

1 PENNSYLVANIA GAMING CONTROL BOARD
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 4 PUBLIC INPUT HEARINGS
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 7 QUALITY INN & CONFERENCE CENTER
 8 215 RAMADA ROAD
 9 SOMERSET, PENNSYLVANIA
 10
 11 MAY, 3, 2006. 8:31 A.M.
 12
 13 BEFORE:
 14 JEFFREY COY
 15 KENNETH W. McCABE
 16 SANFORD RIVERS
 17 WILLIAM SIMMONS, PRESIDING OFFICER
 18
 19 HILLARY M. HAZLETT, REPORTER
 20 NOTARY PUBLIC
 21
 22
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1 PRESIDING OFFICER SIMMONS: Good morning.
 2 Could we take our seats, please?
 3 I am William T. Simmons, the hearing and
 4 appeals officer with the Pennsylvania Gaming Control
 5 Board and the presiding officer for public input
 6 hearings today.
 7 Before we begin, I would like to make a few
 8 housekeeping remarks. Please turn off all cell
 9 phones, beepers, and blackberries so as not to
 10 disturb the audience or the speakers in any way.
 11 I want to remind everyone that if you
 12 choose, you may make written comments and submit them
 13 to the Board prior to our June 2nd, 2006 closing
 14 date. The evidentiary record will be closed as of
 15 that date.
 16 To the media representatives here today,
 17 you have been given protocols and we ask that you
 18 adhere to them during these hearings.
 19 No signs on sticks, poles, or anything else
 20 which might affect the safety of others is permitted
 21 inside the hearing room.
 22 At this time, would everyone please rise
 23 and join me for the Pledge of Allegiance.
 24 (Pledge of Allegiance.)
 25 PRESIDING OFFICER SIMMONS: Thank you.

1 Good morning, once again. I am William T.
2 Simmons, your presiding officer for this Pennsylvania
3 Gaming Control Board public input hearing. The May
4 3rd, 2006 public input hearing of the Pennsylvania
5 Gaming Control Board at Somerset, Pennsylvania
6 regarding Category III applicant will come to order.

7 This hearing is convened by the
8 Pennsylvania Gaming Control Board pursuant to the
9 authority of Act 71 of 2004 and PGCB regulations,
10 Section 441.2.

11 The Board is represented on the panel this
12 morning. By my left is Mr. Kenneth McCabe. To my
13 immediate right is Mr. Sanford Rivers. To my extreme
14 right is Mr. Jeffrey Coy.

15 The ex-officio member, Treasurer Bob Casey,
16 is represented today by Mr. Robert Grotevant, who is
17 the Western Region Director of Quality Assurance.

18 Our stenographer today is Hillary Hazlett,
19 and our clerk to the Board is Mickey Kane.

20 We want to thank the Quality Inn for making
21 this facility available for this hearing today.
22 Their cooperation and hard work has been essential in
23 the bringing of this public input hearing to
24 Somerset.

25 This is one of many statewide series of

1 make the stenographer's task much more difficult. So
2 let's do our best to make the registered speakers be
3 heard.

4 Much will be said here today and each of us
5 should expect that we are interested in being able to
6 hear it. Speakers will not be interrupted and will
7 be permitted to speak no longer than their allotted
8 times.

9 If I determine that any behavior is
10 disruptive to this hearing, I will call a recess and
11 resume the hearing upon restoration of order.
12 Persons who refuse to acknowledge and obey the
13 authority of the presiding officer may be asked to
14 leave the room and the area.

15 The order of presentations today will be as
16 follows: The applicant who is Seven Springs Mountain
17 Resort, any legislators that are registered and here
18 today, any local government entity, community groups,
19 and individual members of the public.

20 The operator license applicant is permitted
21 to speak for up to 40 minutes. Legislative
22 officials, including council persons or
23 commissioners, will have not more than five minutes
24 to speak.

25 Any local government entity representing

1 Pennsylvania Gaming Control Board public input
2 hearings, which allows all of the applicants for all
3 Category operator gaming licenses to simultaneously
4 present their plans before the Gaming Control Board
5 and the public.

6 These hearings also allow individual
7 members of the public, community groups, elected
8 officials, and local government to express their
9 thoughts and their concerns with the Board.

10 The hearings will continue until the
11 conclusion of the last scheduled speaker who is
12 registered for today is heard but in no event later
13 than 6:00 p.m., whichever comes first.

14 The rules and conduct of this public input
15 hearing can be accessed on PGCB website and will be
16 strictly enforced and adhered to by all participants.

17 The Board expects and it is my
18 responsibility to insist that courtesy prevail among
19 the audience, presenters, and speakers. Therefore,
20 audience outbursts are not permitted. I respectfully
21 ask your assistance in complying with this courtesy
22 for each speaker.

23 Vocal expressions from the audience can
24 complicate the task of assuring each speaker the use
25 of the time for which he or she has prepared and will

1 the township, municipality, borough, or city where
2 the applicant is located may speak up to 30 minutes.

3 Spokespersons for community groups may
4 speak for up to ten minutes and members of the
5 general public may speak for up to three minutes.

6 Each speaker will begin his or her remarks
7 by stating his or her name, the municipality and
8 state in which he resides and the name of the entity
9 on whose behalf he or she will speak.

10 All speakers will be sworn in at one time
11 at the conclusion of my remarks. To assist all of us
12 in adhering to the time limits for each speaker and
13 to assist us in having as many speakers heard in the
14 time we have available today, an electronic stoplight
15 timer is located on the stage directly in front of
16 me.

17 The green light indicates the speaker's
18 time as started. When the light turns yellow, in the
19 case of anyone else, 30 seconds will remain of the
20 allotted time and the speaker should wrap up the
21 presentation.

22 We have adjusted the yellow light for the
23 applicant for three minutes. So when the applicant
24 sees the yellow light, you have three minutes to wrap
25 up.

1 For the local government groups, you will
2 have one minute when the yellow light comes on.
3 Please adhere to the warning signals.

4 When the light turns red, a beeping sound
5 will begin and then you must stop speaking and leave
6 the microphone.

7 If anyone has any questions of the hearings
8 or future hearings, please see a member of our staff
9 stationed at the sign-in area outside of the hearing
10 room. We welcome and need your full attention and
11 cooperation throughout these hearings.

12 Finally, should it be necessary for you to
13 converse with someone during this hearing, please
14 have your conversation outside of the hearing room.

15 Thank you for your attention and
16 cooperation. I now ask those of you who have
17 registered and signed in to speak today, please stand
18 and raise your right hand to be sworn. All who are
19 going to testify today, please raise your right hands
20 to be sworn.

21 Do you solemnly swear or affirm that the
22 testimony you're about to give at today's hearing
23 shall be the truth, the whole truth, and nothing but
24 the truth, so help you God?

25 THE WITNESSES: I do.

1 Who is Seven Springs? We are a
2 well-established ski, year-round resort and
3 conference center with a 418 room hotel and 1,000
4 second homes that when fully occupied can accommodate
5 5,000 overnight guests.

6 We offer a wide variety of activities and
7 amenities for every member of the family and are
8 located on 5,500 acres of land in Somerset, Fayette,
9 and Westmoreland Counties.

10 This graphic is a property index map
11 depicting our 5,500 acres. Red outline, and I will
12 refer to this on the laser pointer here, the red
13 outline of this border here is that of Seven Springs
14 Borough, where the resort and the gaming facility are
15 and will be located.

16 The yellow portions on the property map are
17 properties owned by the corporation and the tan areas
18 are land owned by our municipal authority, including
19 and inclusive of kind of a backward seven piece of
20 land that is our 18 hole golf course.

21 As the largest private employer in Somerset
22 and Fayette Counties, we are considered the economic
23 engine of the region.

24 We also employ individuals from
25 Westmoreland and neighboring Cambria Counties. We

1 PRESIDING OFFICER SIMMONS: You may be
2 seated. Now, will the presenter for the Seven
3 Springs Mountain Resort please identify yourself and
4 you may proceed with your representation.

5 MR. LAMB: Good morning, Mr. Simmons,
6 members of the Board. My name is Bill Lamb. I'm a
7 lawyer from West Chester, Pennsylvania. I'm part of
8 the legal team representing Seven Springs.

9 It's my pleasure to introduce to you this
10 morning the President, COO, and Chairman of the Board
11 of Directors of Seven Springs Farm, Inc., Mr. Scott
12 Bender, who will make our presentation.

13 Scott?

14 MR. BENDER: Thank you, Bill. Good
15 morning, members of the Pennsylvania Gaming Board,
16 Board staff, our public officials, and members of our
17 community. Welcome to Somerset County.

18 As Bill said, I am the President, Chief
19 Operating Officer and Chairman of the Board at Seven
20 Springs Mountain Resort.

21 We are excited, enthused, and proud to be
22 part of this process. During the next 40 minutes, I
23 would like to show you why slots and Seven Springs
24 truly is really a winning combination. I'll refer to
25 our slide presentation, PowerPoint.

1 enjoy approximately 1.2 million overnight guests and
2 visitors a year, who come up for skiing and outdoor
3 winter activities, dining, golf, tennis, shopping,
4 and a variety of year-round recreational activities.

5 During the spring, summer, and fall, we
6 host approximately 1,000 meetings, conferences,
7 banquet groups, many of whom have been with us for 40
8 years.

9 We also have organized festivals and
10 special events, like the Annual Pennsylvania Wine and
11 Food Festival, which is typically held over an August
12 weekend and showcases more than 20 Pennsylvania
13 wineries; and our Autumnfest weekends, held over four
14 weekends in October, which attracts over 100,000
15 visitors.

16 Three years ago, we built Grey Rocks
17 Amphitheater to add another attraction with outdoor
18 concerts and have acts that include B.B. King, Hall &
19 Oates, Kenny Loggins, the Beach Boys, Gordon
20 Lightfoot and Journey, to name a few.

21 Seven Springs was founded in 1932 by Adolph
22 and Helen Dupre, two German immigrants who settled in
23 the area.

24 Now, in our 74th year of operation, we have
25 a loyal following of more than a million visitors a

1 year and a dedicated professional staff whose average
2 senior management tenure is 21 years.

3 Today, Seven Springs is Pennsylvania's
4 largest ski and year-round resort. We employ
5 approximately 800 staff during the spring, summer,
6 and fall and approximately 1500 during ski season.

7 We have been ranked consistently for the
8 past 11 years as one of the top 60 ski resorts in
9 North America by Ski Magazine, its staff, and its
10 readers.

11 For the next four minutes, we would like to
12 show you a video overview of highlights of the
13 resort.

14 (Video played.)

15 MR. BENDER: Now, after seeing that, how
16 could you not want to come and visit? If you all
17 have the time after today's session and would like to
18 come up to the resort, we would be happy to
19 accommodate a tour.

20 The resort is conveniently located off
21 either one of two exits on the Pennsylvania Turnpike.
22 From the east, we're about 17 miles from the Somerset
23 interchange; and from the west, 10 miles from the
24 Donegal exit.

25 We're approximately 55 miles from downtown

1 gaming visitors to be overnight guests or patrons of
2 the amenities, it is expected that a significant
3 portion of those who use the slot machine will
4 already be at the resort.

5 As a result of the resort's rural location,
6 the amount of passby trips will be negligible.
7 Relative to the transportation systems, the
8 Pennsylvania Turnpike Commission is currently
9 conducting a study on alternatives for improving the
10 Somerset interchange.

11 Seven Springs has during the last ten years
12 submitted testimony to the Commonwealth and has
13 offered financial assistance with the engineering to
14 upgrade roadway classification for State Route 30/29
15 better known as County Line Road, Copper Kettle
16 Highway, which is the last main roadway before
17 turning into the resort.

18 While the Pennoni traffic study concluded
19 that there would be no immediate impact to our
20 transportation system as a result of the gaming
21 venue, the study also points out that as Seven
22 Springs begins its future expansion with additional
23 real estate and other amenities, certain modest and
24 minimal improvements may be necessary.

25 As a resort, we currently enjoy an average

1 Pittsburgh, about a three and a half hour drive from
2 Baltimore and Washington, D.C., and within 500 miles
3 of 55 million people.

4 For example, our largest contingent from
5 the south of midweek overnight skiers come from
6 Virginia Beach, Roanoke, Norfolk, and Richmond,
7 Virginia.

8 We're also located within driving distance
9 of these major metropolitan areas. From these, our
10 major market areas include the Greater Pittsburgh and
11 Philadelphia Metropolitan Areas, Baltimore and
12 Washington, D.C., Cleveland, and Columbus, Ohio.

13 Based upon our local impact report and the
14 traffic study submitted by Pennoni Associates, the
15 engineering firm we retained for the study, they
16 stated that gaming at Seven Springs would not
17 adversely impact the transportation systems.

18 This next graphic from our study, the
19 traffic study shows the existing parking areas at the
20 resort, which can accommodate 3,350 vehicles which
21 will more than adequately accommodate all of our
22 visits.

23 Since we are a full service resort that
24 already attracts more than a million visitors
25 annually, and since the Gaming Law requires resort

1 of 450,000 skier visits a year. Therefore, we've
2 developed a comprehensive bus plan that moves 250
3 buses to, from, and throughout the resort on each and
4 every winter weekend at Seven Springs.

5 During our peak winter midweek, we have an
6 average of 25 buses coming in and out of the resort.
7 We also provide shuttle service throughout the resort
8 property. During peak weekends, as many as 17
9 shuttle buses continuously run from 10:00 a.m. to
10 3:00 a.m. within our property boundaries.

11 Who are Seven Springs guests? Seven
12 Springs is a mid-market resort with the majority of
13 our guests between the ages of 40 and 59 from upper,
14 middle class incomes.

15 64 percent of our guests visit for skiing
16 and vacations, 26 percent of our guests are attending
17 meeting and conferences, 5 percent are leisure group
18 visitors, and the remainder are day guests. 63
19 percent of our overnight guests are repeat visitors.

20 This map shows the location of our guests
21 as related to their origination and our major market
22 areas.

23 In October 2005, we commissioned a pole by
24 Susquehanna Poling and Research of Harrisburg to
25 determine what our neighboring communities thought

1 about gaming at Seven Springs.

2 In our three county area of Somerset,
3 Fayette, and Westmoreland, we found that 90 percent
4 of those poled had a favorable opinion of Seven
5 Springs.

6 92 percent believed Seven Springs is
7 important to the economic vitality of the region,
8 with 56 percent believing it is very important to the
9 region.

10 By a mere 3 to 1 margin, those poled
11 support adding a slot machine as an amenity to Seven
12 Springs, primarily for the economic and financial
13 benefits and added night life and recreation.

14 Our management team and employees are
15 long-time, active members of the community and
16 participate in various organizations by serving as
17 Board members of Chambers of Commerce, by being
18 involved with numerous industry trade associations,
19 and many serve as youth sports coaches and volunteer
20 emergency and medical services personnel.

21 For two weeks in September 2001 following
22 the events of 9/11, the resort served as the
23 emergency headquarters for United Airlines and
24 various Federal agencies and hosted the families of
25 the victims of Flight 93.

1 development.

2 In 2003, Somerset County imposed a 3
3 percent hotel room tax. Currently, Seven Springs
4 accounts for approximately two thirds of that tax by
5 contributing nearly \$400,000 of \$600,000 collected.

6 The resort also contributes to the economy
7 of the area with \$21 million in annual payroll and
8 benefits to our employees.

9 Our annual revenues generated an average of
10 \$1.6 million in sales and use tax. We spend
11 approximately \$20 million with local, regional, and
12 statewide vendors.

13 The Innovation Group Study -- the
14 Innovation Group is the group we used to do our
15 gaming feasibility report -- indicated temporary
16 economic impact to the area that could be expected to
17 occur during the construction phase of the gaming
18 venue is estimated at approximately \$9.4 million and
19 earnings to regional employees are expected to rise
20 by approximately \$3.4 million during this phase.

