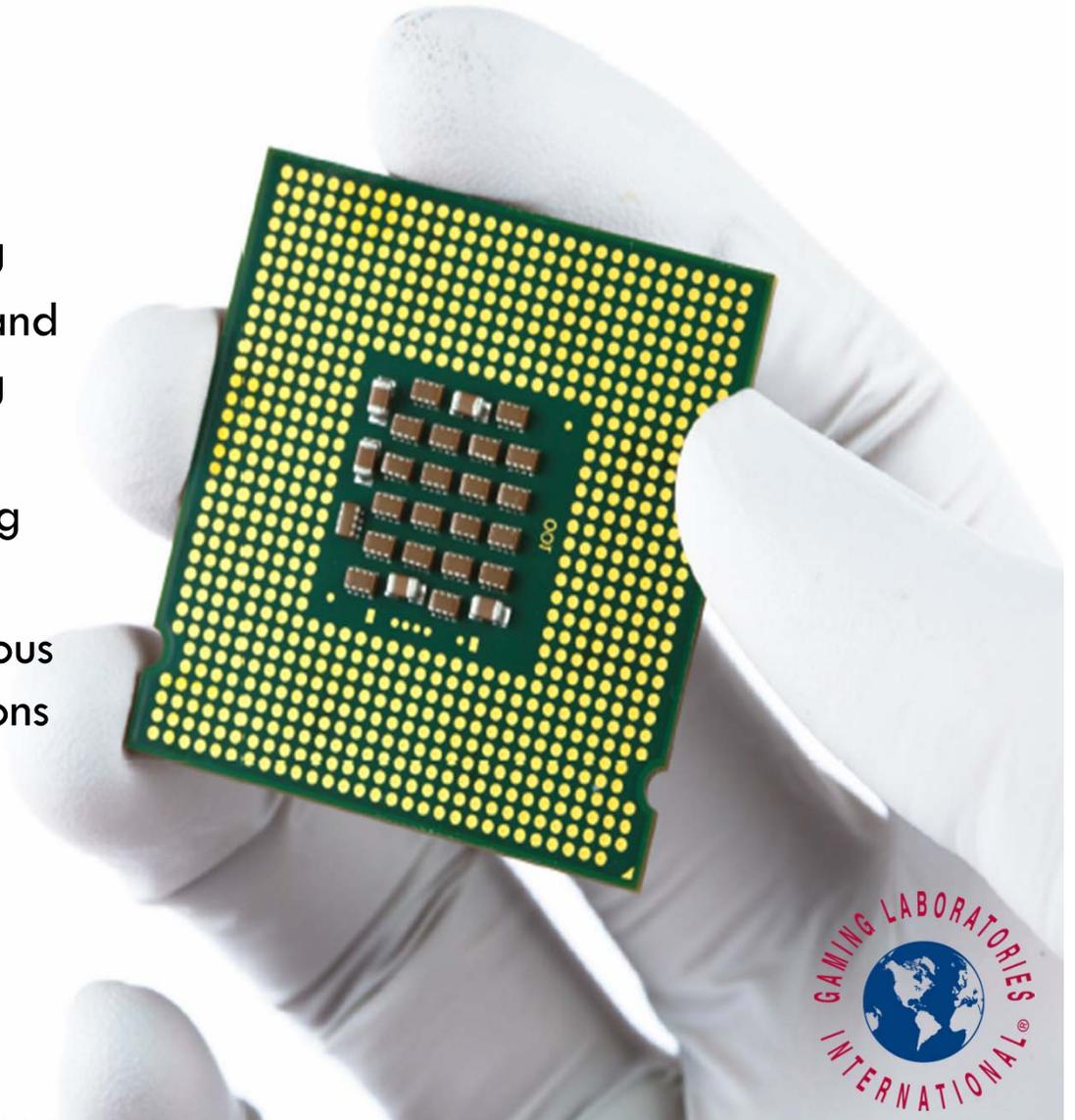




**GAMING LABORATORIES
INTERNATIONAL &
THE COMMONWEALTH OF
PENNSYLVANIA**

COMPANY OVERVIEW

- Established in 1989
- The world leader in independent testing, inspection, certification, consultation, forensics and training
- Expertise in providing functional and compliance evaluations of gaming devices and systems
- Tests for 455 jurisdictions, including nearly every U.S. state
- Holds gaming licenses with numerous states and many foreign jurisdictions (through affiliates)



