

COMMONWEALTH OF PENNSYLVANIA

GAMING CONTROL BOARD

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GREENWOOD GAMING AND ENTERTAINMENT D/B/A PARX
CASINO - CATEGORY 1 LICENSE RENEWAL HEARING

* * * * *

BEFORE: MEMBERS OF THE BOARD:

DENISE SMYLER, CHAIRMAN

Shawn Dillon

George Dunbar

Edward Gainey

Christopher W. Huffman

Sara Manzano-Diaz

Maria Quiñones-Sánchez

MEETING: Wednesday, April 29, 2026

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LOCATION: Pennsylvania Gaming Control Board

Strawberry Square

2nd Floor

Harrisburg, PA 17101

Reporter: Derek Richmond

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P R O C E E D I N G S

CHAIR: This morning we will hear from Greenwood Gaming and Entertainment Inc., doing business as Parx Casino, regarding their Category 1 License renewal. If you would all step forward and Office of Enforcement Counsel (OEC), I would ask that all nonattorneys who will be presenting evidence today in this proceeding please stand and be sworn by the Court Reporter at this time.

WITNESSES SWORN EN MASSE

CHAIR: Thank you. I would also ask that everyone who's going to speak to please state and spell your name for the Court Reporter prior to speaking.

So, Parx, you may begin.

ATTORNEY ASHFORD: Good morning.
Karin Ashford, K-A-R-I-N, A-S-H-F-O-R-D.

Chair Smyler, members of the Board, Executive Director, Chief Enforcement Counsel, Director of the Bureau of Licensing and PGCB Staff, we are pleased here today - to be here today for the second part of our public hearing in support of our

1 request to have our Gaming License renewed.

2 On behalf of Parx Casino, I am the - I
3 am the General Counsel, Chief Legal Officer of
4 Greenwood Racing, Inc. and its subsidiary Greenwood
5 Gaming and Entertainment that is seeking its renewal
6 license which does business as Parx Casino.

7 With me today presenting are Eric
8 Hausler, our Chief Executive Officer; Grace Henry,
9 our Chief Compliance Officer and Vice President of
10 Regulatory affairs, and Ron Davis, our Director of
11 Diversity and Community Development.

12 At this time I'm going to turn it over
13 to Eric Haussler.

14 MR. HAUSLER: Good morning and thank
15 you for having us. I know some of you have seen most
16 of this presentation, but we did add some new photos
17 in it and some new - some new thoughts.

18 So, hopefully it's not real boring,
19 but Parx continues to be - I'm running this, too. I
20 forgot.

21 Parx continues to be the number one
22 revenue-producing - slot-revenue producer in
23 Pennsylvania, since opening in 2006.

24 We've got about 700 million in the
25 fixed assets at this point, a little over that. And

1 I think if you've been to the property, it's truly a
2 first-class destination. I think we're a great story
3 for both the community and for the Commonwealth.
4 We've built a great building and I think we have an
5 amazing team that runs it.

6 And that combination with a really
7 strong location has allowed us to be very successful.
8 I do think I mentioned the team. We have, you know,
9 2,000 -. Ron will cover more on the team, but we
10 have this amazing team, many of them whom have been
11 with us since day one.

12 You know, we prioritize hiring the
13 local residents, we prioritize promoting from within
14 and it's been - it's been pretty successful. And we
15 continue to grow that team. We recently added a
16 hotel and hired some folks for that.

17 And our online businesses continue to
18 grow. We run all of them out of Pennsylvania as
19 well. As I said, I won't cover all these in great
20 detail, but we've been an industry leader here since
21 we opened in 2006.

22 I thought we were first, but I was
23 told the other day we were second. I was working in
24 Atlantic City at the time and I remember when Parx
25 opened, we knew we were in trouble down there.

1 Great, great asset. We - the current
2 facility is about 125,000 square feet of gaming
3 space, 3,000 slot machines and we're running over a
4 hundred tables now.

5 And since '17 and '18, we added onto
6 the back of the building, putting on a Poker room,
7 the Xcite Center, new restaurants, and then the beer
8 garden, which is indoor/outdoor space, glass-domed.

9 Here's - here's the numbers. There's
10 203 table games. That includes our 48 Poker - Poker
11 tables. And then we have 36 sports-wagering kiosks
12 throughout the building and in the Sportsbook.

13 We continue to make investments. This
14 number, I think it says 50 million up there. That's
15 a long way for me to see. Yeah, about 50. In the
16 hotel, as well as slot machines, we put a lot of
17 money into new slot product in the last five years,
18 since our last relicense.

19 And then we continue to upgrade
20 technology throughout the floor, you know, security
21 and surveillance. We put in high speeds weapon -
22 high speed weapons detection at our entrances, which
23 has been very successful. Continue to upgrade
24 surveillance and other forms of technology where we
25 can - we think we can get a - you know, improve the

1 guest experience or improve safety.

2 And then we also built -. We host
3 Playtech's live dealer gaming iStudio on the
4 mezzanine level of our building. And so they've got
5 - they're not included in our employee counts, but
6 they've - I think they've got a hundred employees up
7 there now, too. And so it's a - it's a pretty big
8 complex.

9 We renovated 360, our nightclub, while
10 we were closed, actually, during the pandemic. It
11 was a good time because nobody was in there. I think
12 most of you know we went nonsmoking during the
13 pandemic. Never brought it back. We added a heated
14 smoking patio, changed out the Bambu location.

15 We have electric chargers on the
16 property, which many customers with gas cars seem to
17 like their location. It's close to the building. We
18 added a Dunkin recently. That opened in February.
19 And then I'm excited to say the hotel, the Parxview
20 Hotel, which is not attached to the property but is
21 about a quarter mile away, opened in March, the end
22 of March, started to open, I should say.

23 Then on the racing side, we are in the
24 process of rebuilding our turf track. So, we've
25 scraped that clean and we'll be installing new turf

1 and irrigation there and hopefully that will be open
2 for racing in the fall, weather permitting.

3 A couple of things about the hotel.
4 We acquired that hotel. It was I would say - old and
5 dilapidated would be an understatement. And we spent
6 \$30 million, give or take, renovating that hotel.

7 And it's 160 rooms. We took out the
8 top floor and combined all the rooms on the top floor
9 into a two-bay and one-four bay suite. We added
10 another restaurant there and a bar. And then we are
11 in the process of gutting the pool deck. The weather
12 has held us up there, but the pool deck should be
13 open around July 4th. It would be a great outdoor
14 space.

15 And then we also put in a brand new
16 fitness center and then took out and gutted the
17 entire lobby. I have some photos, but took out the
18 lobby, raised the ceiling in the lobby and then put
19 in floor-to-ceiling windows. So, it's pretty
20 dramatic.

21 It is, I think, the best hotel in the
22 region now. You need to go to Philadelphia to find a
23 comparable quality of hotel.