21 The Innovation Group provided an economic
22 impact analysis stating that a slots venue would
23 create ongoing, positive, economic impact to the
24 region, creating an estimated 355 jobs, increasing
25 earnings of area residents by approximately \$9

1 We have found widespread community support
2 from our employees, neighboring businesses, our
3 vendors, community groups, conference attendees, our
4 homeowners, and long-time patrons.

5 We currently have more than 1,000 second
6 homeowners at Seven Springs. We are in the process
7 of adding another 219 ski-in ski-out townhomes and
8 condominiums at our newest development that we
9 announced in the spring of 2005, South Wind at Lake
10 Tahoe.

11 Over the last year, we have pre-sold all
12 109 townhomes in phases 1 and 2 of which construction
13 began last summer. Over the last month, we have
14 delivered the first six finished units to their
15 owners.

16 As a result of the pent up demand for
17 additional ski-in ski-out units at Seven Springs, we
18 released in January this next phase, which is
19 currently a 65 unit condominium hotel.

20 To date, we have reservations/deposits for
21 35 of the 65 units. In 2002, we released the sale of
22 Pheasant Run, an upscale, gated community with 31, 4
23 to 12 acre buildable lots spread over 210 acres.

24 This next graphic is a rendering of the
25 gatehouse that is located at the entrance to that

1 million the first year and exclusive of gaming taxes
2 provide an additional one million dollars in sales
3 tax revenues from an expanded local tax base and
4 increase in overall economic activity.

5 Seven Springs pays \$1.2 million in real
6 estate taxes and the second homes currently
7 contribute \$1.3 million in real estate taxes to the
8 two local school districts.

9 The conservative estimate for additional
10 real estate taxes to the South Wind expansion is
11 approximately \$1.4 million.

12 The Innovation Group also stated that the
13 net impact of game on crime is not significant.
14 Studies show that in some markets where gaming is
15 introduced, crime rates rise while in others it
16 declines.

17 Overall, the study concludes that the
18 economic impact of slots at Seven Springs is
19 extremely positive. The social well-being and safety
20 of the citizens should not decline because of the
21 expected improvements of a revitalized economy.

22 As to municipal services impact, the Seven
23 Springs Borough Police Department is located adjacent
24 to the main hotel complex.

25 The borough police department operates 24

1 hours a day, 7 days a week. We currently employ 15
2 full and part-time officers and will hire additional
3 personnel as required to maintain the same height
level of service.

4 We have our own volunteer fire department
5 at the resort located on-site within the hotel and
6 convention center.

7 We have our own staff, several paramedics
8 and EMTs, who coordinate all first response efforts
9 with local emergency agencies and ambulance services.

10 And by now, you may be wondering where the
11 gaming venue will be located. We will maintain our
12 reputation as a family resort.

13 The facility will be located adjacent to
14 the convention center where families visiting the
15 resort would not experience any gaming related
16 activities unless they made a conscious effort to
17 access the venue.

18 Security and surveillance will also be in
19 place to monitor proper admittance into the slots
20 venue.

21 We will also monitor admittance to the
22 venues to assure that those entering meet the
23 statutory requirements of having spent a minimum of
24 \$25 at the resort or are an overnight guest.
25

1 and main parking lot.

2 We brought in a well-known and respected
3 Hartford, Connecticut firm, JCJ Architecture, who
4 designed similar facilities in Connecticut, New York,
5 California, and the Virgin Islands to mention a few.

6 When evaluating our site criteria relative
7 to parking, JCJ in conjunction with Pennoni
8 Associates determined we have existed parking for
9 approximately 3,350 vehicles and that 95 parking
10 spaces would be displaced by the gaming facility.

11 Overall, resort parking has access capacity
12 of approximately 300 spaces, which will adequately
13 accommodate gaming facility activities.

14 Here is another site plan, a schematic site
15 plan of the gaming venue with relationship to the
16 main lodge and main parking lot.

17 We plan to temporarily house a gaming
18 facility added onto the exhibit hall area within 120
19 days of being granted a license and be fully
20 operational with a permanent facility within 18
21 months.

22 Referring to this schematic drawing here,
23 the permanent facility sitting here connected to our
24 festival hall on the convention center, our temporary
25 facility that would be open 120 days, coming out onto

1 I would like to refer to our next graphic
2 with relationship to this graphic of our main lodge
3 complex, we have our lodging here, our center lobby
4 area and our restaurants and lounges here, all of our
5 skiing facilities here, the ski lodge and skier
6 services building and all of our conference and
7 meeting space here, with the gaming venue being built
8 here onto the end and connected to our convention
9 center. That is also a graphic rendering there of
10 our gaming venue, but close to the conference center
11 also so that anyone staying at the hotel can easily
12 access the gaming venue.

13 If there's one thing that our guests
14 constantly tell us about what they enjoy at Seven
15 Springs is that they park their car on Friday and not
16 come back until Sunday, that everything is there and
17 under one roof.

18 So we're going to follow that same
19 guidelines for where we're putting the casino as
20 well, but it would also enable those there for
21 meetings and conferences at that time to easily
22 access the casino between meetings or when they have
a break.

24 Again, this site map shows the location of
25 the gaming venue relative to the convention center

1 the front here on the parking lot area to set up that
2 temporary arrangement which would not interfere with
3 the construction of the permanent site.

4 The design criteria of JCJ Architecture
5 used for the gaming venue was to provide for 500
6 machines with 9 positions for redemption, a deli and
7 restaurant area, a bar with 30 seats, and 40 seats
8 for a lounge area, a lobby, a port cachere for
9 greeting and arrival.

10 This visual is a lower level floor plan
11 that would house a truck berth, an employee entrance,
12 a dock, receiving area, surveillance room, liquor
13 storage, warehouse, cold storage area, and dry
14 storage area, and a mechanical room.

15 This next visual represents the ground or
16 main level of the floor plan, which contains the port
17 cachere or the entrance or the arrival area here.

18 The coat room, lobby area, promotional
19 display, bar and lounge are located here in the
20 center of the venue.

21 The gaming area on the perimeter of the bar
22 here, concessions, back of house, and secure back of
23 house here. Redemption area, lottery sales here.
24 Promotion and men's and women's restrooms here.

25 This is a rendering of the 26,900 square

1 foot gaming venue showing the north elevation, again,
2 utilizing the same stone, wood, and exposed beam
3 construction as the rest of our facilities.

4 No glitzy signs or lights. We're not Las
5 Vegas and we don't want to be Las Vegas again in
6 relationship to convention center connecting onto the
7 last building that you would see coming into our main
8 parking lot right now.

9 This is another north elevation rendering
10 with relationship to our existing meeting facilities.
11 Here you can see the roof of our exhibit hall,
12 festival hall coming into the casino with the base of
13 the ski slopes on the front face area right behind it
14 at the end of our parking lot.

15 This last graphic is a water color
16 perspective view of the gaming venue, which will cost
17 \$5.4 million to construct.

18 At this time, we are very pleased to tell
19 you that Seven Springs has entered into a memorandum
20 of understanding with the Delaware North Companies
21 that, should we obtain a license, we will enter into
22 a management agreement with the Delaware North
23 Companies to manage the gaming facilities.

24 At this time, I'm very excited to introduce
25 Mr. Bill Bissett, the Vice President of External

Affairs for the Delaware North Companies, to tell you
2 a little bit about our operation. Thank you.

3 MR. BISSETT: Thank you, Scott.

4 Good morning. It's a pleasure to be here
5 today. I would like to accomplish three things this
6 morning; provide a brief overview of the Delaware
7 North Family of Companies, provide a description of
8 our gaming experience, and offer some comments on the
9 Seven Springs proposal.

10 Delaware North Companies are a global
11 hospitality company founded in 1915 based in Buffalo,
12 New York, 2 billion in annual revenues, 400,000
13 associates worldwide. We enjoy an outstanding
14 reputation of a world class leader of hospitality in
15 the industry.

16 A brief description of the companies of
17 Delaware North and we'll start with the hospitality
18 group.

19 The travel and hospitality service company
20 is an industry recognized leader in airport
21 environments, providing concession facilities at 30
22 airports across the country.

A representative sample of those locations
23 would include Dallas, Denver, Houston, Los Angeles,
24 Minneapolis, and Phoenix.
25

1 Our sports service company is our first
2 operating company. It's a leading concessionaire at
3 sports and entertainment venues at more than 50
4 locations across North America.

5 We enjoy long-term relationships in ten
6 major league baseball venues, three national football
7 league venues, and four national hockey league
8 venues.

9 Delaware North Companies International
10 currently operates in Australia, New Zealand, and the
11 United Kingdom. We provide similar services at sport
12 entertainment centers, airports, and government and
13 military venues. We serve the Olympics, the Goodwill
14 Games, and the Australian Open Tennis Championship.

15 Delaware North Companies United Kingdom, we
16 were recently awarded the catering contract for the
17 New Wembley National Stadium, which will open in the
18 summer of 2006. It will be the largest facility of
19 its kind in Europe.

20 TD Banknorth Garden located in Boston,
21 formally known as the Fleet Center, it's a 19,000
22 seat world class entertainment arena offering in
23 excess of 200 events a year.

24 It's the home of the Boston Bruins and the
25 Boston Celtics. The Chairman of our company, Jeremy

1 Jacobs, personally owns the Boston Bruins Hockey
2 Club.

3 Delaware North Parks and Resorts provides a
4 full round of hospitality services at national parks,
5 state parks, and other recreational venues across the
6 county.

7 To name a few of our national park
8 locations, we're the prime concessionaire for the
9 National Park Service at Yosemite, Yellowstone, and
10 the Grand Canyon.

11 We provide all the visitor services at the
12 Kennedy Space Center where NASA is our client. At
13 Yosemite operation, which is the size of the state of
14 Rhode Island, we provide recreational and hospitality
15 services in excess of 100 locations where we generate
16 in excess of \$100 million.

17 We operate more than 3,000 guest rooms at
18 these facilities and provide reservation systems and
19 transportation networks to serve our clients.

20 A brief description of the gaming
21 entertainment group and some examples of where we do
22 business.

23 We provide gaming and racing facilities and
24 destinations in New York, Florida, Arkansas, Arizona,
25 and West Virginia.

1 We manage slot and VLT operations in a
2 number of those jurisdictions. We operate off-track
3 betting systems in Arizona, providing hotel expertise
4 where necessary, marketing strength where necessary,
5 and culinary and food expertise at all of these
6 venues.

7 The company enjoys extensive development,
8 implementation of gaming and hospitality operations
9 including strong internal controls.

10 We have strong expertise in legal and
11 financial reporting. We have a broad range of
12 capabilities including management of hotels, food
13 service, retail, design, construction, marketing, and
14 training and development of our employees.

15 We enjoy partnerships with some of the
16 leading architectural, market assessment, and
17 technology companies in the world.

18 Over the years, we have recruited a number
19 of senior management individuals with strong gaming,
20 marketing, and hospitality experience.

21 Some of the brands at the bottom of the
22 page represent those companies where we have
23 recruited individuals from.

24 Our operating philosophy is really quite
25 simple, focus on the visitor and guest experience,

1 of the bar/lounge area. The head on is a view of the
2 gaming floor.

3 The next facility I want to mention is the
4 Saratoga Gaming and Raceway in Saratoga, New York.
5 It's a Delaware New York Companies developed and
6 managed facility.

7 There are 1,300 video lottery terminals in
8 operation, 50,000 square feet of renovations and
9 development, which we led. We opened that facility
10 in January of 2004.

11 The next slide is a view of the front
12 entrance, noting the architecture of the area. The
13 next slide is a view of the gaming floor. Again, the
14 chandelier is part of the architectural structure we
15 brought to the venue and the area.

16 The next venue I would like to describe is
17 Buffalo, New York, the fair grounds, harness track,
18 and gaming facility. It's managed and operated by
19 our company. Almost 1,000 video lottery terminals
20 there. We provided enhanced restaurant and dining
21 facilities. The next slide is a view of the
22 interior, gaming machines, and a fair grounds motif.

23 We have a consultancy with the CIE Company,
24 the largest entertainment operator in Mexico to,
25 provide them with gaming expertise.

1 provide a balance perspective of hotel, food service,
2 and gaming amenities to our clients, strong social
3 responsibility, community support where we operate,
4 which we believe has provided us with world class
5 operational and corporate representation.

6 A few examples of where we do business. At
7 the Wheeling Island Gaming and Racing Facility in
8 Wheeling, West Virginia, we own and operate 174,000
9 square foot facility, 70,000 square feet of gaming
10 space with over 2,400 slot machines.

11 These amenities there include obviously
12 food and beverage, hotel, entertainment with
13 showrooms, retail, and convention space.

14 This next slide is a front view of the
15 facility, immediately entering the facility straight
16 on and to the right, the hotel facility in Wheeling.
17 The next view is a view of the gaming floor, 2,400
18 slots of gaming in operation.

19 Another venue we operate is located in
20 Rochester, New York, the Finger Lakes Racetrack and
21 Gaming Center, which we own and operate. We have
22 1,100 video lottery terminals there, food and other
23 amenities for our guests. We opened that facility in
24 February 2004.

25 The next slide is a view on your lower left

1 We partnered with them in the opening of a
2 gaming location in Mexico City recently. We provided
3 preconstruction, design, preopening and operational
4 consulting services that began with 500 video lottery
5 terminals. They hope to expand to 1500 soon.

6 The next slide is architectural rendering
7 of the Mexico City facility. Important to note, I
8 think, in all of these facilities, we provide
9 state-of-the-art technology and machines, player
10 reward programs, solid marketing strategies, and
11 responsible gambling programs, which includes
12 education, training of patrons and employees that
13 promote public awareness about problem gambling.
14 These programs have been utilized successfully at a
15 number of our venues.

16 A few comments concerning what we believe
17 is the strength of the Seven Springs gaming proposal.
18 Our management approach will be to integrate existing
19 hospitality and entertainment experiences within the
20 resort facility with an enhanced gaming component
21 while ensuring operational excellence, customer
22 satisfaction, and outstanding service.

23 We will provide the management expertise to
24 Seven Springs to provide these facilities and expand
25 the reach of Seven Springs to make it truly a four

1 season resort with enhanced amenities of gaming.
 2 What is the road to success to Seven
 3 Springs? Ease of access to the site, attractive
 4 customer demographics, a solid marketing platform to
 5 build upon, outstanding resort amenities currently
 6 exist.

7 We will bring the expertise necessary to
 8 provide an added amenity for resort guests to build
 9 upon this platform.

10 The marketing plan will attract new
 11 customers while keeping current customers longer.
 12 This includes day trip visitation, hotel and resort
 13 customers, business groups, gaming tours, a quality
 14 experience, superior service builds loyalty to the
 15 brand repeat customers.

16 Just a couple of considerations to bring
 17 this to conclusion, the Delaware North's team
 18 provides a first class team of hospitality and gaming
 19 professionals.

20 We will lend management expertise and
 21 dedication to excellence. The Delaware North team
 22 provides the experience, stability, financial
 23 strength, and the support of all Delaware North
 24 Companies.

25 We're very proud to be the partner of Seven

1 Springs in this venture. Thank you for your
 2 attention and back to Scott.

3 MR. BENDER: Thanks, Bill.

4 I would like to conclude our presentation
 5 by saying a Category III resort gaming license will
 6 allow Seven Springs to compete as the region's
 7 economic region, create additional family sustaining
 8 job opportunities, and provide the Commonwealth with
 9 the ability to hit the ground running to generate
 10 revenue for property tax reform.

11 The total financial impact of a slots venue
 12 at Seven Springs in conjunction with this existing
 13 operation and real estate will be approximately \$126
 14 million.

15 We are enthused to have found a quality
 16 partner with the Delaware North Companies. During
 17 the past seven months, we have found a great deal of
 18 synergy between our two companies, which are
 19 family-owned, professionally run companies so that on
 20 the day of opening, we can provide our patrons with
 21 the same high quality of services that we have
 22 provided during the past 74 years.

23 We are both financially strong companies
 24 committed to this project and the \$20 million that it
 25 will take to get the project off the ground.

1 The visitors are already here for
 2 Pennsylvania and the region slots should be here,
 3 too. Thank you for your time today and your
 4 consideration of our application.