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COMPANY OVERVIEW

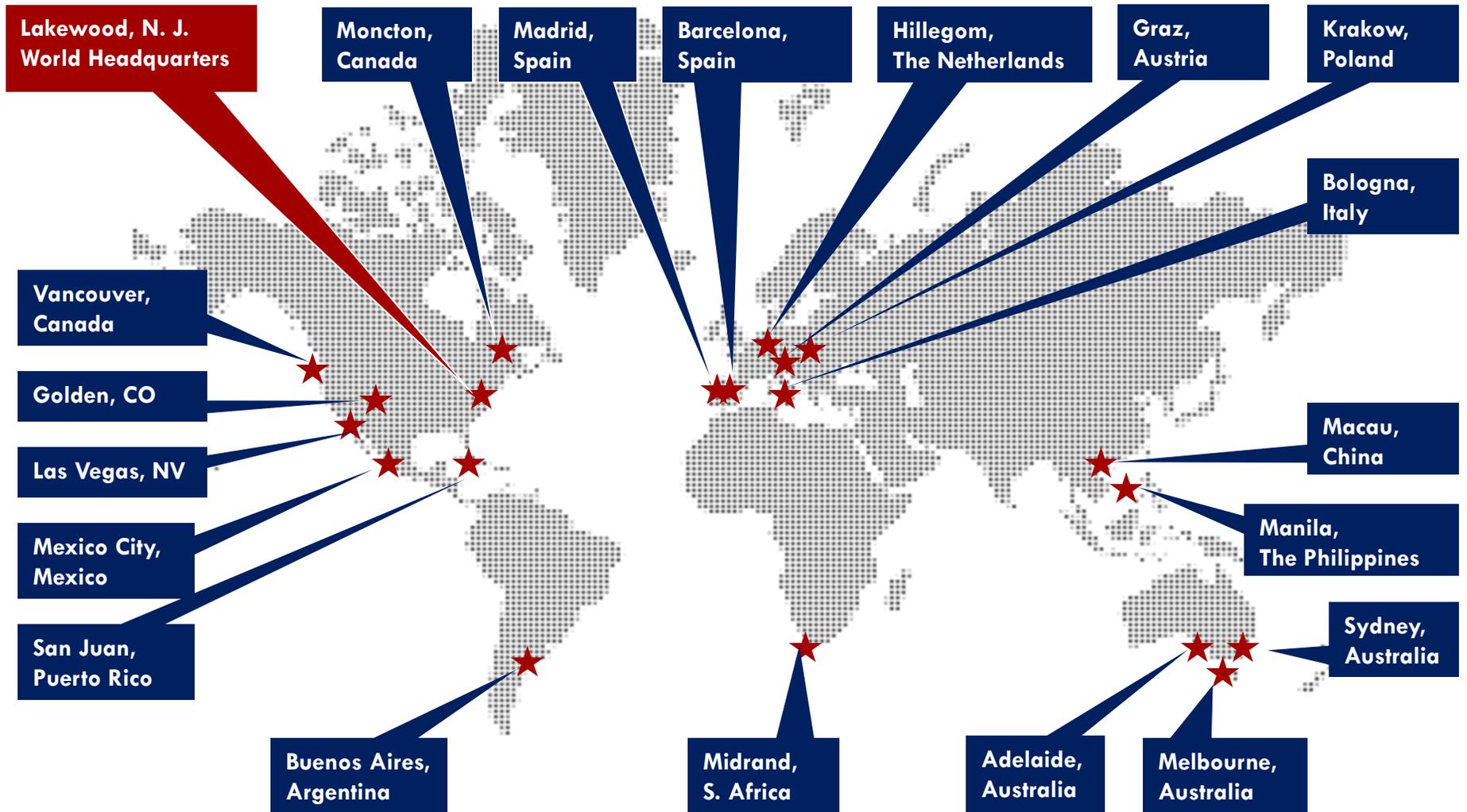
- 750 employees
- 20 lab locations
- 455 jurisdictions
- 130 jurisdictions use GLI exclusively
- 100,000 certifications issued
- ISO 17020, 17025 and Guide 65 accredited

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THE WORLD'S LEADING LAB

20 OFFICES GLOBALLY



SERVICES

GLI is the global expert in providing functional & compliance evaluations of a vast array of gaming machines, software, systems & peripheral equipment



- AWP
- Bingo
- Bonusing
- Electronic Table Games
- Lottery
- Mobile Gaming
- Networked Gaming
- Peripherals
- Progressives
- Regulated iGaming
- RNG
- Slot Devices
- Slot Systems
- Tote Systems
- VLT
- Wireless

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WHY PENNSYLVANIA

- Pennsylvania's business environment has been identified as positive
- Pennsylvania's tax rates are beneficial compared to surrounding states in the region
- Many of GLI's senior executives wish to relocate to Pennsylvania, and other employees would find it a close commute from their homes in western NJ
- Newtown/Yardley has great access to I-95, the PA turnpike and the Philadelphia Airport
- Newtown/Yardley area has large talent pool and is a great community
- Costs of doing business in Pennsylvania are significantly less than in NJ
- The fact that PGCB would exercise over the facility coincides with GLI's standards and expectations



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GOALS OF OPERATING IN PENNSYLVANIA

