

Mohegan Sun at Pocono Downs Public Input Hearing

APRIL 25, 2013



Introduction

Mitchell Etes, CEO
Mohegan Tribal Gaming Authority

Michael Bean, President and GM
Mohegan Sun At Pocono Downs

Kara Fox La-Rose, Assistant General Manager
Mohegan Sun At Pocono Downs

Anthony McGowan, CFO
Mohegan Sun At Pocono Downs



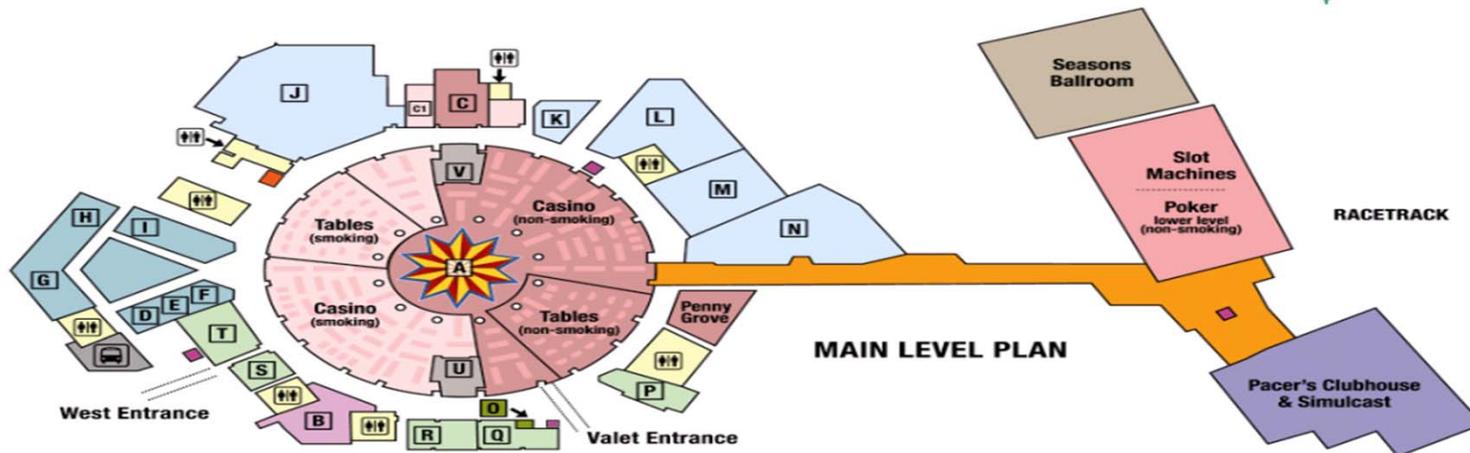
Topics to be Presented

- Summary of Operations
- Tax Revenue Generated for the Commonwealth
- Job Creation and Employment Achievements
- Success in Diversity
- Compulsive and Problem Gambling
- Community Involvement
- Commitment to Harness Racing
- A Promise Delivered

Summary of Operations



Summary of Operations: Casino Overview



- | | | | | | |
|---------------------------|-------------------------------|---|-----------------------------------|--|-----------------------------|
| Bars & Lounges | C High Limit Slot Area | Sky Court | Food & Beverage | Retail / Shops | Cashier / Redemption |
| A Sunburst Bar | C1 Tables (smoking) | D Wetzel's Pretzels | J Timbers Buffet | Q Crossing Vineyards Wine & Cheese Shop | U |
| B Breakers | Gaming (non-smoking) | E Ben & Jerry's Ice Cream | K Pearl Sushi Bar | R Marshall Rousso | V |
| | Gaming (smoking) | F Betty & Joe's Coffee & Bake Shop | L Ruth's Chris Steak House | S Ruby Blue | Player's Club |
| | | G Wok 8 | M Rustic Kitchen | T MOGO | Credit Office |
| | | H Wolfgang Puck Express | N Bar Louie | | Motorcoach Services |
| | | I Johnny Rockets | Radio Station | | Public Restrooms |
| | | | Q The River 104.9 FM | | Entrance |