5 PRESIDING OFFICER SIMMONS: Thank you very
 6 much for that presentation.

7 We will now turn the opportunity to the
 8 local elected officials to give testimony to these
 9 public input hearings. Our first speaker today will
 10 be Mr. James Marker, who is Somerset County
 11 Commissioner.

12 Mr. Marker?

13 MR. MARKER: My name is Jim Marker. I'm
 14 the Chairman of the Somerset County Commissioners,
 15 Board of Commissioners. I want to welcome you to
 16 Somerset County, and thank you for the opportunity to
 17 address you here today.

18 The issue at hand today is whether or not
 19 the Seven Spring Resort should be awarded a gaming
 20 license in the State of Pennsylvania.

21 I'm here to present the position of the
 22 Somerset County Board of Commissioners. Perhaps,
 23 it's best that we take a brief look at gaming in the
 24 United States to provide the framework for our
 25 decision.

1 Statistics show that 95 percent of
 2 Americans have reported that they have gambled at
 3 least once in their lifetime, 70 percent of US adults
 4 report they have gambled at least once in the last
 5 year.

6 Forms of gambling include lottery, bingo,
 7 Internet gambling, sports betting, and many other
 8 forms too numerous to list here. Many Pennsylvanians
 9 are included in these facts.

10 Gambling is often associated with crime.
 11 This was the relationship that is easy to understand.
 12 Many types of gambling have been and still are
 13 illegal.

14 So by definition criminals were the only
 15 operators of games; but today, casino gaming has
 16 become one of the most highly regulated industries in
 17 America.

18 How will this affect Somerset County? What
 19 are the positive outcomes versus the negative effects
 20 for us?

21 Let's take a look first briefly at the
 22 negative effects. A possible breakdown of family
 23 life through the gaming addiction.

24 We believe this is not a large threat due
 25 to several circumstances. A provision in the

1 legislation states that a person must spend \$25 on
2 another amenity at the resort.

3 This factor alone will preclude the
4 pathological gambler that wants to put all of his
5 money at risk.

6 This person cannot find many other forms of
7 gaming where he or she will not have to pay to
8 participate.

9 But should this occur, there are numerous
10 health groups available locally, federally, and
11 statewide to help with this problem.

12 Another potential negative is crime. Much
13 of the crime surrounding gambling involves the
14 reality that large sums of cash are being carried by
15 individuals outside the casino, but Seven Springs
16 isn't located in the middle of a populated area.
17 It's geographically separated onto itself.

18 Seven Springs has its own seasoned police
19 force and has a proven track record. We believe they
20 are very capable of containing this consequence.

21 There's also a moral issue that we feel is
22 best left to each individual to decide. What are the
23 potential positive effects for Somerset County?

24 Foremost are the economic benefits derived.
25 Somerset County stands to have a substantial funding

1 source from gaming. These funds will assist our
2 county in keeping property taxes in check.

3 They will assist in many economic
4 development projects that will enable us to keep our
5 young people here and family sustaining jobs.

6 The gaming itself is projected to produce
7 350 additional jobs at Seven Springs. Gaming will
8 assist one of our largest employers in remaining
9 competitive in the convention, skiing, and tourism
10 markets.

11 The Seven Spring's housing market has
12 provided a major expansion of the tax base for
13 Somerset County as well as Rockwood School District
14 in Middlecreek Township.

15 The amount of payroll dollars generated by
16 Seven Springs has a profound effect on our local
17 economy.

18 In summary, given the substantial economic
19 gains, it's the position of the Somerset County Board
20 of Commissions that we strongly and actively support
21 gaming at Seven Springs Mountain Resort. Thank you.

22 **PRESIDING OFFICER SIMMONS:** Thank you very
23 much.

24 Our next speaker will be the superintendent
25 of Rockwood Area School District, Mr. Vincent

1 Capricci.

2 **MR. CAPRICCI:** Good morning, ladies and
3 gentlemen, and welcome to beautiful Somerset County.
4 It's my pleasure today to address the Gaming
5 Commission Board.

6 My name is Vincent Capricci. I am the
7 superintendent of the Rockwood Area School District.
8 In 1973, as a member of the military, I joined the
9 White House Communications Agency and worked in the
10 Ford and Nixon Administrations.

11 Following that service, I joined the
12 Westinghouse Corporation and then Dauphin Electric
13 and worked in sales and sales management.

14 In 1989, I joined the Fairfield Area School
15 District as a teacher. Five years later, I became
16 principal of Southern Fulton Elementary School. In
17 2001, I became superintendent of the Harmony Area
18 School District.

19 Finally, in 2003, I accepted my current
20 position as superintendent of the Rockwood Area
21 School District.

22 Rockwood is a district of approximately 900
23 students with a \$10 million annual budget.
24 Comparatively speaking, we are about the size as many
25 districts in the area. Berlin, for instance, has

1 approximately 925 students, Myersdale about 1,000.

2 I'm excited to be here today to talk about
3 the continuing growth on the mountain. That growth
4 directly affects our school district.

5 Currently, the Seven Springs Corporation
6 contributes \$467,000 a year in real estate taxes to
7 the school district and the existing second homes
8 contribute over \$1.3 million per year.

9 The conservative projection for added real
10 estate revenue from the Southwind project will be
11 another \$1.4 million yearly to the Rockwood Area
12 School District.

13 This allows us to provide to a large extent
14 a quality education for our students. Quite simply,
15 what is good for Seven Springs is good for our
16 district and, in turn, good for the community and the
17 region.

18 I work very closely with the leadership of
19 the resort meeting regularly with the president,
20 Scott Bender. I receive updates regularly on the
21 Southwind project.

22 I view the resort as a corporate partner
23 with our school district and believe that a quality
24 education is provided, as I said earlier, due in
25 large part to the contributions of the development at

1 Seven Springs.

2 This year, our Rockwood Educational
3 Foundation is planning its first annual golf
4 tournament. The proceeds will benefit our
5 scholarship fund for our students.

6 Seven Springs worked with the borough to
7 arrange for the golf course to be donated for this
8 day-long event.

9 We're expecting this tournament to raise
10 nearly \$20 million in scholarship. That's in large
11 part to the contributions of the golf tournament and
12 the golf course.

13 The School Board also recognizes the
14 importance of Seven Springs to our community and to
15 the region.

16 We understand that if we're to be a part of
17 the solution in reversing the brain drain in
18 Pennsylvania, we must support our strongest employer
19 so that the family sustaining jobs are available to
20 our graduates and families.

21 I realize that there may be some objections
22 to slots from members of the community because of
23 philosophical differences. The economic benefits are
24 too large to be denied. I believe they far outweigh
25 any perceived detriments.

1 presentation.

2 Gentlemen.

3 MR. JOHNSON: Good morning. Thank you. I
4 am Kenneth W. Johnson, the solicitor for Middlecreek
5 Township. We don't intend to take the full 30
6 minutes.

7 We thank you, again, for the opportunity to
8 speak. We are the adjoining township to Seven
9 Springs.

10 We are concerned about obviously the use of
11 township resources, township roads, perhaps the use
12 of water, and any other resources belonging to the
13 township.

14 As I understand it, there is no provision
15 in the law to compensate Middlecreek Township for the
16 use of those resources. So we just simply express
17 that concern.

18 We understand that in the long term, there
19 may be -- there may be an economic benefit to the
20 township. However, at present, the way the law is
21 structured and as we understand the process, there
22 would be no provision to compensate Middlecreek
23 Township for the use of township resources. So we
24 simply express that concern.

25 We understand that the applicant here in

1 Many of the students educated by the
2 Rockwood Area School District have parents who
3 presently work at Seven Springs.

4 With the addition of a projected 350
5 employees, there may be an increased demand for
6 educational services within the district.

7 However, that increase would be welcomed
8 and would not affect the district or require more
9 buildings.

10 It is my history with the resort that
11 brings me here to attest to the fact that they are a
12 respected member of the business community and an
13 excellent partner with the school district.

14 I believe they would make an excellent
15 partner for the Commonwealth should you award them a
16 license.

17 It's for these reasons that I'm happy to
18 endorse the license application of Seven Springs for
19 the Category III license. Thank you.

20 PRESIDING OFFICER SIMMONS: Thank you very
21 much.

22 Our next speakers will be Mr. Lloyd Ansell,
23 who is Middlecreek Commissioner, and Solicitor
24 Kenneth Johnson who is the solicitor for Middlecreek
25 Township. They will be sharing a 30-minute

1 Seven Springs has done their homework and has done a
2 great deal of study.

3 We recognize that I note from Scott's
4 presentation that there was an engineering study
5 done, and we appreciate that.

6 We have not really have access to that
7 engineering study. So we're not really sure what
8 those studies really do show; and to the extent that
9 the Commission can do it, we would just simply ask
10 that any of those studies perhaps be shared with the
11 township and to the extent that the Commission can
12 attach any conditions to the application, we would
13 ask the Commission to also consider that.

14 I'm thinking really in terms of, again,
15 increased use of township roads. We have excess
16 maintenance agreements. We have bonding procedures
17 that we use when there are going to be increased
18 activities on township roads.

19 So we would certainly like, to the extent
20 if possible, protect the township roads. Again, this
21 is with the understanding that the road leading to
22 Seven Springs is a state road but there are certainly
23 going to be access roads that are township roads that
24 will be used.

25 I do intend and appreciate the opportunity

1 to submit written comments and will do so. They will
2 simply summarize some of the things that I have said.

3 Again, I'm speaking as the solicitor for
4 Middlecreek Township and on behalf of the residents
5 of the township.

6 Mr. Lloyd Ansell is the Chairman of the
7 Board of Supervisors. Both of us, again, want to
8 thank the Commission.

9 We really want to thank Seven Springs
10 because we worked with them. Many of the things that
11 Scott mentioned, we have worked with Seven Springs
12 on, such as Seven Springs providing police protection
13 for the township, the development that he talked
14 about, we worked with the Township on.

15 We just learned this morning that actually
16 the residents of Seven Springs will be voting in
17 Middlecreek Township.

18 So we intend to work with them on all of
19 these various matters the best we can. We've had a
20 good relationship and we obviously want to keep that
21 relationship.

22 Now, I would introduce you to the Chairman
23 of the Board of Supervisors, Mr. Lloyd Ansell. Thank
24 you very much.

25 MR. ANSELL: I'll get this down a little

1 bit. These guys are all too big. Ladies and
2 gentlemen and the Gaming Commission Board and all you
3 officials, I appreciate being here and being able to
4 say a few words. I don't have a lot to say.

5 My agenda is this, any time there's --
6 something comes up like this and I feel that there's
7 a moral standard or destandardization, and I know
8 they can't do much about that right here because it's
9 already passed the state.

10 Somebody is going to get these and likely
11 it's going be -- like we said before, we've had a
12 good working with Seven Springs. We've worked
13 together because they are neighbors and big
14 neighbors. We appreciate that part.

15 But my main concern is that as a country
16 goes like this, it's a little bit like the old adage
17 they used to say, the hand that rocks the cradle
18 rules the world or the nation.

19 In our country, we've seen quite a downfall
20 in the homes and that because of parents, both
21 parents sometimes have to work in order to provide a
22 standard of living. The children too many times, we
23 know what happens.

24 Also, the fact of the matter is, I was too
25 young to remember but the Prohibition Days, when they

1 weren't allowed to sell hard liquor and such, it was
2 bootleg.

3 I did hear of people that did that and that
4 it was legalized and that made it all right, except
5 for morally.

6 Morally, we went -- booze has really
7 degradative and demoralized a lot of the nation. By
8 the way, I'm talking about something I don't know
9 anything about. I grew up around some alcohol.

10 I don't use it. I'm a born again
11 Christian. I believe the Bible. I don't believe in
12 any substance that will hurt you and things like that
13 do.

14 As far as the gaming, it used to be, as I
15 said, illegal but the government and everyone has
16 legalized it.

17 I'm going to ask one question in this all,
18 is there a right way to do a wrong thing? I leave
19 you to consider that yourself; but you know, we've
20 lost a lot of good moral standards in this great
21 nation of ours, which made us great, by the way.

22 To me, this is another nail in the coffin.
23 We didn't put the nail in, so to speak; but I'm just
24 voicing how I feel about it.

25 I appreciate the time and I'm not speaking

1 against anyone or anybody. I'm just stating the
2 moral issue that I think we should consider as a
3 nation and as a state, all of these things that we're
4 propagating for fun and pleasure. Thank you.

5 PRESIDING OFFICER SIMMONS: Thank you very
6 much.

7 Mr. J. Thomas Reilly, who is Somerset
8 Economic Development Council. Mr. Reilly, I think
9 you have five minutes.

10 MR. REILLY: Thank you, sir. Good morning,
11 members of the Pennsylvania Gaming Board. My name is
12 Tom Reilly. I'm president of the Somerset County
13 Economic Development Council.

14 The Economic Development Council is a
15 volunteer organization of 24 members with a paid
16 staff of 3.

17 Board members come from utility companies,
18 banks, and businesses at large. They come from all
19 areas of Somerset County.

20 The three county commissioners are also
21 members of the Board. Paid staff consist of an
22 executive director, assistant executive director, and
23 office assistant.

24 Our annual budget is small, very small,
25 \$246,000. Our mission is three fold. We work to

1 save jobs. We provide job training for new jobs, and
2 we provide industrial parks or business parks for
3 businesses to move into with new jobs supposedly
4 shovel ready.

5 We support the gaming license for Seven
6 Springs Resort because it will provide approximately
7 350 new jobs.

8 It will save jobs for periods of slow time
9 for the resort when some of the employees would not
10 be working.

11 The obvious spin off for gaming license for
12 Seven Springs Resort is economic development money
13 for Somerset County.

14 There are six industrial parks in Somerset
15 County with three of the parks not actually
16 constructed.

17 Economic development money as required by
18 the Gaming Legislation could provide funds to provide
19 up to \$10 million in construction funds by way of a
20 bond issue to help finish these parks.

21 As an alternative, \$500,000 could provide
22 job training for 100 new workers for a year's time.
23 There is an extreme competition for grants and loans
24 from the state and Federal agencies for industrial
25 park money.

1 Baltimore, Washington, D.C., Cleveland, and Columbus,
2 therefore hopefully contributing to the economic well
3 being and quality of life within the Laurel
4 Highlands.

5 We appreciate the opportunity this morning
6 to testify today regarding our support of Seven
7 Springs in their application for a Category III slots
8 license.

9 I have personally been with the Laurel
10 Highlands Visitors Bureau for four and a half years
11 and served as the vice president of membership
12 services for three of those years.

13 I have worked with the management of Seven
14 Springs during this time on numerous levels. Seven
15 Springs possess a longstanding history of providing
16 an excellent environment for local community members,
17 as well as for visitors to the Laurel Highlands
18 region seeking venues for outstanding family fun and
19 recreation.

20 It is one of the region's premiere tourism
21 destinations and is one of its most recognizable
22 attractions.

23 Although their early history is primarily
24 as a ski resort, Seven Springs has developed a
25 reputation for year-round entertainment with a

1 A small county like Somerset is at a
2 disadvantage because of the competition based on the
3 size of the county.

4 The economic development potential provided
5 by the Gaming Legislation would help increase
6 Somerset County's competitiveness.

7 In conclusion, we, the Somerset Economic
8 Development Council, support the gaming license for
9 Seven Springs Resort because of economic development
10 potential for Somerset County. Thank you for the
11 opportunity to present this.

12 PRESIDING OFFICER SIMMONS: Thank you, sir.

13 Okay. That concludes our elected officials
14 from the local community. We'll now move into
15 community groups, which our first speaker is Mr. Mark
16 Jon Ickes.

17 MR. ICKES: Good morning, ladies and
18 gentlemen. My name is Mark Ickes. I'm the Vice
19 President of Membership Services for the Laurel
20 Highlands Visitors Bureau, the official tourism
21 promotion agency for Fayette, Somerset, and
22 Westmoreland Counties.

