

PENNSYLVANIA GAMING CONTROL BOARD ANNUAL REPORT | 2012-2013





William H. Ryan, Jr. Click on picture for video message

# **Chairman's Message**

Legalized casino gaming in Pennsylvania, under the watchful eye of this agency, saw a successful year in which revenue remained steady even as competition grows around our borders.

Generating more tax revenue from its casinos than any other state in the country, Pennsylvania saw a return of nearly \$1.5 billion, much of that funding the sixth consecutive year of property tax reduction and, in Philadelphia, wage tax reduction. This revenue is also helping agricultural businesses through funding of our horse racing industry. Casinos tax revenue is also utilized to improve public safety and the quality of life in many communities through programs that financially assist both fire and ambulance companies and provide funding for water and sewer projects.

In fact, through the end of the 2012-2013 Fiscal Year, the total amount of tax revenue from the play of slot machines and table games is more than \$7.6 billion dollars since the opening of the first casino in November 2006.

Other key elements of the impact from casinos are in jobs and outside spend. In the past fiscal year, the 11 casinos in operation provided jobs to more than 16,000 persons, while making hundreds of millions of dollars in purchases of goods and services from other Pennsylvania businesses.

In addition, the state's 12th gaming facility, Lady Luck at Nemacolin Woodlands Resort in Fayette County has now opened, adding hundreds of additional jobs and generating tax revenue for the people of Pennsylvania.

The upcoming fiscal year will bring new challenges as the Board continues its work on applications to possibly locate a second casino in the City of Philadelphia. The board could also consider an application for the final casino at a horse racing facility in western Pennsylvania.

While we recognize these successes, my fellow Board members and I want to assure you that our collective eyes continue to be on our key mission: protecting the people of Pennsylvania and the patrons of the casinos under a strict regulatory environment.

William H. Ryan, Jr. Chair



Kevin F. O'Toole

# Executive Director's Message

Thank you for taking the time to read the Pennsylvania Gaming Control Board's 2012-2013 Annual Report highlighting the work of our agency during the past year in regulating the Commonwealth's casino industry.

Our professional staff is dedicated to assuring that the interests of the public are being met through strict enforcement of the law and regulations that pertain to the operation of the casinos. That dedication extends to making sure that the work of the Gaming Control Board is accomplished in a highly visible manner.

Along with reviewing this report, I invite you to explore our web site, gamingcontrolboard.pa.gov, which provides access to additional information. From our web site you can view videos of our monthly public meetings as well as various public input hearings. Access to relevant information is important as we move into the new Fiscal Year where our work will lead to the potential licensing of two additional casinos.

As always, we invite you to contact us to share your thoughts.

Kevin F. O'Toole Executive Director

# **Board Members**



Annmarie Kaiser Board Member Designated by the Governor



William H. Ryan, Jr. Chairman Designated by the Governor



David W. Woods Board Member Designated by the Governor



Keith R. McCall Board Member Designated by the Minority Leader of the House of Representatives



John J. McNally, III Board Member Designated by the Speaker of the House of Representatives



Anthony C. Moscato Board Member Designated by the President Pro Tempore of the Senate



Gregory C. Fajt Board Member Designated by the Minority Leader of the Senate



The Honorable Dan Meuser Ex-Officio Member Secretary of Revenue



The Honorable Robert M. McCord Ex-Officio Member State Treasurer



The Honorable George Greig Ex-Officio Member Secretary of Agriculture

# **Bureau of Licensing**



Susan Hensel Director, Bureau of Licensing

The Bureau of Licensing is responsible for and oversees the licensing of the state's casinos and other gaming related companies doing business in the state as well as the employees working in and supporting the gaming industry.

In the past year, the Bureau processed more than 8,500 applications for entities and individuals while remaining focused on other priorities including the processing of

initial and renewal casino operator applications, revisions to agency regulations and Bureau policies and the opening of Pennsylvania's second resort casino.

Bureau highlights during 2012-2013 fiscal year:

• Facilitated the opening of Lady Luck Casino Nemacolin in Fayette County, a Category 3 resort casino, in June 2013 by providing guidance on all licensing matters, delivering onsite support, and processing nearly 700 applications to ensure the casino was appropriately staffed.

Applications Approved by Type:	7/1/12- 6/30/13	7/1/11- 6/30/12
Category 1	-	2
Category 2	1	1
Category 3	-	-
Slot Machine Manufacturer	1	5
Table Game Manufacturer	8	9
Table Game Manufacturer Designee	2	1
Slot Machine Supplier	1	1
Table Game Supplier	-	1
Management Company	1	-
Affiliate	17	83
Key Employee	87	134
Principal	121	225
Principal Entity	15	30
GamingLevel 2	1,428	2,145
Gaming	4,046	3,675
Non-Gaming Employee Certified/Registered Gaming Service	1,433	1,843
Providers, Affiliates, Employees	961	1,214
TOTAL	8,122	9,369

- Received and processed six Category 2 applications for Philadelphia's second and final casino and one new Category 1 application for a racetrack casino in Lawrence County while also approving and renewing a total of 14 licenses for casinos, management companies, table game and slot machine manufacturers and suppliers.
- Completed the development of a policy and procedure to conditionally license junket enterprises to allow these applicants the ability to conduct business within the Commonwealth while their junket application package is being investigated.
- Increased the efficiency of the application process for gaming service providers by posting enhanced applications to the PGCB website that allow applicants to electronically complete and print the documents.
- Received and processed more than 2,100 gaming renewal applications which included the bulk of applicants from the 2010 table games expansion.
- Printed and distributed more than 11,000 credentials for employees of casinos along with other individuals working in the gaming industry.
- Scanned and catalogued more than 700,000 pages of applications and supplemental information into an electronic document storage system for use throughout the agency.

Number of Applications:	7/1/12 - 6/30/13	7/1/11 - 6/30/12
Received	8,508	8,086
Approved	8,122	9,369
Denied	47	57
Surrendered	6	14
Withdrawn	705	1,080
Not Accepted	1	6
Revoked	48	49
Suspended	11	10

# License Process Begins for 2nd Philadelphia Casino



The Board began an in-depth process during the 2012-2013 Fiscal Year that could lead to the licensing of a Category 2 Stand Alone casino in the City of Philadelphia. This process was the result of the 2010 revocation of a previously awarded Category 2 licensee that was unable to move forward in construction along with a mandate in the Pennsylvania Race Horse Development and Gaming Act that the last available Category 2 casino be located in Philadelphia. Upon receipt of six applications before the November 15, 2012 deadline, the Board embarked on a process that has already included public presentations by each applicant, the availability of the applications and other information via the Board's web site, public input hearings in Philadelphia to receive information for the evidentiary record from citizens, public officials and community organizations, and a public presentation by the City of Philadelphia on the impact of each of the projects. The process continues in the 2013-2014 Fiscal Year with background investigations and public suitability hearings.

# APPLICANTS

Six applications were received:

- Tower Entertainment, LLC The Provence
- Wynn PA, Inc. *Wynn Philadelphia*
- PA Gaming Ventures, LLC Hollywood Casino Philadelphia
- PHL Local Gaming, LLC Casino Revolution
- Stadium Casino, LLC Live! Hotel and Casino
- Market East Associates Market 8

# PUBLIC MEETINGS

- Applicants made public presentations on February 13, 2013 in Philadelphia at the Pennsylvania Convention Center.
- The Board gathered testimony over a four day period with 186 individuals, community groups and government officials presenting:
  - April 11/12, 2013 The Pennsylvania Convention Center
  - May 8/9, 2013 Lincoln Financial Field

# PROCESS

An award decision is based on an evidentiary process that includes:

- Background investigations on each applicant person and entity
- Input from the public, community groups/organizations, and government officials on the local impact of each project
- Suitability hearings which includes in-depth questioning by the Board
- A licensing decision which must be reached by a "qualified majority" of the 7-member Board (minimum to approve is all 4 legislative appointees plus at least 1 gubernatorial appointee)

# **Office of Compulsive and Problem Gambling**



Elizabeth Lanza Director, Office of Compulsive and Problem Gambling

The PGCB's Office of Compulsive and Problem Gambling (OCPG) remains committed to:

- Assisting Pennsylvanians affected by compulsive gambling by ensuring that every casino operator has established, and complies with, an approved compulsive and problem gambling plan;
- Creating problem gambling materials and outreach programs;
- Heightening public awareness of the dangers of compulsive, problem, intoxicated and underage gambling;
- Developing prevention programs and harm reduction tools for gamblers;
- Establishing education programs for residents of all ages; and,
- Directing problem gamblers and their families to compulsive gamblers assistance organizations' toll-free helplines for crisis counseling, referral services and treatment.