24 A few pictures here, just for those of
25 you who aren't familiar. This is the Xcite Center.

1 It's about 1,600 - 1,500 to 1,600 seats, depending on
2 how it's configured. And we run entertainment in
3 there, you know, generally two nights a weekend.

4 Gotta go that way. That's the
5 renovated 360. We run shows, comedy, all sorts of
6 stuff out of there three or four nights a week. And
7 it's not a nightclub, per se. We have live bands,
8 but we don't really - we go for a little older
9 demographic that appeals more to our customers.

10 The Gastropub was added in 2018 as
11 part of the renovation to the back of the building.
12 It's a great space, as you can see. And then the
13 beer garden is attached to the back of it.

14 That is the beer garden. And we use
15 that for mostly special events now and catering-type
16 events. And at some point we will add restrooms to
17 the back corner of that.

18 As you know, we're unable to bring
19 under 21s into the building._ And so we're thinking
20 of adding standalone restrooms to the back of that
21 building, which will allow us to cater to weddings
22 and things without - you know, and then seal off the
23 front without having to put under 21s in the
24 building. So, that's on the list of priorities.

25 The Poker room, we are still the

1 number one Poker room in Pennsylvania, with 48 tables
2 and continue to be one of the top Poker rooms on the
3 East Coast, if not the country.

4 That's the Sportsbook. We spent about
5 10 million there. Immersive sports watching
6 experience is how I'd characterize it.

7 Retail sports doesn't do great. Most
8 of the betting is online, as you know from the
9 numbers, but this is a great event space for us. And
10 on busy nights like last night's Sixers game, I would
11 imagine it was pretty busy.

12 Finally, we moved Bambu. I call this
13 - Italian. We had an Italian restaurant there. It
14 was a very expensive floor to tear up, so we
15 converted it to Bambu, the Asian restaurant, but left
16 that nice terrazzo floor in there. And so it has got
17 a little bit of a mixed vibe, but the food is
18 excellent.

19 Finally, a couple of pictures of the
20 Parx Hotel. This is the renovated lobby. As I
21 mentioned, we took the ceilings up about two feet in
22 order to accommodate those chandeliers. Put that
23 fireplace in. We served breakfast out of there. I
24 think it's an amazing breakfast.

25 And then there's some photos of the

1 rooms on the right, the double queens and the king
2 rooms. They were brought down -. Some rooms were
3 brought all the way down to the studs and some were
4 in enough shape that we just started with sheetrock,
5 but every room has been fully renovated in the hotel.

6 So, what does all this get us? In the
7 end we generate a whole lot of tax revenue. And as I
8 said, it's a combination of great people, a great
9 asset, and a great location. We've paid
10 four-and-a-half billion in gaming taxes since we
11 opened. It's a pretty impressive number.

12 Slots, obviously, is still the bulk of
13 that, at 3.9 billion, but, you know, our online
14 gaming is a growing business for us and is now up to
15 166 million of payments.

16 Some of that money gets kicked over to
17 racing. We put about 45, 46 million dollars a year
18 into purses via the Horse Race Development Fund. And
19 we continue to invest on our back stretch.

20 As I mentioned, we're going to replace
21 the turf course this year. We did some renovations
22 to our jockeys' rooms, a few other maintenance
23 things.

24 The one thing we're excited about is
25 we recently relaunched our players club for the horse

1 betters. It's the first major rebuild of that club
2 in I couldn't tell you when. And it maps closer to
3 what the casino reinvestment rates are now. And the
4 early feedback on it is good.

5 The horse-racing business for us and
6 for the Commonwealth continues to decline. Wagering
7 declining, aging demographics. So, really what we're
8 trying to do is capture more than our fair share of
9 the wagering dollars that are still available by
10 rebuilding the club.

11 We mentioned this. The one thing that
12 I'm always excited about, the PA Derby is our Grade 1
13 stakes race, along with the Cotillion. So, the two -
14 the Grade 1 races in the fall. The PA Derby now is
15 between Kentucky Down, Saratoga's kind of late summer
16 meets and the Breeders Cup. And so we will routinely
17 get Kentucky Derby, Preakness and Belmont horses
18 running in that, who use that as a prep race for the
19 Breeders Cup. And so it continues each year.

20 It's a great story for us in terms of
21 elevating the quality of our horse-racing brand. The
22 Grade 1 stakes' races and the horses we bring in now
23 are the best in the world.

24 Continue to have -. As I mentioned,
25 we brought the sports wagering on, the Sportsbook.

1 We continue to invest in the Commonwealth and other
2 places. I think all of you know, we opened
3 Shippensburg in 2023. We recently brought regular
4 table games on there. We were running electronic
5 table games, so we recently brought them on in the
6 last - I think they opened in February.

7 And then as I mentioned, we run
8 iGaming in Pennsylvania, New Jersey and Michigan. We
9 run sports in Maryland. We run sports in all those
10 states, but about a hundred employees in that group
11 working out of our Bensalem mezzanine that service
12 the variety of states that we operate in.

13 I'm going to turn it over to Ron
14 Davis. He's going to take you through the rest of
15 the deck here.

16 MR. DAVIS: First of all, I'd like to
17 - Ron Davis, R-O-N, D-A-V-I-S. I'd like to thank you
18 and the Commonwealth for the opportunity given me,
19 along with Parx, to carry on this great - this great
20 outreach to community, to establish partnerships
21 within the community, establish teams, build trust.

22 One of the biggest things is building
23 trust. And you'll see through the slides that I'll
24 talk about that trust being built. And I'm so proud
25 of it. I was fortunate enough to be the first person

1 hired by Parx 21 years ago, the first person. So, I
2 was able to be part of that moving forward, moving
3 professional staff forward, moving the community
4 forward and establishing relationships that work.

5 And one of those is Mozelle Daniels.
6 I have to mention her, because she has been
7 extraordinary in working with us, carrying the torch
8 for responsibility, and has done a fantastic job over
9 the 81 quarters that I've been doing - 81 quarters.
10 That's interesting.

11 On Responsible Gaming Highlights, we
12 train employees in responsible gaming on an annual
13 basis. Annual \$25,000 contribution to the Council of
14 Compulsive Gambling in Pennsylvania. Annual sponsor
15 of CCGP education and training in Eastern
16 Pennsylvania. Continued support of Livengrin
17 Gambling Addiction Program.

18 I am the Chair of that group and we
19 are serious about looking at the metrics and the
20 things that we can do to help people with problem
21 gambling.

22 Our Workforce Summary, as of April
23 2026, 2,140 employees in gaming operations, 200
24 employees in racing operations and 1,857 - 88 percent
25 of our team members reside in Pennsylvania.

1 We are proud that we are an inclusive
2 workforce. I use the word diversity. Different
3 individuals valuing each other regardless of skin,
4 intellect, talent or years. We value the diversity
5 within our programs.

6 Minority, historically
7 underrepresented groups, are 45 percent of our total
8 employee workforce, female, 40 percent of total
9 employee workforce. Management level, director
10 level, female 36 percent, minority, 37 percent.