Summary of Operations: Slots

<u>Manufacturer</u>	<u>Count</u>	<u>% of floor</u>	<u>Denomination</u>	<u>Count</u>	<u>% of floor</u>	<u>Game Type</u>	<u>Count</u>	<u>% of Floor</u>
Ainsworth	26	1.11	\$0.01	1428	61.23	Poker	193	8.28
Aristocrat	235	10.08	\$0.02	104	4.46	Reel	950	40.74
Bally	552	23.67	\$0.05	74	3.17	Video	1089	46.70
IGT	988	42.37	\$0.25	453	23.03	Total	2332	
Konami	96	4.12	\$0.50	20	0.86			
Lightning	4	0.17	\$1.00	184	7.89			
SHFL	10	0.43	\$5.00	64	2.74			
Spielo	26	1.11	\$25.00	2	0.09			
Williams	395	16.94	\$100.00	3	0.13			
Total	2332		Total	2332				



Summary of Operations: Table Games

84 Total Table Games

Banking

35 Blackjack
4 Craps
5 Roulette
5 Three Card Poker
4 Spanish 21
3 Let it Ride

Banking

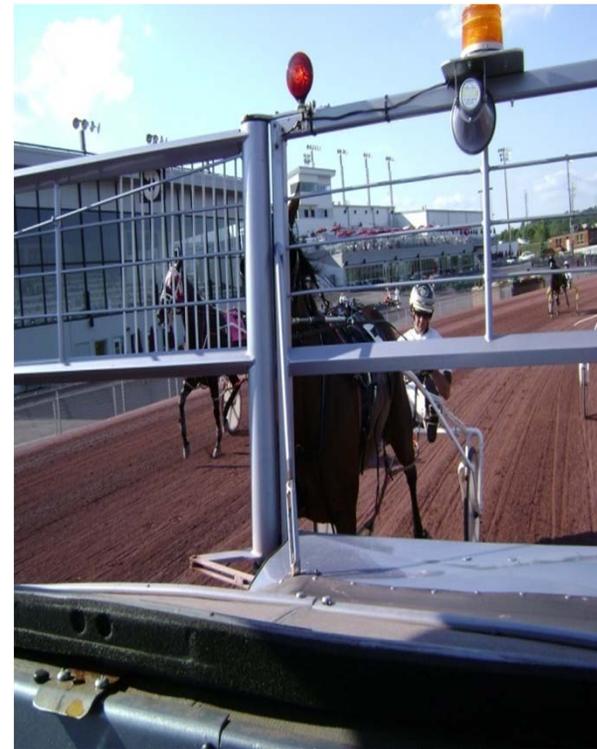
2 Texas Hold 'em
1 Mini Baccarat
2 Midi Baccarat
2 Pai Gow Poker
2 Pai Gow Tiles
1 Big Six Wheel
66 Total

Non Banking/Poker

18 Poker Tables

Summary of Operations: Racing

- Live Racing – March 23rd - November 16th
- Home of the 2013 Breeders Crown
- Simulcast - Daily
 - 11:00 AM