- During the 2012-2013 Fiscal Year, the OCPG's Director and its Program Analyst maintained the Board's Self-Exclusion Program. In addition, the staff collected and analyzed data from Pennsylvania and other states' Self-Exclusion Programs, communicated with the general public about self-exclusion and problem gambling, collaborated with other state agencies, and attended and participated in several conferences on problem gambling including the Council on Compulsive Gambling of Pennsylvania's (CCGP) annual statewide conference.
- The office director also made public presentations at several functions both state and nationwide, including in July at the National Council on Problem Gambling's (NCPG) annual conference in Seattle.
- The Director worked to ensure that each licensee's Compulsive and Problem Gambling Plan was current and in compliance with PA laws and regulations.
- The OCPG continued its supported and participation in National Problem Gambling Awareness Week (NPGAW), a grassroots public awareness and outreach campaign held March 3-9, 2013. The OCPG created informational documents to hand out during NPGAW in Strawberry Square and the Capital.

Through June 30, 2013, data from Pennsylvania's program, which is based upon responses from individuals during the self-exclusion intake interview, shows that:



If you or someone you know has a gambling problem, call The Council on Compulsive Gambling at 1-800-848-1880 or 1-800-GAMBLER

# **Office of Diversity**



Mozelle E. Daniels Director, Office of Diversity

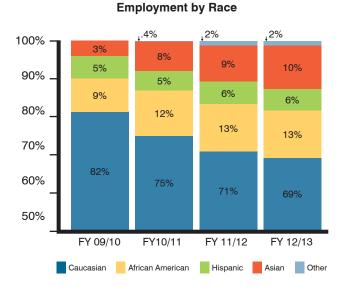
Pursuant to \$1212 of the Pennsylvania Race Horse Development and Gaming Act , the PGCB is charged with promoting and ensuring diversity in all aspects of legalized gaming. The agency developed rules and regulations, 58 Pa. Code \$481a, to accomplish its goals. Diversity regulations establish the policies and procedures for promoting and ensuring that the regulated entities foster

participation and diversity in all aspects of their operations in the Commonwealth.

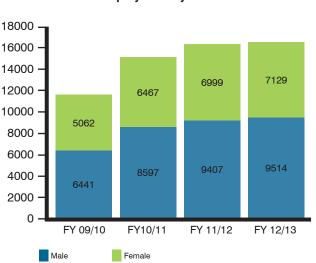
Gaming in Pennsylvania has played a major role in statewide economic development and spurred the growth of a diverse economy resulting in a substantial number of good paying jobs and access to economic prosperity in and around the areas in which casinos are located. These accomplishments are impressive given the impact the economic downturn in the United States in 2008 has had on the lives of everyone. Despite the many challenges along the way, Pennsylvania casinos, through their sincere commitment to diversity and inclusiveness, have maintained their pledge of equal opportunity. As of June 30, 2013, casinos employed a total of 16,644 individuals with residents of the Commonwealth comprising 89% of that workforce. Within that number, approximately 43% of the employees are females while 31% are racial minorities. In addition, Pennsylvania residents currently comprise 79% of persons identified as table-games employees. The casino operators' Executive/ Management/Professional staff consists of a total of 2,733 individuals of which 63% are male, 37% are female and 21% are racial minorities.

The casinos continue to be committed to expanding opportunities to qualified businesses that are capable of providing exceptional services at competitive value and cost, while aggressively promoting awareness and outreach initiatives among current and potential suppliers. Moreover, the casinos support organizations promoting supplier diversity and economic empowerment, such as the Minority Supplier Development Council and the Women's Business Enterprise Council of Pennsylvania, Delaware and New Jersey.

The Office of Diversity recently published its sixth Annual Diversity Report (2012-2013). The report not only includes the above data, but additional figures on vendor expenditures, table games employee data and statistical data from the U.S. Census Bureau for each entity. The report can be downloaded by clicking this link http://gamingcontrolboard.pa.gov/files/ communications/2012-2013\_Gaming\_Diversity\_Report.pdf.



# **Statewide**



### **Employment by Gender**

# Bureau of Gaming Laboratory Operations & Office Information Technology



The Bureau of Gaming Laboratory Operations (GLO) and Office of Information Technology (OIT) are responsible for the performance and integrity of slot machines and associated equipment in Pennsylvania casinos, and for the overall planning, organization and execution of all information technology functions within the Board.

Michael Cruz Chief Technology Officer

GLO works closely with the PA Department of Revenue

who oversees the Central Control Computer System which, in addition to tracking all revenue collected and paid out by slot machines, is used to perform vital tests such as the daily authentication of every machine operating in licensed casinos.

Gaming Laboratory Operations divides its critical functions between two major areas:

### Laboratory Review

All casino related products are thoroughly tested in its 5,100 square foot Harrisburg lab in order to certify regulatory compliance with all minimum design standards regarding security and, in the case of slot machines, the 85% minimum payback mandated by law. Testing also includes such items as automated shufflers, progressive systems, electronic table games, and other equipment necessary to conduct gaming.

A team of statisticians are responsible for evaluating the theoretical return for every slot machine gaming theme submitted for review and the analysis of both progressive reward payouts and random number generators. Table game rules are also verified by the statistical review team for calculation of the house advantage. A team of engineers are responsible for evaluating all gaming devices for compliance with the minimum design standards, reviewing modifications to gaming devices and ancillary equipment, and assisting with investigations of regulatory violations. Additionally, communication between the thousands of operating slot machines and the Central Control Computer System are checked, along with the communication of each machine with a casino's in-house monitoring system, the analysis of voucher redemption machines, and the evaluation of count room equipment.

# **Technical Field Operations**

GLO is also responsible for the technical compliance of the slot machine floor, table game floor and the IT room of every casino. This area is responsible for monitoring the dayto-day operations of licensed casino operators, particularly with regard to software and systems at all licensed facilities, including proper connectivity to the Central Control Computer System; inspection of slot machines for configurable options; inspections of table game devices for compliance; technical investigations as well as regulatory violation investigations in regards to regulations concerning the laboratory on the gaming floor; and, enforcing the theoretical threshold (between 85% and 100%) during game inspections.

# Office of Information Technology

OIT is responsible for the continued support and development of applications to assist PGCB staff in both the licensing and enforcement of gaming in Pennsylvania. OIT also provides the daily support of all technology for agency employees including oversight and maintenance of all agency computers, servers, networks, software, and telecommunications equipment. OIT will continue to leverage technology solutions to enhance operational efficiencies

Gaming Laboratory Operations	7/1/2012-6/30/2013
Paytables Reviewed	13,817
Paytables Rejected	1,066
Associated SW\HW Reviewed	1,267
System and Kiosk SW Reviewed	53
Statistical Field Verifications	807
Gaming Device Inspections	35,835
Total	52,845

# **Bureau of Casino Compliance**



Gerald E. Stoll Director, Bureau of Casino Compliance

The Bureau of Casino Compliance provides roundthe-clock representation at each casino in order to meet the Board's mission of securing integrity of gaming and the safety of patrons. It is the responsibility of the Casino **Compliance Representatives** (CCR's) assigned to each casino throughout the Commonwealth to ensure compliance with PGCB regulations, and guarantee that the casino's Internal Controls comply with regulations.

CCR's are available to the public to receive any patron complaint with all of these complaints thoroughly investigated. The patron is then notified when the CCR investigation is completed, though the CCR can also refer any potential violations of a criminal nature to the Pennsylvania State Police for investigation.

CCR's also are involved in matters of Compulsive and Problem Gaming including proper oversight and attention by the casino. This involvement includes CCR's enrolling members of the public into the PGCB's voluntary Self-Exclusion Program.

At the inception of gaming in Pennsylvania, the Bureau of Casino Compliance was given the task of reporting to the Board all activities and licensing issues at each casino, and has resulted in the generation of over 172,813 activity reports. Additionally, the Bureau has initiated 40,941 compliance issues which are normally forwarded to the Office of Enforcement Counsel for further investigation.

Of particular importance, the Bureau of Casino Compliance ensures that security and safety at each casino is not compromised. Collectively, thousands of surveillance camera reviews are performed annually to safeguard assets, enhance patron safety, resolve complaints and identify criminal activity.