11 More than 12 languages are spoken by
12 our team members. We're multilingual. Participation
13 programs to hire disabled workers and veterans. Very
14 proud of our outreach.

15 We continue to reach out to the
16 communities that we serve and we have a subgroup of
17 teams we call Business Resource Groups and they are
18 women's leadership, people of color, veterans,
19 disabled and seniors. And within that group are
20 those groups we do our outreach and they are part of
21 our strategy to connect with our community also.

22 In Construction - Construction/Vendor
23 Purchasing. Over the past six years, Parx has a
24 strong record of commitment to local community,
25 inclusive vendor participation. Local business

1 enterprise and state expenditures of 232.6 million
2 Total MBE/WBE expenditures, 35.6 million.

3 Nineteen (19) How to do Business
4 meetings with Parx. And we do this through not only
5 organizations that we recognize, but through Chambers
6 of Commerce and I'll talk about that in a minute.
7 It's just an awesome outreach to include those who
8 desire to do work with us and desire to be part of
9 us.

10 Over 830 outreach meetings with
11 MBE/WBE/LBE individuals and suppliers.

12 In fact, LBE - we came up with LBE as
13 an important element, because casinos are an engine,
14 engine of economic development within the community.
15 So, that engine must work to provide business to each
16 community. We are an active member in Eastern
17 Minority Supplier Development Council of PA, Delaware
18 and New Jersey. We are active membership in the
19 Women's Business Enterprise Council.

20 Community Involvement Highlights. As
21 you can see from the list, we are involved in almost
22 every Chamber in our area. Whether we're actively
23 participating, we serve - we have members, 19 of our
24 team members who serve on Boards. So, it's important
25 for us to be part of solutions for some of these

1 organizations that may not have the bandwidth to talk
2 about governance, to talk about outreach, structure,
3 talk about other benefits.

4 So, we're certainly part of that and
5 we provide that. In fact, our CEO is on an important
6 Board also nationally. So, Boards and Boards of
7 Directors are important to us. I have - I have the
8 personal experience of being on the NFL Board of
9 Directors for former players, so I know what good
10 teams are. I have been on some bad teams. Ours is a
11 great team.

12 So, we developed that - that
13 perspective within our community. Since 2019, we
14 have contributed more than 3.5 million through a
15 Pennsylvania Economic Improvement Tax Credit Program
16 and Opportunity Scholarship Tax Credit, OSTC
17 Programs.

18 And this was even during the COVID
19 years. I mean, all of us know the effect of the
20 COVID years. We did not lose contact with any of
21 these organizations during those COVID years. In
22 fact, one of the hallmarks of Parx is that we
23 actually did a graduation.

24 If you're familiar with Parx, we have
25 used screens, screens on our property and the screen

1 used for graduation was given to a high school so
2 they could sit in the cars and watch their - their
3 participants be part of that graduation program.
4 Even though, you know, you couldn't come in contact
5 with them. So, I'm very proud of that.

6 Community Involvement Highlights.
7 As you can see, since 2019, Parx has awarded \$233,000
8 in scholarships to college-bound students. We are
9 just so proud of that because our staff gets involved
10 in vetting the applications. They get vetted. In
11 fact, we're doing that right now for May. They're
12 actively part of that process. So, we're excited.

13 And you see the schools involved, we
14 meet regularly because of, again, accountability with
15 the local Gaming Advisory Board to ensure the
16 Advisory Committee is informed about our current
17 operations. It's very important for us to connect
18 with our community.

19 Parx, as I mentioned, team members on
20 Boards of Directors, American Red Cross, Network of
21 Victim Assistance, Citizens Crime Commission, which
22 is - I'll highlight in a second, but United Way of
23 Bucks County, Lower Bucks County Chamber, Livengrin,
24 which is, again, one of the organizations that we
25 champion. YMCA, YWCA and Habitat for Humanity. We

1 build houses, but we have people on their Boards
2 also. So, we're very, very focused on outreach as a
3 part of solution, not only for Parx, but for our
4 community and so we're blessed with that.

5 And I use the word blessed. Another
6 program that is new that we just initiated was with
7 the Cobbs Creek Foundation. Cobbs Creek was a golf
8 course that was the first to allow people of color
9 and others play golf on the golf course in
10 Philadelphia. And they developed a whole new
11 program. And with the help of the foundation, the
12 Tiger Woods Foundation and others, they have
13 developed an educational component. So, we're very
14 proud to contribute to that as we move forward in the
15 - in the future.

16 Parx, as you probably know, is the
17 highest charitable-giving casino in Pennsylvania.
18 In fact, 60 to 70 percent in that area every year of
19 the total amount of givings comes from Parx. If you
20 look at our metrics.

21 Since 2019, we have made donations and
22 established sponsorships totaling 79 million to over
23 700 - over 79 - 700 organizations, excuse me,
24 donations.

25 And you see the list. YWCA, which is

1 a great outreach, particularly for women in our area.
2 Building a Better Bensalem, which is, again, one of
3 those organizations that brings together people to
4 accomplish the togetherness that the community needs
5 during - during certain times of the year. The
6 American Red Cross and others, you can see them
7 listed there.

8 And what we want to do is basically be
9 a conduit for good, a conduit for good. And I say
10 that because we encourage our - our customers to do
11 the same thing.

12 So, we have a thing called a spare
13 change operation on our machines that identifies
14 possible charities that could get benefit. And we
15 have met numbers in September where we've given or
16 they've given, customers, almost a quarter million
17 dollars through those machines to these
18 organizations, like the Red Cross, American Cancer
19 Society, Women's Animal Center. It's just awesome.

20 Awards and Recognition. I think of
21 all the things that we do, awards and recognition are
22 not secondary, but we are so proud of bringing people
23 together that some of this pales, but we wanted to
24 list some of these. With the Women's Business
25 Enterprise, real outstanding, I think, out of all the

1 awards and it's just awesome every year. And we'll
2 do the same thing in May.

3 We have the Citizens Crime Commission
4 of the Delaware Valley. And each year they recognize
5 a first responder or policeman - police person who
6 does some outstanding work. And they have the Parx
7 Award every year, which is the most outstanding
8 giving. And every year we give that award so that we
9 recognize those who do great things in our community.
10 And this gives us a sense of total community and
11 giving and outreach.

12 What we want to do with all that's
13 said is open doors and establish trust within the
14 community. And we've been doing that since day one.
15 We want to continue to do that. And I want to thank
16 you for listening to my presentation, but I'm proud
17 to be here as a team member of Parx, proud of this
18 team and the team of Parx does what they do. Proud
19 Always Reaching for Excellence, P-A-R-X, Always
20 Reaching for Excellence.