23 Since 1958, our mission has been to market
24 the region as a premiere four season vacation
25 destination within the proven markets of Pittsburgh,

1 variety of festivals, concerts, and sporting
2 activities, including a national bike race that is
3 coming to the resort from Park City, Utah for 12 days
4 in July.

5 In addition, meetings and conventions have
6 developed into a vital component of the Laurel
7 Highlands tourism industry, and Seven Springs is one
8 of the premiere destinations for such events hosting
9 approximately 1,000 meetings, conventions, and
10 conferences each year.

11 According to the report on the economic
12 impact of travel and tourism in Pennsylvania,
13 visitors spent over \$165 million in Somerset County
14 in 2003 and over \$780 million in the entire Laurel
15 Highlands region.

16 From 2000 until 2002, leisure travel in
17 Pennsylvania increased 6.3 percent, while nationally
18 the increase was only 1.8 percent during the same
19 time frame.

20 Seven Springs plays an integral role in the
21 community, the county, the region, and the state with
22 regard to the strength of the tourism industry.

23 The Laurel Highlands region recognizes the
24 positive impact of Seven Springs receiving a Category
25 III slots license because it will allow the resort to

1 continue to grow and prosper in the county, which
2 translates into success for the entire region, not to
3 mention the prosperity it will translate for the
4 entire state.

5 The awarding of the slots license to Seven
6 Springs will provide an additional amenity to those
7 visiting the resort and the region, whether for
8 leisure or for business purposes.

9 A casino at Seven Springs will become an
10 additional component of the Laurel Highlands existing
11 diverse tourism product, including significant
12 historical sites, well renowned cultural attractions,
13 outstanding recreational opportunities, amusement
14 areas, and national and state parks, all within the
15 region's four seasons of scenic beauty.

16 We believe that a slot license at Seven
17 Springs will spur new businesses in the region and
18 permit existing businesses to expand providing
19 additional revenues to the region and to the state.

20 The continued viability of the resort and
21 the region is a crucial factor. Seven Springs
22 realizes that it has to compete and win in a crowded
23 resort market that already have slots as an
24 entertainment option for their patrons.

25 The Laurel Highlands tourism industry

1 anticipates the potential for increased hotel tax
2 revenues for the county that will be generated by
3 increased overnight stays both at Seven Springs and
4 at hotels in the region.

5 A portion of the hotel tax funds the
6 Somerset County Tourism Grant Program, which awards
7 grants to groups that design innovative marketing
8 programs to enhance tourism and to encourage tourism
9 development in Somerset County.

10 I have personally enjoyed spending time at
11 Seven Springs and trust the management and staff to
12 continue providing stellar service to its guests and
13 to continue its excellent reputation within the
14 community and the Laurel Highlands region.

15 We know that given the opportunity, Seven
16 Springs will provide its patrons with a terrific
17 gaming experience and work with the Commonwealth as
18 an especially contiguous partner.

19 On behalf of the Laurel Highlands Visitors
20 Bureau, please accept our endorsement of the license
21 application of Seven Springs for a Category III slots
22 license. Thank you very much for your time and
23 consideration.

24 PRESIDING OFFICER SIMMONS: Thank you very
25 much.

1 We have two other community groups.
2 However, they are not present right now so we're
3 going to move into our --

4 MR. GUIHER: Sir, I'm signed up.

5 PRESIDING OFFICER SIMMONS: Thomas Guiher?

6 MR. GUIHER: Yes, sir. Sorry for the
7 confusion.

8 PRESIDING OFFICER SIMMONS: That's all
9 right.

10 MR. GUIHER: Can you hear me okay?

11 PRESIDING OFFICER SIMMONS: Just a second,
12 sir. You may begin.

13 MR. GUIHER: Good morning, and thank you
14 for inviting me to speak this morning. My name is
15 Tom Guiher.

16 PRESIDING OFFICER SIMMONS: Hold on, sir.
17 I need to swear you in.

18 Do you solemnly swear or affirm to tell the
19 truth, the whole truth, and nothing but the truth, so
20 help you God?

21 MR. GUIHER: Yes, sir, I do.

22 My name is Thomas Guiher. I'm Vice
23 President of the Mountain Laurel Chamber of Commerce.
24 The Mountain Laurel Chamber of Commerce represents
25 areas of the three counties surrounding us here,

1 Westmoreland County, Somerset County, and Fayette
2 County.

3 Seven Springs is pretty much at the
4 epicenter of our business area. We have 165 members
5 of which Seven Springs has been a member for several
6 years.

7 I've heard it said this morning that Seven
8 Springs is driving the economic force in the region.
9 Personally, I believe that that's an understatement.
10 I think if it were not for Seven Springs and their
11 success and their aggressive pursuit of the tourist
12 market that many, if not most, of the tourist related
13 businesses would not be located in this area.

14 It is a beautiful region and we have many,
15 many other great amenities, but Seven Springs is
16 really what brings everything together; and many of
17 the local businesses, including my own, are here
18 directly as a result of Seven Springs and the
19 beautiful things they bring to the community.

20 Personally, I own and operate three
21 businesses, Living Treasures Animal Park, Log Cabin
22 Motel and Mountain Horse Saddlery.

23 I provide services and accommodations and
24 in retail as well as in tourist service and I think
25 that Seven Springs brings the folks past my business.

1 I speak to that because I think that I'm a pretty
2 good example of our membership, that of the 165
3 members, many of those are located on the corridor,
4 which accesses Seven Springs; and the million-plus
5 visitors they have every year brings folks past the
6 doors of our businesses and provides the economic
7 base without which we wouldn't be here.

8 Many of our other members also provide
9 services to those businesses, people such as in the
10 heating and air conditioning business or water
11 conditioning or other service business, as well as
12 providing services to Seven Springs itself and to the
13 community, the residential community that surrounds
14 it.

15 My comments are short and to the point. My
16 point is that the Seven Springs is the important
17 economic drive for our community. We feel that it's
18 important that they continue to grow.

19 We have suffered recently a loss in some
20 business due to issues with the Pennsylvania Turnpike
21 and their construction. Those issues have now been
22 completed, and we're hoping to get the traffic
23 redirected out our direction from Pittsburgh.

24 Also, the rise in gas prices have had an
25 economic effect in a negative way upon our

1 membership; and we feel that anything that we can do
2 to encourage more tourism into this area will be
3 beneficial to all members of the community. I would
4 like to thank you for listening to me this morning.

5 PRESIDING OFFICER SIMMONS: Thank you, sir.

6 Is Ron Aldom --

7 MR. ALDOM: Present.

8 PRESIDING OFFICER SIMMONS: Mr. Aldom, I
9 need you to raise your right hand to be sworn. Do
10 you solemnly swear to tell the truth, the whole
11 truth, and nothing but the truth, so help you God?

12 MR. ALDOM: I do.

13 PRESIDING OFFICER SIMMONS: Okay. You're
14 from Somerset County Chamber of Commerce.

15 MR. ALDOM: That is correct.

16 PRESIDING OFFICER SIMMONS: You may begin.

17 MR. ALDOM: Good morning. I'm Executive
18 Director of the Somerset County Chamber of Commerce.
19 I'm here to offer my favor in support of the slots at
20 Seven Springs. Basically, the issues about jobs,
21 economic viability of Somerset County.

22 The county has developed a significant
23 infrastructure based around hospitality tourism. Our
24 other industries are doing well, but hospitality
25 tourism definitely leads the county as far as jobs

1 and actually the spin-off jobs.

2 Seven Springs Mountain Resort actually has
3 an amazing impact on the county. Actually, as my --
4 as Tom just said, the entire Laurel Highlands region.

5 Besides being Somerset County's largest
6 employer, they also indirectly create additional jobs
7 outside the resort.

8 You're sitting in one of the hotels, many
9 restaurants right in this area. They all realize the
10 spin-off of the guests who come to Seven Springs,
11 particularly the winter season we see the biggest
12 influx of people.

13 However, over the years Seven Springs has
14 developed quite an array from concert series, other
15 promotional events that keep drawing people in. The
16 spin off is, again, you know, right in our own local
17 communities.

18 Actually, the growth of Seven Springs has
19 produced another great audience of people as their
20 developments continue up on the mountaintops with the
21 condos and homeowners.

22 These people are starting to come not only
23 on weekends but they find themselves coming here
24 extended times again, spinning off into the community
25 creating not just jobs at Seven Springs but jobs

1 throughout the county.

2 One of the -- from the hospitality
3 standpoint, one of the -- I didn't break it -- the
4 resort base -- the largest amount of hotel tax in the
5 county. I'm sure Mark probably had mentioned that
6 from the Laurel Highlands Visitors Bureau, but that
7 has such a great impact on the rest of the county,
8 the businesses that utilize the grant program because
9 of that.

10 They would never ever have the opportunity
11 to do what they are able to do. Again, it's because
12 of primarily Seven Springs influence on the county.

13 Actually, one of the things I get to do in
14 my job is meet with potential developers and both
15 residential, commercial, and that type of thing.

16 The strategic location of Seven Springs in
17 the county absolutely has an impact on what they do,
18 how they do it, and how large they do it.

19 Actually, one of the interesting things is
20 we even found where it's impacting the hiring and the
21 people coming here in high level positions, because
22 it offers not only the beauty and the serenity of
23 Somerset County as it is but also offers a resort,
24 which, again, it's something they have to look at.
25 It gives them that special touch of a resort in their

1 backyard.

2 Seven Springs, again, has been an
3 outstanding friend of the organizations in the
4 county, not just through charitable donation-wise of
5 things but also one of the interesting things is
6 providing leadership.

7 Many of their people serve on Boards. I
8 actually on my own Board have someone who serves.
9 It's an amazing impact to have this type of
10 leadership in the county, not just from an aspect of
11 the resort but also out in the community.

12 Slots approval would certainly keep Seven
13 Springs a viable part of the county and go a long way
14 of keeping them in the marketable destination.

15 The realization of slots will simply allow
16 them to market more convention groups and guests to
17 visit and stay in Somerset County, which is the
18 bottom line.

19 It's extremely important, as noted earlier,
20 to keep the many county-based businesses economically
21 viable.

22 The potential of additional year-round jobs
23 would be an additional windfall that we appreciate in
24 this county.

25 Really, I'm speaking on the fact of a

1 family for many of those years. My time there has
2 been very valuable not only for the relaxation and
3 leisure but also for the maturing of my children.

4 I also have a business relationship with
5 the resort. As an owner and Executive Vice President
6 of Paragon Monteverde Foods, I have been a vendor to
7 Seven Springs for over 20 years.

8 We sell fresh fruits and vegetables to the
9 resort. I heard Mr. Bender invite you to the resort
10 afterwards. I would further invite you to the salad
11 bar there so that you could see what we do for them.

12 I'm here today to support the license
13 application of Seven Springs for a Category III slots
14 license both as a homeowner, as well as a
15 businessman.

16 When the resort contacted the homeowners to
17 let us know that they were pursuing a slots license,
18 I wanted to make sure that the family atmosphere
19 there that we were accustomed to enjoying at Seven
20 Springs remained.

21 Over the years, I've been fortunate to meet
22 most of the management team at Seven Springs. This
23 would include their police force, unfortunately; this
24 would include their food management team, their ski
25 management team, and their real estate management

1 Chamber of Commerce of 800 members countywide. I'm
2 really in my statement saying, I urge you to support
3 the initiative. It does mean a lot not just to Seven
4 Springs but also to the entire county and the
5 viability of. Thank you.

6 PRESIDING OFFICER SIMMONS: Thank you very
7 much. We will now move into the individual
8 presenters.

9 The individuals will have three minutes in
10 which to speak. The yellow light will indicate when
11 your time is up so -- I'm sorry -- you have 30
12 seconds, as I'm setting the clock. Please sum up at
13 that point and be prepared to leave at that time.

14 Mr. Steven, is it, Monteverde?

15 MR. MONTEVERDE: Monteverde.

16 PRESIDING OFFICER SIMMONS: Monteverde.
17 You may begin, sir.

18 MR. MONTEVERDE: Welcome to Somerset
19 County. My name is Steve Monteverde. I'm a long
20 time, second homeowner at Seven Springs.

21 My wife and I along with our three children
22 have spent a great deal of our leisure at Seven
23 Springs.

24 I began coming there over 30 years ago. I
25 have had a very good relationship with the Dupre

1 team.

2 I have been assured by the ownership and
3 the management of the resort that the atmosphere will
4 remain in place where my family can enjoy themselves
5 and that the slots facility will be an added amenity.

6 I believe them when they tell me that
7 recreation options will continue to be family
8 oriented with every care taken to ensure that only
9 those who want to participate in slots as a form of
10 entertainment will be admitted to the slots facility.

11 I trust them to run this part of the
12 business with the same high quality as the other
13 amenities there.

14 I have known them to be second to none when
15 it comes to taking care of the Seven Springs family.
16 As a vendor, the growth of the resort is my growth.
17 There is no doubt that the continued success of the
18 resort will be beneficial to my business.

19 I believe that the additional money earned
20 from the slots facility will allow the resort to
21 develop into a bigger and better business. I
22 appreciate your time for me today. Thank you very
23 much.

24 PRESIDING OFFICER SIMMONS: Thank you, sir.
25 At this point of information, after the individual

1 speaker speaks, we will be taking a brief 15-minute
2 recess.

3 Mr. Scott Rodgers?

4 MR. RODGERS: Good morning, Board members
5 and staff, elected officials, members of the
6 community. My name is Scott Rodgers. I reside in
7 Ross Township, Allegheny County.

8 I'm also a homeowner in the Swiss Mountain
9 Townhome and Condominium Community at the Seven
10 Springs Resort.

11 I've been a season pass holder at Seven
12 Springs since 1979, and my wife and daughter are pass
13 holders as well.

14 My daughter is a graduate of the Seven
15 Springs Tiny Tot Program, which many of us know is
16 second to none in teaching programs for children
17 learning to ski.

18 Now at the age of 17, she's an accomplished
19 Alpine ski racer. She participates in the Junior Ski
20 Racing Program that is based at the resort. My wife
21 and I are also volunteers with the program.

22 I tell you this because as a homeowner and
23 long-time pass holder, my family and I spend a great
24 deal of our leisure time at the resort.

25 We appreciate the quality of the amenities

1 services. Kids don't have to pass through the
2 cocktail lounge on their way to the arcade.

3 Similarly, I have every confidence that the
4 resort will place a gaming facility in the area that
5 compliments the current operation and in an area
6 where families on their way to their hotel rooms or
7 to the slopes won't disturb the people playing slots.

8 Thank you for your attention and permitting
9 me the opportunity to explain why I support the
10 application of Seven Springs for a Category III slots
11 license, as a homeowner and long-time patron. Thank
12 you.

13 PRESIDING OFFICER SIMMONS: Thank you very
14 much.

15 Mr. Albert Dudreck?

16 MR. DUDRECK: Mr. Chairman, Committee
17 members, my name is Al Dudreck. I'm Executive
18 Director of a nonprofit corporation in Pittsburgh,
19 Pennsylvania and a former owner of an advertising
20 agency in Pittsburgh.

21 I have come to relay some of my personal
22 and business experiences with Seven Springs Mountain
23 Resort and to wholeheartedly endorse their
24 application for a Pennsylvania gaming slots license.

25 I've been coming to Seven Springs for both

1 that the resort offers to its visitors. We're also
2 interested in making sure that the resort remains a
3 family friendly place as it has been for generations.

4 When Seven Springs told us that they were
5 pursuing a slots license, my reaction was that it was
6 a natural fit as another amenity offered at the
7 resort.

8 The Seven Springs organization already
9 manages a diverse mix of enterprises and activities
10 centered on entertainment. It's well suited to
11 operating this new entertainment venue.

12 As a frequent visitor and patron, I can
13 tell you that the Seven Springs management team is
14 always professional and pays close attention to
15 detail with every venture they enter into at the
16 resort.

17 I know that the resort has decided that
18 pursuing a slots license is the right decision for
19 their continued business growth and success. It will
20 be good for the visitors and good for the entire
21 resort community.