- Gaming Act's intent was to promote economic development and to provide broad economic opportunities to Pennsylvania citizens
 - Expansion of Lakewood, N.J. testing lab
 - Facility will be used for quality assurance and to test gaming devices for jurisdictions other than Pennsylvania
 - Serve clients located outside of Pennsylvania
 - Work closely on all aspects of GLI's activities with PCGB



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GOALS OF OPERATING IN PENNSYLVANIA

- Ultimately create 100 new jobs in the Commonwealth for Pennsylvania residents
- Average annual income for Bucks County resident is \$35,687
- Average annual income for GLI employee is \$58,826 (165% greater)
- Would provide other significant sources of revenue to the Commonwealth

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ACTIVITY IN PENNSYLVANIA

Expansion of recruitment plan to include:

- Drexel University
- Lafayette College
- Lehigh University
- Temple University
- University of Pennsylvania
- Hiring Pennsylvania residents



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WORK FORCE AND DIVERSITY

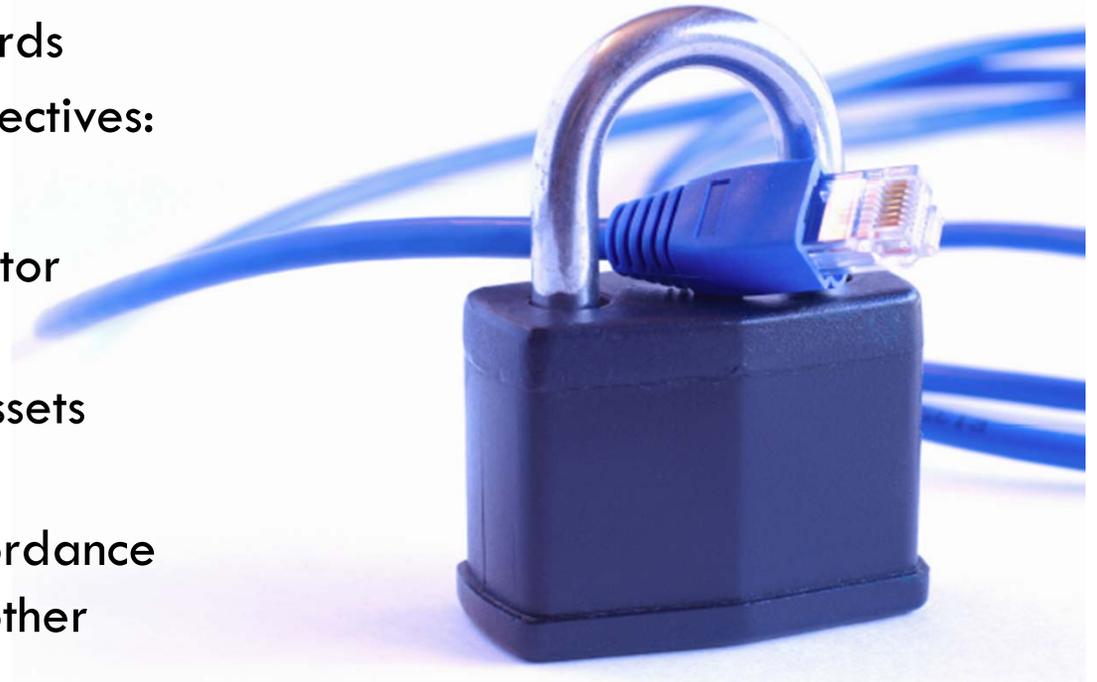
- GLI has a cultural history consistent with the Gaming Act's intention of diversity
- In GLI's three U.S.-based testing labs, there are 409 employees, and 55.8% are from underrepresented groups
- GLI is committed to equal opportunity employment, and recruits, hires, trains, promotes, transfers, pays and takes employment actions without regard to race, color, citizenship, national origin, ancestry, gender, religion, age disability, sexual orientation, marital status, veteran status or any other status protected by law

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SECURITY

- Highly secure facilities based on ISO 17020 and 17025 standards
- Security Policy has four key objectives:
 - General building security
 - General personnel and visitor security
 - Corporate and customer assets security
 - Information security in accordance with ISO/IEC 27001 and other appropriate standards



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SECURITY



- Two-tiered approach
 - Physical security (people, property, equipment)
 - Cyber security (internal and external)
- Due diligence on employees, vendors, contractors and clients
- Employee manual has strict protocols addressing data security, confidential information, prohibition of participation in gaming

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TIMELINE



- If Petition granted, GLI will narrow its existing search to identify an appropriate site for its facility
- Communicate with PGCB Staff about the locations and characteristics of the site or sites identified before entering any long-term commitments
- Determine from a business perspective the viability of the facility at the selected site, and incorporate all PGCB Conditions

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QUESTIONS?

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THANK YOU!

GLI[®]