21 I will turn it over to Karin Ashford
22 for her comments.

23 ATTORNEY ASHFORD: So, I'm just going
24 to finish up by giving just a short summary on how
25 Parx has delivered on a promise with its commitments

1 accomplished. We've been a loyal community partner,
2 a good neighbor to Bensalem. For those of you who
3 came to see us in Bensalem, you probably heard from
4 the Mayor, who had some kind words to say about our
5 very good partnership with them.

6 We've been committed to growth and
7 innovation with new gaming options as they come up
8 and refreshing our slots product over the years.

9 We provide over 2,000 good-paying
10 jobs. We carry on the How to Do Business with Parx,
11 so that we invite in local vendors to teach them
12 about how to get licensed, how to do business with a
13 casino, so that we could partner with people who
14 aren't usually used to doing business with - in the
15 gaming industry.

16 Parx recaptures dollars that leave the
17 state. Of course we're right on the border there.
18 We compete with New Jersey. Actually starting
19 yesterday I think competing now with New York, with
20 their opening of table games. So, you know that will
21 be the hotel that will definitely help with that
22 competition, and, you know, our nonsmoking, as well
23 appeals to a number of customers who might otherwise
24 go to Atlantic City.

25 Continue with capital investment. 721

1 million since opening in 2006. Over 95 million since
2 2019.

3 The significant tax - gaming tax
4 benefits to the State, 4.5 billion to the
5 Commonwealth since 2006.

6 Racing, with partnering with the
7 Horsemen, we are doing a new turf course hopefully to
8 open by the end of the season for turf races. We've
9 renovated jockeys' room, paddock barns. So, have our
10 commitment to the backside and to racing as well.

11 As you heard from Ron Davis,
12 commitment to many Chambers of Commerce.

13 Charitable donations, one worth
14 mentioning, Turning For Home, which deals with
15 retired racehorses. They take them and they are able
16 to house them. We've given \$868,000 to them to date
17 since opening.

18 Other charitable donations, over 79
19 million to 700 organizations since our last
20 licensure, 2019.

21 Partnership with educational
22 institutions, seeking out community colleges looking
23 for, you know, that diversity that we have in our
24 community. And also giving the scholarships to -
25 233,000 to 169 students in scholarships.

1 Commitment to grow in the area and
2 with our local authorities, businesses and residents.
3 We have very good and - very good relations and open
4 communications.

5 And finally our Responsible Gaming
6 Program, annual training of employees, annual
7 financial support for the Council on Compulsive
8 Gaming of Pennsylvania. And of course, Ron, on the
9 Board of Livengrin, is able to see firsthand and
10 contribute to the, you know, recovery efforts for
11 folks who do have problem gambling issues.

12 That's all I have. This concludes the
13 PowerPoint presentation and our presentation for Parx
14 Casino.

15 We do understand that the OEC and
16 Board members may have some questions for us.
17 However, Chair Smyler, I respectfully request that
18 the PowerPoint presentation, which was referenced
19 today and that was also previously provided to the
20 Board's Clerk and the OEC, be entered into evidence
21 in the record as Parx Exhibit 1.

22 CHAIR: Enforcement Counsel, do you
23 have any objection?

24 ATTORNEY BOEHM: No objections.

25 ---

1 (Whereupon, Parx Exhibit 1, Presentation, was
2 marked for identification and admitted.)

3 ---

4 CHAIR: Okay. That concludes your
5 presentation?

6 ATTORNEY ASHFORD: It concludes it,
7 and we are open for any questions.

8 CHAIR: OEC, do you have any questions
9 for Parx?

10 ATTORNEY BOEHM: Yes, Chair. Thank
11 you. Elizabeth Boehm, for the OEC,
12 E-L-I-Z-A-B-E-T-H, B-O-E-H-M. Thank you.

13 Referencing slide 10.

14 MR. HAUSLER: That's 11. Two more
15 back. One more.

16 ATTORNEY BOEHM: Thank you. Thank
17 you. Slide 10 reports since 2019, an additional 20
18 million in casino investments. And at the public
19 input hearing, it was reported that since 2019, 42.5
20 million in casino investments had been expended.

21 Can you please explain the
22 discrepancy?

23 MR. HAUSLER: We didn't - we didn't
24 include slot machines in the last hearing. And then
25 the hotel was partially under renovation at the time.

1 So, if you think about it, there's 20
2 million in the casino, which is most of the stuff
3 down below on this slide. And then we decided, you
4 know, we've been renovating the slot floor quite
5 extensively and figured we would let you know that,
6 because that's where you make your money, at 54
7 percent tax.

8 And then the hotel is included in
9 that. And so the hotel is racked up -. Yeah, it's
10 29.5 million in 2025. So, the numbers kind of move
11 around a little bit, but it's all a good story.

12 ATTORNEY BOEHM: Thank you. And
13 referencing slide 12. Next, please. Regarding -
14 regarding the hotel, can you speak on what the
15 occupancy rates have been since opening?

16 MR. HAUSLER: We've only got the -.
17 So, they're a little wonky, to say the least. It's a
18 little slow on weekdays. I don't have the exact
19 numbers, but it's a little slow on weekdays and then
20 filling up on most weekends, but of the 160 rooms
21 right now, progressively since March we've brought
22 from 60 up to a little over a hundred rooms right
23 now.

24 And so the measured occupancy is
25 higher than the real occupancy of the hotel, because

1 we don't have everything yet. I would say on average
2 it's probably in the 40s, against the room base, but
3 we're really only running a hundred of the 160 rooms
4 now.

5 I would - I would think by early fall
6 we'll build up to the occupancy. We just brought the
7 online travel agencies on, the Expedias of the world
8 and hotels.com, they just came on.

9 We had a variety of issues getting the
10 building open, with bringing in materials, and so we
11 were very slow to put rooms into the system until we
12 were fully ready to go. So, I'd say it's been a soft
13 opening is how I'd describe it.

14 ATTORNEY BOEHM: Thank you. And does
15 hotel staff have training regarding unattended
16 minors?

17 MR. HAUSLER: They get the full
18 training in unattended minors as well as sex
19 trafficking and that, that we provide to all of our
20 team members through the - through our OSHA training
21 program.

22 ATTORNEY BOEHM: And is there - is
23 there other training in addition?

24 MR. HAUSLER: They have, Grace, other
25 training in terms of unattended minors or just other

1 training in general?

2 ATTORNEY HENRY: Sorry, I'll reference
3 the RAMP training later, but any other training as
4 far as unattended minors, no.

5 MR. HAUSLER: No, they get everything
6 that the regular employees get.

7 ATTORNEY BOEHM: Thank you.

8 ATTORNEY HENRY: And this is Grace
9 Henry, Chief Compliance Officer. I can speak to
10 that. So, the hotel staff, they receive -.

11 CHAIR: Grace, would you just spell
12 your name for the Court Reporter?

13 ATTORNEY HENRY: Sure. Grace Henry.
14 G-R-A-C-E, Henry, H-E-N-R-Y.

15 So, the hotel staff will all receive
16 OSHA training. The OSHA training also includes
17 sexual harassment training. And in that we have the
18 unattended minors' training in that module. So,
19 that's everybody. So, everyone at the casino and
20 everyone at the hotel gets the same.

