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January 20, 2022

PGCB Reports All-Time Calendar Year High for Gaming Revenue

HARRISBURG, PA: Strong upticks in almost every sector of legalized gaming regulated by the Pennsylvania Gaming Control Board made 2021 a record year for revenue.

For the year, the combined revenue of slot machine, table games, sports wagering, iGaming, video gaming terminals (VGTs) and fantasy contests totaled \$4,734,552,201 compared to \$2,653,511,029 in 2020. This also resulted in record tax revenue production from gaming of more than \$1.93 billion.

A comparison of combined revenue is below:

| Year | Slot Machine Revenue | Table Games Revenue | iGaming Revenue | Sports Wagering Revenue | Fantasy Sports Contests | VGT's Revenue | Total Gaming Revenue |
|-------------|-----------------------------|----------------------------|------------------------|--------------------------------|--------------------------------|----------------------|-----------------------------|
| 2011 | \$2,405,867,897 | \$618,905,062 | | | | | \$3,024,772,959 |
| 2012 | \$2,470,935,317 | \$687,382,546 | | | | | \$3,158,317,863 |
| 2013 | \$2,384,098,225 | \$729,830,365 | | | | | \$3,113,928,590 |
| 2014 | \$2,319,534,380 | \$749,543,217 | | | | | \$3,069,077,597 |
| 2015 | \$2,365,651,659 | \$808,137,112 | | | | | \$3,173,788,771 |
| 2016 | \$2,360,184,122 | \$853,238,055 | | | | | \$3,213,422,178 |
| 2017 | \$2,336,212,902 | \$890,704,254 | | | | | \$3,226,917,156 |
| 2018 | \$2,369,885,203 | \$878,796,174 | | \$2,516,589 | \$15,309,615 | | \$3,266,507,581 |
| 2019 | \$2,363,085,678 | \$903,594,181 | \$33,599,749 | \$84,112,967 | \$25,872,124 | \$2,329,540 | \$3,412,594,239 |
| 2020 | \$1,355,924,785 | \$504,309,266 | \$565,776,908 | \$189,703,465 | \$21,148,707 | \$16,647,898 | \$2,653,511,029 |
| 2021 | \$2,287,529,465 | \$924,902,965 | \$1,112,855,937 | \$340,113,160 | \$29,298,635 | \$39,852,039 | \$4,734,552,201 |

Estimated combined tax revenue from these gambling initiatives for 2021 was \$1,931,219,603 compared to \$1,098,970,241 in 2020. Tax revenue figures reflect amounts generated prior to any adjustments by the PA Department of Revenue.

The Board did note that the significant year-over-year increase in gaming revenue was impacted by closures and safety measures at casinos related to COVID-19 during 2020. Total closure days in 2020 were 1,473 compared to 44 days in 2021.

Retail Slot Machine Revenue

Gross revenue from slot machines at the casinos was \$2,287,529,465, a 68.71% increase in revenue when compared to the \$1,355,924,785 generated in 2020.

Slot machine revenue for each of the casinos, with the percentage change reflected over the previous year, is as follows:

| Retail Slot Machine Revenue by Operator | Slot Machine Revenue 2021 | Slot Machine Revenue 2020 | % Change |
|--|----------------------------------|----------------------------------|-----------------|
| Parx Casino | \$409,417,922 | \$262,581,118 | 55.92% |
| Wind Creek Bethlehem | \$264,953,639 | \$150,815,262 | 75.68% |

| | | | |
|-----------------------------------|------------------------|------------------------|---------------|
| Rivers Casino Pittsburgh | \$251,324,481 | \$160,294,434 | 56.79% |
| Mohegan Sun Pocono | \$177,303,325 | \$110,716,694 | 60.14% |
| Hollywood Casino at Penn National | \$175,652,308 | \$120,532,358 | 45.73% |
| Hollywood Casino at The Meadows | \$153,410,695 | \$111,879,760 | 37.12% |
| Mount Airy Casino Resort | \$142,498,308 | \$103,141,984 | 38.16% |
| Harrah's Philadelphia Casino | \$140,619,890 | \$116,912,653 | 20.28% |
| Rivers Casino Philadelphia | \$124,525,641 | \$81,116,657 | 53.51% |
| Live! Casino Philadelphia | \$120,348,580 | n/a | n/a |
| Presque Isle Downs and Casino | \$97,455,720 | \$58,932,559 | 65.37% |
| Valley Forge Casino Resort | \$95,847,063 | \$57,113,919 | 67.82% |
| Live! Casino Pittsburgh | \$85,088,794 | \$3,733,558 | +1,000% |
| Hollywood Casino York | \$25,325,143 | n/a | n/a |
| Lady Luck Casino Nemaquin | \$21,301,592 | \$18,153,829 | 17.34% |
| Hollywood Casino Morgantown | \$2,456,362 | n/a | n/a |
| Statewide Total | \$2,287,529,465 | \$1,355,924,785 | 68.71% |

Retail Table Games Revenue

2021 gross revenue from table games at the casinos was \$924,902,965, an 83.40% increase in revenue when compared to the \$504,309,266 generated in 2020.