22 They go to great lengths to ensure that one
23 activity at the resort doesn't interfere with
24 another. Skiers making their way to the slopes don't
25 interrupt craft shows, business meetings, or Sunday

1 business and personal reasons since 1964. At that
2 time, there was little more than a few rustic
3 buildings and a few ski slopes supported by some rope
4 tows and a couple of used chairlifts.

5 In all of the years that I have known the
6 Dupres, Sujansky, Shuster families, as well as the
7 present management headed by CEO Scott Bender, the
8 resort has always had a deep and abiding concern for
9 its employees, its visitors, and its surrounding
10 neighbors.

11 One of the most unique features of the
12 resort's management technique is its ability to train
13 some of the minimum skilled area workers to achieve a
14 high degree of accomplishment in serving the general
15 public.

16 It is very easy to draw upon an urban
17 population for day-to-day work activities, but the
18 real challenge is to be able to take a rural
19 population base and turn these individuals into a
20 hard working, energetic, and inspired public service
21 work staff.

22 Seven Springs management has learned how to
23 do this to such a degree that their millions of
24 visitors over the past 70-plus years have come away
25 well pleased and anxious to return.

1 The second point that I would like to make
2 that, again, since 1964, I have observed an
3 economical impact on this region, spurred by the
4 success and expansion of Seven Springs Resort that
5 has mushroomed to an unbelievable level of healthy
6 growth.

7 As an example, when I first began handling
8 the promotion of the resort in the 1960s, Champion PA
9 Post Office was housed in the kitchen of a local home
10 at the bottom of the hill leading to Seven Springs.

11 Once the resort began its aggressive and
12 widespread mailing campaigns to promote itself, the
13 amount of mail passing through the Champion Post
14 Office became enormous.

15 Because Government subsidies to support
16 post offices were based on the amounts of mail
17 handled yearly, the Champion PA Post Office is now a
18 freestanding building of quite some consequence.

19 Just one more testimony to the impact that
20 this resort has on its neighbors. Thank you very
21 much for the opportunity to address you, and I
22 sincerely endorse this application.

23 PRESIDING OFFICER SIMMONS: Thank you very
24 much, sir.

25 Mr. Andrew Carney?

1 MR. CARNEY: Good morning and welcome to
2 Somerset. My name is Andrew Carney. I've been a
3 vendor providing cleaning supplies to Seven Springs
4 for over 25 years and as a homeowner for over 5
5 years.

6 As a vendor with the resort, I have found
7 them to conduct business with integrity and certain
8 that the Commonwealth will agree should they award a
9 slots license.

10 I'm here today to support the license
11 application of Seven Springs for a Category III slots
12 license, both as a businessman and a homeowner.

13 My family and I have enjoyed the resort for
14 many years. I believe the continued growth of the
15 resort will be beneficial to my business but my
16 support transcends my personal success.

17 During the 25 years, I have really gotten
18 to know the management team and staff at Seven
19 Springs and feel welcome in the relaxed atmosphere.

20 My family visits often and we always find
21 the management team and staff working hard to make
22 time to spend with them, especially entertaining
23 expertise.

24 Every amenity that the resort has added
25 through the years has been successful because of

1 their hard work, attention to detail, and dedication
2 to doing the right thing.

3 I'm confident that if the Commonwealth
4 awards them a slots license, this will be another
5 first class operation.

6 I know that many of the employees at the
7 resort have been there for many years and are
8 respected by their communities.

9 People in the region count on the resort
10 always being there in order to support their families
11 and local businesses.

12 I also think Seven Springs is crucial to
13 the economic success of the county and the region,
14 and the slots license will help to cement their
15 continued success.

16 For these reasons, you can count me as an
17 enthusiastic supporter of Seven Springs' application
18 for the Category III slots license. Thank you very
19 much for your time.

20 PRESIDING OFFICER SIMMONS: Thank you, sir.

21 Dr. Bert Davis.

22 MR. DAVIS: Good afternoon, members of the
23 Pennsylvania Gaming Control Board, work staff, and
24 other public officials and members of the community.

25 My name is Bert Davis and I am the

1 president of BDA Engineering Incorporated located in
2 Pittsburgh, Pennsylvania.

3 I've been working at Seven Springs for over
4 ten years in providing engineering and building
5 consultant work.

6 During this time, I have always found our
7 business relationship to be very good. I am here
8 today to testify in support of the Seven Springs
9 application for a Category III slots license.

10 I also perform engineering services for the
11 other Category III license and would like to state
12 that the resorts are different and entertain with
13 different clientele.

14 I've always found Seven Springs management
15 to have an extremely high degree of integrity. I am
16 confident that the Commonwealth would likewise find a
17 high degree of integrity when dealing with the
18 resort.

19 Seven Springs has been successful because
20 of their hard work and dedication in doing things
21 properly.

22 I know that if you award them a slots
23 license, they will continue to provide another high
24 quality entertainment product to their guests.

25 The close proximity of the resort to the

1 Turnpike provides easy access to the resort for
2 existing guests and new guests.

3 A slots license would permit acceleration
4 of planned improvements at the resort, provide
5 additional jobs, and generate economic growth
6 throughout the region.

7 I'm also hopeful that the economic growth
8 would be beneficial to my business as well. Seven
9 Springs is a vital part of not only Somerset but the
10 region, and their continued growth and success
11 translates into economic growth and success for the
12 region.

13 For these reasons, I'm supporting the
14 license application of Seven Springs for a Category
15 III slots license. Thank you for your time.

16 PRESIDING OFFICER SIMMONS: Thank you very
17 much.

18 At this time, the Board will be taking a
19 15-minute recess.

20 (Break.)

21 PRESIDING OFFICER SIMMONS: Okay. The
22 public input hearings will now resume.

23 As a reminder to those of you who are
24 giving testimony today, when you signed in, you were
25 given a number to put on your lapel or your clothing.

1 relationship in the years that I've been with
2 Somerset Rural Electric. I know from past experience
3 that not all businesses are as easy and as friendly
4 to work with.

5 I spent a lot of time working with their
6 management staff. That team is extremely
7 trustworthy. I have enjoyed doing business with
8 them. I know how much Seven Springs means to the
9 people of the area, the same as the people of
10 Somerset Rural Electric. As the resort grows and
11 prospers, so does our region and Somerset Rural
12 Electric.

13 The development of second home communities
14 means that the residents and vacationers will
15 probably want more variety and entertainment. I
16 think the addition of another entertainment amenity
17 would be good for the continued growth of the resort.

18 I personally do believe that gaming is a
19 good form of adult entertainment that will be a
20 welcome addition to the Seven Springs guests.

21 I trust and I also know that Seven Springs
22 and their management will be do everything in their
23 power to ensure that this part of the business is run
24 as well as the remainder of their businesses.

25 The money that Seven Springs makes with

1 Would you please sit in the seat that is assigned to
2 that number so our monitor will have an easier time
3 in locating you and you won't be missed in order to
4 give your presentation. Thank you very much.

5 Our next speaker is Richard Bauer.

6 MR. BAUER: Good morning. Welcome to
7 Somerset County. My name is Rich Bauer. I'm the
8 general manager of Somerset Rural Electric, which
9 serves 13,000 consumer member owners in Somerset and
10 Fayette Counties.

11 I've worked here as a general manager for
12 six years, and I've also worked for Seven Springs
13 Mountain Resort for the past six years, and our
14 company has worked with the company since the
15 inception.

16 What I want to talk about today was the
17 growth of Somerset Rural Electric has been
18 substantial due in no small part to Seven Springs and
19 also the second home communities that surround Seven
20 Springs.

21 I've always worked and found it very easy
22 to work with Seven Springs. One thing that is very
23 special is it is always to make a win/win situation
24 for both the cooperative and Seven Springs.

25 We have had an excellent working

1 these slot facilities will allow the resort to add
2 another amenity and upgrade existing facilities to
3 the area and for the surrounding community.

4 Thank you for providing me with the
5 opportunity to testify to support the Category III
6 license application for Seven Springs. Thank you.

7 PRESIDING OFFICER SIMMONS: Thank you very
8 much.

9 Bonnie Henry.

10 MS. HENRY: Good morning, members of the
11 Pennsylvania Gaming Control Board, Board staff, other
12 public officials, and members of the community.

13 My name is Bonnie Henry, and I'm a lifelong
14 resident of Fayette County, Connellsville. When I
15 sought employment at Seven Springs, one of the first
16 things I wanted to find was an employer that could
17 provide me with a stable, full-time position with
18 full benefits.

19 I realize that I not only found an employer
20 that offered me what I was looking for, but I found
21 one that treated me as a person, not a number.

22 I have since been employed at Seven Springs
23 for 12 years, beginning my career as a personnel
24 clerk, later being promoted to Staffing and
25 Recruitment Manager, and now a Human Resources

1 Manager.

2 With the encouragement and support of Seven
3 Springs management, I obtained my Professional of
4 Human Resources certification. I am a member of the
5 Society of Human Resources Management.

6 I am responsible for the day-to-day
7 operations of the Human Resources Department,
8 including overseeing a five member staff and all
9 tasks associated with staffing, recruitment, benefits
10 administration, unemployment compensation, employee
11 relations, and training and development for the
12 resort.

13 The Seven Springs staff has a history of
14 longevity, 51 percent of the current staff has been
15 employed for 10 years or longer, 22 percent over 20
16 years.

17 These numbers prove that Seven Springs
18 provides stable, family sustaining employment for
19 members of the community.

20 Demographically, the resort truly reflects
21 the community in which it does business. Seven
22 Springs is committed to providing equal employment
23 opportunities for all persons.

24 They recognize the value a diverse
25 workforce can bring to an organization and how our

1 organization can contribute to the education,
2 training, and development of our surrounding
3 communities.

4 Seven Springs works closely with area high
5 schools, technology centers, culinary schools, and
6 government services to provide this training and
7 development for their participants.

8 Seven Springs feels that this investment
9 will build a strong, stable workforce for the
10 hospitality industry and the state.

11 With the addition of slots at Seven
12 Springs, the organization will only grow stronger as
13 a community-minded employer.

14 The Seven Springs tradition of hard work,
15 strong family values, and pride will reach out to our
16 communities by providing strong, family sustaining
17 employment for those who seek it.

18 The programs we have developed with schools
19 and government agencies can only prosper and careers
20 can be developed and grow within our communities and
21 provide a growth of prosperity for our region.

22 For these reasons, I think that a slots
23 license is important for the resort's continued
24 growth and success. I support the application for a
25 Category III license.

1 PRESIDING OFFICER SIMMONS: Thank you very
2 much.

3 Melissa Cullen.

4 MS. CULLEN: Good morning, members of the
5 Pennsylvania Gaming Control Board staff and other
6 public officials and members of the community.

7 My name is Melissa Cullen and I was born
8 and raised in Pittsburgh, Pennsylvania, where I lived
9 until transferring out of state when I was 23 years
10 old.

11 I returned to Pennsylvania in 1995 and
12 currently live with my husband in Salt Lick Township,
13 Fayette County, about two miles from the resort.

14 I have been employed by Seven Springs since
15 June of 1995 when I accepted the position as a
16 Special Events Assistant.

17 Almost two and a half years later in
18 November of 1997, I was promoted to my current
19 position of Special Events Manager.

20 As Special Events Manager, I am responsible
21 for the logistics and planning for publicly attended
22 events included concerts, the wine and food festival,
23 Autumnfest, A Chocolate Affaire, Winterfest, and the
24 Brewski Festival, just to name a few. I also work as
25 part of the marketing department for the resort with

1 five other people.

2 I find it very rewarding to have a career
3 where my efforts result in people enjoying
4 themselves, and I think that a slots license will
5 only enhance the events that are responsible for
6 coordinating.

7 This additional form of entertainment will
8 give the adults one more option to choose from once
9 they have finished tasting chocolate or participating
10 in autumn outdoor activities.

11 For these reasons, I think that the slots
12 license would be beneficial to the resort, and I
13 support the application of Seven Springs for a
14 Category III slots license. Thank you.

15 PRESIDING OFFICER SIMMONS: Thank you very
16 much.

17 Richard Kazsimer.

18 MR. KAZSIMER: Good morning, members of the
19 Gaming Commission, staff members, public officials,
20 and guests. My name is Richard Kazsimer. I'm a
21 retired postal employee with 42 years of service. I
22 retired as postmaster of a rather large community in
23 the nearby area.

24 My relationship with Seven Springs goes
25 back about 30 years, both professionally and

1 socially.

2 Presently, I'm the president of Mon Valley
3 Ski Club, who has been around since the early '60s
4 and does all of our -- most of our activities at
5 Seven Springs Resort. We're a 250 member club.
6 We're all pass holders. We're all strong supporters
7 of Seven Springs.

8 I'm a year-round, part-time resident both
9 of Irwin, Pennsylvania and Seven Springs. The
10 getaway opportunities are fantastic up there.

11 My wife and I own the property and we rent
12 a space off Seven Springs. We have been bringing our
13 children up there when they were age 4 and 6 --
14 they're now 37 and 39 -- every weekend in the winter
15 and a lot of weekends in the summer just to enjoy the
16 activities.

17 I have been involved in convention planning
18 and meeting planning with our postmaster organization
19 at Seven Springs.

20 I find the staff to be very professional
21 and efficient. The conference convention is
22 extremely important to Seven Springs because when the
23 snow melts, the employment opportunities do fall off
24 a little bit.

25 I think with the slots, that will keep the

1 family, have spent much time at this resort
2 throughout the years.

3 We have enjoyed the family atmosphere at
4 Seven Springs, and we were happy to hear that the
5 resort was planning to place slots venue near the
6 conference center.

7 We agree with the reasoning of the resort
8 that placing it near the conference center will give
9 the resort guests more choices for entertainment but
10 because of the placement, guests will have a choice.
11 It did not interfere with activities for guests who
12 do not want to visit the gaming venue.

13 Seven Springs has consistently been one of
14 the top employers in Somerset County. I could tell
15 you all of the statistics about the number of people
16 hired by Seven Springs and the effect of those jobs
17 on the real estate market.

18 I could tell you about the statistics about
19 the average unemployment rates in Somerset County
20 over the last five years or longer.

21 I could tell you the trickle down effect of
22 jobs on the local economy and how one new job
23 produces the need for more services and ultimately
24 more businesses and more jobs.

25 I could tell you about the many ways my

1 employment opportunities at the same level or
2 hopefully even higher than in the winter.

3 Slots will increase activities, making
4 convention draw greater because it will be one more
5 activity for people to do. The best thing about it,
6 it's on a voluntary basis.

7 Seven Springs' success is extremely
8 important to the surrounding community. It provides
9 a lot of jobs, a lot of good jobs, steady jobs.

10 For all of the reasons that I have stated
11 above, I am a strong supporter of this Category III
12 slots license at Seven Springs. Thank you.

13 **PRESIDING OFFICER SIMMONS:** Thank you, sir.
14 Rita Halverson.

15 **MS. HALVERSON:** Good morning, members of
16 the Pennsylvania Gaming Board and welcome to Somerset
17 County.

18 My name is Rita Halverson. I've lived in
19 Somerset County for 27 years. I'm the broker and
20 owner of Coldwell Banker Rita Halverson Realtor here
21 in Somerset where our sales include residential,
22 farms and land investment, and commercial properties.

23 I am here to support the application of
24 Seven Springs for a Category III slots license. On a
25 personal note, both my husband and I, as well as our

1 family has enjoyed Seven Springs from the wonderful
2 restaurants to ski slopes, the swimming pool, the
3 fishing pond and the outdoor theater.

4 Instead though, I will tell you what some
5 would say is an insignificant little story; but to
6 me, well, in its own quiet way, is profound as it
7 tells about an institution that has always been a
8 high-quality, efficient, well-run business that makes
9 all of us in Somerset County proud to say Seven
10 Springs is here or I'm from Somerset County, you
11 know, where Seven Springs is.

12 This is the little story I recall from a
13 large convention that I chaired quite a few years
14 ago.

15 I was having breakfast with one of our
16 guests and the waitress asked if there was anything
17 we needed. He replied that he would like a glass of
18 milk.