21 In terms of additional training,
22 there's also the human trafficking training that also
23 all the staff receive, including the hotel staff.
24 The - all hotel staff receive that. And then anybody
25 dealing with customers providing alcohol, they're

1 going to receive the RAMP training as well.

2 And I believe that is all. There
3 might be departmentally-specific training about
4 customer experiences. That's specific to the hotel.
5 There is also sort of support from our Parx Casino
6 staff, i.e., security, surveillance. They get all of
7 the standard training that the casino, you know,
8 employs.

9 ATTORNEY BOEHM: Okay. And can you
10 expand on any other safeguards to prevent unattended
11 minors at the hotel?

12 MR. HAUSLER: The process there would
13 be similar to what we have in the casino. So,
14 security, there's no dedicated security to that
15 building, because it's close to the casino, but not
16 in it. So, security roves that parking lot similar
17 to what they do at Parx. So, they're on the regular
18 rotation.

19 Every half hour security has to go
20 into the building and verify -. Now, obviously
21 there's a front desk person right at the entrance,
22 but security goes into the building and signs in on a
23 ledger.

24 The building also has surveillance.
25 It is not actively surveilled like the way say table

1 games are, but we have live surveillance of all the
2 floors, as well as the lobby of the building and the
3 exterior and the parking lots are all surveilled.

4 And then there is continuous
5 surveillance from the casino to the hotel and then
6 down the entry roads and exit roads. And so it is
7 within the umbrella of the - call it the Parx
8 security and surveillance umbrella and within the
9 rovers.

10 And then there is the usual signage
11 about unattended minors that we would have in the
12 casino parking lots. We're going to install that
13 into the parking lots at the hotel.

14 You would hope that somebody wouldn't
15 leave a child in a car in a hotel since there's a
16 hotel, but you never know.

17 ATTORNEY BOEHM: And has Parx
18 developed policies to deal with unattended minors in
19 hotel rooms or other areas?

20 MR. HAUSLER: Yeah, it'll be similar,
21 you know, we -. It'll be similar procedure and
22 policy, where if - the first line will be the hotel
23 staff would call over to Parx security if they were
24 aware of an unattended minor. And then Parx security
25 would come over and respond. And then you - it's not

1 for sure that the parent would be in the casino, but
2 more likely than not they would radio over to
3 surveillance and then they would - surveillance would
4 track that person down. And it would be the same
5 procedures we use in the casino and the parking lots
6 and within the building complex.

7 ATTORNEY BOEHM: Okay. And
8 approximately how far is the hotel from the entrance
9 of the casino?

10 MR. HAUSLER: It's about a quarter
11 mile.

12 ATTORNEY BOEHM: Okay. And who is
13 responsible for monitoring that area?

14 MR. HAUSLER: Surveillance. It's
15 within the surveillance umbrella. So, if you - we
16 have a shuttle that runs continuously, but you - you
17 theoretically can walk across the parking lots, but
18 we prefer people to take the shuttle rather than
19 wander through the parking lots, but we have that
20 under the continuous surveillance umbrella.

21 And then security roves, you know, our
22 parking lots, all of our - within our footprint, you
23 know, there's parking, if you've been to our building
24 pretty much on three sides of the building for
25 customers. And then there's employee parking on one

1 side and then loading docks and the like on the other
2 side. So, security runs the parking lot areas
3 continuously throughout 24 hours.

4 And as I said, they go through the
5 hotel parking lot. We own the two office buildings
6 there as well that are adjacent to the hotel. We -
7 we have a third party that operates them, but we own
8 them and operate them. And so they - they work those
9 parking lots as well.

10 ATTORNEY BOEHM: Thank you. Moving on
11 to slide - referencing slide 22, Benefits to the
12 Commonwealth. It mentions the taxes from sports
13 betting.

14 And is - is that total both online and
15 retail?

16 MR. HAUSLER: Yes.

17 ATTORNEY BOEHM: Okay. And slide 26,
18 Responsible Gaming Highlights.

19 Can you say about how many employees
20 are trained in responsible gaming?

21 MR. HAUSLER: I believe all of them.
22 Correct? We have the numbers here. Hold on.

23 ATTORNEY HENRY: No, we have -.

24 MR. HAUSLER: Let me not just answer
25 that. I'll stop.

1 ATTORNEY HENRY: Yeah, it's -
2 currently we have 1,775 current employees who are
3 trained in responsible gaming. It's everyone who is
4 customer-facing receives the Responsible Gaming
5 Training.

6 ATTORNEY BOEHM: So, what percentage
7 of your alcohol staff needs to be trained and how
8 many team members are certified?

9 ATTORNEY HENRY: 100 percent of all of
10 our staff who are serving alcohol or carding, they're
11 all RAMP-trained.

12 ATTORNEY BOEHM: Okay. And moving on
13 to slide 28. And regarding the statement that Parx
14 is the only fully nonsmoking casino work environment
15 in Pennsylvania.

16 Regarding a couple of the areas, is
17 the Sportsbook nonsmoking?

18 MR. HAUSLER: Yes.

19 ATTORNEY BOEHM: The grandstand and
20 racetrack nonsmoking?

21 MR. HAUSLER: Yes. You can obviously
22 go outside and smoke in the paddock area, but the
23 interior of that building is completely nonsmoking.

24 ATTORNEY BOEHM: And then the bars and
25 restaurants inside of Parx as well?

1 MR. HAUSLER: Yes.

2 ATTORNEY BOEHM: And can you explain
3 the benefits and any negatives of being a fully
4 nonsmoking casino?

5 MR. HAUSLER: The employees love it.
6 I think it cuts our turnover rates. I can't prove
7 that it improves our healthcare experience
8 mathematically, but I would intuitively think it
9 would. And I think at the margin it's probably hurt
10 gaming revenues a little, but it's been six years
11 now, so we've faded that.

12 On the offset to that there is an
13 entire group of customers. We have a lot of
14 nongaming amenities at the property and there's an
15 entire group of customers that otherwise probably
16 would not patronize the property if it were smoking.
17 Because they'll come to the Xcite Center for a show,
18 but they don't want to walk across a smoking floor.

19 And so I think, you know, there's been
20 puts and takes. On balance, we've been very happy
21 with it and - and we've had very little guest
22 pushback on our Customer Service Surveys. So, we
23 survey both - we use NPS, net promoter score.

24 And so the data we get -. So, when we
25 first went nonsmoking, it was both - you know,

1 there's positives and detractors is how this works.
2 Not to go into a great deal of detail, but early on
3 detractors, nonsmoking was a detractor comment for
4 maybe, you know, low single digit percentage, three,
5 five percent Of our respondents would say it's a
6 nonsmoking casino.