Table games revenue for each of the casinos, with the percentage change reflected over the previous year, is as follows:

| Retail Table Games Revenue by Operator | 2021 Table Games Revenue | 2020 Table Games Revenue | % Change |
|---|---------------------------------|---------------------------------|-----------------|
| Parx Casino | \$207,723,407 | \$118,090,791 | 75.90% |
| Wind Creek Bethlehem | \$185,173,251 | \$103,998,874 | 78.05% |
| Rivers Casino Philadelphia | \$101,310,735 | \$66,883,028 | 51.47% |
| Live! Casino Philadelphia | \$88,957,588 | n/a | n/a |
| Rivers Casino Pittsburgh | \$84,113,197 | \$47,729,358 | 76.23% |
| Harrah's Philadelphia Casino | \$46,385,886 | \$41,445,479 | 11.92% |
| Mount Airy Casino Resort | \$43,074,418 | \$27,619,374 | 55.96% |
| Valley Forge Casino Resort | \$34,343,186 | \$23,924,751 | 43.55% |
| Mohegan Sun Pocono | \$32,991,133 | \$19,751,533 | 67.03% |
| Hollywood Casino at Penn National | \$31,700,442 | \$23,036,175 | 37.61% |
| Hollywood Casino at The Meadows | \$29,941,448 | \$19,285,360 | 55.25% |
| Live! Casino Pittsburgh | \$14,786,150 | \$524,213 | 2720.64% |
| Presque Isle Downs and Casino | \$14,728,845 | \$9,933,047 | 48.28% |
| Hollywood Casino York | \$6,850,279 | n/a | n/a |
| Lady Luck Casino Nemaquin | \$2,433,181 | \$2,087,282 | 16.57% |
| Hollywood Casino Morgantown | \$389,818 | n/a | n/a |
| Statewide Total | \$924,902,965 | \$504,309,266 | 83.40% |

Sports Wagering Revenue

2021 revenue from sports wagering was \$340,113,160, a 79.29% increase in revenue when compared to the \$189,703,465 generated in 2020. Sports wagering handle, the amount

wagered through both retail and online, was \$6.55 billion, an 83% increase over 2020's handle of \$3.58 billion.

Sports wagering revenue for each of the casinos, with the percentage change reflected over the previous year, is as follows:

| Sports Wagering Revenue by Operator | 2021 Sports Wagering Revenue | 2020 Sports Wagering Revenue | % Change |
|--|-------------------------------------|-------------------------------------|-----------------|
| Valley Forge Casino Resort | \$150,877,559 | \$69,073,549 | 118.43% |
| Hollywood Casino at The Meadows | \$68,311,263 | \$30,298,130 | 125.46% |
| Hollywood Casino at Penn National | \$22,032,588 | \$19,056,141 | 15.62% |
| Parx Casino | \$20,882,800 | \$19,631,513 | 6.37% |
| Rivers Casino Pittsburgh | \$20,080,292 | \$14,949,676 | 34.32% |
| Rivers Casino Philadelphia | \$18,132,759 | \$17,559,215 | 3.27% |
| Mount Airy Casino Resort | \$10,194,202 | \$10,594,285 | -3.78% |
| Hollywood Casino Morgantown | \$7,652,249 | \$33,148 | +1,000% |
| Live! Casino Philadelphia | \$5,268,087 | n/a | n/a |
| Mohegan Sun Pocono | \$3,942,734 | \$1,972,846 | 99.85% |
| Presque Isle Downs and Casino | \$3,932,777 | \$2,258,515 | 74.13% |
| South Philly Race & Sportsbook | \$3,370,270 | \$1,911,489 | 76.32% |
| Harrah's Casino Philadelphia | \$1,863,375 | \$1,796,556 | 3.72% |
| Live! Casino Pittsburgh | \$1,607,829 | \$76,950 | +1,000% |
| Mohegan Sun Lehigh Valley | \$1,382,119 | \$327,724 | 321.73% |
| Hollywood Casino York | \$1,037,992 | n/a | n/a |
| Wind Creek Bethlehem | -\$455,736 | \$57,332 | -894.91% |
| Oaks Race & Sportsbook ¹ | n/a | \$106,397 | n/a |
| Statewide Total | \$340,113,160 | \$189,703,465 | 79.29% |

¹Ceased operations during 2020

Fantasy Contests Revenue

2021 revenue from fantasy contests was \$29,298,635, a 38.54% increase in revenue when compared to the \$21,148,707 generated in 2020.