The Bureau of Casino Compliance also works cooperatively with various national and international regulatory agencies to identify chronic criminal behavior and technology improvements. The bureau's attentiveness to criminal behavior not only protects the patron and casino, but has led to the exclusion of many professional cheaters.

The Bureau of Casino Compliance has also taken on the role of coordinating the PGCB's oversight of gaming floor plan changes including the number and location of slot machines and table games.

Also this year, the Bureau of Casino Compliance implemented and now maintains a voluntary credit exclusion program for patrons of Pennsylvania casinos.

The Pennsylvania gaming industry continues to expand and evolve, and the Bureau of Casino Compliance will remain vigilant and prepared for both the expansion of existing casinos and the opening of new facilities. The bureau will ensure that the best practices of gaming regulation are implemented and the gaming industry is in a position to meet the needs and expectations of the gaming public.

Licensed Operators	Slots*	Tables*	Gaming Floor (sq. ft.)*
Mohegan Sun at Pocono Downs	2,332	84	82,396
Parx Casino	3,362	170	163,476
Harrah's Philadelphia Casino and Racetrack	2,800	126	106,102
Presque Isle Downs and Casino	1,720	46	61,397
The Meadows Racetrack & Casino	3,317	80	136,608
Mount Airy Casino Resort	1,875	74	67,746
Hollywood Casino at Penn National Race Course	2,456	69	99,356
Sands Casino Resort Bethlehem	3,012	183	145,359
Rivers Casino	2,933	114	136,594
SugarHouse Casino	1,604	58	51,794
Valley Forge Casino Resort	600	50	33,222
Lady Luck Casino Nemacolin	600	28	26,106

\* Maximum number of Slots, Tables and Gaming Floor (sq. ft.) approved for use as of August 23, 2013

# **Bureau of Gaming Operations**



Paul Resch Director, Bureau of Gaming Operations

The Bureau of Gaming Operations (BGO) works closely with the Executive Director and other PGCB bureaus to oversee slot machine and table game operations at the Commonwealth's 12 casinos.

From the opening of the first casino – Mohegan Sun at Pocono Downs – in 2006 to the opening of Lady Luck Casino Nemacolin in July 2013, BGO staff have played a key role in the startup and ongoing oversight of gaming

in Pennsylvania. After a casino opens to the public, BGO provides ongoing regulatory oversight to ensure each casino maintains compliance with table game rules, internal controls, minimum staffing and other requirements.

BGO is comprised of an Audit Unit, a Compliance Unit and the Office of Racetrack Gaming. The responsibilities of the Audit and Compliance Units are described below, while a separate report is on the opposite page for Racetrack Gaming.

### Audit Unit

The Audit Unit performs regulatory compliance audits to provide reasonable assurance that licensees are in compliance with the Gaming Act, PGCB regulations and their internal controls. An annual risk assessment determines the areas to be evaluated as part of the audit program.

BGO's audits focus on key areas of casino operations including: cage operations, drop and count, surveillance, table games, casino credit, compulsive and problem gambling, slot jackpot payouts, access to restricted areas and the control of sensitive keys. Auditors obtain an understanding of the licensee's slot machine and table game operations through observation, examination and interviews with casino personnel. Audit reports include recommendations for corrective action and a response from the licensee to each finding of non-compliance. All findings are forwarded to the Office of Enforcement Counsel for review.

During FY 2012-2013, Audit Unit staff performed 13 audits, which included at least one at nine of the 11 licensees in operation as of June 30, 2013. Of the 13 audits, seven examined licensees' compliance with the Act and the Board's regulations pertaining to the issuance of casino credit. The other six audits examined the topics described above as well as follow-up to prior audit findings.

#### **Compliance Unit**

BGO Compliance Unit staff review internal controls and other regulatory submissions including table game rules submissions, gaming guides, dealer training programs, tournament rules and schedules, and table game equipment submissions for cards, dice, chips, signs and table layouts.

Internal controls are operating procedures for security, surveillance, internal auditing, accounting, slot machine and table game operations and other casino functions including:

- counting and recording of table game and slot machine revenue
- safety of casino patrons including adequate security and surveillance coverage
- safeguarding casino assets including sensitive key control and access to restricted areas
- o issuance of casino credit

As required by the Gaming Act, internal controls also ensure that slot machine and table game operations are performed in accordance with sound financial practices by qualified employees.

In Fiscal Year 2012-2013, Compliance Unit staff reviewed internal controls and table game submissions for the opening of Lady Luck Casino Nemacolin. In addition, staff reviewed 1,091 internal control amendments, 415 table game submissions and 67 slot tournament submissions for the other operating casinos. Staff also assisted in the development of the Board's table game regulations, which included new table game and side wager offerings.



# **Office of Racetrack Gaming**



Kevin Kile Director, Office of Racetrack Gaming

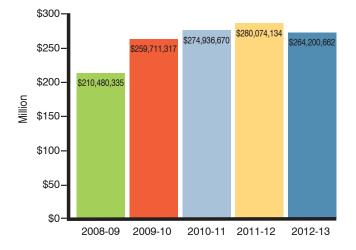
The Pennsylvania Race Horse Development and Gaming Act states that the authorization of limited casino gaming is intended to positively assist the Commonwealth's horse racing industry, support programs intended to foster and promote horse breeding, and improve the living and working conditions of personnel who work and reside in and around the stable and backside areas of racetracks.

The Office of Racetrack

Gaming serves as the Pennsylvania Gaming Control Board's liaison between the gaming and horse racing industries in order to support the legislative intent of legalized gaming to assist the horse racing industry.

In order to ensure a strong interface between gaming and racing, the Office of Racetrack Gaming:

- Establishes and maintains effective relationships and acts in a liaison capacity to the Pennsylvania Department of Agriculture, Pennsylvania Harness Racing Commission, Pennsylvania Horse Racing Commission, casino and racetrack operators, horsemen's organizations, and related organizations;
- Monitors construction and renovation of the backside area of new and existing racetrack casinos to ensure a statutory mandate is met which requires each racetrack casino to invest a minimum of \$6.25 million over ten years in the improvement and maintenance of the backside area and related buildings at the racetrack;
- Ensures each casino and racetrack operator submits an annual report summarizing how the introduction and



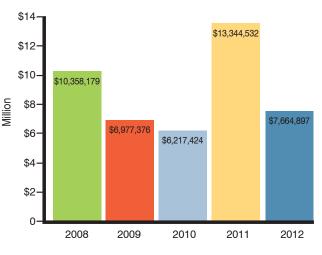
### PA Race Horse Development Fund

expansion of gaming has fulfilled the intent of the Race Horse Development and Gaming Act to enhance live racing at the casino along with plans to promote live racing and increase both live handle and daily attendance at the racetrack;

- Maintains reports detailing tax assessments generated from slot machine gaming and the distribution to purses, health and pension benefits, the Pennsylvania Breeding Fund, the Pennsylvania Sire Stakes Fund, the Pennsylvania Standardbred Breeders Development Fund, and other important agricultural initiatives;
- Acts as a liaison between the Board and each respective racing commission regarding all proposed construction, renovations, and gaming floor plan changes at each racetrack casino to ensure a smooth interface between gaming and racing venues; and,
- Regularly attends Pennsylvania Racing Commission meetings and provides reports to the Board regarding all areas that impact casino gaming.

In addition, the Office of Racetrack Gaming regularly assists the Bureau of Gaming Operations in all areas of its responsibility including, but not limited to, the review of internal controls, table game operations, and promotional activities conducted at all twelve casinos.

In March 2013, the Office of Racetrack Gaming released its sixth annual benchmark report which provides an update on the impact the Pennsylvania Race Horse Development Fund is having on the horse racing industry and pari-mutuel wagering throughout the Commonwealth. This report examines trends in horse and harness racing before and after slot machine gaming commenced in 2006. This report can be downloaded at this link: http://gamingcontrolboard.pa.gov/ files/reports/2012\_Pari-Mutuel\_Benchmark\_Report.pdf.



#### **Backstretch Improvements**

# **Office of Chief Counsel**



R. Douglas Sherman Chief Counsel

The Office of Chief Counsel (OCC) serves as legal counsel for a broad range of topics for the Pennsylvania Gaming Control Board. Issues include those of policy and procedure including administration, personnel, budget, operations, licensing and all other matters that may emerge in the course of regulating casino gaming. Additionally, the OCC serves as the Board's legal representative in various court proceedings, including appeals of Board decisions.