7 It is now on the positive attributes
8 side and it's probably number three or four on the
9 list with, you know, I don't know what the exact
10 numbers are. I'm going to guess it's probably like
11 ten percent of the customers say that.

12 And so it's no longer a detractor as
13 far as our customers are concerned, and has actually
14 flipped to a positive on our net promoter score
15 surveys, but it took a little while, I think, for
16 people to get used to that.

17 ATTORNEY BOEHM: And do you intend to
18 remain a fully nonsmoking casino for the foreseeable
19 future?

20 MR. HAUSLER: Yes. And when we opened
21 Shippensburg, we were fully nonsmoking there as well
22 and intend to stay that way.

23 ATTORNEY BOEHM: Okay. And
24 referencing slide 29, an Inclusive Workforce.

25 MR. HAUSLER: Uh-huh.

1 ATTORNEY BOEHM: Do these numbers
2 include only the casino operations side or do they
3 also encompass your horse-racing workforce?

4 MR. HAUSLER: I'm looking down the
5 table.

6 ATTORNEY HENRY: I believe those are
7 the casino, but, yeah, but we can get back to you and
8 confirm. I'm pretty confident that's casino numbers.

9 MR. HAUSLER: Yeah, I think that's
10 what we're required to report out.

11 ATTORNEY BOEHM: And thank you. No
12 further questions there.

13 MR. HAUSLER: Thank you.

14 CHAIR: Commissioners, any questions
15 for Parx? Commissioner Manzano-Diaz?

16 MS. MANZANO-DIAZ: Thank you, Madam
17 Chair.

18 Mr. Davis, thank you for your
19 comprehensive report. I just have a question with
20 regards to the breakdown of your workforce. You say
21 that 45 percent of the employee workforce force is
22 minority, which I commend you for, but in terms of
23 the breakdown of the minorities, how many are Asians,
24 Latinos, et cetera? That would be helpful to know.

25 MR. DAVIS: The - referencing the

1 report, Gaming Board Report, for '24-'25, 24 percent
2 are Asian, African American, 13 percent, and 7
3 percent Hispanic. And then of course, other
4 character or other would be 51 percent.

5 MS. MANZANO-DIAZ: And then with
6 regard to your management level, you have 37 percent
7 minority.

8 Do you have the breakdown of the
9 management level?

10 MR. DAVIS: I can - we can get that.

11 MS. MANZANO-DIAZ: Okay. That'd be
12 awesome. I would appreciate that. The other
13 question I have is having to do with the construction
14 vendor numbers. And I noticed that you do a lot of
15 outreach with Hispanic Chamber and with the other
16 Latino groups.

17 And I was just wondering, you have a
18 total expenditure of MBE/WBE expenditures of
19 35 million, which is very commendable. And I just
20 wanted to know if you had the breakdown in terms of
21 how many Asians, how many Latinos, et cetera, on
22 that?

23 MR. DAVIS: Typically, we don't have
24 that depth, but certainly we can give you some
25 indication from our outreach and things that we do,

1 but typically that's a little bit deeper than we
2 normally do.

3 MS. MANZANO-DIAZ: Yeah, I understand.
4 Because I noticed that you do have these
5 relationships. I'm trying to figure out how those
6 relationships are now bearing fruit for your company
7 in terms of -. Because you have these relationships
8 in the Latino community, how is that translating into
9 contracts, into vendor purchasing? How is it
10 translating into employees? So I'd like to see that
11 correlation -

12 MR. DAVIS: Sure.

13 MS. MANZANO-DIAZ: - and the
14 breakdown.

15 MR. DAVIS: Yeah, we do outreach. Our
16 construction people do outreach. We have regular
17 meetings with the construction to tell them the
18 importance of it. And then there's - we're extremely
19 visible when we have these kinds of opportunities,
20 so -.

21 MS. MANZANO-DIAZ: So, yes, if there's
22 any way possible that you have any of those numbers,
23 per chance, we would appreciate seeing the breakdown.

24 MR. DAVIS: Yeah.

25 MS. MANZANO-DIAZ: Thank you so much,

1 Mr. Davis.

2 MR. DAVIS: Thank you so much.

3 CHAIR: Any other questions from the
4 Board? Commissioner Quiñones-Sánchez.

5 MS. QUIÑONES-SÁNCHEZ: Thank you. I
6 also want to commend you for, one, in light of what's
7 going on nationally, having a high level diversity
8 officer within really does show your commitment to
9 the diversity numbers.

10 I wanted to - to - following the line
11 of Commissioner Manzano-Diaz, speak a little bit
12 around -. You know, I - in my last life, I was doing
13 a little work around diversity outreach and then
14 contract compliance. And actually executing
15 contracts are two different things. So, I wanted to
16 speak to - and it was hard to follow your numbers
17 because you talk about \$720 million investment since
18 2006, and the numbers we're reviewing are only for
19 the last six years.

20 Can you give me an example? Because
21 the key to small businesses, local businesses and
22 minority business is being able to grow. Right? So,
23 can you give me an example in your contracting
24 procedures and practice, again, in a legal way -?
25 Because we all know diversity is legal. An example

1 of where you potentially debundle and allow local
2 businesses to enter within your vendor network and
3 grow.

4 MR. DAVIS: Well, we work extensively
5 with minority EMSDC and other organizations and
6 women. We also reach out to women's organizations,
7 WBEC, and we make them aware of opportunities.
8 Wherever the opportunities are, we make them aware of
9 those opportunities in advance.

10 And where we can, we give them an
11 opportunity to reach out. And we're constantly part
12 of the flow.

13 MS. QUIÑONES-SÁNCHEZ: Uh-huh.

14 MR. DAVIS: We're there at activities,
15 talking about the things that are done. We bring -
16 we bring focus to those opportunities and we're proud
17 of our record.

18 And then we talk to our subcontractors
19 and contractors and GCs about how they must reach
20 out, although we make sure that we're constantly
21 there, to make sure that we're part of the solution
22 in those areas.

23 MS. QUIÑONES-SÁNCHEZ: Thank you.
24 Again, if there's any written policy directions,
25 aspirational goals that are established in the

1 contracting that you can share with us, I'd like to
2 see - I'd like to see that.

3 As it relates, again, to the
4 commitment around the diversity, your aspirational
5 goals, is there anything -? I noticed in your last
6 slide, you talked about your commitments, but there
7 was nothing there around minority and diversity in
8 your last statement around moving forward.

9 So, for the CEO, how would you, in
10 light of what's going on, federally, state, people
11 moving away from this, how would you articulate what
12 Parx commitment, ongoing, moving toward the future is
13 in this space, in light of what's going on?

14 MR. HAUSLER: I'm not sure we're
15 necessarily - as an organization, we're focused on
16 getting the best people for the job, regardless of
17 their background. And we are - we are so in need of
18 good quality team members that, you know, I think we
19 go way out of our way to, you know, see people where
20 they - where we can, you know, get them and where
21 they are.