19 Her reply, Seven Springs style, was, of
20 course, would you like regular, 2 percent, or skim.
21 That little story exemplifies how Seven Springs takes
22 care of their guests, takes care of their land and
23 buildings, and how they care for the community.

24 That is why I came today to support the
25 application of Seven Springs for a Category III slots

1 license.

2 Awarding this license to Seven Springs will
3 cement their position for generations to come as a
4 strong employer for the entire area. Thank you.

5 PRESIDING OFFICER SIMMONS: Thank you very
6 much.

7 Kathryn Murdy.

8 MS. MURDY: Good morning, members of the
9 Pennsylvania Gaming Control Board. My name is
10 Kathryn Murdy. I'm a state certified appraiser and
11 the owner of Professional Appraisal and Property
12 Management Services here in Somerset.

13 As an appraiser, I have recognized the
14 significant increase in property values not only
15 within Seven Springs' own housing communities but in
16 the surrounding areas as well.

17 Seven Springs Resort has served to heighten
18 the awareness of a very broad market in a
19 geographical area spanning the mideast coast to Ohio.

20 This large market has positively impacted
21 not only the immediate vicinity of Seven Springs but
22 the entire county economy also.

23 The methods by which Seven Springs has
24 marketed and managed its housing units, resort
25 services, and entertainment options have proven to be

1 As a result of these, all of these
2 experiences, I find Seven Springs to be an honorable
3 member of the community that will do a great job in
4 bringing yet another amenity to the resort if awarded
5 a slots license. I, therefore, highly endorse their
6 plan to do so. Thank you for your time.

7 PRESIDING OFFICER SIMMONS: Thank you.
8 Mark Huston.

9 MR. HUSTON: Good morning, members of the
10 Gaming Control Board. My name is Mike Huston. I'm
11 the Corporate Officer of Hickory Hollow Campground.
12 I grew up a few miles from Seven Springs in Millford
13 Township.

14 I previously have been employed by Hidden
15 Valley Resort Ski Area and Wilderness Voyagers
16 Whitewater Rafting Incorporated in Ohio, Penn
17 Pennsylvania, averaged 10 to 12 years of General
18 Manager or Operations Manager.

19 We have always found Seven Springs to be
20 very supportive to other businesses in the area, even
21 though sometimes it's a competition aspect. They
22 have always shown a great interest in other business
23 the in area and doing well.

24 I'm familiar with the people in the area
25 and with the region. As a local business owner, I've

1 successful due to their high quality.

2 I foresee the real estate market in and
3 around Seven Springs continuing to support high
4 demand and increasing property values.

5 Seven Springs is also a supportive member
6 of the community that contributes to numerous
7 nonprofit organizations.

8 I serve on the board of Historical and
9 Genealogical Society in Somerset County, and Seven
10 Springs has provided a generous financial
11 contribution to support the mission of our
12 organization.

13 On a personal note, I have been coming to
14 Seven Springs since I have been 10 years old. Now,
15 my husband and I along with our son are frequent
16 visitors to Seven Springs.

17 We have personally benefited from the
18 excellent skiing, the exceptionally run aquatics
19 program, banquets, conventions, concerts, and
20 festivals.

21 At all times the programs are of the
22 highest quality and the staff is always professional.
23 Through various means, we have gotten to know the
24 management and staff at the resort and respect them
25 for the integrity with which they run their business.

1 always found Seven Springs to be cooperative and
2 supportive of other businesses.

3 Seven Springs maintains a list so that
4 other lodging areas -- businesses in the area can get
5 upon that list and when the rooms at the resort are
6 full, referrals are made to the other businesses.

7 This has helped my business to grow and
8 prosper. All of the corporate officers of Hickory
9 Hollow campground are supportive of Seven Springs'
10 venture to pursue the slots license.

11 I do not see a negative impact to the
12 community because a slots facility is just another
13 form of entertainment.

14 I also know that surrounding townships see
15 a benefit from the resort so that the continued
16 success of Seven Springs is crucial to their
17 continued well being.

18 My longstanding ties to the community and
19 my respect for Seven Springs and the manner that they
20 conduct business led me to appear here today in
21 support of their application for a Category III slots
22 license. Thank you.

23 PRESIDING OFFICER SIMMONS: Thank you, sir.
24 Forrest Spangler.

25 MR. SPANGLER: Good morning. My name is

1 Forrest Spangler. I'm the owner of Spangler Subaru
2 in Johnstown, PA. I'm also a resident of Johnstown.

3 I'm speaking in support of Seven Springs
4 today. I'm also speaking as a friend and having a
5 business and personal relationship with the people
6 and management of Seven Springs for over 30 years.

7 I've been involved with Subaru of America
8 and they've had a relationship for over ten years.

9 For the years I've served as a member of
10 the Dealer Advisory Board for Subaru America at the
11 regional level, I know that Subaru America does not
12 enter into a partnership without another business or
13 organization without making sure that that business
14 or organization exhibits the same qualities and
15 integrity befitting the Subaru name.

16 Over the years, I have had the opportunity
17 to participate in various planning, advertising, and
18 market developments in our region.

19 Once known as the Penn-Jersey region, it
20 has recently been expanded to include West Virginia,
21 Maryland, and parts of Virginia. It's now known as
22 the mid-Atlantic region of Subaru of America.

23 Because of our dealership's proximity to
24 Seven Springs, I have been our region's main dealer
25 contact with the owners of the resort, the

1 I feel that Seven Springs should be granted
2 a gaming license. Knowing the staff, management
3 families of Seven Springs, I feel there is no better
4 group of people to understand the magnitude of this
5 endeavor, the privilege of receiving a license, and
6 the responsibilities expected of them to make it work
7 with class and integrity. Thank you.

8 PRESIDING OFFICER SIMMONS: Thank you, sir.
9 Anne Urban.

10 MS. URBAN: Good morning. My name is Anne
11 Urban. I'm the Executive Director of the Laurel
12 Highlands Visitors Bureau.

13 Mark Ickes has already provided you with
14 the testimony of our organization's support for a
15 Category III slots license for Seven Springs Mountain
16 Resort.

17 I am here today as a resident of the
18 Ligoneer Valley, which is located approximately 25
19 miles northwest of Seven Springs.

20 I have attended many meetings and banquets
21 at the resort. I'm a former pass holder. I enjoy
22 the resort's activities and dining at the facility's
23 various restaurants.

24 We are extremely fortunate to have Seven
25 Springs in our backyard. They provide us with

1 management, and the staff. I have even had the
2 privilege of a ride up the ski slopes on a winter
3 night.

4 Throughout the years, I found everyone I
5 meet to be cooperative and open to a variety of ideas
6 and promotions.

7 More importantly, the relationship is not
8 one sided. The people at Seven Springs are very
9 loyal to their local merchants, such as our store.
10 This is a relationship that is obvious to anyone who
11 is working at the resort.

12 The continued success as Seven Springs is
13 crucial to our entire region. As a Subaru dealer,
14 the success benefits our dealership and the entire
15 mid-Atlantic.

16 Subaru America recognizes that a strong
17 Subaru presence at the resort will be noticed not
18 only by the staff and the management of the resort
19 but also by the millions of visitors that come to
20 enjoy all the resort has to offer.

21 With the expansion of the region into
22 Washington D.C. and other major Maryland markets,
23 Subaru's increased its involvements and event
24 sponsorship because they know that 20 percent of the
25 resort's residents are from this area.

1 outstanding outdoor recreational activities, concerts
2 with nationally recognized performers, and fun
3 festivals throughout the year.

4 These activities appeal to a wide audience
5 of a wide range of ages, because I watch my friends
6 take advantage of ski schools and kids camps for
7 their children, I have an 87 year old uncle who loves
8 to dance. I think the polka festival was made just
9 for him. I personally prefer enjoying delicious
10 dinner at Helen's restaurant.

11 This proposed casino will provide one more
12 unique element to the resort and will allow Seven
13 Springs to attract new visitors, encourage guests to
14 stay longer, and give former guests a new reason to
15 return. It will also be beneficial to all of the
16 residents in the region and surrounding communities.

17 The staff is friendly, helpful, and they
18 make you feel like you were part of the family. This
19 expansion will create new jobs for our region's next
20 generation.

21 I sincerely support the Category III slots
22 license for Seven Springs. Thank you very much for
23 your time and consideration.

24 PRESIDING OFFICER SIMMONS: Thank you very
25 much.

1 Janice McCollum.

2 MS. MCCOLLUM: Good morning, members of the
3 Pennsylvania Gaming Control Board, Board staff, and
4 other public officials, and members of the community.

5 My name is Janice McCollum, and I have been
6 long-time second homeowner at Seven Springs, first a
7 townhome in the Villages development and now a single
8 family home in the Deer Ridge development.

9 I am here today to support the application
10 of Seven Springs for a Category III slots license for
11 a couple of reasons.

12 My husband and I and my family have been
13 coming to the resort since 1987 and have had a
14 relationship with the personnel, as well as the
15 management team.

16 We have always found them to be
17 consistently responsive to the needs of their guests
18 and enjoy the relaxed family atmosphere.

19 I have watched the resort evolve and grow
20 during the almost 20-year relationship. The new
21 amenities are always carefully thought out and well
22 received by the visitors.

23 It's nice to know that when we visit, we
24 may find some new form of entertainment on the
25 mountain. I trust Seven Springs to operate a slots

1 our leisure time at Seven Springs.

2 We have been coming here to the resort for
3 over 45 years and I intend to return for many more
4 years.

5 During that time, we have come to know the
6 management and the staff at the resort. I respect
7 and admire the way they do business.

8 Let me tell you a personal story. A couple
9 of years ago, my wife and I were at the resort in the
10 spring.

11 I had a fairly new car and would not have
12 expected the battery to die. However, there I was 20
13 miles from town on a Sunday afternoon and my car
14 wouldn't start.

15 I went to the customer service desk and the
16 man working there offered to take me into town for a
17 battery.

18 Being stranded, I took him up on the offer.
19 He took me into town. I purchased a battery and when
20 we returned to the resort, he then proceeded to
21 install that battery.

22 All I could think was only at Seven Springs
23 would that happen, nowhere else. The employees
24 always go the extra miles to make sure that they
25 leave -- that the guests leave so satisfied that they

1 venue with the same high quality as their other
2 amenities and think you would be making the right
3 decision to trust them also.

4 I also think a slots license at Seven
5 Springs will be economically advantageous to the
6 resort and to the region.

7 Seven Springs is such a valued member of
8 the community because they employ so many people and
9 support so many businesses.

10 Thank you for providing me with the
11 opportunity to appear here today in support of Seven
12 Springs' application for license.

13 PRESIDING OFFICER SIMMONS: Thank you very
14 much.

15 Paul Bradshaw.

16 MR. BRADSHAW: Good morning. My name is --
17 good morning, members of the Pennsylvania Gaming
18 Control Board, Board staff, public officials, and
19 members of the community.

20 My name is Paul Bradshaw and I want to
21 thank you for the opportunity to support -- to
22 testify in support of the Seven Springs application
23 for a Category III slots license.

24 I own a second home in the Swiss Mountain
25 community. My wife and I have spent a great deal of

1 are happy to return again.

2 I don't know whether the management knew
3 this employee helped me like he did that day, but
4 they should certainly be proud of the fact that he
5 did.

6 I think this is a testament to the
7 training, work ethic, and caring instilled in the
8 employees by the management.

9 They train and keep qualified staff with
10 some people working here as long as I can remember.
11 I believe they are the best in the business for the
12 continued growth of the community.

13 I think Seven Springs is a vital part of
14 not only Somerset but the entire region, and this
15 continued growth and success translates into the
16 economic growth and success of the region.

17 In summary, I feel if the Gaming Control
18 Board awards a license to Seven Springs when the dust
19 settles and the slots function facility is
20 functioning, they, too, will be proud of their
21 decision.

22 For these reasons, I wanted to come here
23 today to support the application of Seven Springs for
24 a Category III slots license. Thank you.

25 PRESIDING OFFICER SIMMONS: Thank you, sir.

1 Annette Ganassi.

2 MS. GANASSI: Good morning, Mr. Simmons,
3 members of the Pennsylvania Gaming Control Board,
4 Board staff, and other public officials and members
5 of the community. My name is Annette Ganassi. I
6 live in Jefferson Township here in Somerset County.

7 I have been coming to the resort since I
8 was 11 years old. That was 39 years ago. I actually
9 grew up with Helen and Adolph Dupre's grandchildren.

10 My first employment was actually at Seven
11 Springs when I was a teenager. I was employed as a
12 waitress both in the coffee shop and as a banquet
13 waitress. I was a maid and I was also a member for a
14 long time of the activities staff.

15 While employed there, I learned
16 responsibility, good work ethics, leadership skills,
17 and management skills as well. Those led me to
18 become a car dealer for 16 years, which I recently
19 sold about a year and a half ago.

20 Currently, my partner and I own another
21 business called Walmer Enterprises and we are
22 builders. We are building a spec home in the
23 Pheasant Run development at Seven Springs.

24 We have made a significant investment in
25 Pheasant Run and in Seven Springs, as we believe in

1 of trust in the way that they do business and the way
2 they treat their employees and their customers.

3 I think the addition of the gaming facility
4 will generate new revenues for the resort, allowing
5 them to maintain existing amenities, as well as grow
6 the resort.

7 I believe that a gaming license at Seven
8 Springs permits everyone to come out on top, the
9 resorts, the visitors, the homeowners, and the
10 vendors the resort does business with, as well as the
11 county, the region, and our state.

12 I have looked at the numbers of people
13 leaving the state to visit casinos in other areas, as
14 my father was the member of a Board of a gaming
15 company. I know that money leaves Pennsylvania and
16 provides revenues elsewhere.

17 I would like to see the resort with a slots
18 license so that money stays in Somerset County and in
19 Pennsylvania.

20 It's for these reasons that I wanted to be
21 here today to support Seven Springs in their
22 application to secure a Category III slots license.
23 Thank you for your time.

24 PRESIDING OFFICER SIMMONS: Thank you,
25 Miss Ganassi.

1 them.

2 My ties to the resort are long and deep. I
3 truly love the resort and spend countless hours
4 there.

5 Seven Springs is more than just an area
6 business to me, because I have always been made to
7 feel as though I was part of the family.

8 I know that it holds a special place in the
9 hearts of many other people, too; namely, the many
10 families who have been returning here for vacation
11 and recreation for years.

12 I, too, will tell you a quick story. A
13 number of months ago, I was standing on the third
14 floor in the center lobby and someone overheard my
15 voice.

16 It was a man that I knew from coming back
17 to Seven Springs year after year with his family. He
18 recently purchased a home in Seven Springs as well.

19 There are so many local employees at the
20 resort who are committed to maintaining the resort as
21 a strong employer in the community.

22 They work hard and with integrity. No
23 matter how busy the management team may be, they
24 remain accessible to their guests.

25 Simply stated, I have a tremendous amount

1 Lois Brant.

2 MS. BRANT: Good morning. I have been a
3 full-time resident of Somerset County for 38 years.
4 I am opposed to a casino in America's County,
5 Somerset County, because I believe the interests of
6 gambling are contrary to the dedication, heroism, and
7 work ethic of our coal members and the rescuers and
8 the heros of Flight 93.

9 Pennsylvania's Slots Bill, the largest
10 single expansion of gambling in America's history,
11 was accomplished behind closed doors without any
12 public hearings or committee votes as the Sunshine
13 Law requires.

14 The heros of Flight 93 believed in
15 democracy. They discussed and voted as a group on
16 their actions.

17 Act 71 was never submitted to the people
18 for a vote. The persons who will be most affected by
19 this law had no opportunity to vote on it, neither
20 did my household receive a survey or a poll from
21 Seven Springs as was described earlier.

22 Pennsylvania will now be second only to
23 Nevada for the total number of slot machines allowed.
24 Attorney General Joseph Curran of Maryland has said,
25 there is no question that sites where gambling is

1 introduced, there is an increase in crime.