During the Fiscal Year 2012-2013, in particular, the OCC oversaw the ongoing repayment by casino operators of \$63.8 million that was borrowed from the Property Tax Relief Reserve Fund to fund the agency in its infancy. To date, approximately \$9.5 million of this amount has been repaid.

OCC also worked with the Board to establish the protocol to re-open the process to award a second Category 2 casino license in the City of Philadelphia and oversaw the awarding of approximately \$1 million in grants to be used by local law enforcement agencies to combat illegal gambling in their communities.

# Licensing:

The OCC advises and assists the Bureau of Licensing in all matters involving the licensing process, including during the application process, and on any licensing implications of actions involving licensees. The OCC also works daily with the Bureau of Licensing on issues such as debt refinancing, corporate restructuring, and changes in ownership of licensed entities. Additionally, the OCC is instrumental in coordinating the compliance of a licensee with its Statement of Conditions by reviewing the quarterly responses required for each licensee.

In the Fall of 2012, the PGCB received six applications for one Category 2 slot machine license available for Philadelphia. Throughout 2013, OCC has reviewed the applications along with the Bureau of Licensing to ensure that all individuals and entities that have ownership and/or control of the proposed projects have applied for licensure with the Board.

### Regulatory Review:

Much of the work in this area during the 2012-2013 Fiscal Year centered on expanding the compliment of table game options available for play in all licensed facilities and revising the agency's existing body of regulations and policies. During the year, the Board initiated or finalized seven rulemakings which dealt with a wide range of topics including regulations relating to a new server-based slot technology, an update of the Board's practice and procedure rules, procedures for the conduct of slot machine tournaments, and the rules of play for 4 new table games and 14 new table game variations or side wagers.

### Litigation:

The Litigation Section of the OCC provides counsel to the Board on considerations including emergency suspensions, enforcement actions, petitions for relief, suspensions, revocations, consent agreements, withdrawals of applications, surrenders of licenses, placement on the Board's exclusion list, and Reports & Recommendations generated by the Board's Office of Hearings and Appeals. In total, during Fiscal Year 2012-2013, the OCC reviewed and provided legal advice to the Board on no fewer than 309 such matters.

During the same period of time, the Litigation Section represented the Board before judicial and administrative tribunals in which the Board was named as a party. Notably, the OCC successfully represented the Board before the Commonwealth Court in an appeal of the Board's modification and approval of the first Category 3 casino access plan. Unique to Pennsylvania, Category 3 casinos are facilities placed in pre-existing resorts and for which only overnight hotel guests and patrons of one of the resort's other amenities can gain access. In addition to gaming related matters, the OCC represented the Board in employment law matters and cases brought under the Pennsylvania's Right-to-Know Law.

# **Office of Hearings and Appeals**



Linda S. Lloyd Director, Office of Hearings and Appeals

The Office of Hearings and Appeals (OHA) functions as the independent judiciary branch of the Board with authority to conduct hearings and issue reports and recommendations on those matters for the Board's consideration.

This year, pending regulation revisions affecting practice with and before OHA were approved by the Independent Regulatory Review Commission. Many

of the changes were made for clarification purposes. However, several of the changes were made to better serve the public and individuals involved in the licensing process. These changes were to:

- the Emergency Suspension provisions which would allow for a quicker resolution of this type of matter;
- requests for access to confidential information to conform with the current Right to Know Law; and,
- the requirements for the filing of confidential information including a requirement that a non-confidential version be filed as well to enable faster public access to records.

Other key events during the past fiscal year were:

January - OHA and other Board staff conducted the mandated public input hearing addressing the Table Games Petition of Nemacolin Woodlands;

April - OHA conducted required public license renewal hearing for Downs Racing, LP d/b/a Mohegan Sun at Pocono Downs;

May - a public input hearing was held in Philadelphia to address the plans of HSP d/b/a SugarHouse Casino for expansion of its facility.

June - the public license renewal hearing for Chester Downs and Marina, LLC d/b/a Harrah's Philadelphia was held in Chester, PA;

Pertaining to the licensing of a casino in Philadelphia, four days of public input hearings were held in Philadelphia in April and May to address the six applications received by the Board for that remaining Category 2 license. This included two days in April at the Pennsylvania Convention Center and two days in May at Lincoln Financial Field. More than 175 elected officials, community groups and individuals' provided testimony in support of or concern for the various projects during these four days of hearings.

During the 2012-2013 Fiscal Year, the Board's Clerk received approximately 2,789 filings to be processed. The breakdown of the types of filings, as well as other information, is as follows:

TYPES OF FILINGS	July 1, 2012 – June 30, 2013	July 1, 2011 – June 30, 2012
Petitions	333	342
Answers/Motions/Misc.	1,562	869
Enforcement Actions	171 (includes 88 Exclusion Petitions)	178 (including 95 Exclusion Petitions)
Requests for Oral Hearing	102	82
Reports and Recommendations Issued	53	55
Exceptions	5	7
Disposed Hearing Files	94	81
Board Orders	469	608
OHA Orders	99	106
Total Orders Processed	568	714
Hearings Conducted by OHA	61	62
Records Certified to Courts	4	7

# **Bureau of Investigations and Enforcement**



Paul Mauro Director, Bureau of Investigations and Enforcement

The Bureau of Investigations and Enforcement (BIE) operates as an independent bureau within the Gaming Control Board with a mission to ensure the integrity of the Commonwealth's gaming industry by conducting thorough suitability investigations.

The investigative work of the BIE encompasses casino operators and employees, as well as the manufacturers, suppliers, and gaming service providers interested

in conducting business within the Commonwealth's gaming industry. Strong cooperation with other Commonwealth agencies including the Department of State, the State Police, and the Department of Revenue, along with other gaming regulators in the United States and around the world is essential in order to carry out BIE's mission.

It is the job of BIE to then present the Board with a comprehensive background investigation report regarding an applicant's suitability. The report not only includes a criminal history record check containing information provided by the FBI based on the applicant's fingerprints, but also:

- the results of interviews conducted by the BIE investigators of the applicant, employers, references and family members;
- local law enforcement checks;
- regulatory history in other gaming jurisdictions;
- professional licenses verification;
- tax record examination;
- credit history and financial analysis;
- o database checks regarding political contributions; and,
- o court record searches for civil litigation.

A Financial Investigations Unit within the BIE maintains and reviews all corporate compliance submissions to the PGCB. This unit also assists the BIE investigators with financial investigations of newly submitted and renewal applicants, reviews any changes in debt financing and corporate structure ownership, and reviews other financial issues related to the BIE investigations which would require financial analysis for the Board's review.

It is important to note that work of the BIE is not limited to pre-licensing of first time applicants. Since suitability is an ongoing requirement for all license holders, the BIE must continually investigate information brought to its attention pertaining to licensees. In addition, the BIE must conduct suitability investigations on all licensed individuals and entities every three years while conducting renewal investigations on gaming service providers every four years.

Since it was formed in 2006, BIE has conducted background investigations on over 55,000 individuals and 4,500 companies.

Investigation by Type:	7/1/12- 6/30/13	7/1/11- 6/30/12
Category 1	-	4
Category 2	-	7
Category 3	-	-
Slot Machine Manufacturer	2	9
Table Game Manufacturer	4	7
Table Game Manufacturer Designee	1	3
Slot Machine Supplier	1	-
Table Game Supplier	-	-
Management Company	-	6
Affiliate	6	86
Key Employee	109	141
Principal	83	349
Principal Entity	27	62
GamingLevel 2	1,019	739
Gaming	3,794	4,610
Non-Gaming Employee Certified/Registered Gaming Service	1,947	1,496
Providers, Affiliates, Employees	1,093	989
TOTAL	8,086	8,508

# **Office of Enforcement Counsel**



Cyrus Pitre Chief Enforcement Counsel

The Office of Enforcement Counsel (OEC) serves as the prosecutor in all noncriminal matters relating to casino gaming in the Commonwealth. In its regulatory function, the OEC operates separately and independently of the Pennsylvania Gaming Control Board (Board).

Guided by the mandates of the Act, Board approved regulations, established legal precedence, and Commonwealth statutory

law to fulfill the agency's overall mission, the OEC's responsibilities and duties include, but are not limited to:

- providing legal advice to the Bureau of Investigations and Enforcement (BIE) and making suitability recommendations on applicants before the Board;
- ensuring regulatory compliance with the Act and Boardapproved regulations;
- initiating proceedings for noncriminal violations of the Act or Board-approved regulations;
- seeking remedies which may include implementing compliance, civil fines and penalties, imposing conditions, and/or suspending or revoking licensing privileges of any person subject to the Board's jurisdiction;
- providing recommendations and objections in matters before the Board;
- responding to all regulatory petitions subject to the Board's jurisdiction; and,
- petitioning for the placement of individuals on the Board's Involuntary Exclusion List.