22 I think as a group, you know, as they
23 said, we speak 12 languages at Parx, and I think our
24 team members recognize that, you know, that diversity
25 matters. It looks like our customers, our customers

1 speak probably a lot more than 12 languages, probably
2 12 languages in the, you know, table games pits at
3 any given time.

4 And so I think it's important for us
5 that our workforce reflects our customers, and, you
6 know, we have that continued commitment to do that.
7 And it's just part of the DNA of the company.

8 You know, Ron has done an outstanding
9 job, but that culture permeates throughout in the
10 sense of see and value everybody. And I like to
11 think that not only our track record in the
12 community, but with the team members reflects that.

13 You know, we celebrate - you know, we
14 have celebrations of a lot of different holidays, a
15 lot of people from a lot of different backgrounds.

16 And as Ron mentioned, we have the
17 business resource groups, which allow people to - you
18 don't have to be a member of any group. You can join
19 any group you want. And so we try to make it as open
20 and inclusive as possible. And, you know, regardless
21 what's at the federal level, you know, we're still
22 just a believer that this is a very diverse community
23 that we operate in right north of Philadelphia. And
24 it's important for us to continue to get people from
25 our community that reflect the community.

1 It's also part of the customer
2 service. You feel a lot more comfortable seeing your
3 friend and neighbor in the restaurant or on the
4 casino floor. And that's why we focus so much on
5 hiring the local residents. And as you know,
6 Bensalem in Northeast Philadelphia is extraordinarily
7 diverse.

8 MS. QUIÑONES-SÁNCHEZ: Thank you. I
9 have not had the opportunity to visit the property
10 and I'm sorry, I'm from Philly and I haven't gotten
11 up there, but I have -. In researching, I do
12 appreciate the diversity in the acts that you're
13 bringing in. I've seen that recently there's been -
14 you know, in the kind of entertainment that you're
15 bringing, is more family-oriented and, you know, in
16 terms of diversity. So, I could -.

17 MR. HAUSLER: We do a lot of - you
18 know, we will do, for instance, Vietnamese acts or,
19 you know, Southeast Asian acts and things like that.
20 And then that's at the request of our customers. And
21 our VIP host staff reflects that, too. In terms of -
22 I would say the vast majority of our VIP host
23 services group is multilingual.

24 MS. QUIÑONES-SÁNCHEZ: Thank you.
25 Thank you, Madam Chair.

1 MR. DAVIS: I was going to add one of
2 the things that we do very well, too. We serve on
3 Boards of the Asian American Chamber of Commerce, the
4 Hispanic Chamber of Commerce, areas of Chamber of
5 Commerce that will give us impact and knowledge of
6 the needs of that community.

7 I just finished a stint on the African
8 American Chamber of Commerce in Philadelphia, and,
9 again, a number of Chambers that give us access to
10 information so people will know what's going on.

11 CHAIR: Commissioner Gainey?

12 MR. GAINNEY: Yes. Thank you. Madam
13 Chair. Just had a quick question.

14 With the diversity that you have
15 inside your organization, I was just curious. Do you
16 see an increase in public safety, from a
17 psychological and physical standpoint, to the point
18 where not only that your customer, I mean that your
19 employees are feeling psychologically safe because of
20 the diversity that's there, but also you see that
21 playing out in the exterior when people come in
22 feeling safe because they see a diverse population?

23 MR. HAUSLER: I think that's a part of
24 it. I think having a diverse group in our security
25 services, too. We have a very omnipresent security

1 at Parx, weapons detection at the doors, and, you
2 know, a well-trained staff. We think that - that if
3 people come in and the perception of safety isn't
4 there, that's kind of job number one in our business.
5 You know, clean, safe, friendly, fun we used to say.

6 And if you're not clean and you're not
7 safe, you've lost the guest before they put a dollar
8 into any of the slot machines. And so for us, safety
9 is paramount. And, you know, make, as I said, for
10 the guests, knowing that Parx security is well
11 trained and will address issues as they come up, but
12 also that Parx security looks like them as well as
13 the rest of the floor staff.

14 And then also being able to bridge
15 language gaps and other gaps. For instance, you
16 know, if a customer only speaks Mandarin, which
17 happens quite a bit, the ability to have somebody on
18 hand to help address that. And I think that creates
19 the sense of comfort and safety for the guests.

20 MR. GAINES: And in that welcoming
21 environment, have you been able to see the transition
22 in regards to how you improved in your procurement
23 process, when you talk about diverse businesses?

24 MR. HAUSLER: Yeah. I mean, it's -
25 it's always a struggle -. There's - you know, so -

1 so Ron and the team do an amazing job reaching out to
2 local businesses and diverse businesses. And one of
3 the things we run into is we buy at such a scale that
4 it's hard for folks to service our needs. You know,
5 we're - we're executing Purchase Agreements in the
6 millions and a lot of smaller businesses.

7 And so what ends up happening is we
8 are able to - for instance, if we have a corporate
9 contract with Sysco, Sysco is Sysco Foods, you know,
10 big food supplier, to handle a lot of the day-to-day
11 blocking and tackling of our food and beverage
12 service, which is a huge purchase order. We'll use,
13 you know, kind of subvendors at our direction to
14 help, you know, be able to have vendors supply into
15 different verticals if they can't supply the entire
16 vertical.

17 The other big piece of what we buy is,
18 you know, surveillance infrastructure, gaming
19 infrastructure. Most of that stuff comes from
20 publicly-traded companies. And so you're always
21 running into a bucket that you really can't penetrate
22 in terms of diverse spending. Just because it is
23 such a limited group, you know. There might be five
24 or six companies that can sell a slot machine in
25 Pennsylvania. There might be two that can sell -

1 there's only one that can sell you playing cards. I
2 mean, things that we buy in the millions every year
3 are just buckets that just simply aren't available
4 because there's nobody to supply there.

5 So, where we try to get it is in
6 contract - contractor vending, snow clearing,
7 construction, food and beverage areas where we have
8 more broken-up spending.

9 MR. GAINES: Yeah, I was going to ask
10 what about like paper products, commodities like
11 paper products?

12 MR. HAUSLER: Correct. That wherever
13 we can in those things where it's not as heavily
14 licensed, because most of the licensing
15 infrastructure for gaming suppliers is very limited.

16 MR. DAVIS: One of the things that we
17 do with EMSDC, we establish a Star Program, where we
18 actually have vendors that we want to work with to
19 give them an education on how to work with the Gaming
20 Board and Parx. And we hopefully will transition
21 them to actual - actual vendor contracts as we go
22 forward in the Star Program.

23 MR. HAUSLER: Yeah. That's a - and
24 this isn't a knock on the - on the Board regulations,
25 but there are easier places to do business than

1 casinos if you're a smaller business, because of the
2 vendor licensing and registration, which is necessary
3 to keep out, you know, unsavory elements from the
4 business, but so part of what Ron and the team does,
5 spend a lot of time educating and explaining to
6 people how you do business, how you file vendor
7 registrations, what the process is.