Fantasy contests revenue for each of the providers, with the percentage change reflected over the previous year, is as follows:

| Fantasy Contests Operator | 2021 Revenue | 2020 Revenue | % Change |
|---------------------------------------|---------------------|---------------------|-----------------|
| DraftKings | \$16,524,111 | \$12,179,468 | 35.67% |
| FanDuel | \$12,402,052 | \$8,443,929 | 46.88% |
| Fantasy Football Players Championship | \$259,980 | \$274,806 | -5.40% |
| UnderDog Sports | \$124,546 | n/a | n/a |
| Sportshub Technologies | \$53,247 | \$92,501 | -42.44% |
| Fantasy Sports Gaming | \$13,982 | n/a | n/a |
| Yahoo Fantasy Sports | -\$78,750 | \$151,533 | -151.97% |
| Fulltime Fantasy Sports | \$0 | \$7,673 | n/a |
| Boom Fantasy | \$0 | \$76 | n/a |
| Fantasy Draft | \$0 | -\$1,278 | n/a |

| | | | |
|------------------------|---------------------|---------------------|---------------|
| No House Advantage | -\$533 | n/a | n/a |
| Statewide Total | \$29,298,635 | \$21,148,707 | 38.54% |

iGaming Revenue

2021 revenue for iGaming was \$1,112,855,937 an 96.70% increase in revenue when compared to the \$565,776,908 generated in 2020. At the end of 2021 there were 10 iGaming certificate holders in Pennsylvania.

iGaming revenue for each of the providers is as follows:

| Casino Operator | 2021 Revenue | 2020 Revenue | % Change |
|-----------------------------------|------------------------|----------------------|-----------------|
| Hollywood Casino at Penn National | \$418,872,942 | \$122,539,727 | 241.83% |
| Rivers Casino Philadelphia | \$299,329,177 | \$162,582,261 | 84.11% |
| Valley Forge Casino Resort | \$190,531,186 | \$95,271,346 | 99.99% |
| Mount Airy Casino Resort | \$71,834,484 | \$83,726,414 | -14.20% |
| Parx Casino | \$49,433,816 | \$61,872,245 | -20.10% |
| Mohegan Sun Pocono | \$26,834,235 | \$25,428,143 | 5.53% |
| Harrah's Philadelphia | \$22,175,058 | \$7,890,774 | 181.03% |
| Wind Creek Bethlehem | \$12,581,751 | \$2,354,776 | 434.31% |
| Live! Philadelphia | \$10,756,492 | \$1,101,439 | 876.59% |
| Presque Isle Downs and Casino | \$10,506,797 | \$3,009,784 | 249.09% |
| Statewide Total | \$1,112,855,937 | \$565,776,908 | 96.70% |

Video Gaming Terminals (VGTs)

2021 revenue for VGTs at Truck Stops was \$39,852,039 a 139% increase in revenue when compared to the \$16,647,898 generated in 2010. At the end of the year there were 60 VGT facilities in Pennsylvania.

VGT revenue for each of the operators, with the percentage change reflected over the previous year, is as follows:

| VGT Terminal Operators | 2021 Revenue | 2020 Revenue | % Change |
|-------------------------------|---------------------|---------------------|-----------------|
| Marquee by Penn | \$27,694,868 | \$13,162,327 | 110.41% |
| Commonwealth Gaming | \$5,258,608 | \$2,645,492 | 98.78% |
| Jango | \$3,754,622 | \$280,798 | +1,000% |
| J&J Ventures Gaming* | \$3,143,942 | \$559,280 | 462.14% |
| Statewide Total | \$39,852,039 | \$16,647,898 | 139.38% |

*Formerly Second State Gaming

Breakdowns of revenue by types of gambling and by operator is available on the Board's web site, www.gamingcontrolboard.pa.gov.

About the Pennsylvania Gaming Control Board

The Pennsylvania Gaming Control Board is tasked to oversee all aspects of gambling at 15 land-based casinos, online casino games, retail and online sports wagering, and Video Gaming Terminals (VGTs) at qualified truck stops, along with the regulation of online fantasy sports contests.

The land-based casino industry in Pennsylvania consists of six racetrack (Category 1) casinos, five stand-alone (Category 2) casinos, two resort (Category 3) casinos and three mini-casinos (Category 4). Casino expansion will continue over the next couple of years with the anticipated openings of up to two additional Category 4 casinos. A significant job generator in the Commonwealth, casinos and the other types of Board-regulated gaming is expected to generate over \$1.8 billion in tax revenue during the 2021/2022 State Fiscal Year.

Additional information about both the PGCB's gaming regulatory efforts and Pennsylvania's gaming industry can be found at <https://gamingcontrolboard.pa.gov/>. You can also follow the agency on Twitter by choosing @PAGamingControl.

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