The OEC maintains a presence in the PGCB's main Harrisburg office, but also in regional offices in Conshohocken and Pittsburgh. Additionally, each OEC attorney is directly linked to Board staff on-site in each licensed facility and in each regional office allowing the OEC essential connectivity to review, assess, and act immediately and efficiently to matters that require its attention.

Matters handled by the OEC in fiscal year 2012-2013 included:

- prosecuting and/or making recommendations regarding the impact of refinancing and/or restructuring packages;
- prosecuting and/or making recommendations regarding the access plan and financing package for Nemacolin's Lady Luck Casino;
- providing regulatory oversight during the test periods and opening of Nemacolin's Lady Luck Casino;
- prosecuting the public renewal hearing of Category 1 Licensee Mohegan Sun Pocono Downs;
- prosecuting the placement of dozens of individuals on the Board's Involuntary Exclusion List;
- prosecuting the SugarHouse refinancing/expansion;
- working with BIE on background investigations of the Philadelphia Category 2 applicants.
  - The OEC expects the 2013-2014 fiscal year to include:
- participating in suitability hearings regarding the Philadelphia Category 2 applicants;
- working with BIE on the background investigation of the Category 1 applicant for the last available license and participating in any subsequent suitability hearing;
- monitoring the approved SugarHouse casino expansion and
- various transactions regarding the expansion, corporate restructuring and/or debt refinancing of various licensees;

Туре	July 1, 2012 - June 30, 2013
Enforcement Warning Letters	258
Enforcement Petitions and Complaints	177
Enforcement Compliance Conferences	12
Sworn Statements and Depositions	17
Regulatory Consent Agreements	46
Total Regulatory Fines & Penalties	\$530,590
Final Background Investigation Reports	1,322
Recommended License Denial Notices	59
Regulatory Hearings	86
Petition Responses and Motions Filed	246

# Office of Enforcement Counsel Statistical Data

# **Bureau of Financial Management & Administration**

The Office of Financial Management (OFM) develops and monitors the annual agency budget and assists the Board in preparing both analyses and recommendations regarding the itemized gaming budgets of the Department of Revenue, Attorney General's Office, and Pennsylvania State Police to the legislative appropriations committees.

OFM also:

CCB BCCB

- provides gaming related revenue estimates to the Governor's Budget Office;
- bills, collects, reports and monitors all agency generated revenue;
- administers the Local Law Enforcement Grant Program; and,
- posts on its Internet website, a list of all the itemized expenses of employees and members for each month that were reimbursed

The Office of Human Resources (HR):

- establishes, maintains and administers effective and comprehensive classification and compensation programs/ policies;
- o coordinates a highly competitive benefits program;
- ensures that all employees work in a safe and fair environment.

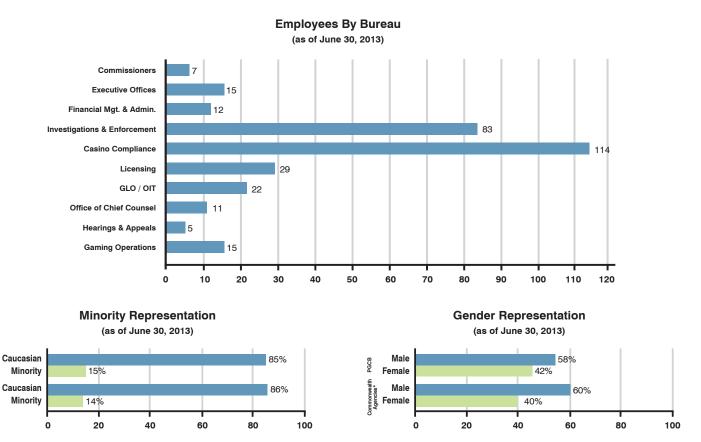
HR staff support the board in achieving its goals and objectives by assisting managers in recruiting, retaining, and developing a talented and diverse workforce through the coordination of training and performance management programs. The Office of Human Resources also strives to maintain a cooperative working relationship with the American Federation of State, County and Municipal Employees (AFSCME) who represent all professional, clerical, administrative and first-line supervisory positions at the PGCB.

Office Services (OC) is responsible for the agency's procurement needs, office space leasing and fleet operations and travel.

In Fiscal Year 2012-2013 OC continued its efforts to reduce costs wherever possible by:

eliminating all sole-source contracts;

- reducing costs for its Pittsburgh office by moving into a new office suite at lower rental rate;
- negotiated a new lease for the Office of Hearings and Appeals in Harrisburg that reduces monthly rent while providing permanent space for public meetings of the PGCB; and,
- o reduced the overall cost and size of fleet operations.



\*Governor's Annual Workforce Report

# Pennsylvania's 12th Casino Opens: Lady Luck Casino Nemacolin



Throughout much of fiscal year 2012-2013, PGCB staff worked closely with staff at Lady

Luck Casino Nemacolin in Fayette County to prepare for the opening of Pennsylvania's

second Category 3 Resort Casino, which occurred on July 1, 2013.

PGCB staff worked diligently for months on some key preopening requirements including:

- ensuring that the casino was conducting all required employee training;
- approving security and surveillance plans;
- testing surveillance cameras for proper positioning and use; and,
- making sure that all slot machines were properly functioning and communicating with the PA Department of Revenue's Central Control Computer System.

Additionally, PGCB staff conducted over 850 investigations resulting in the licensing or certification of more than 700 individuals to work in the casino and more than 100 businesses that provide goods and services to the facility.

Prior to permitting Lady Luck Casino to open to the public, staff from the PGCB also approved internal controls, table

games submissions, table layouts, cards, dice and other devices, along with both problem gambling and diversity plans.

Finally, two test periods overseen by Gaming Control Board Commissioners Anthony Moscato, Annmarie Kaiser and John McNally III, were held on Thursday, June 27th and Saturday, June 29th. After a thorough evaluation of the test periods to insure that the casino was ready to receive the public, the Commissioners jointly gave authorization for the opening of the Lady Luck Casino Nemacolin on Monday, July 1st.

At a cost of approximately \$60 million to construct on the grounds of the Nemacolin Woodlands Resort, Lady Luck Casino employed over 350 construction workers and, at its opening, employed over 500 individuals of which 90% are Pennsylvania residents.

#### PGCB Statement of Revenue and Expenditures Fiscal Year 2012-13

Appropriation **Beginning Balance** Casino Operator Assessments \$25,142,000 **Restricted Revenue** \$10,956,000 Available \$36,098,000 **Expenditures** Personnel Expenditures Salaries \$18,842,512 Overtime \$231,201 **Benefits** \$9,138,868 Other Employee Paid Benefits \$383 Leave Payouts/Military Stipend \$71,465 **Total Personnel Expenditures** \$28,284,429 **Operating Expenditures** Travel \$347,814 Training \$32,004 Utilities/Comm \$440,934 \$1,338,123 Services **Rentals/Leases** \$1,804,805 **Supplies** \$75,332 Equipment(NFA) \$202,690 Inventory Expenses \$76,532 Other Operating Expenses \$1,045,243 **Total Operating Expenditures** \$5,363,477 **Fixed Assets** Hardware Servers \$6,876 Software Licensing Recurring \$205,822 \$212,698 **Total Expenditures** \$33,860,605 Revenues Over (Under) Expenditures \$2,237,395

Note: Expenditure figures as of July 31, 2013.

# **Public Meetings and Executive Sessions**

The Pennsylvania Gaming Control Board (Board) convenes public meetings monthly to conduct its business and render decisions on applications, petitions and reports and recommendations. In order to complete its work timely and efficiently, the Board may convene more than one public meeting during a single month.

It is customary for the Board to conduct an executive session the day prior to a public meeting for the purpose of discussing matters confidential under the state's Sunshine Law. An agenda is prepared for these executive sessions and the agenda is posted to the Board's website.

Additionally, the Board may consider matters that necessitate a hearing and these matters are conducted immediately prior to a scheduled public meeting. When the hearing is concluded, the Board's Chairman may call for an executive session to engage in quasi-judicial deliberations regarding the matters which were the subject of the hearing.