Ruby blue

BREAKERS

Johnny Rockets
THE ORIGINAL HAMBURGER

TIMBERS
BUFFET

RUTH'S
CHRIS
STEAK HOUSE
U.S. PRIME

PEARL
SUSHI BAR



Sunburst
BAR



WOK 8

Summary of Operations: Amenities

the Grove Media Apple Specialist

Crossing Vineyards
WINE AND CHEESE SHOP

MARSHALL • ROUSSO

Rustic Kitchen
BISTRO & BAR

Bar Louie

the 105
River
104.9FM

MOGO
MOHEGAN SUN AT POCONO DOWNS LOGO SHOP





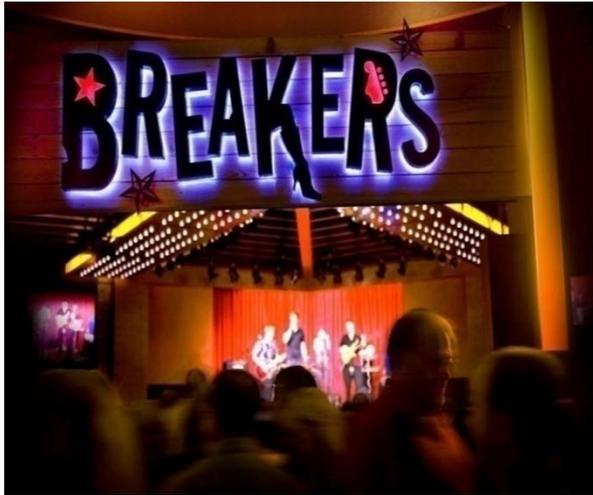
Summary of Operations: Restaurants



Summary of Operations: Shopping



Summary of Operations: Entertainment



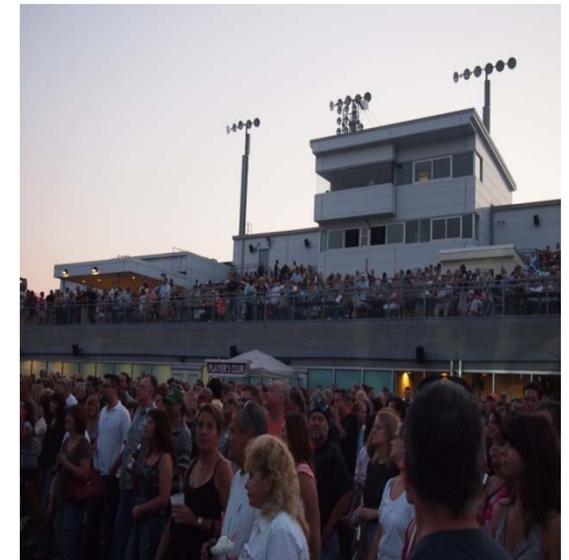
BREAKERS

An eclectic scene with high-energy staff. Enjoy great drinks served by the sexiest cocktail entertainers around, watch your favorite sports event or groove to live music.



SUNBURST BAR

A visually stunning oasis in the center of the casino action with expertly prepared cocktails plus video poker.



