

MOHEGAN SUN POCONO PGCB MEETING

May 15, 2019



Mohegan
Gaming &
Entertainment

MOHEGAN GAMING & ENTERTAINMENT'S SPORTSBOOK EXPERIENCE

- Mohegan Gaming & Entertainment (MGE) is an experienced provider of interactive games, with an iGaming license in New Jersey since 2015, under our Mohegan Sun division and recently received approval for iGaming in PA.
- MGE and its NJ partner, ResortsAC, was the first to launch online sport betting in the state, initially with Draft Kings and later with BetStars and through ResortsAC's own sports betting skin. With all three sport betting skins and its retail operations, Sportsbook ResortsAC is one of the biggest sports betting revenue generators in the state of NJ.
- In Pennsylvania, we partnered with the Kindred group, who is also licensed in NJ and brings years of global experience in sport betting.
- Our sports betting petition seeks authorization to offer online and a bricks and mortar sports book at Mohegan Sun Pocono. Future plans include seeking approval for sports betting at our Off-Track-Betting locations.

EXECUTIVE LEADERSHIP TEAM



Mohegan
Tribe



Mohegan
Gaming &
Entertainment



MOHEGAN SUN
POCONO



JAMES GESSNER JR.
*INTERIM CHAIRMAN OF MOHEGAN
TRIBE & MGE MANAGEMENT BOARD*



MARIO KONTOMERKOS
*CHIEF EXECUTIVE OFFICER
MOHEGAN GAMING & ENTERTAINMENT*



MICHAEL SIBERLING
*CHIEF OPERATING OFFICER
MOHEGAN GAMING & ENTERTAINMENT*



AVIRAM ALROY
*VICE PRESIDENT OF
INTERACTIVE GAMING
MOHEGAN GAMING & ENTERTAINMENT*



ANTHONY CARLUCCI
*PRESIDENT & GENERAL MANAGER
MOHEGAN GAMING & ENTERTAINMENT*

SPORTSBOOK PLAN



SPORTSBOOK PLAN

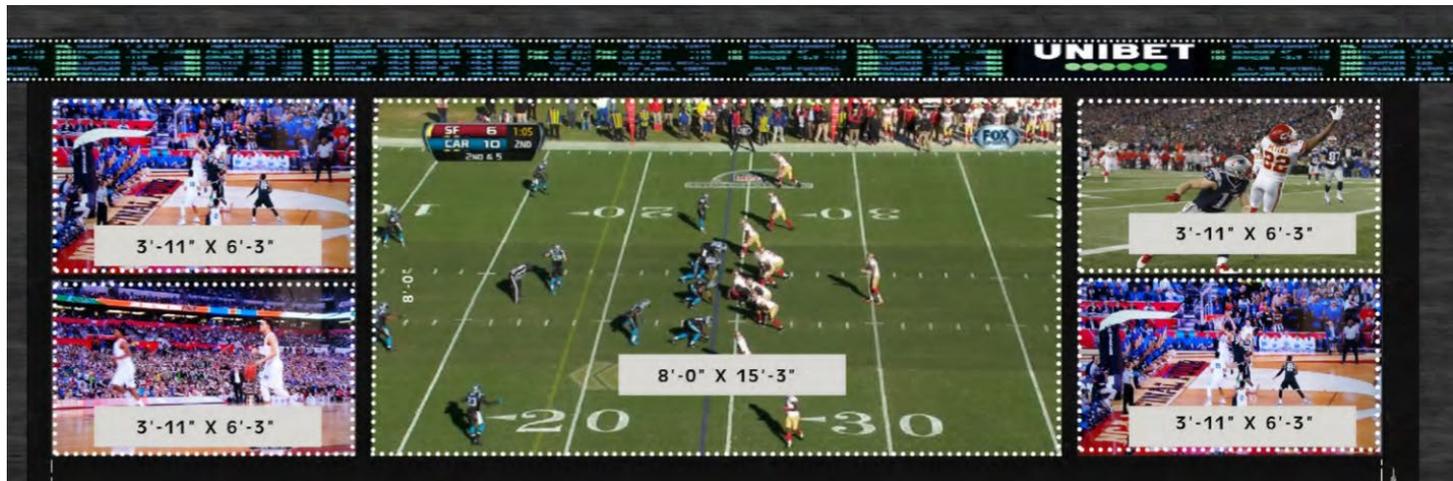


SPORTSBOOK PLAN



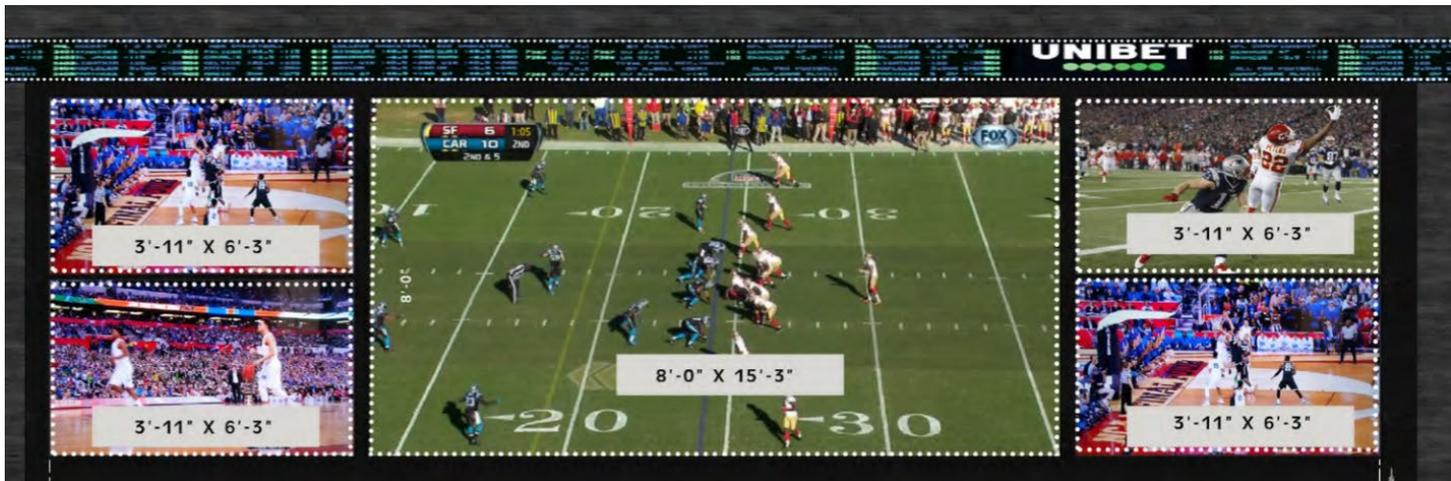
SPORTSBOOK REVIEW

- 1,130 square foot facility
- Near the casino entrance
- Total room capacity at 75 patrons, including 42 couch seats and 23 high chair seating