A log of executive sessions held by the Board during Fiscal Year 2012/2013, including reference to the agenda posted on the Board's website, is set forth below

# Pennsylvania Gaming Control Board - Executive Session Log Fiscal Year 2012-2013

#### 7/10/2012

See Agenda posted on Gaming Control Board Website under "Meetings". Link to 7/11/2012.

#### 7/11/2012

Quasi-judicial deliberation regarding Greenwood Gaming's Petition for Modification of Gaming Floor: OP-21 and Category 2 discussion regarding application period

#### 7/31/2012

See Agenda posted on Gaming Control Board Website under "Meetings". Link to 8/1/2012.

#### 8/21/2012

See Agenda posted on Gaming Control Board Website under "Meetings". Link to 8/22/2012.

#### 8/22/2012

Quasi-judicial deliberation regarding Mt. Airy #1, LLC License Renewal and Brigade Capital Management, LLC Petition regarding Institutional Investors

### 9/4/2012

Conference call regarding Brigade Capital Management, LLC Petition regarding Institutional Investors

#### 9/11/2012

See Agenda posted on Gaming Control Board Website under "Meetings". Link to 9/12/2012.

#### 9/26/2012

Conference call regarding Personnel Matters

#### 10/9/2012

See Agenda posted on Gaming Control Board Website under "Meetings". Link to 10/10/2012.

#### 11/7/2012

See Agenda posted on Gaming Control Board Website under "Meetings". Link to 11/8/2012.

#### 11/19/2012

See Agenda posted on Gaming Control Board Website under "Meetings". Link to 11/20/2012.

#### 11/20/2012

Quasi-judicial deliberation regarding Sands Bethworks Gaming, LLC - Petition Requesting Approval of the Reconfiguration of the Gaming Floor, Gaming Laboratories Inc. – Petition to Possess Slot Machines for Purposes of Operating a Permanent Gaming Testing and Certification Laboratory in the Commonwealth, and Valley Forge Casino – Petition for Approval of Revised Resort Membership Program.

#### 12/11/2012

See Agenda posted on Gaming Control Board Website under "Meetings". Link to 12/12/2012.

#### 1/8/2013

See Agenda posted on Gaming Control Board Website under "Meetings". Link to 1/9/2013.

#### 1/28/2013

See Agenda posted on Gaming Control Board Website under "Meetings". Link to 1/29/2013.

#### 1/29/2013

Quasi-judicial deliberation regarding Mt. Airy#1 Petition for Approval of Casino Floor Reconfiguration and Presque Isle Downs Petition to Reduce the Number of Slot Machines and Table Games

#### 2/19/2013

See Agenda posted on Gaming Control Board Website under "Meetings". Link to 2/20/2013.

#### 3/12/2013

See Agenda posted on Gaming Control Board Website under "Meetings". Link to 3/13/2013.

#### 4/2/2013

See Agenda posted on Gaming Control Board Website under "Meetings". Link to 4/3/2013.

### 4/23/2013

See Agenda posted on Gaming Control Board Website under "Meetings". Link to 4/24/2013.

### 4/24/2013

Quasi-judicial deliberation regarding Penn National Petition for Approval of a Corporate Restructuring and Confidentiality Motion

#### 5/14/2013

See Agenda posted on Gaming Control Board Website under "Meetings". Link to 5/15/2013.

#### 5/15/2013

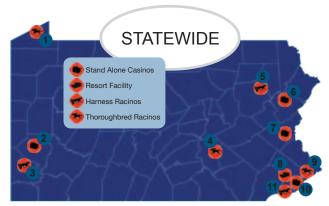
Quasi-judicial deliberation regarding Sugarhouse HSP Gaming, L.P. – Petition for Approval to Modify Phase 1A Expansion and Woodlands Fayette, LLC – Petition for Reconsideration of the Board's April 25, 2013 Order

#### 6/4/2013

See Agenda posted on Gaming Control Board Website under "Meetings". Link to 6/5/2013.

#### 6/25/2013

See Agenda posted on Gaming Control Board Website under "Meetings". Link to 6/26/2013.



Pennsylvania has 12 operating casinos. As of June 30, 2013 PA casinos employed 16,644 individuals and total tax revenue from slots machines and table games for FY 12/13 was \$1,464,192,395

#### Table Game Revenues FY 2012-13

Average Number of Table Games in June 2013	1,071
Gross Revenue	\$713,107,163
* Taxes and Fees	\$110,455,677
Non-Banking Tables	219
Gross Revenue	\$60,043,410
Banking Tables	827
Gross Revenue	\$647,966,671
Electronic Tables	0
Gross Revenue	\$72,711
Fully Automated Electronic Tables	25
Gross Revenue	\$5,024,371

### Slot Revenues FY 2012-13

Average Number of Slot Machines in June 2013	26,045
Wagers	\$30,819,486,036
Payouts	\$27,778,710,113
Promotional Plays	\$681,162,132
Adjustments	\$91,360
Gross Terminal Revenue	\$2,428,887,430
** Taxes and Fees	\$1,353,736,717

#### **Taxable Slot Wins Per Day**

July 2012	\$257.11
August 2012	\$255.56
September 2012	\$252.92
October 2012	\$232.24
November 2012	\$243.48
December 2012	\$237.65
January 2013	\$228.70
February 2013	\$265.26
March 2013	\$282.20
April 2013	\$262.27
May 2013	\$262.36
June 2013	\$254.80

### Local Share Distribution FY 2012-13

Statewide Slots - \$142,269,957 Tables - \$14,263,193

\* Includes \$7.5 million tables games certification fee and \$1,417 test nights taxes from Lady Luck Casino Nemacolin

\*\* Include \$5 million slots licensure fee and \$25,189 slots tax from test nights at Lady Luck Casino Nemacolin. In addition there is \$45,114,460 in Local Share Minimum amount included.



Presque Isle Downs & Casino opened on February 28, 2007 in Erie County, Summit Township and is a thoroughbred racetrack. As of June 30, 2013 the casino employed 916 individuals.

Table Game Revenues FY 2012-13

Average Number of Table Games in June 2013	46
Gross Revenue	\$14,956,139
Taxes and Fees	\$2,100,835
Non-Banking Tables	9
Gross Revenue	\$1,325,754
Banking Tables	37
Gross Revenue	\$13,630,385
Electronic Tables	0
Gross Revenue	\$0
Fully Automated Electronic Tables	0
Gross Revenue	\$0

#### Slot Revenues FY 2012-13

Average Number of Slot Machines in June 2013	1,705
Wagers	\$1,809,654,311
Payouts	\$1,625,792,027
Promotional Plays	\$45,420,609
Adjustments	\$21,460
Gross Terminal Revenue	\$138,463,135
Taxes and Fees	\$81,607,213

#### **Taxable Slot Wins Per Day**

July 2012	\$215.53
August 2012	\$212.25
September 2012	\$209.42
October 2012	\$174.46
November 2012	\$171.24
December 2012	\$158.01
January 2013	\$146.67
February 2013	\$188.88
March 2013	\$237.92
April 2013	\$230.07
May 2013	\$227.37
June 2013	\$230.06

Erie County	Summit Township
Slots - \$11,204,908	Slots - \$1,308,354
Tables - \$0	Tables - \$0
Erie Co. Redevelopment Auth.	
Slots - \$0	
Tables - \$299,123	



Rivers Casino opened on August 9, 2009 in Allegheny County in the City of Pittsburgh. As of June 30, 2013 the casino employed 1,782 individuals.

#### Table Game Revenues FY 2012-13

Average Number of Table Games in June 2013	114
Gross Revenue	\$69,280,996
Taxes and Fees	\$9,731,196
Non-Banking Tables	30
Gross Revenue	\$6,730,314
Banking Tables	84
Gross Revenue	\$62,550,683
Electronic Tables	0
Gross Revenue	\$0
Fully Automated Electronic Tables	0
Gross Revenue	\$0

### Slot Revenues FY 2012-13

Average Number of Slot Machines in June 2013	2,939
Wagers	\$3,470,801,798
Payouts	\$3,120,115,261
Promotional Plays	\$67,353,664
Adjustments	\$0
Gross Terminal Revenue	\$283,332,873
Taxes and Fees	\$156,936,375

#### **Taxable Slot Wins Per Day**

July 2012	\$254.48
August 2012	\$260.89
September 2012	\$265.07
October 2012	\$252.82
November 2012	\$280.19
December 2012	\$261.82
January 2013	\$248.40
February 2013	\$300.67
March 2013	\$301.27
April 2013	\$277.55
May 2013	\$268.17
June 2013	\$260.32

#### Local Share Distribution FY 2012-13

Allegheny County	Visitors Bureau of Monroeville
Slots - \$5,666,657	Slots - \$0
Tables - \$0	Tables - \$103,921
Pittsburgh/ICA	Dept of Education
Slots - \$10,024,151	Slots - \$0
Tables -\$0	Tables - \$1,281,699



Meadows Racetrack & Casino opened on June 11, 2007 in Washington County, North Strabane Township and is a harness racetrack. As of June 30, 2013 the casino employed 1,260 individuals.