8 It's not intuitive at all. And you
9 know, that's not unique to Pennsylvania. That's
10 every state where I've ever been, but I think we do a
11 good job at that and then getting people in. And
12 then, you know, there's capital constraints and
13 things that smaller vendors run into, you know, when
14 you're executing big purchase orders. And so we try
15 to be flexible with that type of stuff where we can,
16 because they're laying out, you know, enormous
17 amounts of working capital to be able to supply into
18 the casino industry. And so that those working
19 capital constraints run into things, too. So,
20 there's some structural issues that we try to work
21 around wherever we can to accommodate folks.

22 MR. GAINES: Thank you, Madam Chair.

23 CHAIR: Any other questions?

24 Comments? Okay. Thank you very much. I will also
25 add, I think, Ron, you do a great job with community

1 outreach.

2 And Eric was referring to you and the
3 team.

4 Can you just say, what is the team?
5 What is that comprised of, you and the team?

6 MR. DAVIS: Well, you know,
7 interesting enough, we consider all the team with all
8 the members, employee base. So, the BRGs, business
9 resource groups, come together. We meet and decide
10 how we move forward on outreach, on how we celebrate,
11 how we value the key -. And it was a good point.

12 We value everyone, but we are servant
13 leaders. That's the concept. That's a little
14 different with Parx. We are serving.

15 So, we serve not only employees,
16 because we do a lot for our employees, which hadn't
17 been mentioned, but we do a lot for our customers.
18 We're a world class customer base, but we also do a
19 lot for our community.

20 We have a servant leadership, so we
21 build effective teams inside and outside the
22 organization. That is our concept. And it works.
23 It really does work.

24 CHAIR: So, your team is comprised of
25 the entire staff?

1 MR. DAVIS: Yes.

2 CHAIR: Okay. Thank you.

3 MR. HAUSLER: He's got one person that
4 helps him to do everything. He's a very, very busy,
5 busy man. But the rest of us pitch in.

6 CHAIR: Okay. Thank you. OEC, do you
7 have a presentation?

8 ATTORNEY BOEHM: Yes. Yes, thank you,
9 Chair Smyler.

10 Good morning, everybody. Members of
11 the Board, Chair. My name is Elizabeth Boehm,
12 E-L-I-Z-A-B-E-T-H, B-O-E-H-M, again, just in case.

13 And on behalf of the OEC, in advance
14 of today's hearing, the OEC provided Greenwood Gaming
15 and Entertainment, doing business as Parx Casino and
16 the Board with updates to the information that was
17 previously provided at Parx Casino's public input
18 hearing on April 3rd, 2025 from the Pennsylvania
19 State Police, Bureau of Liquor Control Enforcement,
20 Pennsylvania Department of Revenue, Pennsylvania
21 State Horse Racing Commission and the Board's OEC.

22 The Pennsylvania State Police have
23 provided a copy of the 2025 Senate Report, addressing
24 criminal incidents that occurred at Parx Casino since
25 the public input hearing.

1 Since the public input hearing, no
2 actions have been taken by the Pennsylvania State
3 Police, Bureau of Liquor Enforcement against Parx
4 Casino.

5 The Department of Revenue has
6 confirmed that Parx Casino's tax accounts are current
7 and Parx Casino is in good standing with the
8 Pennsylvania State Horse Racing Commission.

9 The Bureau of Liquor Enforcement,
10 Department of Revenue and Pennsylvania State Horse
11 Racing Commission provided letters confirming these
12 matters, and OEC requests that these documents,
13 respectively marked as OEC Exhibits 1A, 2A, 4A and 5A
14 be admitted into the record.

15 CHAIR: Any objection, Parx?

16 ATTORNEY ASHFORD: No.

17 ---

18 (Whereupon, OEC Exhibit 1A, Document, was marked
19 for identification and admitted.)

20 (Whereupon, OEC Exhibit 2A, Document, was marked
21 for identification and admitted.)

22 (Whereupon, OEC Exhibit 4A, Document, was marked
23 for identification and admitted.)

24 (Whereupon, OEC Exhibit 5A, Document, was marked
25 for identification and admitted.)

1 ---

2 ATTORNEY BOEHM: Additionally, since
3 the public input hearing, the OEC conducted one
4 compliance conference. The compliance conference
5 memorandum is marked as OEC Exhibit AA, and remains
6 accessible through the shared link previously
7 provided to Parx Casino and members of the Board.

8 The OEC requests its Exhibit AA be
9 admitted to the record and being kept as
10 confidential.

11 CHAIR: Any objection, Parx?

12 ATTORNEY ASHFORD: No objection.

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14 (Whereupon, OEC Exhibit AA, Compliance Conference
15 Memorandum, was marked for identification and
16 admitted.)

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18 ATTORNEY BOEHM: The OEC would like to
19 note for the record that it has submitted the Final
20 Background Investigation Reports to the Board and the
21 Bureau of Licensing has submitted the Renewal
22 Suitability Report to the Board, which encompasses
23 reports from all the necessary offices and bureaus
24 under the Board's jurisdiction.

25 The OEC does not have a formal

1 presentation and does not intend to offer any
2 witnesses, but is available for questions the Board
3 may have regarding the information provided at this
4 time.

5 CHAIR: Thank you, Parx.

6 Do you have any questions for
7 Enforcement Counsel?

8 ATTORNEY ASHFORD: We do not.

9 CHAIR: Commissioners, any questions
10 or comments for Enforcement Counsel?

11 No. Parx, would you like to summarize
12 your position at this time, please?

13 ATTORNEY HENRY: Chair Smyler, I'd
14 respectfully request that the Board accept Parx's
15 application for renewal and grant it, as we continue
16 to thrive as a leader in Pennsylvania's casino
17 industry.

18 I'd like to also take the opportunity
19 to thank you, Chair Smyler, the Commissioners and all
20 the staff from Kevin O'Toole's team. In particular,
21 the Bureau of Licensing, who has done an amazing job
22 in compiling everything OEC Mozelle and all of our -
23 all of the entire staff at PGCB for their invaluable
24 support and dedication throughout this process and as
25 we continue. And that concludes our presentation.

1 CHAIR: Thank you.

2 OEC, do you have anything to add?

3 ATTORNEY BOEHM: Just thank you for
4 your time and attention.

5 CHAIR: Okay. Thank you. That
6 concludes this proceeding. This matter will be put
7 before the Board for a vote later this morning during
8 the Bureau of Licensing portion of the agenda.

9 * * * * *

10 HEARING CONCLUDED AT 11:05 A.M.

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CERTIFICATE

I hereby certify that the foregoing proceedings,
a hearing held before Chairman Smyler was reported by
me on April 29, 2026 and that I, Derek Richmond, read
this transcript, and that I attest that this
transcript is a true and accurate record of the
proceeding.

Date the 20th day of May, 2026



Derek Richmond,

Court Reporter