2 This has been documented in the studies
3 completed by the US Department of Justice, 13 percent
4 of gamblers arrested in Las Vegas had assaulted
5 someone to get money.

6 Compulsive gamblers were more likely to
7 have sold drugs than other arrestees, 30 percent
8 admitted to stealing from the workplace in order to
9 gamble or pay gambling debts.

10 Slot machines are designed to allow people
11 to bet very quickly. People who get hooked on video
12 gambling become compulsive gamblers within a year,
13 more than any other type of gambling.

14 Video lottery terminals are considered the
15 crack cocaine of gambling. Dr. Bob Breen, a
16 licensed, clinical psychologist and nationally
17 certified gambling counselor from Rhode Island,
18 reports that the public health arena is nine years
19 behind in treating problem gambling.

20 He also reports that 40 to 50 percent of
21 the profits from video gambling come from problem
22 gamblers. It is obvious we cannot depend on the
23 casinos to police themselves with this statistic.

24 I am asking that our community and business
25 leaders provide a safer casino by setting limits on

1 We found over time that they are highly
2 sought after and we were never successful at finding
3 the right home. They just weren't available.

4 We wanted to be at a family-oriented
5 resort. We have three children, where they could
6 enjoy snow tubing, snowmobiling, snow boarding and
7 skiing in the winter and in the summer summit,
8 swimming, hiking, and golf.

9 We have come to know the staff and
10 management team at Seven Springs and always feel
11 extremely welcome there.

12 My wife and I believe the resort's
13 decision to proceed with another amenity for adults
14 by pursuing a slots license further enhances our
15 decision to purchase property in the Southwind
16 development.

17 I believe gaming will create an increase in
18 the real estate development opportunities and
19 construction opportunities at the resort as well.

20 As an individual doing business with the
21 resort, I have found the business relationship to be
22 a very satisfying one also.

23 I have hired local contractors, vendors,
24 and dozens of workers from the Somerset and Fayette
25 county regions and found that these corporations,

1 hours, limit the amount of loss per day, do no
2 advertising of the casino within Somerset County, and
3 assist in the sponsoring and distribution of
4 materials for all county schools on the problems of
5 underage gambling, a moratorium on the expansion of
6 gambling needs to be set until education, prevention,
7 enforcement, and research can take place.

8 **PRESIDING OFFICER SIMMONS:** Thank you very
9 much, Ms. Brant.

10 John Hess.

11 **MR. HESS:** Good morning, members of the
12 Pennsylvania Gaming Control Board, Board staff, other
13 public officials, and members of the community.

14 My name is John Hess. I am President of
15 Dynamic Building Corporation located in Cranberry
16 Township, a northern suburb of Pittsburgh,
17 Pennsylvania.

18 We are acting as the general contractor/
19 construction manager for the Southwind development
20 project at the resort, as well as a soon-to-be
21 property owner in the same development.

22 For seven years, my wife and I had looked
23 for property in this area that was to be a ski-in and
24 ski-out townhouse, which would accommodate our
25 family, which required several bedrooms.

1 suppliers, and employees are able to provide a
2 quality product, as well as having a strong work
3 ethic.

4 In conclusion, I'm here to provide my
5 support for the licensed application of Seven Springs
6 for a Category III slots license both as a homeowner
7 and a businessman.

8 I wish to thank you for the opportunity to
9 appear before you today and trust your decision will
10 be a proactive one on behalf of the state and the
11 citizens of western Pennsylvania. Thank you very
12 much.

13 **PRESIDING OFFICER SIMMONS:** Thank you, sir,
14 Michael Farrell.

15 **MR. FARRELL:** Good morning. My name is
16 Mike Farrell. I'm a CEO of Somerset Hospital. I've
17 held this position for the past 25 years and have
18 been engaged by the hospital for nearly 40 years.

19 During my tenure, Somerset Hospital has
20 enjoyed a mutually cooperative and friendly business
21 relationship with Seven Springs.

22 Scott Bender, the President and CEO, has
23 served on all volunteer Board of Directors. We are a
24 rural, sole community provider that treats the
25 majority of the employees and the visitors of Seven

1 Springs requiring our health services.
 2 The Hospital Board of Directors has
 3 authorized me to speak on behalf of Somerset
 4 Hospital.

5 The hospital is a 501(c)(3) community-owned
 6 organization. The hospital fully supports the
 7 granting of a gaming license to Seven Springs.

8 The unemployment rate of Somerset County is
 9 5.6 percent and ranks 56 out of the 67 counties. In
 10 addition, the per capita income and household income
 11 ranges among the lowest in Pennsylvania.

12 Somerset Hospital, which is a \$55 million
 13 per year revenue producer in the county, also
 14 provides \$1.2 million of free care every year to the
 15 people of Somerset County, those that are uninsured
 16 and under insured.

17 Somerset Hospital and Somerset County needs
 18 Seven Springs to grow as an employer and as an
 19 economic manager to Somerset County. Thank you.

20 PRESIDING OFFICER SIMMONS: Thank you, sir.
 21 Michael Boland.

22 MR. BOLAND: Good morning, sir. Top of the
 23 morning to you.

24 PRESIDING OFFICER SIMMONS: Good morning
 25 sir.

1 I'm not going to offer statistics but
 2 rather just a couple of personal anecdotes as other
 3 folks have done.

4 One involves last winter. It was just a
 5 phenomenal situation. It was -- it is a cold area
 6 around here. It was winter. It was an early winter.
 7 It was a Friday night. I took my wife to dinner.

8 It was one of those evenings when it was
 9 cold, windy, driving wet and parked 3 or 400 feet
 10 away from the hotel. I dropped her off and played
 11 the gentleman and parked my car.

12 I hadn't gone 20 feet when some young
 13 freckle-faced kid jumped out and said, hey, buddy,
 14 where are you going? He was in a Seven Springs van
 15 and drove me to the hotel.

16 I had a great dinner and the waitress had
 17 been there for 15, 18 years. They have a lot of
 18 tenure. Then I was going through the same situation
 19 going back to the car and had barely left the
 20 portico, I was 20 feet outside, this time it was a
 21 young girl but it was the same thing; hey, where are
 22 you heading and gave me a ride back to my car.

23 It's that type of customer service -- I
 24 mean, we're all business leaders or community leaders
 25 or political leaders in this group.

1 MR. BOLAND: My name is Mike Boland. I am
 2 a lifelong resident of this area. I grew up in a
 3 small village called Bakersville, which is near the
 4 Seven Springs area, and returned to this area in
 5 1996.

6 I own a commercial real estate company
 7 which provides both commercial and industrial
 8 brokerage services and also acts as a developer, and
 9 we've also done some local projects that includes
 10 there is a new Ruby Tuesday's restaurant half a mile
 11 from here that wouldn't be here if it weren't for the
 12 impact of Seven Springs, plus some other commercial
 13 projects in this area.

14 I have no affiliation with Seven Springs
 15 whatsoever, other than having my children work there
 16 and am not for that matter a gambler and wasn't
 17 particularly in support of the gambling law, but
 18 think that I am very much in support of Seven Springs
 19 operating this for a couple of reasons.

20 First of all, I think they have the
 21 capability of operating it successfully and
 22 profitably. That's really why we're all here.

23 Secondly, I think they're a great corporate
 24 citizen of our area, and the benefits from what they
 25 do will filter out in our community.

1 It's one thing for us to do that. To
 2 instill that in your employees is a challenge. They
 3 have been successful at doing that in the senior
 4 leadership over at Seven Springs.

5 Just another small anecdote and I'll let
 6 you go. I'm a business member of the Bakersville
 7 Volunteer Fire Department which is near their area.

8 A couple of winters ago, it was a serious
 9 accident on Trent Road heading over there. The guys
 10 were out for two or three hours. I was not there.

11 Apparently, a Springs employee had driven
 12 by because after awhile, they showed up with several
 13 boxes of sandwiches, hot coffee, cokes. It was just
 14 one of those types of things that happen
 15 spontaneously.

16 In any event, all I want to do is repeat, I
 17 support their license because I have -- I believe
 18 they have what I call the gift of hospitality and
 19 they are a good corporate citizen in this area. I
 20 think it will be a benefit for our area. Thank you.

21 PRESIDING OFFICER SIMMONS: Thank you, sir.

22 Now, will Roger Latuck, Kisa Valenti,
 23 Judith Rach, John Chamberlain, and Charles Phillips
 24 please stand and raise your right hands to be sworn.

25 Do you solemnly swear or affirm that the

1 testimony you're about to give at these public input
2 hearings shall be the truth, the whole truth, and
3 nothing but the truth, so help you God?

4 THE WITNESSES: I do.

5 PRESIDING OFFICER SIMMONS: Okay. Roger

6 Latuch.

7 MR. LATUCH: Hello. My name is Roger

8 Latuch. I'm a dairy farmer, lifelong resident of
9 Somerset County, and I thank you for this opportunity
10 to speak.

11 I am registered as an opposition speaker on
12 behalf of the Somerset County Conservancy. I believe
13 my position is unique because this area is unique.

14 Obviously, this is not Philadelphia,
15 Harrisburg, or Pittsburgh. We are rural and would
16 like to stay that way.

17 This hearing is about far more than
18 gambling. It is about the future of a community, and
19 I'm here to speak primarily of how a casino will
20 environmentally affect Somerset County and the
21 surrounding area.

22 Since the time that I have registered on
23 behalf of the Conservancy, I have come to realize
24 that I represent the vast majority of residents of
25 Somerset County.

1 a large tract of contiguous forest that is of
2 paramount importance to the animals and flora of our
3 area.

4 For all of these reasons, the Conservancy
5 is concerned about the imminent and unprecedented
6 plans for large scale development on the ridges that
7 would be further fueled by the building of a casino.

8 The residential and second home communities
9 on the mountains will have unintended, negative
10 impacts on the very resources which draw people here
11 in the first place.

12 Our concern as well is the impact further
13 development will have on road infrastructure and on
14 Laurel Hill Creek.

15 The resort lies within a watershed of high
16 quality, cold water fishery, with four Exceptional
17 Value tributaries.

18 Water is being drawn from service and
19 ground water sources to supply multiple users,
20 including two resorts, three golf courses, a
21 limestone quarry in the Borough of Somerset.

22 With even more future development plan,
23 there is concern that water use is far exceeding
24 water availability.

25 Last summer, the parks and the Somerset

1 I have spoken to dozens upon dozens of
2 residents in the past six weeks, and I have only
3 found about 5 percent have supported the building of
4 a casino at Seven Springs.

5 The primary objection of the County
6 Conservancy to the gambling license application by
7 Seven Springs Resort is a negative impact of the
8 ensuing development that will likely follow.

9 Seven Springs has stated that they are
10 planning to use revenue from gambling to fund future
11 development, which includes at least another 1,000
12 housing units on Laurel Ridge and will likely not
13 stop there.

14 The Conservancy believes that the major
15 mountains, the Allegheny Front, Laurel Mountain, and
16 the high reaches of Mount Davis are the backbones of
17 our county and region's natural beauty and
18 environmental riches.

19 They provide an almost incalculable value
20 to our area that is directly related to their long
21 spans of contiguous forest.

22 The seasonally changing beauty of these
23 important ridges serves as an essential backdrop back
24 to our county's second largest industry of tourism.

25 The development on Laurel Ridge is severing

1 Conservation District were contacted by the US
2 Geological Service.

3 They were asking why, despite summers with
4 less documented rainfall, they were seeing Laurel
5 Hill Creek at historical low flows.

6 PRESIDING OFFICER SIMMONS: Thank you very
7 much, sir. Your time has expired.

8 MR. LATUCH: Thank you.

9 PRESIDING OFFICER SIMMONS: Kisa Valenti?

10 MS. VALENTI: Good morning. My name is
11 Kisa Valenti. I live in Scottdale, Pennsylvania,
12 where I still reside today.

13 This June will be my 33rd anniversary as a
14 proud Seven Springs employee. I began working in the
15 sales office as a secretary/receptionist. I was the
16 third employee in that office when I began at the
17 resort in 1974.

18 In 1984, I was promoted to Sales Manager
19 and currently supervise a staff of 11. We plan and
20 execute as many as 800 and more bookings in a single
21 conference season.

22 I am responsible for overseeing all of the
23 conference group business booked and sold through the
24 resort with an emphasis on the spring, summer, and
25 fall seasons.

1 During my 32 years at the resort, I have
2 seen conferences grow in size from 90 attendees to
3 800 attendees and have worked with association
executive directors that have retired during my
tenure.

6 I have witnessed economic highs and lows
7 and learned that the highly competitive nature of the
8 hospitality business requires a resort to maintain a
9 quality product while constantly finding innovative
10 ways to attract new business and hold on to existing
11 business.

12 Many of the Pennsylvania associations that
13 visit Seven Springs are required by their bylaws to
14 rotate their conferences and meetings between the
15 eastern and western regions of our Commonwealth.

16 Having a slots venue will provide us with
17 another adult amenity for my staff to offer when
18 selling the resort to a conference group.

19 In the past couple of years, as the West
20 Virginia slots facilities built hotels and conference
21 centers, some of the conferences we were bidding
22 chose to take their business to West Virginia, for
23 they had a form of entertainment there that we could
24 not match.

25 With the slots parlors that will be built

1 in Pittsburgh, we will have difficulty in competing
2 for the Pennsylvania Association conferences and
3 meetings when they rotate to the western region if we
4 do not have slots as an amenity.

5 The meeting and conference business is
6 incredibly important to the well-being of Seven
7 Springs strength as an employer in the region and the
8 health of the community as a whole.

9 I have had the pleasure of working with
10 people that I have come to consider close friends and
11 almost family.

12 We work very hard to continue to foster the
13 growth of Seven Springs, which allows us to continue
14 providing secure jobs for our staff, as well as
15 assure all of our guests the possible experience
16 while visiting so that they want to return again and
17 again.

18 I know that if you award Seven Springs a
19 slots license, you will help us provide secure jobs
20 for generations to come, assist us in providing our
21 guests with another form of entertainment, and at the
22 same time earn new revenues for the county and the
state.

24 For these reasons, I do support Seven
25 Springs' application for a Category III slots

1 license. Thank you.

2 PRESIDING OFFICER SIMMONS: Thank you very
3 much.

4 Judith Rach.

5 MS. RACH: Good morning, members of the
6 Board and the staff. My name is Judy Rach. My
7 husband, John, who is also in the audience, and I
8 live in Middlecreek Township, Rockwood, Pennsylvania.

9 We have been coming here for the last 36
10 years. I even hate to say that because it's such a
11 long time, but we have.

12 Over those 36 years, we have seen many,
13 many improvements that Seven Springs has made and
14 many good things that Seven Springs has done for the
15 community.

16 Both my husband and I are retired. I try
17 and do as much volunteer work as possible. Without a
18 doubt, every time I go to volunteer someplace, I see
19 Seven Springs.

20 Seven Springs is offering food or Seven
21 Springs is offering staff or equipment so that the
22 community can have whatever it is that they are
23 trying to have and gain and make money, especially
24 for the fire departments.

25 The new Centerville Fire Department, I was

1 really impressed with what Seven Springs does for
2 them.

3 I am also a member of the Garden Club.
4 Seven Springs goes out of its way to help us serve
5 the community.

6 I would like to thank you for the
7 opportunity to speak and to express our support for
8 gaming at Seven Springs.

9 I would also like to thank the Board for
10 their hard work that it has been doing. I've been
11 visiting the Board on-line regularly and it's -- it's
12 very nice that most of the information is available
13 for us.

14 Getting back to having been at Seven
15 Springs for the last 36 years, John and I owned a
16 second home. It was actually a small cabin.

17 We participated in all of the activities at
18 Seven Springs. Six years ago, we decided that it was
19 time to sell our home in Charleroi, Pennsylvania and
20 move up here full-time.

21 So now we reside, as I said, in Middlecreek
22 Township. We have seen Seven Springs put money back
23 into the community and back into Seven Springs,
24 rather than forget about the people who are coming up
25 and spending time at Seven Springs.

1 Every year, we knew before ski season that
2 something new was going to be added to Seven Springs
3 ski facility. We would try and even outguess Seven
4 Springs.