Summary of Operations: Radio Station

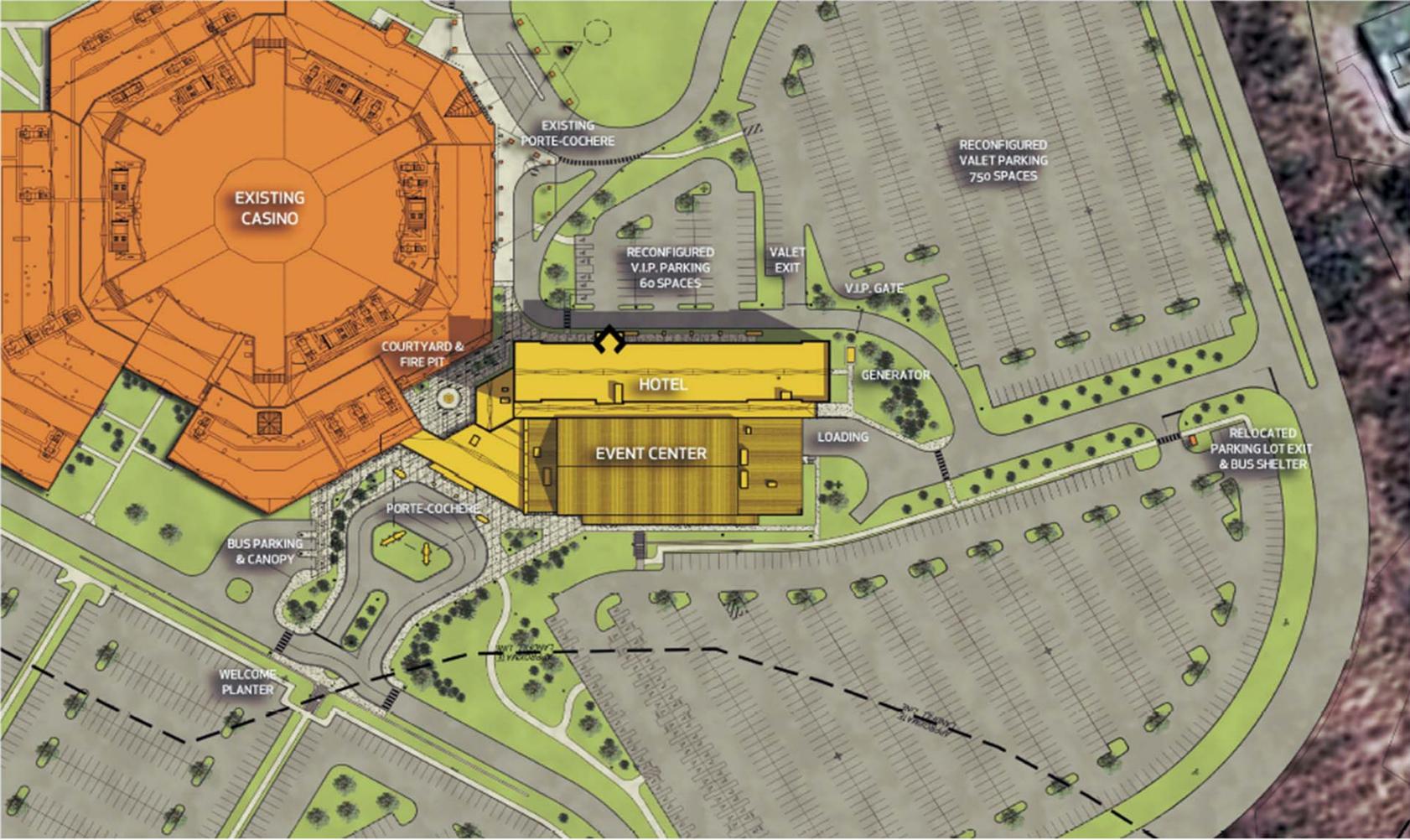


On Air, All the Time. The River runs through Mohegan Sun at Pocono Downs. 105 the River is Scranton/Wilkes-Barre premier radio station and Broadcasts at 104.9 FM

Summary of Operations: Seasons Ballroom



Summary of Operations: Hotel Expansion



Tax Revenue Generated for the Commonwealth



Mohegan Sun at Pocono Downs Tax Contribution* to the Commonwealth

Mohegan Sun at Pocono Downs
(\$ in millions)

09/10 Fiscal

Slot Tax	\$	122.4
Table Tax		5.4
Consolidated Tax	\$	122.4

10/11 Fiscal

Slot Tax	\$	123.5
Table Tax		5.4
Consolidated Tax	\$	128.9

11/12 Fiscal

Slot Tax	\$	129.7
Table Tax		6.0
Consolidated Tax	\$	135.7

Total Consolidated Tax	\$	387.0
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*Pa Fiscal Year



Job Creation and Employment Achievements



Job Creation*

-
-
- Prior to opening Phase I:
Sept. 2006 194 employees
 - Phase I opening:
Nov. 2006 488 employees
 - Phase II opening:
July 2008 1049 employees
 - Table Games opening:
July 2010 1634 employees
 - Present day: 1750 employees
 - After hotel opening: 2000 employees

*Excludes Additional Tenant



Job Creation

- More than 90% of all advancement opportunities filled internally; more than 600 individuals in 6.5 years
- Development of new casino professions ranging from:
 - Finance
 - Info. Technology
 - Food/Beverage
 - Warehouse
 - Wardrobe
 - Table Games
 - Slot Operations
 - Human Resources
 - Transportation
 - Environmental Services
 - Marketing
 - Hotel Sales
 - Security
 - Surveillance
 - Retail
 - Facilities
 - Racing
 - Casino Credit
- 99.6% reside in Pennsylvania

Employment Achievements

- Leadership at MSPD serves on more than 20 local community boards
- MSPD serves local schools/colleges in the following ways:
 - Providing internships
 - Creating co-ops for local vocational schools
 - Allowing career shadowing opportunities
 - Attending career fairs
 - Providing interviewing practice and feedback at the colleges
- 94.1% of all team members state that they enjoy their job at MSPD

Employment Achievements

- Selected as a finalist for the Scranton Awards for Growth and Excellence for Human Resources and Guest Service
- 3 time nominee for HR Department of the Year Awards
- NEPA Reader's Choice for 1st runner-up as "Best Place to Work"
- Received award from Luzerne/Wyoming Counties Employment Coalition for "Outstanding Support of Employees with Disabilities"
- On April 20th, 2013 MSPD will receive the Outstanding LGBT Supportive Corporation Award

Success in Diversity



Success In Diversity Initiatives

With regard to ownership, participation and operation, MSPD is a minority business, as it is owned and operated by the Mohegan Tribe of Connecticut. The Assistant General Manager of MSPD is a member of the Mohegan Tribe and all members of the governing body, including the Chairman of the Mohegan Tribe are Native American. As such, Mohegan Sun at Pocono Downs is significantly diverse in the ownership and operation of MSPD.

- Employment
- Contracting
- Diversity Highlights