- 8' X 15' high definition video wall with an additional four (4) 3' X 6' attached screens showing various games



SPORTSBOOK REVIEW

- Smoke-free environment
- Features 7 sports betting terminals and up to 3 teller booths
- 11 new FTE job positions created in conjunction with the sportsbook



GAMES OFFERED:

- NFL, NCAA, MLB, NHL, NBA
- Golf, Tennis, CFL
- Tennis, Boxing, UFC, Rugby, Nascar, MLS
- Premier League Soccer, La Liga, Bundesliga and more
- Bets and offer include:
 - Straight bets, Parlays, Round Robin
 - Fixed odds
 - Money Lines
 - Prop Bets
 - In-Play betting

PARTNERS

- **Kindred:** Our sports wagering operator, who will manage our retail and online sports betting operations, including managing the website, providing managed services - payments, risk, customer support, reporting KYC and banking either as the main provider or using 3rd party vendors that are licensed or petitioning to be licensed in PA
- **Pala Interactive:** Player account management and technical integrations to 3rd parties
- **Kambi:** Operate and run the book odds and technology, including risk monitoring and fraud prevention, pricing and trading
- **Novomatic:** Sports betting terminals



COMMITTED TO RESPONSIBLE GAMING

MOHEGAN SUN STRIVES TO CREATE AN UNPARALLELED GAMING & SPORTS BETTING EXPERIENCE

We will pursue our top priorities of safety and responsible gaming by:

- Educating our team members to recognize problem gambling and giving them resources to help
- Providing information and assistance to our players
- Participating in programs and initiatives to increase problem gambling awareness
- Preventing underage gambling

Players are empowered to set time limits and deposit/bet limits for mobile sports betting

Additional security will monitor the sportsbook entrance to prevent underage admission