5 Seven Springs did whatever they did in a
6 quality manner. They did it well, and we have
7 confidence that if they are awarded the slots
8 license, they will handle it correctly. They will
9 take care of the community, take care of us, take
10 care of the employees of Seven Springs.

11 I thank you very much for the opportunity.
12 We do certainly endorse Seven Springs having the
13 slots license. Thank you.

14 PRESIDING OFFICER SIMMONS: Thank you very
15 much.

16 John Chamberlain.

17 MR. CHAMBERLAIN: Good morning and thank
18 you. My name is John Chamberlain. I have a number
19 of ties to Seven Springs.

20 Excuse me. I'm a little nervous in front
21 of you folks. I don't know why.

22 I've owned five condominiums previous, and
23 I'm already starting to purchase a sixth condominium.
24 I'm sorry.

25 I have a business relationship with Seven

1 here today. I thank you for the time.

2 PRESIDING OFFICER SIMMONS: Thank you, sir.
3 Mr. Charles Phillips.

4 MR. PHILLIPS: Good morning, members of the
5 Pennsylvania Gaming Control Board, Board staff, other
6 public officials and members of the community.

7 My name is Charles Phillips. I am the
8 owner of Better Homes Interior Design in Greensburg.
9 I have been working with a vendor with Southwind
10 development for approximately one year now.

11 I grew up in Greensburg, Pennsylvania. My
12 family and I have been skiing at Seven Springs for
13 many years. My son has been coming here for 25
14 years, and my daughter for 20 years.

15 I enjoy a good, working relationship with
16 Seven Springs and believe that their continued
17 success will be beneficial to my business as well.

18 I have also gotten to know the clientele
19 building homes in Southwind community and believe
20 that they will be looking for additional
21 entertainment in the evening at the resort.

22 I think that a slots facility is just the
23 amenity that the resort needs. It's a form of
24 recreation that will be enjoyed by the guests that
25 are already at the resort once they are finished

1 Springs. I painted chairlifts for Seven Springs, and
2 I support this and all my heart with this.

3 I have watched Seven Springs and when my
4 wife and I came up 21 years ago to Seven Springs, I
5 said to her, if I could just get Seven Springs as one
6 of my clients, I could make it. I could make it in
7 this business. Sure enough, I got them 21 years ago
8 and it's been the best thing.

9 Everything that they do is first class and
10 I just -- I'm very nervous. I don't know why. I
11 don't know why. I'll walk away from here and say,
12 geez. Why didn't I do it any better than I did?

13 I got to tell you that I have watched Seven
14 Springs go from three chairlifts and a couple little
15 things for the kids to do and a Christmas thing, and
16 then all of a sudden, lo and behold, we have 11
17 chairlifts, we have swimming, we have tennis, we have
18 all of the amenities.

19 As a business owner, without this piece for
20 Seven Springs, I think it's a vital piece or they're
21 going to be just like every other ski area. If they
22 have two or three bad winters, business is going to
23 be gone.

24 I support them wholeheartedly and hopefully
25 you guys will, too. I apologize for the nervousness

1 skiing or hiking.

2 The addition of a slots facility will be a
3 good fit for the resort, because it will be an added
4 entertainment option for the guests, homeowners, and
5 their many visiting friends.

6 With the requirement that an individual
7 spend at least \$25 at the resort in order to use the
8 slot machines, there should not be any concerns that
9 those who cannot afford to enjoy the slots
10 entertainment venue will be spending their grocery
11 money.

12 I also think that the gaming facility will
13 allow them to continue to compete for business that
14 they might otherwise lose to the West Virginia
15 location or to Maryland if they should legalize slots
16 gaming.

17 Thank you for the opportunity to appear
18 before you today in support of Seven Springs'
19 application for a Category III slots license. Thank
20 you.

21 PRESIDING OFFICER SIMMONS: We thank you,
22 sir.

23 Chet Rhoads. Mr. Rhoads, I need you to
24 raise your right hand to be sworn.

25 Do you solemnly swear or affirm that the

1 testimony you're about to give at this public input
2 hearing shall be the truth, the whole truth, and
3 nothing but the truth, so help you God?

MR. RHOADS: Yes.

PRESIDING OFFICER SIMMONS: All right.

6 MR. RHOADS: Good morning, members of the
7 Board. My name is Chet Rhoads and I have many ties
8 to Seven Springs.

9 I've been going to Seven Springs ever since
10 I was ten years old. I was a former employee at
11 Seven Springs as a ski instructor and also worked at
12 the ski shop.

13 After that, I met my wife in the Foggy
14 Goggle. That helped me out a lot, by the way. We
15 have two children, eight and six, who like to ski the
16 mountain. In fact, they think they own the mountain.
17 One of them can't wait to be riding the Alpine Slide
18 by themselves this year.

19 I have owned a number of second homes at
20 Seven Springs. Currently, the one that I have now is
21 at Swiss Mountain. We do a lot of entertaining there
22 with families and friends. As an insurance broker, I
23 also have to entertain carriers and clients there.

24 Anyone that we have at our place and
25 whatever the venue may be, whether it be golfing,

1 I've seen that firsthand.

2 I know that the increased revenues along
3 with the new jobs -- what it will mean for the
4 economic future of this area.

5 As an insurance broker with Group Medical,
6 I've seen the declining enrollment of Group Medical
7 and I think that this venue for slots will create
8 more jobs in the area and I think, therefore, we'll
9 have more people having jobs and also having group
10 healthcare.

11 I trust the resort and know the value that
12 they bring to this region. I hope that my testimony
13 today has helped to convince you that they would be
14 an ideal applicant to entrust with a Category III
15 license. Thank you.

16 PRESIDING OFFICER SIMMONS: Thank you very
17 much. Mr. Bruce Shipley.

18 MR. SHIPLEY: Good morning.

19 PRESIDING OFFICER SIMMONS: Hold on,
20 Mr. Shipley. I need you to raise your right hand to
21 be sworn.

22 Do you solemnly swear or affirm that the
23 testimony you're about to give at these public input
24 hearings shall be the truth, the whole truth, and
25 nothing but the truth, so help you God?

1 whether going to dinner at Helens, the Oak Room,
2 they always want to come back. In fact, we have
3 several friends that have already purchased places at
4 Seven Springs.

5 Carriers of mine have decided to have their
6 senior management meetings at Seven Springs. I also
7 have clients that are having their senior management
8 meetings at Seven Springs.

9 I also have a longstanding relationship
10 with Seven Springs as their insurance broker for the
11 Group Medical Program.

12 My work in this marketplace has been for 18
13 years. In that, I have touched over 14,000
14 subscribers with regard to their Group Medical.

15 I know that the slots facility at Seven
16 Springs will augment the services of the resort and
17 will help them to continue to compete in the
18 marketplace.

19 I also know that the building design will
20 fit with the mountain theme of the resort. I know
21 this firsthand.

22 I've see the Villages be built as I was
23 there. I've seen the new ski service center built as
24 I was there, the snow tubing. Everything does fall
25 from the confines of a mountain-type of atmosphere.

1 MR. SHIPLEY: I do.

2 PRESIDING OFFICER SIMMONS: All right, sir.
3 You may begin.

4 MR. SHIPLEY: All right. Good morning,
5 members of the Pennsylvania Gaming Control Board,
6 staff, public officials, and members of the
7 community.

8 My name is Bruce Shipley. I am currently a
9 Vice President of commercial lending with Somerset
10 Trust Company.

11 Prior to accepting this position three
12 months ago, I was employed by PNC Bank for 26 years
13 as a Senior Vice President representing an
14 eight-county territory in western PA, from Dubois all
15 the way to California, PA.

16 Like I said, I've spent 26 years there at
17 PNC. During that time, I worked very closely with
18 Seven Springs and members of the Dupre family.

19 I've also been a very active member of the
20 Somerset community, serving as president of the
21 Somerset County Chamber of Commerce for a member and
22 as Board member for five years, and also served as a
23 member of the Board of the Somerset County Economic
24 Development Council for eight years, and I'm
25 currently on the Somerset Hospital Board, been on

1 that Board for 15 years, serving last five years as
2 president and chairman of that Board.

3 I'm here today to support the application
4 of Seven Springs for a Category III slots license
5 both as a businessman, customer, member of the
6 community, and as a friend of the family.

7 I know that the continued growth of the
8 resort will be beneficial to my business. Over the
9 years, both while working at PNC Bank and now at
10 Somerset Trust, I have worked with the resort to
11 negotiate various lines of credit, loan documents,
12 both with the Dupre family and the current management
13 team.

14 While working with the resort, I have come
15 to know the staff and management team and always feel
16 welcome to the mountain.

17 My family and I also have great memories of
18 the time we spent at Seven Springs. My daughter was
19 the first person to be married in the courtyard of
20 the skier services building almost four years ago.

21 We know that behind the scenes, the
22 management and the staff are always working hard to
23 make the time we spend with them a memorable
24 experience.

25 Every amenity that the resort has added

1 through the years has been successful because of
2 their hard work and dedication to doing things right.

3 There's a professionalism and attention to
4 detail that you don't see consistently with other
5 businesses, especially in that industry. I think
6 that's why they've been so successful for the 70
7 years.

8 I have every confidence that the slots
9 venue here on the mountain will be done right as the
10 way they have done everything else.

11 Seven Springs is a vital part of not only
12 Somerset but the entire region, including Fayette and
13 Westmoreland Counties.

14 Their continued growth translates in the
15 economic growth and success for this region. Seven
16 Springs employs many people in the county. It's
17 important that they are able, given the opportunity,
18 to compete with surrounding resort properties,
19 particularly those in Wheeling and Mountaineer that
20 are huge competitors for their convention business,
21 which is critical to the success of Seven Springs and
22 the resort here in Somerset County. Thank you very
23 much.

24 PRESIDING OFFICER SIMMONS: Thank you, sir.
25 Mr. Mark Miller, I need you to raise your

1 right hand to be sworn.

2 Do you solemnly swear or affirm that the
3 testimony you're about to give at this public input
4 hearing will be the truth, the whole truth, and
5 nothing but the truth, so help you God?

6 MR. MILLER: I do.

7 PRESIDING OFFICER SIMMONS: All right.
8 Sir, you may begin.

9 MR. MILLER: Good morning. Welcome to
10 Somerset, Gaming Control Board, Board staff, other
11 public officials, and community members.

12 My name is Mark Miller. I'm a true
13 believer in the benefits the slot facility at Seven
14 Springs will have not only for their resort, as well
15 as for the community. I don't take being here today
16 lightly with them applying for this Seven Springs
17 license.

18 Allow me to tell you why I feel so strongly
19 about Seven Springs. I've been an employee of
20 Somerset Hospital, Director of Support Services, my
21 current capacity since 1976.

22 Additionally, I'm the owner/operator of the
23 Pine Grill Restaurant located here at the Turnpike
24 entrance since 1988.

25 Approximately -- the Pine Grill opened in

1 1941 and approximately 70 percent of my customers are
2 local and 30 percent are travelers.

3 A large portion of those travelers are
4 coming from the Seven Springs Mountain Resort. Not
5 only do we see peak in the wintertime but
6 additionally with them being able to build up their
7 banquet business, conference, festivals, and
8 concerts, it's been very beneficial to me and my
9 business and, of course, the community as a whole.

10 I believe Seven Springs historically is
11 well managed; and everything they do, they seem to do
12 well. I come to know and trust the staff and
13 management team at Seven Springs by working with them
14 in the past on many civic issues to benefit this
15 area.

16 When it comes to running the resort, I have
17 faith in them to act in the best interest of the
18 community.

19 They have always worked to make sure things
20 are done right. I think the Commonwealth can have
21 faith in them, too.

22 Historically, the resort has been a great
23 member of the community, acting as a leader in the
24 community.

25 Many of the local residents who work at

1 Seven Springs are very supportive of the local
2 businesses.

3 I believe that the expansion of the resort
4 will be a direct benefit to my business and my
5 employees, as well as being beneficial to their
6 employees.

7 Simply put, it's the ripple effect so the
8 better resort does in business and the better my
9 business is and the better off the community will be
10 as a whole.

11 A slots license at Seven Springs will
12 create other businesses, as well as additional
13 options and opportunities.

14 For these reasons, I enthusiastically
15 endorse the license application of Seven Springs for
16 a Category III slots license. Thank you.

17 PRESIDING OFFICER SIMMONS: Thank you very
18 much, sir.

19 All right. That concludes the individual
20 testimony before the public input hearings today. At
21 this time, the applicant will have up to 15 minutes
22 to make a closing statement should you care to do so.
23 In your doing so, don't feel compelled to use all of
24 the time.

25 MR. BENDER: Did I wear out my welcome?

1 Within 18 months of licensure, a permanent
2 state-of-the-art facility will be fully operational.
3 The first year the community, the region, and the
4 state will realize an overall positive economic
5 impact of \$126 million, which will continue to
6 increase annually.

7 We believe the overall benefits to the
8 local community and the Commonwealth far exceed any
9 perceived downside.

10 There is overwhelming community and public
11 support for a project by a well-established business
12 committed to the community and to creating hundreds
13 of jobs in an area of the state that desperately
14 needs them.

15 The Dupres built it and more than a million
16 people are coming to the resort to enjoy the
17 amenities here.

18 With the addition of a slots license for
19 the community, the region, and the Commonwealth,
20 slots at Seven Springs is simply a winning
21 combination.

22 Again, I thank you for your time today,
23 your consideration. I think I beat the clock by 12
24 minutes. Thank you very much.

25 PRESIDING OFFICER SIMMONS: Thank you so

1 Seven Springs has a proven track record for success
2 that spans 74 years.

3 The resort currently hosts 1.2 million
4 overnight guests and visitors each year. In fact, an
5 interesting tidbit, we deny on average about 3,000
6 room nights every ski season because of people
7 wanting to stay at the property that we refer to our
8 overflow accommodations in the Somerset and Fayette
9 and Westmoreland Counties, and as a result fill
10 almost all of the hotel rooms in Somerset and Fayette
11 Counties on our busy winter weekends, people trying
12 to stay at the resort. Thus, the reason we're adding
13 the additional real estate that we are.

14 Many people are buying those units and
15 giving them back to us to rent for them when they are
16 not staying at the units. That's what is driving a
17 lot of our real estate.

18 Seven Springs has entered into a Memorandum
19 of Understanding that should it be granted a slots
20 license, they will enter into an agreement with a
21 gaming manager that I'm very proud of with a proven
22 track record in the industry.

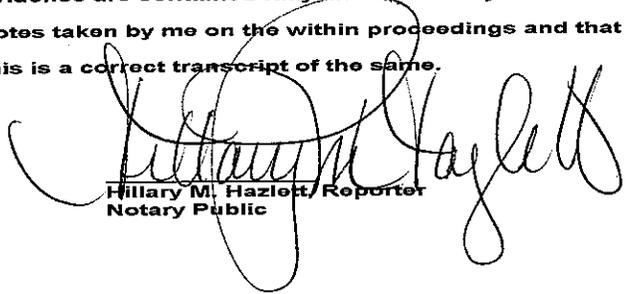
23 We will be ready to go with a facility
24 within the 120 days of the Gaming Board granting a
25 license to open a temporary facility.

1 much.

2 We would like to on behalf of the Gaming
3 Control Board, I would like to thank everyone for
4 their participation, for their attention, and
5 certainly the cooperation and for the facilities here
6 at the Quality Inn. The public input hearings for
7 May 3, 2006 is now adjourned.

8 (The hearing concluded at 11:25 a.m.)
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1 I hereby certify that the proceedings and
2 evidence are contained fully and accurately in the
3 notes taken by me on the within proceedings and that
4 this is a correct transcript of the same.



Hillary M. Hazlett, Reporter
Notary Public

COMMONWEALTH OF PENNSYLVANIA

Notarial Seal
Hillary M. Hazlett, Notary Public
City Of Harrisburg, Dauphin County
My Commission Expires Sept. 29, 2007
Member, Pennsylvania Association Of Notaries

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