#### Table Game Revenues FY 2012-13

Average Number of Table Games in June 2013	80
Gross Revenue	\$35,983,833
Taxes and Fees	\$5,056,543
Non-Banking Tables	20
Gross Revenue	\$2,988,397
Banking Tables	60
Gross Revenue	\$32,995,436
Electronic Tables	0
Gross Revenue	\$0
Fully Automated Electronic Tables	0
Gross Revenue	\$0

#### Slot Revenues FY 2012-13

Average Number of Slot Machines in June 2013	3,317
Wagers	\$3,048,194,865
Payouts	\$2,807,389,619
Promotional Plays	\$69,182,278
Adjustments	\$0
Gross Terminal Revenue	\$240,805,246
Taxes and Fees	\$134,816,973

#### **Taxable Slot Wins Per Day**

July 2012	\$215.85
August 2012	\$202.27
September 2012	\$216.21
October 2012	\$191.56
November 2012	\$191.73
December 2012	\$179.60
January 2013	\$177.13
February 2013	\$195.55
March 2013	\$209.85
April 2013	\$202.16
May 2013	\$203.03
June 2013	\$202.85

Washington Co DCED	Washington Co. Townships
Slots - \$9,254,142	Slots - \$3,016,672
Tables - \$170,476	Tables - \$189,362
North Strabane Twp.	
Township	
Slots - \$2,382,690	
Tables - \$359,838	



Hollywood Casino at Penn National Race Course opened on February 12, 2008 in Dauphin County, East Hanover Township and is a thoroughbred racetrack. As of June 30, 2013 the casino employed 1,252 individuals.

#### Table Game Revenues FY 2012-13

Average Number of Table Games in June 2013	69
Gross Revenue	\$37,810,041
Taxes and Fees	\$5,317,982
Non-Banking Tables	16
Gross Revenue	\$4,320,908
Banking Tables	53
Gross Revenue	\$33,416,422
Electronic Tables	0
Gross Revenue	\$72,711
Fully Automated Electronic Tables	0
Gross Revenue	\$0

#### Slot Revenues FY 2012-13

Average Number of Slot Machines in June 2013	2,456
Wagers	\$2,469,039,520
Payouts	\$2,206,269,938
Promotional Plays	\$24,569,553
Adjustments	\$0
Gross Terminal Revenue	\$238,200,029
Taxes and Fees	\$133,492,125

#### **Taxable Slot Wins Per Day**

July 2012	\$279.10
August 2012	\$263.85
September 2012	\$264.93
October 2012	\$240.35
November 2012	\$247.75
December 2012	\$242.50
January 2013	\$238.70
February 2013	\$282.19
March 2013	\$299.30
April 2013	\$276.77
May 2013	\$269.49
June 2013	\$271.68

### Local Share Distribution FY 2012-13

Dauphin County	East Hanover Twp, Leb. Co
Slots - \$13,459,236	Slots - \$160,000
Tables - \$523,896	Tables - \$116,152
East Hanover Twp, Dauphin Co	
Slots - \$1,028,330	
Tables - \$116,152	



Mohegan Sun at Pocono Downs opened on November 14, 2006 in Luzerne County, Plains Township and is a harness racetrack. As of June 30, 2013 the casino employed 1,732 individuals.

#### Table Game Revenues FY 2012-13

Average Number of Table Games in June 2013	84
Gross Revenue	\$42,923,506
Taxes and Fees	\$6,040,956
Non-Banking Tables	18
Gross Revenue	\$4,052,288
Banking Tables	66
Gross Revenue	\$38,871,218
Electronic Tables	0
Gross Revenue	\$0
Fully Automated Electronic Tables	0
Gross Revenue	\$0

#### Slot Revenues FY 2012-13

Average Number of Slot Machines in June 2013	2,332
Wagers	\$2,922,913,668
Payouts	\$2,625,131,660
Promotional Plays	\$73,525,763
Adjustments	\$69,900
Gross Terminal Revenue	\$224,326,145
Taxes and Fees	\$126,245,731

#### **Taxable Slot Wins Per Day**

July 2012	\$282.90
August 2012	\$277.07
September 2012	\$268.26
October 2012	\$245.19
November 2012	\$257.91
December 2012	\$244.42
January 2013	\$238.33
February 2013	\$266.07
March 2013	\$282.54
April 2013	\$265.87
May 2013	\$270.93
June 2013	\$263.65

Luzerne County - CFA	Plains Township
Slots - \$11,914,584	Slots - \$2,414,944
Tables - \$429,235	Tables - \$429,235



Mount Airy Casino Resort opened on October 22, 2007 in Monroe County, Paradise Township. As of June 30, 2013 the casino employed 1,320 individuals.

#### Table Game Revenues FY 2012-13

Average Number of Table Games in June 2013	72
Gross Revenue \$	39,224,667
Taxes and Fees	\$5,519,165
Non-Banking Tables	10
Gross Revenue	\$2,180,362
Banking Tables	62
Gross Revenue \$	37,044,304
Electronic Tables	0
Gross Revenue	\$0
Fully Automated Electronic Tables	0
Gross Revenue	\$0

#### Slot Revenues FY 2012-13

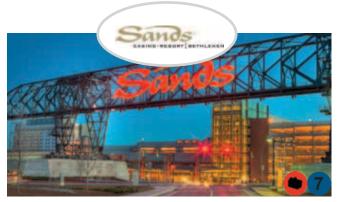
1,874
\$1,890,014,945
\$1,709,283,691
\$34,136,445
\$0
\$146,594,808
\$85,988,990

#### Taxable Slot Wins Per Day

July 2012	\$220.00
August 2012	\$219.57
September 2012	\$212.02
October 2012	\$186.71
November 2012	\$176.86
December 2012	\$170.03
January 2013	\$169.47
February 2013	\$182.49
March 2013	\$205.56
April 2013	\$209.80
May 2013	\$213.45
June 2013	\$211.09

### Local Share Distribution FY 2012-13

Monroe County - CFA	Paradise Township
Slots - \$9,720,702	Slots - \$858,859
Tables - \$196,353	Tables - \$392,706
Monroe County	PHEAA
Slots - \$2,287,377	Slots - \$0
Tables - \$0	Tables - \$196,353



Sands Casino Resort Bethlehem opened on May 22, 2009 in Northampton County in the City of Bethlehem. As of June 30, 2013 the casino employed 2,117 individuals.

#### Table Game Revenues FY 2012-13

Average Number of Table Games in June 2013	183
Gross Revenue	\$165,378,077
Taxes and Fees	\$23,283,344
Non-Banking Tables	36
Gross Revenue	\$11,328,162
Banking Tables	147
Gross Revenue	\$154,049,915
Electronic Tables	0
Gross Revenue	\$0
Fully Automated Electronic Tables	0
Gross Revenue	\$0

#### Slot Revenues FY 2012-13

Average Number of Slot Machines in June 2013	3,013
Wagers	\$4,204,816,551
Payouts	\$3,780,221,728
Promotional Plays	\$133,691,441
Adjustments	\$0
Gross Terminal Revenue	\$290,903,382
Taxes and Fees	\$160,784,470

#### **Taxable Slot Wins Per Day**

July 2012	\$262.77
August 2012	\$265.53
September 2012	\$258.48
October 2012	\$235.07
November 2012	\$255.72
December 2012	\$264.42
January 2013	\$244.43
February 2013	\$277.91
March 2013	\$293.71
April 2013	\$270.64
May 2013	\$280.05
June 2013	\$261.06

Allentown City	Easton City	Northampton Co.
Slots - \$3,393,759	Slots - \$0	Slots - \$2,792,672
Tables - \$330,756	Tables - \$826,890	Tables - \$992,268
Bethlehem City	Lehigh County	
Slots - \$8,687,860	Slots - \$930,891	
Slots - \$8,687,860 Tables - \$826,890	Slots - \$930,891 Tables - \$330,756	



Valley Forge Casino Resort opened on March 31, 2012 in Montgomery County in Upper Merion Township and is a resort facility. As of June 30, 2013 the casino employed 1,180 individuals.

