haven't treated it as such.

2 We brought a serious proposal with serious  
3 talent and serious money with a serious purpose and a  
4 serious commitment and we expect to be taken  
5 seriously.

6 You, the Board, have the opportunity to  
7 make a clear and definitive difference with your  
8 choice for awarding these licenses.

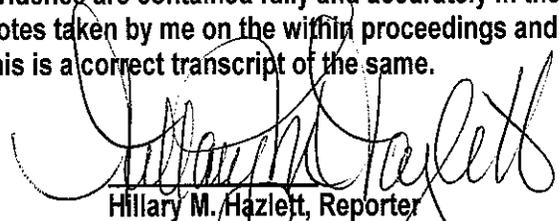
9 We are simply here requesting,  
10 respectfully, that you do the right thing. Thank you  
11 very much for your attention.

12 PRESIDING OFFICER EDMISTON: Thank you,  
13 sir.

14 That gentleman was the last speaker for our  
15 hearing today. We are concluded thank you.  
16 (The hearing concluded at 2:07 p.m.)

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1 I hereby certify that the proceedings and  
2 evidence are contained fully and accurately in the  
3 notes taken by me on the within proceedings and that  
4 this is a correct transcript of the same.

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8 Hillary M. Hazlett, Reporter  
9 Notary Public

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COMMONWEALTH OF PENNSYLVANIA

Notarial Seal  
Hillary M. Hazlett, Notary Public  
City Of Harrisburg, Dauphin County  
My Commission Expires Sept. 29, 2007  
Member, Pennsylvania Association Of Notaries

<p>\$</p> <p>\$1.4</p> <p>[1] 200:25</p> <p>\$10</p> <p>[2] 58:18 58:20</p> <p>10,000</p> <p>4:18</p> <p>109</p> <p>[1] 67:10</p> <p>\$2</p> <p>[2] 41:16 181:17</p> <p>\$200</p> <p>[1] 140:7</p> <p>\$267</p> <p>[1] 140:1</p> <p>\$3</p> <p>[2] 41:19 217:12</p> <p>\$30</p> <p>[1] 42:3</p> <p>\$300</p> <p>[1] 197:10</p> <p>\$34</p> <p>[1] 41:17</p> <p>\$37</p> <p>[1] 58:19</p> <p>\$450</p> <p>[2] 140:14 172:13</p> <p>\$460</p> <p>[1] 194:13</p> <p>\$50</p> <p>[1] 216:11</p> <p>\$500,000</p> <p>[2] 129:5 181:19</p> <p>\$52</p> <p>[1] 41:24</p> <p>\$700</p> <p>[1] 140:9</p> <p>\$800</p> <p>[1] 84:3</p> <p>\$9</p> <p>[1] 41:13</p> <p>10,000</p> <p>1:21</p>	<p>106,000</p> <p>[1] 41:22</p> <p>107</p> <p>[1] 2:20</p> <p>109</p> <p>[1] 2:21</p> <p>10:00</p> <p>[1] 101:24</p> <p>10:38</p> <p>[1] 101:25</p> <p>10th</p> <p>[1] 161:3</p> <p>11</p> <p>[2] 26:20 173:9</p> <p>11-week-old</p> <p>[1] 126:18</p> <p>113</p> <p>[1] 2:22</p> <p>115</p> <p>[1] 2:23</p> <p>116,000</p> <p>[1] 94:25</p> 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<p>1993</p> <p>[1] 212:4</p> <p>1:30</p> <p>[1] 187:14</p>	<p>[9] 36:4 57:10 62:14 62:</p> <p>16 102:21 148:12 148:</p> <p>13 193:8 217:17</p> <p>20,000</p> <p>[1] 134:1</p> <p>200</p> <p>[3] 15:8 33:25 71:20</p> <p>2000</p> <p>[2] 83:8 161:3</p> <p>2003</p> <p>[3] 78:20 83:10 161:4</p> <p>2004</p> <p>[1] 6:16</p> <p>2005</p> <p>[4] 32:12 33:24 41:15</p> <p>83:10</p> <p>2006</p> <p>[3] 1:8 5:20 6:10</p> <p>2008</p> <p>[1] 67:13</p> <p>2009</p> <p>[1] 83:9</p> <p>2011</p> <p>[2] 48:1 138:11</p> <p>205</p> <p>[1] 77:22</p> <p>21</p> <p>[2] 147:6 147:15</p> <p>21-year</p> <p>[1] 178:6</p> <p>215</p> <p>[1] 20:23</p> <p>2233</p> <p>[1] 169:24</p> <p>23</p> <p>[2] 78:20 169:23</p> <p>233</p> <p>[2] 20:23 163:5</p> <p>24</p> <p>[3] 2:6 134:2 214:13</p> <p>24,700</p> <p>[1] 65:2</p> <p>24-hour</p> <p>[3] 20:20 64:16 91:7</p> <p>24/7</p> <p>[1] 147:25</p> <p>25</p> <p>[7] 12:20 31:22 31:22</p> <p>117:9 121:8 148:12</p> <p>148:13</p> <p>2500</p> <p>[1] 139:25</p> <p>25th</p> <p>[1] 15:14</p> 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