#### Table Game Revenues FY 2012-13

Average Number of Table Games in June 2013	50
Gross Revenue	\$31,583,280
Taxes and Fees	\$5,053,325
Non-Banking Tables	0
Gross Revenue	\$0
Banking Tables	50
Gross Revenue	\$31,583,280
Electronic Tables	0
Gross Revenue	\$0
Fully Automated Electronic Tables	0
Gross Revenue	\$0

#### Slot Revenues FY 2012-13

Average Number of Slot Machines in June 2013	600
Wagers	\$699,583,052
Payouts	\$627,786,301
Promotional Plays	\$15,851,821
Adjustments	\$0
Gross Terminal Revenue	\$55,944,930
Taxes and Fees	\$30,138,483

#### **Taxable Slot Wins Per Day**

\$188.68
\$213.60
\$239.36
\$222.01
\$237.85
\$239.19
\$253.62
\$297.75
\$304.37
\$299.73
\$290.64
\$284.02

### Local Share Distribution FY 2012-13

Upper Merion Township Slots - \$1,118,899 Tables - \$315,833 Montgomery Co. - CFA Slots - \$1,118,899 Tables - \$315,833



Parx Casino opened on December 19, 2006 in Bucks County, Bensalem Township and is a thoroughbred racetrack. As of June 30, 2013 the casino employed 1,825 individuals.

#### Table Game Revenues FY 2012-13

Average Number of Table Games in June 2013	166
Gross Revenue	\$110,307,984
Taxes and Fees	\$16,521,226
Non-Banking Tables	45
Gross Revenue	\$16,797,344
Banking Tables	102
Gross Revenue	\$90,560,552
Electronic Tables	0
Gross Revenue	\$0
Fully Automated Electronic Tables	19
Gross Revenue	\$2,950,088

#### Slot Revenues FY 2012-13

Average Number of Slot Machines in June 2013	3,361
Wagers	\$5,267,459,140
Payouts	\$4,773,949,504
Promotional Plays	\$117,091,550
Adjustments	\$0
Gross Terminal Revenue	\$376,418,086
Taxes and Fees	\$205,146,941

#### **Taxable Slot Wins Per Day**

July 2012	\$295.28
August 2012	\$301.55
September 2012	\$296.96
October 2012	\$280.10
November 2012	\$296.40
December 2012	\$297.38
January 2013	\$289.11
February 2013	\$323.13
March 2013	\$348.83
April 2013	\$313.21
May 2013	\$317.15
June 2013	\$307.87

Bucks County	Bensalem Township
Slots - \$7,528,362	Slots - \$9,837,039
Tables - \$1,103,145	Tables - \$1,103,145



SugarHouse Casino opened on September 23, 2010 in the City of Philadelphia. As of June 30, 2013 the casino employed 1,085 individuals.

#### Table Game Revenues FY 2012-13

Average Number of Table Games in June 2013	58
Gross Revenue	\$85,318,943
Taxes and Fees	\$12,545,594
Non-Banking Tables	0
Gross Revenue	\$0
Banking Tables	56
Gross Revenue	\$84,613,035
Electronic Tables	0
Gross Revenue	\$0
Fully Automated Electronic Tables	2
Gross Revenue	\$705,908

#### Slot Revenues FY 2012-13

Average Number of Slot Machines in June 2013	1,604
Wagers	\$2,076,640,693
Payouts	\$1,857,019,867
Promotional Plays	\$35,337,619
Adjustments	\$0
Gross Terminal Revenue	\$184,283,208
Taxes and Fees	\$99,282,736

#### **Taxable Slot Wins Per Day**

July 2012	\$310.81
August 2012	\$318.79
September 2012	\$295.06
October 2012	\$285.17
November 2012	\$304.60
December 2012	\$309.63
January 2013	\$296.47
February 2013	\$367.08
March 2013	\$358.12
April 2013	\$321.66
May 2013	\$312.48
June 2013	\$298.02

### Local Share Distribution FY 2012-13

Phila. School District Slots - \$3,914,999 Tables - \$876,190 Philadelphia City Slots - \$3,456,329 Tables - \$830,189



Harrah's Philadelphia Casino and Racetrack opened on January 23, 2007 in Delaware County in the City of Chester and is a harness racetrack. As of June 30, 2013 the casino employed 1,672 individuals.

#### Table Game Revenues FY 2012-13

Average Number of Table Games in June 2013	121
Gross Revenue	\$80,330,840
Taxes and Fees	\$11,784,093
Non-Banking Tables	35
Gross Revenue	\$10,319,881
Banking Tables	82
Gross Revenue	\$68,642,584
Electronic Tables	0
Gross Revenue	\$0
Fully Automated Electronic Tables	4
Gross Revenue	\$1,368,375

### Slot Revenues FY 2012-13

Average Number of Slot Machines in June 2013	2,803
Wagers	\$2,959,777,342
Payouts	\$2,645,207,196
Promotional Plays	\$65,001,333
Adjustments	\$0
Gross Terminal Revenue	\$249,568,812
Taxes and Fees	\$139,271,490

#### **Taxable Slot Wins Per Day**

July 2012	\$255.89
August 2012	\$252.61
September 2012	\$242.42
October 2012	\$222.21
November 2012	\$243.58
December 2012	\$237.23
January 2013	\$221.80
February 2013	\$259.86
March 2013	\$275.29
April 2013	\$245.72
May 2013	\$247.44
June 2013	\$234.31

Delaware County	Chester City
Slots - \$4,991,376	Slots - \$9,795,394
Tables - \$803,308	Tables - \$803,308

# **Delivering Information to the Public**



#### **Speakers Bureau**

The PGCB is committed to making sure that citizens are well-informed of the oversight work of the Board and the impact of legalized casino gaming in Pennsylvania.

To facilitate that mission, the Board members and staff actively crisscross the state to speak to community groups as a result of requests through the PGCB Speakers Bureau. This face-to-face interaction permits Pennsylvanians to hear firsthand on the financial and workforce impact of the casinos statewide and within regions of the Commonwealth, and how issues such as problem gaming, smoking and crime are being handled. During Fiscal Year 2012-2013 staff of the PGCB performed over 60 speaking engagements throughout Pennsylvania, with that number expected to be even higher in the next fiscal year.

Professional, educational and service organizations can request a speaker from the PGCB for meetings and conferences. Additional information and an online speaker request tool can be found by clicking this link or typing it into your browser: http://gamingcontrolboard. pa.gov/?p=111.

#### Web Site

The PGCB's web site, www. gamingcontrolboard.pa.gov, provides an important link to the public in all Board matters related to both its regulatory efforts and Pennsylvania's gaming industry. During the 2012-2013 fiscal year, as an example, the web site was a valuable resource to those who wished to become part of the public input process for the Philadelphia casino licensing. At the site, citizens, community groups and public officials could access key information about each of the casino applicants, and choose to register to speak at a public input hearing or submit written comments for the Board's review.

At this website, visitors can also watch Board meetings live or view videos of past meetings, look up future meeting schedules and past meeting transcripts, download important presentations made to the Board related to the statewide or community impact of current or future casinos, obtain information on identifying a gambling problem and gaining assistance, discover employment opportunities, access an interactive map of casino locations, and much more.

#### **Meeting Videos and Live Streams**

The PGCB also continues its effort to help the public see its regulatory work and decisions via video. This capability was expanded during the 2012-2013 fiscal year when the PGCB began to stream off-site public meetings in addition to Harrisburg-based meetings. These included hearings on the Philadelphia casino licensing matter along with casino renewal hearings held within the community in which the casino is located.

Listings for all archived videos of public meetings and hearings dating back to May 2010 are conveniently located on a single web page and sorted chronologically. The page can be accessed by clicking this link or typing it into your browser: http://gamingcontrolboard. pa.gov/?p=193.

# **Vision Statement**

The goal of the Pennsylvania Gaming Control Board is to be the premier gaming regulator in the United States, maintaining and enhancing public trust with honesty, integrity and credibility.

# **Mission Statement**

The Pennsylvania Gaming Control Board, guided by the Gaming Act and supported by a dedicated professional staff, will protect the interest of the public by ensuring the integrity of legalized gaming through the strict enforcement of the law and regulations, the licensing of qualified individuals and entities, and fulfilling the objectives of legalized gaming in the Commonwealth to deliver a significant source of revenue, assist the horse racing industry, provide broad economic opportunities and enhance tourism.



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